The Brookings Institution

The Hutchins Center on Fiscal and Monetary Policy

11th Annual Municipal Finance Conference

Discussion: Mutual Fund Flows and Capital Supply in Municipal Financing

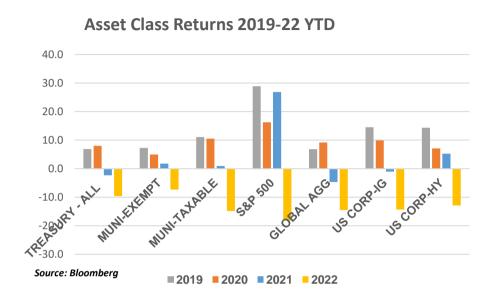
Peter Block Managing Director Head Municipal Strategist

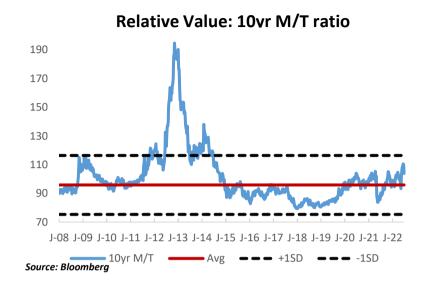
peter.block@ramirezco.com



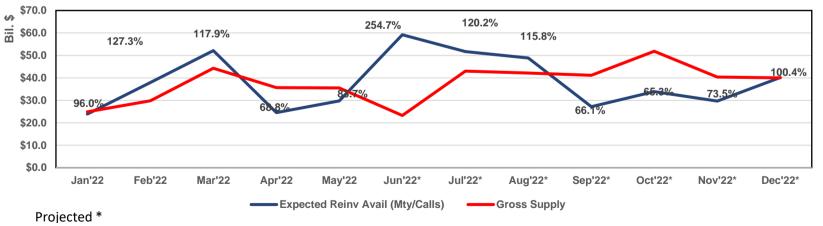
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Demand: Returns, Yield, Rates & RV, Reinvest / Cashflow, Tax Policy



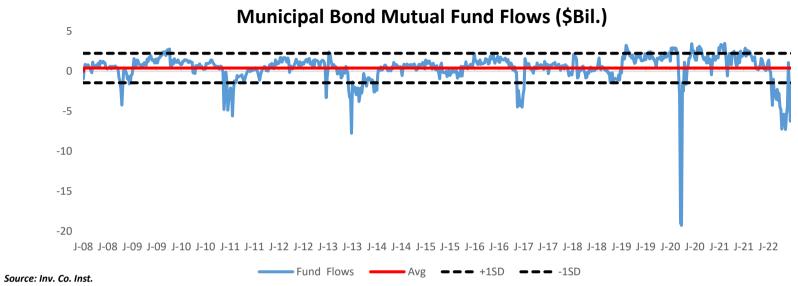


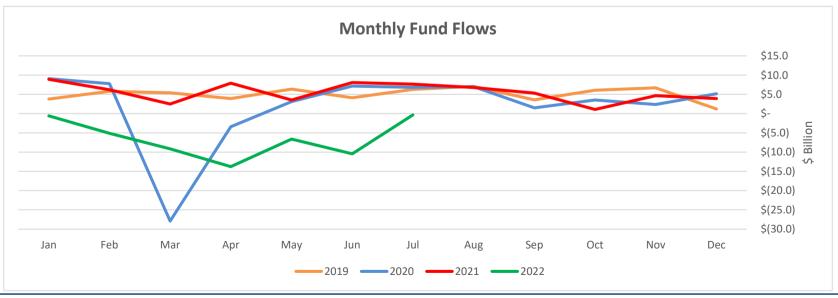
Reinvestment Avail % Gross Supply - 2022 Proj





Demand Proxy: Fund Flows







Valuation: Munis (x-HY) are fair to cheap but sector RV is mixed

	This Wk	This Wk Last Wk End Qtr End Yr Mean		an	Value			
	7/8/22	7/1/22	3/31/22	12/31/21	12M	3Y	12M	3Y
AAA MMD/UST								
2 Yr	58%	68%	77%	33%	60%	98%	Fair	Fair
5 Yr	65%	77%	81%	47%	62%	82%	Fair	Fair
10 Yr	81%	94%	94%	68%	76%	90%	Fair	Fair
30 Yr	92%	102%	104%	78%	84%	94%	Cheap	Fair
UST								

