

SANJAY PATNAIK

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Professional Experience

2020-present	THE BROOKINGS INSTITUTION	WASHINGTON, D.C., USA
	<ul style="list-style-type: none">• Director of the Center on Regulation and Markets (CRM)• Bernard L. Schwartz Chair in Economic Policy Development• Senior Fellow in Economic Studies (2023-present)• Fellow in Economic Studies (2020-2023)	
	THE GEORGE WASHINGTON UNIVERSITY (GWU)	WASHINGTON, D.C., USA
2013-2020	Assistant Professor of Strategic Management and Public Policy	
2014-2020	Assistant Professor of International Affairs (secondary appointment)	
2012-2013	THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA	PHILADELPHIA, USA
	Visiting Lecturer and Senior Fellow – Management Department	

Education

2007-2012	HARVARD UNIVERSITY	BOSTON, USA
	Doctorate in Business Administration – Strategy (<i>Regular, academic PhD program focused on Applied Economics</i>)	
2004-2006	VIENNA UNIVERSITY OF TECHNOLOGY	VIENNA, AUSTRIA
	Master in Business Engineering and Computer Science	
2000-2004	VIENNA UNIVERSITY OF TECHNOLOGY	VIENNA, AUSTRIA
	Master in Economics and Computer Science	

Other Affiliations

2018-present	JOHNS HOPKINS UNIVERSITY	WASHINGTON, D.C., USA
	Fellow for the Initiative for Sustainable Energy Policy (ISEP)	
2020-present	GUIDEPOINT	GLOBAL
	Expert advisor	
2021 & 2026	GEORGETOWN UNIVERSITY	WASHINGTON, D.C., USA
	Adjunct Professor	

Research and Policy Analysis

Brookings reports:

- Malihe Alikhani, Ben Harris, and Sanjay Patnaik. 2025. [How are Americans using AI? Evidence from a nationwide survey. *Brookings report*.](#)
- Aidan T. Kane, Eli Schrag and Sanjay Patnaik. 2025. [What will deregulation look like under the second Trump administration? *Brookings report*.](#)
- Fujii-Rajani, Riki and Sanjay Patnaik. 2025. [What will happen to the Inflation Reduction Act under a Republican trifecta? *Brookings report*.](#)

- Adie Tomer, Joseph W. Kane, Anna Singer, Xavier de Souza Briggs, Eve Devens, Manann Donoghoe, Riki Fujii-Rajani, Sanjay Patnaik, and Jenny Schuetz. 2024. [Mobilizing the market: The barriers to financing a more scalable climate response. Brookings report.](#)
- Patnaik, Sanjay and Robert Litan. 2023. [TikTok shows why social media companies need more regulation—They pose a threat to national security, Americans' privacy, and children's health. Brookings report.](#)
- Patnaik, Sanjay, James Kunhardt and Richard Frank. 2023. [Why inter-departmental regulatory groups should be part of the CDC's reforms for future pandemics. Brookings report.](#)
- Sud, Rayan, Sanjay Patnaik, and Robert L. Glicksman. 2023. [How to reform federal permitting to accelerate clean energy infrastructure: A nonpartisan way forward. Brookings report.](#)
- Patnaik, Sanjay, Robert E. Litan, and James Kunhardt. 2022. [The national security grounds for investigating Musk's Twitter acquisition. Brookings report.](#)
- Sud, Rayan, and Sanjay Patnaik. 2022. [How does permitting for clean energy infrastructure work? Brookings report.](#)
- Patnaik, Sanjay, and James Kunhardt. 2022. [Biden could reduce inflation, mitigate a recession, and strengthen democracy with a new EU-US trade agreement. Brookings report.](#)
- Patnaik, Sanjay, and Kelly Kennedy. 2021. [Why the US should establish a carbon price either through reconciliation or other legislation. Brookings report.](#)
- Patnaik, Sanjay, Siddhi Doshi, and Kelly Kennedy. 2021. [How Biden and Congress can use COVID-related corporate stimulus to boost climate resilience. Brookings report.](#)

