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## The Employment Impact of a Green Fiscal Push: Evidence from the American Recovery and Reinvestment Act

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ABSTRACT: Investments in the green economy are used for both environmental policy and fiscal stimulus. The success of these investments depends, at least in part, on whether they create new jobs and whether such jobs are available to workers negatively impacted by a green transition. We evaluate the employment effect of green investments from the American Recovery and Reinvestment Act (ARRA). Most job creation from green ARRA investments emerged in the post-ARRA period (2013-2017) and mostly benefited areas with a greater prevalence of pre-existing green skills. On average, each \$1 million of green ARRA created approximately 10 long-run jobs, but the job creation effect doubled in regions in the last quartile of green skills distribution. New jobs are primarily in construction and in occupations performing green tasks that have, on average, a higher training requirement than comparable occupations. Manual workers are the main winners in terms of employability, but not of wage gains. Descriptive evidence suggests that potentially displaced workers in fossil fuel sectors have skills are often wealthier. Thus, using green stimuli as part of a green energy transition may exacerbate regional inequities.

There is growing interest in green fiscal stimuli. Investing in the green economy has been identified as a strategic area of intervention both as a response to the climate crisis as well as the economic crisis induced by the Covid-19 pandemic (e.g. Helm 2020; Agrawala, Dussaux, and Monti 2020). President Biden's original American Jobs Plan, unveiled in March 2021, includes over \$500 billion in green investments such as electric vehicle charging stations, modernizing the electricity grid, and improving climate resilience. In Europe, the European Commission's European Green Deal (EGD), first proposed prior to the COVID-19 pandemic in December 2019, puts a green fiscal stimulus at the center of the European Union's growth strategy to achieve social, economic, and environmental goals.

Among the goals of most green fiscal stimuli is creating new green jobs for workers potentially displaced by a green transition. Figure 1 shows recent U.S. employment trends in energy industries. Employment in coal mining fell from a peak of just over 82,000 in 2011 to around 40,000 in 2020. Employment in fossil fuel electric power generation has also fallen. Driven by the boom of the shale gas revolution, employment in oil and gas extraction thrived in the same time period, growing from just over 104,000 workers in 2000 to nearly 168,000 by 2013. However, employment in the sector has fallen each year since. While employment in renewable electric power production has doubled over the last decade, these workers remain a small share of jobs in the energy sector, with around 12,400 workers employed in 2020.



Figure 1. U.S. Energy Industry Employment Over Time

Notes: Figure shows employment (full-time equivalent) by industry. Data taken from the Quarterly Census on Employment and Wages, Bureau of Labor Statistics (QCEW-BLS).

In the long-run, the acceleration in renewable energy investments triggered by both a green stimulus package and climate policy more generally will pose significant threat to not only coal communities, but to the prosperity of communities depending heavily on oil and gas. The threats faced by these communities are a barrier to political support for carbon pricing and climate policy in the U.S and elsewhere (Tomer, Kane, and George 2021; Weber 2019; Vona 2019). To address these concerns, the American Jobs Plan specifically targets hard-hit mining communities, proposing investments such as plugging orphan oil and gas wells and cleaning abandoned mines to create jobs while improving local environmental conditions. Similarly, the EGD includes  $\in$ 17.5 billion to aid regions and workers most affected by a green energy transition.

More generally, the success of green fiscal stimuli depends, at least in part, on whether these investments create new jobs and whether such jobs are available to workers negatively impacted by a green transition. Three sets of questions help inform the potential role of green fiscal stimuli as part of a green energy transition.

- First, what does the existing literature say about the effect of environmental policies on employment? Will the transition to clean energy create winners and losers among workers with different sets of skills? As we show in section I, while the net effects on employment may be small, recent studies suggest more nuanced results, with low skilled manual labor workers bearing the largest burden.
- Second, what are the employment options for workers in polluting industries with declining job prospects? What must we know to determine their ability to be re-employed? Labor economics research shows that reallocation costs are proportional to the skill differences between origin and destination jobs. To assess whether the skills of displaced workers are likely to be needed in a green economy, in section II we provide descriptive evidence on the skill similarity between green and brown workers.
- Third, to what extent can government investments, such as the American Jobs Plan or EU Green Deal, be used to create new jobs? To answer this question, our paper uses the US experience from the 2009 American Recovery and Reinvestment Act (ARRA, henceforth) to assess the potential employment impacts of green fiscal stimuli as part of a green transition. We use the results to provide both a high-level evaluation of the American Jobs Plan and of the potential of green fiscal stimuli more broadly.

Our paper provides the first rigorous assessment of the employment effects of ARRA's green investments. The full stimulus package included over \$350 billion of direct government spending, and an additional \$260 billion in tax reductions (Aldy 2013). We focus on the direct spending targeted at green investments, which constituted approximately 19% of all direct government spending in ARRA (Appendix Figure A1). Because a large share of green spending

was devoted to public investments, green ARRA may have a cumulative effect stretching beyond the stimulus period (Council of Economic Advisers 2013, 2014). We thus differentiate between the short- and long-term effect of green ARRA. Overall, we find that the effect of green ARRA on total employment emerges only in the long-run, with just over 10 jobs per year created per \$1 million of green ARRA in the long-run. However, the effect on total employment is often imprecisely estimated. The timing of green ARRA's impact differs from previous studies of other ARRA investments, which generally find larger short-term effects.

Importantly, the impact of green ARRA becomes much clearer when we explore several dimensions of heterogeneity. First, green ARRA creates more jobs in commuting zones with a greater prevalence of pre-existing green skills. Roughly speaking, green ARRA spending creates approximately twice as many jobs in areas in the top quartile of the green skills distribution than in the average commuting zone. As the presence of green skills in a community is also strongly correlated with the allocation of green ARRA subsidies, our results provide evidence of the green stimulus as a successful example of picking winners.

Second, looking at specific sectors of the economy, we see the potential of a green stimulus to reshape an economy and have important distributional effects. All new jobs are manual labor positions and are mostly in the green and construction sectors. Even though the largest employment gains were for manual laborers with at least some college education, manual labor wages did not increase. Our research suggests that there may be a suitable path for reallocating manual workers displaced by carbon pricing policies in energy-intensive and fossil fuel industries into green jobs in construction and waste management. However, these green jobs require more on-the-job training than brown jobs, so job training will be an important part of any green (energy) transition.

Finally, we make a number of distinct contributions to the empirical literature on fiscal multipliers by looking specifically at investments in the green economy, which are likely to become increasingly important in the future. Our findings are directly comparable with those of the broader literature estimating the effects of the 2009 Recovery Act (see Chodorow-Reich 2019 for a survey), so we are able to assess whether green spending is more effective than other types of spending in creating jobs. In the spirit of recent contributions seeking to isolate the microeconomics mechanisms of the local multiplier (e.g. Moretti 2010; Garin 2019; Dupor and McCrory 2018; Auerbach, Gorodnichenko, and Murphy 2019), we study the time profile of the effect, the role of key mediating factors, distributional effects across workers and some

mechanisms through which the green stimulus impact on the local economy. Examining the time profile of green spending is particularly important since green spending plans have the intrinsic long-term goal of reconciling economic growth with deep decarbonization.

To identify the causal effect of a fiscal push, previous literature exploits geographical variation in expenditures and isolate its exogenous component, and thus a causal effect, using preexisting formulas to allocate federal funds (e.g., Wilson 2012; Chodorow-Reich and others 2012; Nakamura and Steinsson 2014). However, identifying the causal effect of the green stimulus presents two additional challenges. First, the green stimulus is small relative to the non-green stimulus, but controlling for non-green ARRA expenditures potentially introduces another endogenous variable. Second, the allocation of green investments may depend on structural characteristics of the local economy. While we discuss the solutions to these issues in Section IV, we anticipate here that these solutions do not completely remove pre-trends between overall employment growth and green ARRA investments. However, this violation of a parallel trend assumption matters mostly for the results on total employment. When looking at specific sectors or occupations we find no evidence of pre-trends, providing us with confidence that these results are more credible and easier to interpret.

#### I. Understanding the Employment Effects of Environmental Policies

Besides contributing on the literature on fiscal stimulus, our research is also informed by previous work on the employment effects of various environmental policies. Here we present key findings from this literature and discuss our contributions. The effect of environmental policy on employment is still hotly debated and polarized, with advocates on both sides ignoring or exaggerating the labor market costs and benefits of environmental regulations. Advocates of stronger environmental policies argue that such policies create high-paying "green jobs", while critics point to the job losses in energy-intensive industries and mining activities that they are sure will follow. Previous literature finds that net effect of environmental policies on employment is small, especially when general equilibrium effects and offsetting mechanisms are accounted for (Morgenstern, Pizer, and Shih 2002; Hafstead and Williams 2018; Metcalf and Stock 2020). Moreover, a larger pool of workers with the skills required to perform green tasks reduces mobility frictions and reallocation costs, thus improving the aggregated effect of environmental policies (Castellanos and Heutel 2019). However, recent studies find more nuanced results when looking

at specific sectors or workers, with job losses concentrated in polluting industries and among unskilled workers (Yip 2018; Marin and Vona 2019), while workers with technical and engineering skills experience increased employment (Vona and others 2018).