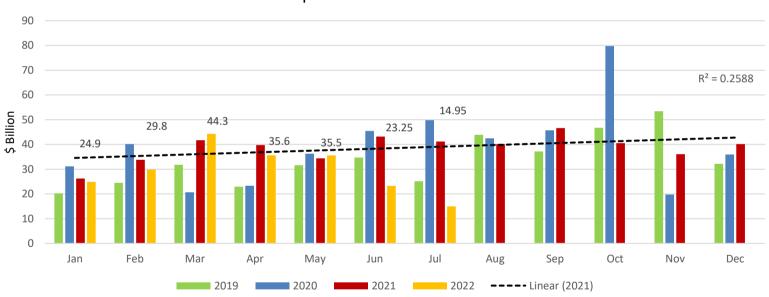
MUNI TAX-EXEMPT SECTOR RELATIVE VALUE*										
3y Historical (%)										
Sector	7/8/22	Avg	Min	Max	SD	Z-Scr	Value			
GO	91%	84%	70%	95%	6%	1.11	Cheap			
HOSP	128%	144%	113%	171%	16%	-0.97	Fair			
HI ED	113%	123%	105%	139%	10%	-1.03	Rich			
TRANS	108%	112%	101%	139%	10%	-0.37	Fair			
POWER	92%	84%	73%	94%	5%	1.45	Cheap			
WTR / SWR	96%	87%	71%	98%	7%	1.38	Cheap			
HY	61%	75%	50%	98%	9%	-1.67	Rich			
	* vs S&P MAIN INDEX (HY vs HY CORP)									

MUNI TAX-EXEMPT SECTOR CREDIT SPREADS (10Y)										
3y Historical (bps)										
Sector	Rating	Cur Yld	7/8/22	Avg	Min	Max	SD	Z-Scr	Value	Sharpe
GO	AA	2.83%	28	21	7	54	7	1.00	Cheap	-2.7
	Α	3.08%	53	38	20	92	10	1.47	Cheap	0.5
HOSP	AA	3.04%	49	32	10	107	15	1.07	Cheap	0.1
позг	Α	3.36%	80	56	25	146	27	0.90	Cheap	1.2
HI ED	AA	2.82%	27	21	7	43	8	0.74	Cheap	-2.6
	Α	3.20%	65	55	16	139	26	0.41	Fair	0.7
TRANS	AA	2.92%	37	31	5	99	21	0.28	Fair	-0.
	Α	3.22%	67	45	18	145	26	0.84	Cheap	0.8
POWER	AA	2.78%	23	14	-1	38	6	1.54	Cheap	-4.2
	Α	3.07%	52	36	19	59	10	1.69	Cheap	0.5
WTR / SWR	AA	2.77%	21	17	6	37	6	0.79	Cheap	-4.5
	Α	3.34%	78	45	17	83	14	2.37	Cheap	2.2
HY	<bbb-< th=""><th>5.20%</th><th>265</th><th>310</th><th>197</th><th>508</th><th>84</th><th>-0.54</th><th>Rich</th><th>2.6</th></bbb-<>	5.20%	265	310	197	508	84	-0.54	Rich	2.6

Source: Bloomberg



Municipal Issuance 2019-2022 YTD



2022 Supply Forecast

- Supply forecast is as much "art" as "science"
- Gross supply proj. @ ~\$460 bil.
- Taxable and new money exp to be lower in '22 vs '21 due to significantly higher rates, inflation, and political uncertainty
- Refundings exp to be higher (~+10% to 15%): due to higher issuance in 2012 (currently refundable bonds w/ 10yr par calls)
- June, July, Aug highest reinvestment / negative net supply months
- Net Supply 2022 (est avg) = ~+\$4 bil./month
- Key variables of issuance / supply forecast:
 - Relative level of rates
 - Universe of current-refundable bonds and advance refundable bonds
 - Current refunding %
 - New money needs
 - Inflation
 - Governmental policies (tax)

2022 Forecast

Cross S		nlv.	Tay Stat	hu o	
Gross S	up	ріу -	Tax Stat	tus	
	T	otal	% YoY	% Tot	
Tax-Exempt	\$	350	3.8%	75%	
Taxable	\$	118	-7.2%	25%	
Total	\$	468	0.8%	100%	
Gross	Su	pply -	е		
	T	otal	% YoY	% Tot	
New Money	\$	323	-3.8%	69%	
(Taxable)	\$	50	-0.9%	11%	
(Tax-Exempt)	\$	273	-4.3%	58%	
Refunding	\$	145	12.7%	31%	
(Taxable)	\$	67	-12.8%	14%	
(Tax-Exempt)	\$	78	50.5%	17%	
Total	\$	468	0.8%	100%	
	ply				
	Total		% YoY		
Gross Supply	\$	468	0.8%		
Mty / Call (est)	\$	(425)	2.5%		
Total	\$	43	-13.2%		
Avg mo (est)	\$	4	-13.2%		



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