Brookings research papers:

- Minor, Dylan and Sanjay Patnaik (equal author contributions). 2023. [Using non-market actors as strategic "weapons" to increase firm performance: Theory and evidence. Brookings Center on Regulation and Markets Working Paper No.8.](#)
- Fabrizio, Kira and Sanjay Patnaik (equal author contributions). 2023. [A new framework for how firms can manage climate risks. Brookings Center on Regulation and Markets Working Paper No.7.](#)
- Patnaik, Sanjay. April 2023. [How carbon permit markets can lead firms to capture surplus rents — Empirical evidence from the EU Emissions Trading Scheme. Brookings Center on Regulation and Markets Working Paper No.6.](#)

Brookings Op-Eds and commentaries:

- Patnaik, Sanjay. 2023. [How much will the climate provisions in the IRA cost, and what will they achieve?. Brookings podcast on economic activity.](#)
- Patnaik, Sanjay. 2022. [Why post-Brexit UK should rejoin the EU's Erasmus+ exchange program. Brookings op-ed.](#)

Brookings blog posts:

- Patnaik, Sanjay. 2023. [Major economic developments of 2023 and how they'll evolve in 2024. Brookings blog post.](#)
- Patnaik, Sanjay. 2023. [The successes and failures of COP28. Brookings blog post.](#)
- Patnaik, Sanjay. 2022. [Key economic policy developments in 2022 and what to expect in 2023. Brookings "Around the halls" blog post.](#)
- Patnaik, Sanjay. 2022. [What is climate risk and why does it matter? Brookings blog post \(video transcript\).](#)
- Patnaik, Sanjay. 2021. [U.S. economic and financial implications of climate policy. Brookings "Around the halls" blog post.](#)

- Patnaik, Sanjay. 2021. [Introducing the new series: “The economics and regulation of artificial intelligence and emerging technologies](#). *Brookings blog post*.
- Patnaik, Sanjay. 2021. [What to expect from Biden’s first climate conference](#). “*Brookings Now*” **blog post (video transcript)**.
- Patnaik, Sanjay. 2021. [Understanding and mitigating climate change risks](#). *Brookings pre-recorded video and released as blog post*.
- Patnaik, Sanjay. 2021. [Video: A fireside chat about the future of blockchain and digital markets](#). *Brookings TechStream blog post*.
- Patnaik, Sanjay. 2021. [Disrupting the waste management industry through technology](#). *Brookings pre-recorded video and released as blog post*.
- Patnaik, Sanjay. 2020. [Regulating autonomous vehicles and ridesharing](#). *Brookings pre-recorded video and released as blog post*.
- Patnaik, Sanjay. 2020. [Fireside chat with Tom Wheeler, former Chairman of the Federal Communications Commission](#). *Brookings pre-recorded video and released as blog post*.
- Patnaik, Sanjay. 2020. [Video: A fireside chat from Oct. 23 with Loni Mahanta of Lyft](#). *Brookings TechStream blog post*.
- Patnaik, Sanjay. 2020. [Introducing the new Series: "Reimagining Modern-day Markets and Regulations"](#). *Brookings blog post*.
- Patnaik, Sanjay. 2020. [Climate change is a critical economic and risk management problem — The Biden Administration should approach it accordingly](#). *Brookings “Around the halls” blog post*.

Book chapters:

- Patnaik, Sanjay. 2022. “[The Political Economy of Emissions Trading](#).” In *Handbook on Trade Policy and Climate Change*. Edward Elgar edited volume.