Addressing effects across industries, Kahn and Mansur (2013) compare employment at the county level for adjoining counties, one of which is in attainment with Clean Air Act air quality standards and one which is not. Counties not in attainment face more stringent air pollution regulations, and using neighboring counties as controls helps control for other factors likely to affect employment. Kahn and Mansur find that non-attainment status leads to job losses in specific industries that are intensive in electricity, labor, and pollution. Examples of such industries include petroleum products, paper, primary metals, and transportation equipment. The effect is equivalent to the job losses that would result from a 33% increase in electricity prices in attainment counties

Yip (2018, 2020) uses a difference-in-difference approach to identify the effect of the British Columbia carbon tax on workers using a rich individual-level dataset. His main finding is that the tax disproportionately harms workers with middle and low-levels of education, both in terms of increases in unemployment rates and decrease in wages. Marin and Vona (2019) examine the effect of long-term increases in energy prices on the relative demand of coarse occupational groups (managers, professionals, technicians and manual workers) for EU countries and industrial sectors over the period 1995-2011.<sup>1</sup> In their preferred specification, which controls for endogeneity and intervening factors such as import penetration and ICT investments, the large historical increase in energy prices explains around 13.5% of the concomitant increase in the share of technicians, but just 5% of the decline in the share of manual workers. Overall, adverse impacts on manual workers are in general small, but of particular concern for the political acceptability of green policies since they amplify the secular deterioration of their labor market conditions driven by automation and globalization (Autor, Levy, and Murnane, 2003; Autor, Dorn, and Hansen 2013).

In one of the rare studies directly evaluating transitional costs using individual level data, Walker (2013) shows that foregone lifelong earnings for workers displaced by the US Clean Air

<sup>&</sup>lt;sup>1</sup> Historical variation in energy prices have been used as a proxy to evaluate the effects of carbon prices in previous papers (e.g., Aldy and Pizer, 2015; Cullen and Mansur 2017; Marin and Vona, 2021). The reliability of such proxy is clearly stronger when it is possible to estimate the long-term effect of energy prices (Marin and Vona, 2021).

Act (CAA) are larger for workers that change sector. More generally, labor research shows that reallocation costs are proportional to the skill proximity between origin and destination jobs (e.g., Kambourov and Manovskii 2009; Gathmann and Schönberg 2010). Thus, the job creation effect of a green stimulus may depend on the availability of workers with the appropriate skills. The distributional effects are expected to be smaller if displaced workers (e.g. coal miners) possess skills that are important to perform the tasks required by the new green jobs (e.g., PV installers). We shed light on the first issue by letting the effect of green spending vary depending on the green skills available in the local economy (Vona and others 2018), while we tackle the second issue by comparing the skill and training requirement of workers in the green and brown occupations.

While much work evaluates the effect of policies imposing a cost on pollution (either through standards or prices) on labor markets, almost no work considers the potential of green subsidies opening up new employment opportunities in the so-called green economy. The only exception is the related paper of Vona, Marin, and Consoli (2019), which uses similar data. Following Moretti (2010), they estimate the additional number of jobs indirectly created in the local economy by a new green job. We extend their work by estimating the direct effect of green subsidies, its time-profile and the heterogeneous effects across workers, sectors and communities.

The effect a green fiscal push and that of carbon taxation and energy prices are similar as both accelerate job destruction in fossil-fuel intensive sectors, possibly creating inequities across regions, sectors and workers. Regional effects of greening the economy are a politically sensitive issue especially in the United States, where the fossil fuel industry provides geographically concentrated jobs and drives the economic growth of many local communities (Tomer, Kane, and George 2021). Fearing losses of income and employment, these local communities are reluctant to support any transition without a clear alternative, which is a factor of low political support for carbon pricing and climate policy overall in the U.S (Tomer, Kane, and George, 2021; Weber 2019). Thus, advocates for a "just transition" argue that carbon pricing alone is unlikely to succeed for both ethical and practical reasons, and a more comprehensive approach is needed to achieve the equity goals (Konisky and Carley, 2021), including consideration of the skills and characteristics of occupations needed for a green economy (Muro and others, 2019). Despite the challenges to meet the broad equity goals, there can be much potential for crafting policy solutions that bring to these communities more jobs in the clean energy industry, as the geographic

distribution of clean energy resources largely aligns with that of fossil fuel resources in the U.S. (Tomer, Kane, and George, 2021).

#### II. Evidence on Green Skills and Employment

As our empirical analysis will show, the potential for green investments to create jobs depends, at least in part, on a good match between the skills of workers and the jobs being created. Thus, if green fiscal stimuli are to help smooth the employment transition for fossil fuel workers, it is important to compare the skills of these workers to those jobs likely created by green investments. Using O\*NET data to construct *green general skills* indexes (GGS, hereafter "green skills") as in Vona and others (2018), we compare the characteristics of workers in brown and green sectors of the economy. Green general skills are skills potentially used in all occupations, but that are particularly important for green occupations (Vona and others 2018). However, not all jobs using these green skills are "green jobs." Green general skills are also important in occupations such as physicians, mining machine operators, and some transportation workers. The key point is that workers in these jobs have the skills necessary to do the work required of green occupations.

In Table 1, we report descriptive statistics comparing both low-skilled (LS) and highskilled workers (HS) in green and brown occupations. We include data on green skills, training requirements and other characteristics. Both are also compared to a benchmark of all other occupations in a SOC 2-digit group containing at least one green or brown occupation. We use definitions of green and brown occupations of Vona and others (2018), which we further divide into energy and non-energy green and brown occupations.<sup>2</sup> Green energy occupations include jobs related to wind and solar energy, as these are expected to be the main beneficiaries of green stimulus investments around the world. The importance of green skills for each task ranges from 0 to 1, and is presented for four macro groups of green skills: Engineering and Technical, Operation Management, Monitoring, and Science. Further details on the construction of all data presented here, including the measurement of green skills, are presented in Appendix A2.

<sup>&</sup>lt;sup>2</sup> Appendix A2 summarizes the definitions of green and brown occupations.

	Brown 'fossil fuel' occupations		Brown 'other' occupations		Green 'renewable' occupations		Green 'other' occupations		Benchmark	
	LS	HS	LS	HS	LS	HS	LS	HS	LS	HS
1. Hourly wage (BLS)	25.80	70.73	22.40	37.54	37.51	49.26	24.35	55.50	19.69	43.57
2. Gini locational coefficient (ACS)	0.98	0.90	0.78	0.63	0.89	0.83	0.90	0.71	0.51	0.49
3. Age (ACS)	39.16	39.81	41.34	40.62	43.97	41.50	40.76	43.33	39.26	42.01
4. Share male (ACS)	0.88	0.96	0.66	0.77	0.34	0.50	0.42	0.55	0.38	0.54
5. Educational attainment (yrs.) (ACS)	12.11	15.44	12.08	15.29	12.76	15.69	12.37	15.05	12.73	15.04
6. Required months on-the-job training (O*NET)	8.98	22.30	9.01	7.91	12.62	13.60	12.00	16.35	6.48	12.82
7. GGS: engineering & technical (O*NET)	0.43	0.54	0.43	0.39	0.68	0.69	0.44	0.52	0.24	0.27
8. GGS: operation management (O*NET)	0.42	0.71	0.42	0.60	0.55	0.60	0.46	0.63	0.39	0.61
9. GGS: science (O*NET)	0.25	0.41	0.19	0.36	0.26	0.40	0.21	0.33	0.09	0.14
10. GGS: monitoring (O*NET)	0.47	0.58	0.42	0.56	0.52	0.59	0.46	0.59	0.41	0.61

#### Table 1. Characteristics of different green and brown occupational groups

Notes: Macro occupational groups are defined in Table A4 in Appendix A2. Low-skill (LS) occupations belong to SOC 2-digit major groups from 31 to 53, while high-skill (HS) occupations belong to SOC 2-digit major groups from 11 to 29. The benchmark is defined as all non-green and non-brown occupations in SOC 2-digit major groups with at least one green or brown occupations. Are excluded from the benchmark the SOC 2-digit major groups: 21, 23, 25, 29, 31, 33, 35, 37, 39.

Statistics report averages weighted by occupational employment (from BLS-OES) in 2019. Occupational employment for green occupations is further reweighted for the greenness of the occupation, as presented in Appendix A2. The Gini locational coefficient (see Gabe and Abel 2012) is based on data by occupation and commuting zone from the American Community Survey (1% sample, 2019). O\*NET-based data refer to the latest release of O\*NET (25.3). Green General Skills (GGS) scores are based on Vona and others (2018).

Date sources: Bureau of Labor Statistics – Occupational Employment Statistics (BLS-OES); American Community Survey (ACS); Occupational Information Network database (O\*NET).

The first section of Table 1 compares basic descriptive characteristics of each occupation. Brown fossil fuel occupations stand out in terms of hourly wages, especially for HS workers (row 1). Notably, these jobs, which focus on extraction and production of fossil fuels, are extremely concentrated in a few CZs (row 2). For low-skilled workers, green renewable occupations have the highest wages, followed by fossil fuel workers. However, the high wages found for renewable energy workers is primarily due to the wages reported for solar energy sales representatives and installation managers Wages for installers and service technicians are similar to those of comparable fossil fuel energy workers (Tables A5 and A6 in Appendix A2). Other green occupations are, on average, paid wages greater than in benchmark jobs. While ages of workers are similar across occupations (row 3), a striking difference emerges in terms of gender orientation. The share of male significantly higher in brown occupations than in other sectors (row 4), suggesting males are more likely to experience negative employment shocks in the transition to a green economy.