Articles in peer-reviewed academic journals:

- Hill, Sharon, Herman Aguinis, Josiah Drewry, Sanjay Patnaik and Jennifer Griffin. *First published online August 2021*. “[Using Macro Archival Databases to Expand Theory in Micro Research](#).” *Journal of Management Studies*.
- Ault, Joshua K., Aloysius Newenham-Kahindi and Sanjay Patnaik. 2021. “[Trevino and Doh’s discourse-based view: Do we need a new theory of internationalization?](#)” *Journal of International Business Studies*.
- Nippa, Michael, Sanjay Patnaik and Markus Taussig (equal author contributions). 2021. “[MNE Responses to Carbon Pricing Regulations: Theory and Evidence](#).” *Journal of International Business Studies*.
- Patnaik, Sanjay. 2020. “[Emissions permit allocation and strategic firm behavior: Evidence from the oil sector in the European Union emissions trading scheme](#).” *Business Strategy and the Environment*, 29(3), 976-995.
- Patnaik, Sanjay. 2019. “[A cross-country study of collective political strategy: Greenhouse gas regulations in the European Union](#).” *Journal of International Business Studies*, 50(7): 1130–1155.
- Stuhlmacher, Michelle, Sanjay Patnaik, Dmitry Streletschi and Kelsey Taylor. 2019. “[Cap-and-Trade and Emissions Clustering: A Spatial-temporal Analysis of the European Union Emissions Trading Scheme](#).” *Journal of Environmental Management*, 249, 109352.
- Patnaik, Sanjay. 2015. “[Essays on international non-market strategy and the political economy of environmental regulation](#).” *Business & Society*, 54(4): 559-571 (invited - special issue for dissertation award).

Brookings Events

Dec. 2025 [Opportunities and challenges in AI regulation \(Moderator\)](#)

Oct. 2025 [The role of the media in investigating the origin of the COVID-19 pandemic \(Organizer and introduction\)](#)

Apr. 2025 [Building resilience: Enhancing biosafety, biosecurity, and pandemic preparedness \(Organizer, introduction and moderator\)](#)

Jan. 2025 [The 2025 Economic Report of the President \(Panelist\)](#)

Dec. 2024 [Leveraging artificial intelligence to tackle climate change \(Co-organizer and moderator\)](#)

Oct. 2024 [COP29: Climate Finance at Scale for Global Decarbonization \(Co-organizer, introduction and moderator\)](#)

Oct. 2024 [Could a right to remote work stop declining birth rates? \(Organizer and introduction\)](#)

Oct. 2024 [Work-life balance, employee joy, and how to attract talent \(Organizer\)](#)

Sep. 2024 [Global Conference on Frontier AI \(Co-organizer, introduction and panelist\)](#)

Sep. 2024 [The energy transition and workforce development in the US \(Organizer, introduction and moderator\)](#)

May. 2024 [How can markets better value nature and price the benefits of conservation? \(Organizer, introduction and moderator\)](#)

May. 2024 [Biosafety and the origin of the COVID-19 pandemic: Evidence and policy implications \(Organizer, introduction, moderator and closing remarks\)](#)

Apr. 2024 [The negative impact of social media and smartphones on children's mental health \(Organizer and moderator\)](#)

Feb. 2024 [Graduate workshop: Financial markets data and research from the Commodity Futures Trading Commission \(Co-organizer\)](#)

Feb. 2024 [Meeting climate goals through tax reform \(Moderator\)](#)

Nov. 2023 [Is the Hollywood actors' strike a preview of the future? — Artificial intelligence's impact on the workforce and labor policy \(Organizer and introduction\)](#)

Oct. 2023 [The future of remote work: Latest trends in workplace flexibility \(Organizer, introduction and moderator\)](#)

Sept. 2023 [Frontier AI regulation: Preparing for the future beyond ChatGPT \(Organizer and introduction\)](#)

May 2023 [A discussion of the Office of Management and Budget's updated benefit-cost guidelines \(Co-organizer and moderator\)](#)

May 2023 [AI, emerging technologies, and the division of domestic labor \(Organizer, introduction and moderator\)](#)