Differences in the skill and training requirements represent potential barriers to reemploying brown workers into green jobs. The second part of Table 1 illustrates both key similarities and differences. First, the educational requirements of low-skilled brown jobs are slightly lower than both green jobs and the benchmark occupations (row 5). Moreover, while highskilled fossil fuel jobs require more months of on-the-job training than other categories (row 6), for low-skilled workers green jobs require more training (over 12 months) than either the benchmark (6.5 months) or brown occupations (9 months).<sup>3</sup> Second, while green low-skilled occupations require more training, the skills data suggest that the skills of workers in brown jobs will be a good match for green occupations (rows 7-10). While by construction green skills are higher in green occupations (Vona and others 2018), green and brown occupations tend to have closer skill sets than green and the benchmark occupations. This similarity is particularly notable between brown energy jobs and green non-energy jobs. The important exception is that green renewable energy jobs require more engineering and operations management skills. Tables A5 and A6 in the Appendix show that this is true for nearly every possible combination of green energy

<sup>&</sup>lt;sup>3</sup> Notable exceptions shown in Table A5 of the Appendix are solar photovoltaic installers and wind turbine service technicians, which require similar levels of training to fossil fuel workers. However, these jobs also require greater engineering and operations management skills, as discussed below.

and brown energy jobs. The role played by the endowment of green skills in the local labor market will be analyzed also in the econometric evaluation of the green ARRA program of section V.

#### III. The American Recovery and Reinvestment Act

We use data on green investments in the 2009 stimulus to estimate the impact of green investments on employment. In response to the Great Recession, the American Recovery and Reinvestment Act (ARRA) of 2009, commonly known as the stimulus package, invested over \$800 billion in the forms of tax incentives and federal spending programs to stimulate the US economy. Through ARRA spending programs, federal agencies partnered with state and local governments, non-profit and private entities to help "put Americans back to work." Naturally, much of the spending funded projects that provide immediate job opportunities, such as highway construction, or filled state budget shortfalls to bail out the school system and save the jobs of teachers and school staff.

While the primary goal of ARRA was to stimulate macroeconomic growth and provide job opportunities, part of the funds were invested in "... environmental protection, and infrastructure that will provide long-term economic benefits" (American Recovery and Reinvestment Act of 2009). These include both direct spending intended for immediate job creation, such as Department of Energy spending for renewable energy and energy efficiency retrofits and Environmental Protection Agency grants for brownfield redevelopment, as well as tax breaks and loan guarantees for renewable energy. Our work focuses on the impact of direct spending intended for job creation, asking both whether these green investments stimulated employment and what types of workers may benefit from a green stimulus.

Among the key principles motivating infrastructure investments in ARRA was that facilitating the transition to energy efficient and clean energy economy would lay the foundation for long-term economic growth (Office of the Vice President 2010). As a result, ARRA included more than \$90 billion for clean energy activities, including \$32.7 billion in Department of Energy contracts and grants to support projects such as energy efficiency retrofits, the development of renewable energy resources, public transport and clean vehicles, and modernizing the electric grid (Aldy 2013). To meet the Obama administration's target of doubling renewable energy generation by 2012, DOE provided assistance for a large number of projects related to renewable energy. For example, the Massachusetts Clean Energy Center received \$24.8 million to design, construct and

operate a wind turbine blade testing facility (Department of Energy 2010). Moreover, \$3.4 billion in cost-shared grants supported the deployment of smart grid technology, generating more than \$4.5 billion of co-investment (Aldy 2013). ARRA funding also supported the expansion of the Weatherization Assistance Program, which supports low-income families for energy efficiency improvements (Fowlie, Greenstone, and Wolfram, 2018).

The Environmental Protection Agency (EPA) oversaw most ARRA programs designated for environmental protection. The largest of these programs was \$6.4 billion for Clean and Drinking Water State Revolving Funds, which are among the programs analyzed in Dupor and McCrory (2018). An additional \$600 million was set aside for EPA's Superfund program to clean up contaminated sites such as the New Bedford Harbor site in Massachusetts and the Omaha Lead Site in Nebraska, to which the EPA allocated \$30 million and \$25 million, respectively (Office of the Vice President 2010).<sup>4</sup> Another \$200 million was invested in the Leaking Underground Storage Tank Trust Fund for the prevention and cleanups of leakage from underground storage tanks. Other EPA funds were allocated to improvements of infrastructure such as wastewater treatment facilities and diesel emissions reduction (Environmental Protection Agency 2009). Differently from other ARRA programs, which were allocated according to statutory formulas based on exogenous factors such as the number of highway lane-miles in a state or the youth share of its population (e.g., Wilson 2012), much green ARRA funding does not follow the same rules.

**DATA ON ARRA AWARDS** Our analysis covers the universe of contracts, grants and loans awarded under the ARRA between 2009 and 2012. Recipients of ARRA funding are required to submit reports through FederalReporting.gov, which include information on the amount of expenses and the description of projects.<sup>5</sup> We retrieved data from FedSpending.org on these records derived from reports submitted by non-federal entities who received ARRA funding.

In line with most recent evaluations of ARRA (Dupor and Mehkari 2016; Dupor and McCrory 2018), our unit of analysis is the local labor market, i.e., the so-called commuting zone (CZ). We aggregate county-level data into 709 Commuting Zones based on the official CZ

<sup>4</sup> Information on active and archived Superfund sites is available at

https://cumulis.epa.gov/supercpad/cursites/srchsites.cfm, last accessed May 27, 2020.

<sup>&</sup>lt;sup>5</sup> This website is no longer use, but archived data are available at <u>https://data.nber.org/data/ARRA/</u>, last accessed March 6, 2020.

definitions from the 2000 Decennial Census. As in Dupor and Mehkari (2016), we exclude 122 commuting zones with less than 25,000 inhabitants in 2008, which represent less than 0.5% of the US population and employment. We also drop the commuting zone pertaining to New Orleans, LA, as their employment and population data are heavily influenced by the recovery from Hurricane Katrina. Our primary estimation sample is thus constituted by 587 CZs. As the entities known as prime recipients who directly received funding from the federal government may make sub-contracts to other entities, we use the reported place of performance of prime and sub-prime recipients to allocate the dollar amount of awards to commuting zones based on the zip code. Our ARRA data are time-invariant, and include the total amount awarded between 2009 and 2012. As noted in Wilson (2012), nearly 90 percent of expected ARRA spending had been obligated by 2010.<sup>6</sup>

Nearly all DOE and EPA projects relate to the green economy.<sup>7</sup> Thus, our measure of green ARRA includes all ARRA projects from the DOE and EPA and their subordinate agencies, such as various national laboratories. All other ARRA spending is coded as non-green ARRA.<sup>8</sup> Table A1 in Appendix A1 provides descriptive data on both green and non-green ARRA. Overall, the stimulus included over \$61 billion on green investments and almost \$262 billion on non-green investments. Of these green investments, \$52 billion come from the DOE, while just \$9 billion

<sup>&</sup>lt;sup>6</sup> Unlike other evaluations of ARRA, we do not consider the location of vendors when allocating funds. Our goal is to ascertain the effectiveness of green ARRA given the "greenness" of the local economy. If a recipient must use vendors from outside the local commuting zone to satisfy a need of the project due to a lack of qualified suppliers in the commuting zone, the funding has been less effective for stimulating local employment.

<sup>&</sup>lt;sup>7</sup> To verify this, we checked projects with the term "oil", "gas", or "coal" in the description. None of these projects related to discovery of new sources. More commonly, they referenced reducing consumption, clean coal, carbon sequestration, or biofuels as a substitute.

<sup>&</sup>lt;sup>8</sup> In addition to the EPA and DOE, a few other agencies funded investments that were plausibly green. The Department of Labor (DOL) supported four small job training programs (totaling just \$496 million) that focused on energy efficiency and the renewable energy industry. Including these investments as green ARRA does not change our results. While the Department of Housing and Urban Development (HUD) also supported green building retrofits, we did not include these programs in our analysis. These do not fall under a single green program, and thus must be identified manually. In our attempt to label HUD investments as "green", we found that many of the "green" HUD grants were trivial – e.g. installing LED lightbulbs in a building – and should have little to no impact on green employment.

come from EPA. Roughly 10% of green ARRA spending supported R&D. A small \$228 million supported job training for green occupations.

The mean values of green ARRA and non-green ARRA per commuting zone in our sample are \$103 million and \$440 million dollars, respectively. The per-capita level of green ARRA and non-green ARRA are \$260 and \$985, respectively, based on population in 2008. We highlight the skewed distribution of both green and non-green ARRA, as the median commuting zone received only \$105 and \$819 dollars per capita of green and non-green ARRA awards.

Figures A2, A3 and A4 in Appendix A1 illustrate the geographic distribution of green ARRA and non-green ARRA. We do not observe any apparent, systematic patterns across geographic areas, as both areas receiving high per capita amounts (Figures A2 & A3) and areas receiving large shares of green stimulus (Figure A4) are spread throughout the country (see Table A2 for a list of commuting zones that received the largest ARRA). Appendix Figure A5 shows the correlation between green (y-axis) and non-green (x-axis) ARRA expenditure per capita for commuting zones with at least 25000 inhabitants. The bivariate correlation between the two components of ARRA is positive and somewhat strong (0.339). As such, controlling for non-green stimulus spending is important to accurately estimate the impact of green stimulus spending. We discuss our technique for doing so in section IV.