May 2023 [Net-zero commitments: What is needed from non-state entities to reach net-zero emissions? \(Moderator\)](#)

Mar. 2023 [ChatGPT and the future of work \(Co-Organizer and introduction\)](#)

Mar. 2023 [The economic case for tackling climate change now \(Moderator\)](#)

Mar. 2023 [The future of remote work: A fireside chat with Nick Bloom \(Organizer, introduction and moderator\)](#)

Oct. 2022	<u>Artificial intelligence and upskilling (Organizer and introduction)</u>
Sept. 2022	<u>Non-digital market concentration: Do we need new approaches to antitrust policy? (Organizer and welcome)</u>
Mar. 2022	<u>Can state-level carbon pricing help achieve national climate goals? (Co-organizer and introduction)</u>
Mar. 2022	<u>The future of regulation at the Supreme Court (Organizer and Introduction)</u>
Oct. 2021	<u>US energy tax policy and climate change (Co-organizer and introduction)</u>
Oct. 2021	<u>Regulatory responses to climate change: Recent research insights (Organizer, welcome and moderator)</u>
Oct. 2021	<u>Carbon removal innovations and their challenges: A conversation with Susteon President Shantanu Agarwal (Organizer and moderator)</u>
Jul. 2021	<u>What role should the SEC play in ESG investing? (Expert panelist)</u>
June 2021	<u>Why understanding the origin of COVID-19 is essential for policymakers: Discussing future regulations to prevent pandemics (Organizer and moderator)</u>
May 2021	<u>The future of artificial intelligence and its impact on the economy (Organizer and moderator)</u>
Apr. 2021	<u>Policymaking and artificial intelligence: A conversation with John R. Allen and Darrell M. West (Organizer and moderator)</u>
Apr. 2021	<u>How did the non-fungible token (NFT) wave start? A conversation with tech venture capitalist Bill Tai on investing in new technologies (Organizer and moderator)</u>
Mar. 2021	<u>A conversation about climate change mitigation and resilience: Part 6 of the Brookings Blueprints for American Renewal & Prosperity event series (Expert panelist)</u>
Feb. 2021	<u>The future of blockchain and digital markets: A perspective from the World Economic Forum (Organizer and moderator)</u>
Feb. 2021	<u>Climate change and financial market regulations: Insights from BlackRock CEO Larry Fink and former SEC Chair Mary Schapiro (Organizer, introduction and moderator)</u>
Feb. 2021	<u>Graduate Workshop: Research in areas regulated by the Consumer Financial Protection Bureau (Private: introduction)</u>

Teaching Experience

GEORGETOWN UNIVERSITY		WASHINGTON, DC, USA
2026	Graduate class: The Economics of Climate Change	
2021	Graduate class: Business and Policy in the Global Economy	
GEORGE WASHINGTON UNIVERSITY		WASHINGTON, DC, USA
2020	Graduate classes: Public Policy, Governance, and the Global Market, Global Corporate Responsibility, Business and Government Relations, Business Ethics and Public Policy	
2020	Undergraduate class: Markets and Politics	
2018-2019	Graduate class: Strategy, Global Markets and Politics	
2014-2018	Graduate and undergraduate class: Strategy and International Political Economy	
2014-2016	Undergraduate class: Business and Government Relations	

2014 Graduate class on consulting in the energy industry

THE WHARTON SCHOOL – MANAGEMENT DEPARTMENT

PHILADELPHIA, USA

2012 Graduate class: Corporate Diplomacy

2012 Wharton undergraduate class: The Political and Social Environment of the Multinational Firm

HARVARD BUSINESS SCHOOL

BOSTON, USA

2009-2011 Group facilitator for HBS Executive Education Program

HARVARD UNIVERSITY DEPARTMENT OF ECONOMICS

BOSTON, USA

2010 Undergraduate class “The Economics of International Business and Globalization”