To motivate our empirical analysis, Figures 2 and 3 also explore simple unconditional correlations between, respectively, green and non-green ARRA (2009-2012) per capita and employment growth rate for three different time windows: 2005-2008 (pre-ARRA), 2008-2012 (short term), and 2008-2017 (long term). We observe virtually no correlation between ARRA spending per capita (both green and non-green) and pre-ARRA employment growth across different commuting zones. In the short-run, the unconditional correlation between non-green ARRA spending and employment growth increases substantially (0.14), while it remains very low for green ARRA spending (0.069). In the longer run the opposite is found. Green ARRA has a much stronger positive correlation (0.124) with long run employment growth, while non-green ARRA has a weakly negative correlation (-0.052). Overall, green ARRA seems less effective than non-green ARRA in the recovery phase, but more effective in strengthening local labor markets in the long-run. We will explore this dynamic aspect of green ARRA effects further in our regression analysis.



Figure 2. Green ARRA per capita local spending and employment growth

Notes: change in log employment per capita (population of 2008) on log per capita green ARRA. Linear fits and correlation coefficients weighted by CZ population in 2008. Sample: CZ with at least 25000 inhabitants.





Notes: change in log employment per capita (population of 2008) on log per capita non-green ARRA. Linear fits and correlation coefficients weighted by CZ population in 2008. Sample: CZ with at least 25000 inhabitants.

#### **IV.** Empirical Strategy

Our empirical strategy addresses two challenges unique to identifying the causal effect of the green stimulus. First, the green stimulus is small relative to the non-green stimulus. Controlling for non-green ARRA expenditures is essential, but since ARRA targeted markets hardest hit by the Great Recession, it potentially introduces another endogenous variable. Second, the allocation of green investments may depend on structural characteristics of the local economy. We include several control variables designed to serve two purposes. Some controls describe each commuting zone's potential exposure and resilience to the Great Recession. Others capture the stringency of environmental policies in the local labor market as well as the relative importance of green versus non-green employment in the local economy. Appendix A2 describes these variables in more detail. However, areas receiving more green ARRA experienced higher employment growth before the Great Recession, even conditioning on these intervening factors. We address both of these issues in this section. Subsection A introduces the main endogeneity issues to estimate the effect of green ARRA on employment. Subsection B discusses our approach to tackle them.

#### IV.A. Illustrating endogeneity issues

ARRA spending has been primarily designed to mitigate the effects of the Great Recession on local labor markets. Thus, it targets areas hardest hit by the recession and is endogenous by construction. Controlling for non-green ARRA expenditures is essential, but potentially introduces another endogenous variable complicating the identification of the green ARRA effect (Angrist and Pischke, 2008). The trade-off is between an error of misspecification from not including nongreen ARRA and a bias in estimating the green ARRA effect for including a bad control (nongreen ARRA) correlated with the error term. We address this by using a series of dummy variables for non-green ARRA spending, which allows us to compare the effects of green ARRA in communities that received similar levels of non-green ARRA investments.

To illustrate the difference in the allocation of green and non-green ARRA as well as the source of data variation used for identification, we examine the distribution of the two types of spending along the non-green ARRA distribution. Figure 4 reports the deviations from the mean and the standard deviation of green and non-green ARRA spending per capita relative to the national mean for each vigintile of non-green ARRA spending per capita. Since non-green ARRA has been directed to areas hardest hit by the recession, the Figure illustrates the extent to which green ARRA has been allocated following a different criterion. The left panel of Figure 4 shows

that the positive correlation between green and non-green ARRA masks substantial variation across vigintiles as we observe CZs with low non-green ARRA and high green ARRA or vice versa. In addition, the right panel suggests that the standard deviation of green ARRA within each vigintile is very similar across vigintiles with the exception of the first and last vigintile of nongreen ARRA spending. In our econometric analysis, we will use twenty dummies for non-green ARRA vigintile to make sure that the effect of green ARRA is not capturing that of other ARRA programs. This particular functional form to treat non-green ARRA allows testing the robustness of our results to the exclusion of vigintiles in which the dispersion of green ARRA spending is very high or low or the correlation with non-green ARRA very high.

Figure 4. Green ARRA per capita (average & SD) by vigintile of non-green ARRA per capita



Notes: unweighted vigintiles of non-green ARRA per capita across all CZ. Within-vigintiles average and SD is weighted by CZ population in 2008.

For green ARRA, identification is complicated by the presence of an additional source of endogeneity. Given the significant share of green ARRA spending devoted to long-term investments and research, the allocation of such spending may have followed criteria related to other structural features of the local economy such as the presence of a federal R&D laboratory or high-tech manufacturing. Thus, we directly explore the observable characteristics of a CZ that are associated with green ARRA spending. Strong unbalances in the observable characteristics of CZs receiving different amount of green ARRA are a red spy of an unbalanced distribution also in unobservables (Altonji, Elder, and Taber 2005). We consider the association between the log of green ARRA spending per capita and two sets of covariates that will be used also as controls in our econometric model presented in the next section. The first set captures the economic conditions in commuting zone *i* before the Great Recession and are quite standard in the literature evaluating the Recovery Act (e.g. Wilson 2012; Chodorow-Reich, Feiveson, and Liscow 2012; Chodorow-Reich 2019).<sup>9</sup> The second set of variables are more specific to the green economy such as the stringency of environmental regulation in the local area (Greenstone, 2002), wind and solar energy potential (Aldy 2013) and an index of local green general skills (Vona and others 2018).<sup>10</sup> We also

<sup>&</sup>lt;sup>9</sup> We consider both the level and the pre-trends (2005-2007) in several variables such as total employment, unemployment and employment in different sectors. As in Wilson (2012), we include the pre-sample level (average 2006-2008) and long pre-trends (2000-2007) for the following variables: total employment, employment in health, public sector and education, employment in manufacturing, construction and extraction, unemployment. We also add other confounders of local labor market conditions such as pre-sample income per capita, a dummy equal one for CZ with positive shale gas production and import penetration. See data Appendix A2 for details on data sources and construction of these variables.

<sup>&</sup>lt;sup>10</sup> As in Greenstone (2002), we use changes in the attainment status to National Ambient Air Quality Standards (NAAQS) for the six criteria air pollutants defined by the US Clean Air Act (CAA). We classify as nonattainment commuting zones in which at least 1/3 of the population resides in nonattainment counties. We also add a dummy variable to identify areas with nonattainment status for at least one of the NAAQS in 2006 and that therefore were already exposed to stringent CAA regulation. Since wind and solar energy received other types of support from the federal and state governments, including tax credits and loan guarantees as part of ARRA (Aldy, 2013), we add proxies for the wind and solar potential interacted by year fixed effects. We include a dummy equal one for areas hosting a public R&D lab and the log of local population as Vona, Marin, and Consoli (2019) shows that is highly correlated with the size of the green economy in metropolitan areas. Finally, to proxy for the green capabilities of each CZ, we include the share of employment in each commuting zone in occupations above the 75<sup>th</sup> percentile of the national distribution of green general skills requirements, i.e. skills most relevant in green jobs (see Vona and others 2018 for details on the green skill measures). See data Appendix A2 for details on data sources and construction of these variables.

consider two alternatives to model regional fixed effects: state dummies and census division dummies as in previous literature (e.g., Dupor and Mehkari 2016). The choice of the way of modeling time-varying regional effects is non-trivial. State fixed effects better account for unobserved shocks that are geographically concentrated and increase the precision of the estimates. But, as we will show, census division dummies mitigate pre-trends in total employment.

Appendix Table B1 shows that the inclusion of the vigintiles of non-green ARRA is not enough to eliminate differences in observable characteristics that are significantly correlated with the intensity of green ARRA spending per capita. The Table also highlights the different potential sources of endogeneity in the allocation of green ARRA: CZs receiving more green subsidies are both stronger in terms of technological expertise (workforce skills for the green economy, higher share of manufacturing employment and the presence of a federal R&D lab) and somewhat more vulnerable to the Great Recession (i.e., higher share of employment in construction, that was particularly badly hit by the Great Recession). Areas receiving more green ARRA also have a larger share of employment in the public sector. Thus, in Section V we confirm that our results are not driven by public sector employment.

The last diagnostic concerns the presence of pre-trends in our data: the possibility that employment growth before the Great Recession differs depending on the level of green ARRA received, even after controlling for observable commuting zone characteristics. We check for pretrends using an event study framework. Including observations from 2005-2007 allows us to test whether areas receiving more per capita green ARRA spending experienced higher employment growth prior to the Great Recession, conditional on our set of controls including the vingintiles of non-green ARRA. As we show in Section V, we observe pre-trends for total employment, but only when including state fixed effects. That green ARRA may have gone disproportionately to areas growing faster before the Great Recession is not surprising given that the characteristics that define areas receiving more green ARRA are usually associated with sustained employment growth, such as the presence of an R&D lab or of manufacturing activities. Importantly, we do not observe pretrends for the types of employment most affected by green ARRA: green employment and manual labor employment, making us confident that results for these variables are more credible and easier to interpret than results for total employment.

In sum, while the role of unbalances in the covariates can be mitigated by directly testing the robustness of the results to the exclusion of areas with R&D labs, the presence of pre-trends in some cases requires greater care to provide an accurate estimate of the effect of green ARRA on employment. We discuss the possible solution to this problem in the next section.

#### IV.B. Estimating equation and instrumental variable strategy

Our main econometric model is an event-study model that jointly estimates the effects of green ARRA for years before and after the crisis. It can be seen as a straightforward extension of the econometric model used in the papers reviewed by Chodorow-Reich (2019). The first main advantage of this approach is that we can explicitly tackle the potential pre-trends discussed above. The second advantage is being able to assess whether the effect of green ARRA lasts beyond the stimulus period, possibly generating a virtuous circle of green investments. Our dependent variable is the long-difference between our measures of per-capita employment in year *t* relative to our base year of 2008.<sup>11</sup> So that the value can always be interpreted as growth in employment, we define the dependent variable as follows:

$$\Delta \ln(y_{i,t}) = \ln\left(\frac{y_{i,2008}}{p_0 p_{i,2008}}\right) - \ln\left(\frac{y_{i,t}}{p_0 p_{i,2008}}\right) = \ln\left(\frac{y_{i,2008}}{y_{i,t}}\right) \qquad \text{if } t < 2008$$

$$\Delta \ln(y_{i,t}) = \ln\left(\frac{y_{i,t}}{p_{o}p_{i,2008}}\right) - \ln\left(\frac{y_{i,2008}}{p_{o}p_{i,2008}}\right) = \ln\left(\frac{y_{i,t}}{y_{i,2008}}\right)$$
 if t >2008

Using this, we estimate the following equation for the 587 commuting zones in our primary estimation sample:

$$\Delta ln(y_{it}) = \alpha + \sum_{t} \beta_{t} ln\left(\frac{GreenARRA_{i}}{pop_{i,2008}}\right) + \sum_{t} \mathbf{X}'_{it_{0}}\boldsymbol{\varphi}_{t} + \sum_{t} \mathbf{G}'_{it_{0}}\boldsymbol{\vartheta}_{t} + \mu_{i\in\nu,t} + \eta_{i\in c,t} + \epsilon_{it}, \quad (1)$$
where  $\epsilon_{i,t}$  is an error term,  $\mathbf{G}'_{it_{0}}$  are controls specific to the green economy  $\mathbf{X}'_{it_{0}}$  are controls used  
in previous ARRA evaluations (see footnotes 11 and 12 for details);  $\mu_{i\in\nu,t}$  are period-specific  
dummies for the vigintiles of non-green ARRA spending and  $\eta_{i\in c,t}$  are period-specific region fixed

We estimate equation (1) by stacking all years from 2005-2017 together, giving us 7,631 total observations. However, for ease of interpretation, we allow the coefficient of green ARRA and of all the other covariates, including region fixed effects and the vigintiles for non-green ARRA, to vary only among three periods: pre-ARRA (2005-2007); the short-term (2009-2012)

effects, i.e. census division fixed effects or state fixed effects.

<sup>&</sup>lt;sup>11</sup> Employment is either green employment, total employment or employment in a particular sector (construction, manufacturing, etc.) or occupation (managers, manual workers, etc.). See Appendix A2 for more details on data sources and measurement of our dependent variables.

and the long-term (2013-2017). This reduces the number of coefficients to be estimated, which is important to assess the role of mediating factors of green ARRA effects, such as availability of the right green skills in the local labor market. Thus, our results provide estimates of the average number of job-years created by green ARRA in each of these three periods. To visually convey our main result, we also plot the green ARRA coefficients estimated on a yearly frequency through equation (1) in Appendix B.

The main variable of interest is green ARRA spending, also rescaled by total population in 2008 in the CZ. While effective green spending spanned several years between 2009 and 2012, nearly all outlays were announced in 2009 (see, e.g. Figure 2 in Wilson 2012). Therefore, we build a time invariant measure of green spending as the total spending across those four years.

We take a log transformation for both our dependent and main explanatory variable to account for the skewness in their respective distributions. As show in Appendix B, using logs reduces sensitivity to outliers due to the skewed distribution of green ARRA. In the robustness checks, we show that the log-log results do not change when removing outliers. In contrast, if levels of all variables are used, we only estimate a positive effect of green ARRA on employment if these outliers are dropped from the sample. In all regressions, we cluster standard errors at the state-level, using the state of the main county in each commuting zone. We cluster at the state level because the boundaries of local labor market can be larger than the commuting zone perimeter, especially in post-recession times where workers are forced to search for a job in a larger area. This results in slightly more conservative standard errors than if we cluster at the commuting zone level. We weight observations using population level in 2008.

Given the unbalances in the covariates shown in Table 1 and the possible presence of pretrends discussed earlier, we cannot assume that the allocation of green ARRA spending to commuting zones is quasi-random, even after including our rich set of controls. The pre-trend effect  $\hat{\beta}_{pre}$  reflects the presence of unobserved variables that are correlated with both the allocation of green ARRA and the outcome variables. Thus, we compute the long- and short-term effect of green ARRA by subtracting its effect before 2008. That is:  $\hat{\beta}_{short} - \hat{\beta}_{pre}$  and  $\hat{\beta}_{long} - \hat{\beta}_{pre}$  can be interpreted as the net effect of green ARRA on jobs created per year in the short- or long-run, respectively.

The credibility of such differences to estimate the effect of green ARRA rests upon an untestable assumption regarding the functional form of the relationship between employment and

green ARRA. More specifically, interpreting these differences as average short-run or long-run effects assumes that employment trends (and pre-trends) across different commuting zones are affected by observable and unobservable covariates in a linear way. As such, the pre-trend in the effect of green ARRA accurately approximates the counterfactual employment dynamics conditional on all covariates, in commuting zones receiving a larger fraction of green ARRA. For instance, the amount of green ARRA received may be a function of the pre-existing size of the green economy or past government policies in each commuting zone.

As an alternative identification strategy, we exploit the well-known fact that ARRA spending was allocated according to formulas that were in use before the passage of the Recovery Act (see the discussion of Chodorow-Reich 2018).<sup>12</sup> Importantly, the formulaic instrument has a typical shift-share structure used in the seminal literature on cross-sectional multipliers (e.g., Nakamura and Steinsson 2014, Goldsmith-Pinkham, Sorkin, and Swift 2020). In previous studies, such instrument satisfies the exclusion restriction of affecting total employment only through ARRA spending because the main source of endogeneity was the local effect of the Great Recession.

Following these studies, we use an instrument that combines the initial "share" of EPA plus DOE spending in the CZ (over total DoE and EPA spending) with the green ARRA "shift". Such instrument adds an exogenous shock in green expenditures to areas that were already receiving larger amount of green spending before ARRA.<sup>13</sup> Unfortunately, endogeneity of green

<sup>13</sup> The instrument of green ARRA reads as:  $IV_i = \frac{DoE Pre - ARRA_{i,2003-04}}{DoE Pre - ARRA_{2003-04}} \times \frac{Green ARRA DoE}{Pop_{2008}} + \frac{EPA Pre - ARRA_{i,2003-04}}{EPA Pre - ARRA_{2003-04}} \times \frac{Green ARRA EPA}{Pop_{2008}}$ , where total green ARRA EPA and DoE per capita is reallocated to CZs

<sup>&</sup>lt;sup>12</sup> According to Conley and Dupor (2013), 2/3 of ARRA spending were allocated using such formulaic approach to privilege shovel-ready projects that have an immediate impact on the economy. For instance, spending in road construction, education and health were allocated by the Recovery Act using the formulas in place before the act (Wilson, 2012; Garin, 2019). An example for green ARRA are Energy Efficiency and Conservation Block Grants. This program was created by the Energy Independence and Security Act of 2007, which provided specific guidelines for distribution of funds. ARRA provided additional funding for this program and stipulated that the same formulas for eligibility in the 2007 Act be used (American Recovery and Reinvestment Act of 2009). However, many DOE ARRA projects supported new infrastructure, such as grid modernization, and do not appear to have been allocated formulaically.

ARRA is also related to the persistent effect of pre-ARRA green investments of both private and public institutions. Thus, this instrumental variable strategy is less effective in our case. Because such an instrument adds an exogenous shock in green expenditures to areas that were already receiving larger green investments before ARRA, we face a problem similar to that put forward by Jaeger, Ruist, and Stuhler (2018), who note that a shift-share instrument conflates short- and long-term effects. We follow their suggestion and take a "share" far in the past (i.e. an average share of DoE plus EPA spending between 2003 and 2004), under the assumption that the effect of past spending gradually fades away and thus is excludable from the second stage. Note that having a reliable measure of pre-ARRA green government spending would be the ideal solution to distinguish the additional contribution of green ARRA from that of past trends associated with pre-ARRA green spending. However, as explained in Appendix C, building an accurate measure of pre-ARRA green spending is difficult due to the lack of details in public spending data pre-ARRA.

Overall, both the IV and the OLS solution of the endogeneity problem rest upon the untestable assumption that the pre-crisis effect of green ARRA is a good estimate of the counterfactual employment growth, conditional on the covariates. However, while neither solution is perfect, comparing the OLS and the IV results can be very informative as each approach minimizes a different source of endogeneity. The IV mitigates endogeneity related to non-random assignment of green ARRA subsidies but it represents an upper bound, as it may capture the effect of past and present green ARRA on areas that were already on a green path, i.e. compliers in a LATE terminology (Imbens and Angrist, 1994). Indeed, previous studies on fiscal multipliers found a larger job creation effect when a credible instrument is used (e.g., Nakamura and Steinsson 2014). The OLS does the opposite: the effect should be smaller as it is the average of the "exogenous" shock on compliers and the "endogenous" shock on non-compliers, which is however less likely to conflate the effect of green ARRA with that of past green policies.

Importantly, the estimates obtained from the above empirical strategy provide the average effect of green stimulus on total employment. To explore the mechanism through which green

 $\frac{EPA Pre - ARRA_{i,2003-04}}{EPA Pre - ARRA_{2003-04}}$ 

depending on their respective pre-ARRA shares of spending over the national total, i.e.  $\frac{DoE Pre-ARRA_{i,2003-04}}{DoE Pre-ARRA_{2003-04}}$  and

stimulus affects employment, we extend our analysis to test for heterogeneous impacts of green spending. We do this in three ways. First, we consider whether the existing skill composition in each commuting zone changes the effectiveness of green ARRA, focusing on the mediating effect of a pre-existing pool of workers with a high level of green skills. Second, we estimate separate models for different sectors and occupations, to ascertain whether there is heterogeneity across different types of workers. Finally, we assess the distributional effect of green ARRA spending by estimating the green ARRA impact for different broad groups of workers, such as manual labor. This exercise will indicate whether skill-biased shifts in labor demand induced by green ARRA create winners and losers in particular workers' categories.

#### V. Results

This section presents the main results of the paper. Table 2 highlights the main takeaways of our empirical evaluation of green ARRA spending for three dependent variables: total employment, green employment and manual employment, and the two alternative ways of modeling regional effects. We focus on green employment as it is the main channel through which the effect of green ARRA spending should take place (e.g., Vona, Marin, and Consoli 2019).<sup>14</sup> As noted by Garin (2019), a necessary condition for a positive effect of a specific government spending is that it should create jobs in the sectors most likely affected by such spending. We focus on manual labor employment for its importance in the debate on the distributional effects of trade and technology shocks (e.g., Autor, Dorn, and Hanson 2013; Acemoglu and Restrepo 2020) and of the rise of populism in the US (e.g., Autor and others 2020). The Table reports the point estimates of the green ARRA coefficients for the pre-ARRA period ( $\hat{\beta}_{pre}$ ), the short-term ( $\hat{\beta}_{short}$ ) and the long-term ( $\hat{\beta}_{long}$ ). In addition, we present the effects of the green stimulus net of pre-trends:  $\hat{\beta}_{long} - \hat{\beta}_{pre}$  and  $\hat{\beta}_{short} - \hat{\beta}_{pre}$ . These estimated differences have larger standard errors than each estimated coefficient, so we must sacrifice some precision to remove pre-trends. However, they are particularly relevant when pre-trends are an issue. Finally, the Table also reports

<sup>&</sup>lt;sup>14</sup> Green employment is measured by reweighing occupational employment by the share of specific tasks in each occupation that O\*NET defines as "green" (see Appendix A2 and Vona, Marin, and Consoli, 2019).

		OLS, state fixed effects		OLS, census division fixed effects			
Dep var: Change in log employment (by type) per capita	Total	Green	Manual	Total	Green	Manual	
compared to 2008	employment	employment	occupations	employment	employment	occupations	
Green ARRA per capita (log) x D2005_2007	0.0026***	0.00001	0.0008	0.0016	-0.0003	-0.0004	
	(0.0009)	(0.0043)	(0.0027)	(0.0011)	(0.0042)	(0.0028)	
Green ARRA per capita (log) x D2009_2012	0.0026***	0.0040	0.0057**	0.0017*	-0.0015	0.0033	
	(0.0008)	(0.0039)	(0.0022)	(0.0009)	(0.0048)	(0.0029)	
Green ARRA per capita (log) x D2013_2017	0.0045***	0.0120**	0.0108**	0.0039*	0.0083	0.0102	
	(0.0016)	(0.0050)	(0.0046)	(0.0022)	(0.0060)	(0.0061)	
Jobs per year created, \$1 million green ARRA:							
Pre-ARRA (2005-2007)	11.53***	0	0.92	7.35	-0.07	-0.47	
	(3.85)	(0.87)	(2.98)	(4.94)	(0.85)	(3.10)	
Short-run (2009-2012)	11.15***	0.78	5.48**	7.42*	-0.3	3.2	
	(3.29)	(0.76)	(2.10)	(3.95)	(0.92)	(2.77)	
Long-run (2013-2017)	20.8***	2.66**	11.34**	18.03*	1.84	10.76	
	(7.37)	(1.11)	(4.80)	(10.15)	(1.34)	(6.46)	
Short-run - pre-ARRA	0.03	0.78	4.7	0.33	-0.24	3.61	
•	(3.49)	(1.49)	(3.39)	(4.05)	(1.58)	(3.84)	
Long-run - pre-ARRA	8.92	2.66	10.48*	10.45	1.92	11.2*	
	(8.02)	(1.83)	(5.46)	(9.46)	(1.97)	(6.46)	
R squared	0.7672	0.4159	0.5749	0.6819	0.3336	0.4907	
Observations	7631	7631	7631	7631	7631	7631	

**Table 2. Baseline results** 

Notes: Regressions weighted by CZ population in 2008. Sample: 587 CZ with at least 25,000 residents in 2008. Year fixed effects and state (or census division) x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies): Vigintiles of non-green ARRA per capita, Share of empl with GGS>p75 (2005), Population 2008 (log), Income per capita (2005), Import penetration (year 2005), Pre trend (2000-2007) empl manufacturing / pop, Pre trend (2000-2007) employment tot / pop, Pre trend (2000-2007) empl constr / pop, Pre trend (2000-2007) empl extractive (average 2006-2008) / pop, Empl constr (average 2006-2008) / pop, Empl extractive (average 2006-2008) / pop, Empl edu health (average 2006-2008) / pop, Shale gas extraction in CZ interacted with year dummies, Potential for wind energy interacted with year dummies, Potential for photovoltaic energy interacted with year dummies, Federal R&D lab, CZ hosts the state capital, Nonattainment CAA old standards, Nonattainment CAA new standards. Data on total employment and employment share by industry come from BLS-QCEW. Green and manual employment calculated by multiplying total employment (BLS-QCEW) by the share of workers in each category, taken from ACS. See Appendix A2 for details. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

the number of jobs per year created per millions of dollars spent for both the net  $(\hat{\beta}_{long} - \hat{\beta}_{pre})$  and  $\hat{\beta}_{short} - \hat{\beta}_{pre})$  and the gross  $(\hat{\beta}_{short} \text{ and } \hat{\beta}_{long})$  effects.<sup>15</sup>

Three findings stand out from this Table. First, for all three dependent variables green the effectiveness of green ARRA emerges only in the long-run with an average of approximately 10.4 jobs created per year per \$1 million spent. Second, effects on total employment (columns 1 and 4) are imprecisely estimated and less credible due to the presence of pre-trends, especially in the specification with state fixed effects. Third, effects on green employment (columns 2 and 4) and manual labor (columns 3 and 6) illustrate, respectively, the reshaping and distributional effect of green spending. Roughly speaking, we find that all jobs created are in manual labor positions, while more than 1/5 are green jobs. These findings are qualitatively confirmed in comprehensive robustness checks of Table 2 (see Appendix B), where we exclude areas with unbalanced characteristics, define green ARRA in different ways and group areas with similar non-green ARRA spending differently.

Table 2 also shows that how we model regional effects matters for the results on total employment. We face a trade-off between models with smaller pre-trends and models with greater efficiency. For total employment, we observe pre-trends when using state fixed effects (Column 1), but not when using Census division fixed effects (Column 4). A possible explanation is that many ARRA funds were allocated as block grants to states using pre-existing formulas, making the allocations to states are plausibly exogenous (e.g., Wilson 2012). While this is less true of ARRA's green energy investments, there are still green programs such as the State Energy Program where funds were allocated to state governments. Any exogenous variation in the allocation of green ARRA across states that was present is not used for identification when including state fixed effects. Moreover, states have discretion as to how to allocate these block grants within the state. For instance, states could have prioritized allocating green ARRA block grant funds to more prosperous commuting zones with "shovel-ready" green projects. Our results suggest that such targeting of stimulus spending to well-performing areas by state governments may have been the case for green stimulus spending.

<sup>&</sup>lt;sup>15</sup> Since the quantification of the number of jobs created is not straightforward as in related papers, we report in Appendix D the arithmetic to translate the estimated coefficients into number of jobs created.

In contrast, we observe no pre-trends for green or manual employment. Thus, the credibility of the green ARRA impact on these two variables is not undermined by the presence of pre-trends. The estimated coefficients for the 2005-2007 period are not only insignificant, but also an order of magnitude smaller than for total employment. Moreover, while the magnitude of green ARRA's impact on green and manual employment is similar using either state or census division fixed effects, our estimates are more precise when using state fixed effects. Thus, moving forward, we focus on the results using state fixed effects when looking at green and manual employment, but emphasize the results using census division fixed effects for total employment.

Before diving into these results and into important extensions in greater details, it is worth to go back to the issue of the comparison between the OLS and the IV estimator. In Table 2, as in the rest of the paper, we choose the OLS as the preferred estimator. This choice is based on two arguments that are illustrated in the Appendix C for sake of space. First, the predictive power of the shift-share instrument is weak with an F-test of 10 (for census dummies) or even below (for state dummies, see Table C1). The weak instrument problem is consistent with the fact that DOE spending (the bulk of green spending) was redirected towards green programs. Second, compared to the OLS estimator, the IV overstates both the pre-trends for total employment ( $\hat{\beta}_{pre}$ , see Table C2) and the net long-term effect of green ARRA per capita ( $\hat{\beta}_{long} - \hat{\beta}_{pre}$ ), which, as expected, is imprecisely estimated due to a weak instrument problem. Although the IV results are still informative, suggesting that the effect of green ARRA is highly heterogeneous and much stronger on compliers, they exacerbate the source of endogeneity associated with the presence of pre-trends.

The rest of this section is organized as follows. Subsection A presents more results on total employment. In subsection B, we show that the pre-existing level of green skills matters, while subsection C explore results by sector. Finally, subsection D explores some distributional implications by focusing on the effect of green ARRA on different occupations.

#### V.A. A Discussion of Total Employment Effects

Looking at the results on total employment more closely, Columns (1) and (4) of Table 2 show that the *gross* average short-term effect  $\hat{\beta}_{short}$  is positive and statistically different from zero, but the *net* average short-term effect  $\hat{\beta}_{short} - \hat{\beta}_{pre}$  becomes statistically indistinguishable from zero. In terms of gross job creation, \$1 million of green spending adds between 7.4 and 11.1 new jobs per year in the short-term, which is in the lower range of estimates of papers evaluating other programs of the Recovery Act (Chodorow-Reich 2019).<sup>16</sup> Clearly, the net short-term effect cannot be used to give clear policy advice due to the presence of pre-trends. Since green spending was allocated to areas growing faster before the crisis, the absence of a net short-term effect can either reflect a fast convergence to a higher pre-crisis steady state (so it should be interpreted as evidence supporting the use of green spending to restart the economy) or the greater resilience of greener areas (so it should be interpreted as evidence of lack of additionality).

Similar considerations apply to the interpretation of the long-term effect, which is also contaminated by pre-trends. In this case, however, a net job creation effect seems to clearly emerge both in terms of size and statistical significance, although the difference  $\hat{\beta}_{long} - \hat{\beta}_{pre}$  is still not precisely estimated. The implied net job creation effect for \$1 million spent are 8.9 jobs per year with state fixed effects and 10.4 jobs per year with Census division fixed effects. The respective gross job creation effects are instead 18 and 20.8 jobs per year. These ranges perfectly overlap with the range of previous ARRA estimates presented in Chodorow-Reich (2019), making it difficult to rank green spending in comparison with alternative programs. However, the fact that jobs created are permanent is clearly a positive aspect of green spending. This conclusion is reinforced in Figure B1 in Appendix B where we allow all the coefficients of equation (1) to vary yearly. This specification has two advantages. First, it relaxes the arbitrary division of time period imposed in our main specification. Second, it is visually informative regarding the functional form of the pre-trend effects. The main result is that ARRA impacts are trending upwards after the crisis,  $\hat{\beta}_{long}$  in our main specification may be a conservative estimate of the long-term effect. Still, the acceleration of the pre-trend effect just before the financial crisis does not allow us to make strong claim regarding the effectiveness of green spending in total job creation.

Regarding the explanations for a stronger long-run effect of green ARRA, the presence of administrative delays such as buy American guidelines, determining prevailing wages to comply with the Davis-Bacon Act and complying with local regulations (Carley, Nicholson-Crotty, and Fisher 2015; Carley 2016) seem unlikely to drive the high persistency of the green ARRA effect. At most, administrative delays can retard the effect of green ARRA for one or two years after 2012

<sup>&</sup>lt;sup>16</sup> Note that other papers estimate gross job creation effects, while we privilege the hyper conservative estimation given by the net short-term effect. As discussed in Section IV, other papers also use a formulaic IV that identifies the LATE effect of compliers, which is found to be generally larger than the effect on the entire population.

(the last year when money was officially spent), but are unlikely to extend the impact until 2017. Another potential explanation is that federal investments attracted additional private investments in green sectors (Mundaca and Ritcher 2015) and generally crowded-in state spending (Leduc and Wilson, 2017). Many ARRA programs required matching funds from the private sector, and this was particularly true of Department of Energy projects (Council of Economic Advisors 2010). Transforming to a greener economy was expected to support long-term economic growth (Aldy 2013).<sup>17</sup> Additionally, it is possible that investments in infrastructure required time for permitting, hiring, and planning (e.g., Ramey 2020). However, it is unclear why such delays would be larger for green investments than other ARRA investments. Unexplored in previous literature is the role that pre-existing availability of green skills may play a role in shaping the effect of green ARRA. While we cannot discriminate between those explanations with our data, the next section explores the role of green skills in shaping the time profile of the green ARRA effect.

#### V.B. The Mediating Effect of Green Skills

In this section, we test if commuting zones with a workforce more prepared to perform green tasks are more likely to experience larger gains, both in the short- and in the long-term. In Table 1, we show that the types of skills workers need to work in green jobs are different than the skills needed in rest of the economy, requiring more on-the-job training as well as engineering and technical competences. Looking at the heterogeneous effect with respect to the existing skill base of the workforce allows also to shed light on the large gap between the OLS and IV estimates, improving the interpretation of our results. Because the instrumental variable results highlight much larger effects on compliers, i.e. CZs already investing into the green economy, one might expect green stimulus to be more effective in areas with a higher concentration of green skills.

We use the data on green skills described in section II to identify the share of employment in each commuting zone in occupations with green skills importance in the 75<sup>th</sup> percentile or higher in 2006 (i.e. prior to the recession). This includes 113 occupations, which are listed in Table A7 in Appendix A2. While these jobs need not themselves be green, this captures the local endowment of the types of skills in high demand in a green economy.

<sup>&</sup>lt;sup>17</sup> For example, the DOE's smart grid program invested \$4.5 billion in new smart grid technology, which was matched by \$6 billion in private sector funds. It is reasonable to expect such new infrastructure investment to provide lasting benefits for green employment.

We augment our baseline model, which already controls for the initial concentration of green skills in a region, by interacting our green ARRA variables (pre-, short- and long-) with the share of employment in occupations with green skills importance in the 75<sup>th</sup> percentile or higher. Recall that the initial concentration of green skills in a region is positively associated with the allocation of green ARRA spending.



Figure 5. Variation in the Effect of Green ARRA on employment by initial Green Skills

Notes: plot of the marginal effects of green ARRA, conditional on initial Green Skills. Calculations based on estimates from Appendix Table B3.

Figure 5 shows the marginal effect of green ARRA net of the pre-trend at different levels of initial green skills for both the specification with state and census division dummies. Complete regression results are in Table B3 of Appendix B. The results show the importance of the initial skill base. The effect of green ARRA is significantly stronger in CZs with a higher concentration of green skills, particularly so in the specification with Census division dummies. As evident from Figure 5, the net short-term effect is increasing with the skill share and becomes significant when

the share of workers with high green skills reaches the 93<sup>rd</sup> percentile of all communities, or nearly 29.2 percent. The net long-term effect displays the same patterns, with statistically significant effect of green ARRA emerging at the 66<sup>th</sup> percentile of all communities, or when nearly 26 percent of workers have high green skills when using census division fixed effects. The effects become statistically significant at the 91<sup>st</sup> percentile of all communities (nearly 28.6 percent of workers) in the most conservative specification with state fixed effects. These findings indicate that the availability of the right competences in loco is essential to both increase and accelerate the effect of green spending.<sup>18</sup>

Figure 5 visually displays a large divergence in the magnitude of the effects across CZs with different initial level of GGS. More specifically, computations reported in the last rows of Appendix Table B3 show that, at the 75<sup>th</sup> percentile, 22.8 (16.4 with state dummies) jobs per year per \$1 million are created in the long-run. In contrast, at the 25<sup>th</sup> percentile, we estimate an insignificant long-term effect of only 4.6 (5.2 with state dummies) jobs per year per \$1 million. The top estimates are definitely in the upper bound of the range provided by Chodorow-Reich (2019) and are broadly consistent with the results of the IV pointing to much larger effects on compliers (Appendix D). The result is even more remarkable by noting the fact that the initial share of occupations in the upper quartile of GGS importance itself has a large effect on future employment growth that is trending upwardly over time (Appendix Table B3).<sup>19</sup> Appendix Table B1 shows that the initial share of occupations in the upper quartile of GGS importance is also strongly correlated with the allocation of green ARRA subsidies. In combination, these results reinforce our interpretation of the green stimulus as a successful example of picking the winners. The main policy lesson is that increasing the green skills in a community, such as through job training focused on mid-level technical and engineering skills, should represent a key part of a successful policy package for the green transition.

<sup>&</sup>lt;sup>18</sup> In Figures B2 and B3 in Appendix B we replicate the exercise using all variables in levels, rather than logs and excluding outliers. Results are basically unchanged from Figure 5.

 $<sup>^{19}</sup>$  A one standard deviation in the green skills share (0.027) accounts, in the most conservative specification with state fixed effects, for a 0.97% difference in employment growth before the crisis that increases up to 1.91% in the short-term and 2.38% in the long-run.

#### V.C. Heterogeneous effects across sectors

In this section, we explore further how the green stimulus affects employment by considering heterogeneous effects across sectors. As the effect of the green stimulus is likely to be concentrated in certain sectors, our analysis sheds light on how green policies reshape the structure of the local economy. This exercise provides an initial account of the mechanics through which green ARRA stimulates employment and acts as a validation check that green ARRA really hits these target sectors.

Dep var: Change in log employment (by type) per capita compared to 2008	Green employment	Manufacturi ng sector (NAICS 31- 33)	Construction sector (NAICS 23)	Support services including waste management (NAICS 56)	Public Sector employment (NAICS 92)			
Green ARRA per capita (log) x	0.00001	0.0057***	-0.0017	-0.0063	0.0025			
D2005_2007	(0.0043)	(0.0021)	(0.0032)	(0.0131)	(0.0037)			
Green ARRA per capita (log) x	0.0040	0.0037**	0.0035	0.0136	-0.0148*			
D2009_2012	(0.0039)	(0.0016)	(0.0032)	(0.0086)	(0.0075)			
Green ARRA per capita (log) x	0.0120**	0.0069*	0.0143***	0.0063	-0.0133			
D2013_2017	(0.0050)	(0.0040)	(0.0052)	(0.0097)	(0.0096)			
Jobs per year created, \$1 million green ARRA:								
Pre-ARRA (2005-2007)	0	2.86***	-0.43	-1.65	0.55			
	(0.87)	(1.05)	(0.81)	(3.43)	(0.82)			
Short-run (2009-2012)	0.78	1.54**	0.65	3.2	-3.37*			
	(0.76)	(0.65)	(0.61)	(2.03)	(1.70)			
Long-run (2013-2017)	2.66**	2.98*	3.02***	1.69	-2.94			
	(1.11)	(1.73)	(1.10)	(2.61)	(2.13)			
Short-run - pre-ARRA	0.78	-0.81	0.98	4.68*	-3.94			
	(1.49)	(0.94)	(1.04)	(2.78)	(2.40)			
Long-run - pre-ARRA	2.66	0.53	3.39**	3.39	-3.49			
	(1.83)	(2.35)	(1.28)	(3.20)	(2.75)			
R squared	0.4159	0.5514	0.7039	0.2345	0.3338			
Observations	7631	7631	7631	7631	7631			

#### Table 3. Results by sector

Notes: OLS model weighted by CZ population in 2008. Sample: 587 CZ with at least 25,000 residents in 2008. Year fixed effects and state x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

Table 3 reports again the results on green employment and considers four additional sectors: manufacturing (NAICS 31-33), construction (NAICS 23), public administration (NAICS 92), and support services including waste management (NAICS 56). Those sectors are either most likely to receive green subsidies (e.g., construction and waste management) or to employ workers

needed to administer and monitor ARRA programs (e.g., public administration). We use the specification with state fixed effects here to increase precision in estimating net effects.<sup>20</sup>

As shown earlier in Table 2, the green stimulus has a large long-term effect on green employment. While 4.6% of total employment is green, roughly 20 percent of the jobs created by green ARRA were green.<sup>21</sup> Both the pure long run and long-run additionality effect ( $\hat{\beta}_{long} - \hat{\beta}_{pre}$ ) are large in absolute term with 2.7 green jobs per year created per \$1 million spent. The additionality effect appears statistically insignificant even though  $\hat{\beta}_{pre}$  is zero and  $\hat{\beta}_{long}$  is significant at 5% level just because the  $\hat{\beta}_{long} - \hat{\beta}_{pre}$  effect captures the pure noise of the estimated  $\hat{\beta}_{pre}$ . This example illustrates the issue of statistical precision in estimating net effects.

The green stimulus also led to job creation in the construction sector. Of the 8.9 jobs created per year per \$1 million green ARRA in the long-term, about 40% (3.39) are in this sector. This is consistent with green ARRA targeting projects such as building renovation for energy efficiency or construction of renewable energy projects. Once again, pre-trends are less of concern in this sector, as the coefficients of  $\hat{\beta}_{pre}$  are statistically insignificant.

The other three sectors were not significantly impacted by the green stimulus package, but for different reasons. While "support services including waste management" also accounts for slightly less than 40% of total job creation, both the net and the gross effects are far from being statistically significant, except for the short-run effect net of pre-trends, which is significant at the 10 percent level. In contrast, the lack of an additionality effect for manufacturing is associated with a positive pre-ARRA effect, meaning that green ARRA maintained a pre-existing advantage in manufacturing. Finally, we find that green ARRA spending reduces the share of employment in

<sup>&</sup>lt;sup>20</sup> Note that we further lose precision when estimating net effects in specific sectors. Besides the fact that estimated net effects are noisier by construction, effects for specific sectors are more difficult to detect due to the larger dispersion of sectoral employment compared to total employment. To see this, the information in Table A9 can be used to compute the coefficients of variation for each dependent variable. These are always above 0.35 for different types of sectoral employment, but just 0.16 for total employment. State fixed effects reduce the noise of sectoral employment data compared to census division fixed effects. For this reason, we do not include estimates for green renewable jobs alone. Indeed, these estimates are not precise due to the extremely small share of such jobs.

<sup>&</sup>lt;sup>21</sup> 4.6% is higher than the estimate of 3.1% provided by Vona, Marin, and Consoli (2019) for 2014. This can be due to an aggregation bias or to the fact that we add three years after 2014. See Appendix A2 for greater details.

the public sector, at least in the short-run. This result reassures us that the effect on total employment is not associated with a crowding out of private jobs.

Overall, the green stimulus reshaped labor markets by increasing the size of the local green economy as well as employment in construction and waste management. However, the distributional effect of the stimulus among workers is less clear. While greener tasks are concentrated in high-skills and thus well-paid occupations (Vona, Marin, and Consoli 2019), construction and waste jobs may boost the creation of jobs that pay less. We explore this issue in the next section.

#### V.D. Distributional Effects of Green Stimulus

Our results for different sectors of the economy suggest that the green stimulus might have important distributional effects. In this section, we consider whether the effect of green stimulus varies for different types of workers. We estimate separate models for different broad groups of workers following a standard grouping in the literature on task-biased technological change (Acemoglu and Autor 2011): abstract occupations, service workers, clerical occupations, and manual labor (see Table A8 in Appendix A2).

Table 4 shows results for these four occupational groups that were partly anticipated by the highlights presented in Table 2. The important result here is that all job creation from green ARRA occurs in manual labor occupations, while both the net and the gross effects for other occupational groups are far from being significant at conventional levels. To be more precise, the number of jobs created per year in manual positions per \$1 million of green ARRA even exceeds the total number of jobs created per year in the long-run (10.45 vs. 8.95). Notably, the net effect on manual employment starts emerging in the short-term and is not contaminated by the presence of pre-ARRA trends. The short-run effect is smaller, however (only 4.7 jobs per year per \$1 million of green ARRA).

Manual workers have been losing in terms of wages and employability for trade (e.g., Autor, Dorn, and Hanson 2013), automation (e.g., Acemoglu and Restrepo 2020) and, but to a lesser extent, the effect of climate policies (e.g., Marin and Vona 2019). It is thus important to provide an in-depth look at how the green stimulus affected manual labor. Table 5 considers the effect of green ARRA on manual labor wages (columns 1-3) and on educational attainment of manual workers. First, column 1 replaces changes in per capita employment as the dependent
Dep var: Change in log employment (by	Manual	Abstract	Service	Clerical
occupation) per capita compared to 2008	occupations	occupations	occupations	occupations
Green ARRA per capita (log) x	0.0008	0.0036**	0.0025	0.0040*
D2005_2007	(0.0027)	(0.0017)	(0.0027)	(0.0022)
Green ARRA per capita (log) x	0.0057**	0.0006	-0.0017	-0.0005
D2009_2012	(0.0022)	(0.0020)	(0.0033)	(0.0026)
Green ARRA per capita (log) x	0.0108**	-0.0017	0.0001	0.0019
D2013_2017	(0.0046)	(0.0044)	(0.0041)	(0.0027)
Jobs per year created, \$1 million green ARR	A:			
Pre-ARRA (2005-2007)	0.92	5.28**	1.82	4.51*
	(2.98)	(2.47)	(1.97)	(2.49)
Short-run (2009-2012)	5.48**	0.98	-1.29	-0.51
	(2.10)	(3.07)	(2.53)	(2.75)
Long-run (2013-2017)	11.34**	-2.84	0.08	1.96
	(4.80)	(7.24)	(3.36)	(2.84)
Short-run - pre-ARRA	4.7	-4.43	-3.22	-4.69
	(3.39)	(5.12)	(4.16)	(4.75)
Long-run - pre-ARRA	10.48*	-8.79	-1.99	-2.24
	(5.46)	(8.53)	(4.84)	(4.69)
R squared	0.5749	0.5846	0.4747	0.4112
Observations	7631	7631	7631	7631

## Table 4. Results by occupational group

Notes: OLS model weighted by CZ population in 2008. Sample: 587 CZ with at least 25,000 residents in 2008. Year fixed effects and state x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

variable with the average hourly wage of manual workers. Despite increasing demand for manual labor, green ARRA investments did not increase the wages of manual workers.<sup>22</sup> In columns (2) and (3), we see that most of the increase in manual labor jobs occurred in jobs where workers earned less than the US median wage for all manual workers. This missing wage gains highlight the well-known deterioration of the bargaining power of manual workers that requires other solutions than public spending in the green economy. While the manual labor jobs created by green ARRA were not high-paying jobs, they are not necessarily low skilled jobs. In the last two columns, we see that much of the increase in manual labor work is among manual workers who have more than a high-school education. In fact, this group of workers experiences job gains from green ARRA investments in both the short term (4 jobs per year per \$1 million) and long term

<sup>&</sup>lt;sup>22</sup> This may be explained by the need to comply with prevailing wage laws. Since contractors were required to document that workers were paid prevailing wages, they had little incentive to pay more than the prevailing wage. We thank Joe Aldy for this insight.

(4.71 jobs per year per \$1 million). While the green stimulus increased demand for manual labor workers, these jobs still required higher education and were not better paying than existing jobs.

Dep var: Change in log employment (by category) per capita compared to 2008 (except column 1)	Average hourly wage of manual workers	Manual workers, hourly wage > US med. for manual workers	Manual workers, hourly wage < US med. for manual workers	Manual workers with education > high school degree	Manual workers with high school degree or less
Green ARRA per capita	0.0052	0.0016	-0.0007	-0.0028	0.0024
(log) x D2005_2007	(0.0049)	(0.0042)	(0.0028)	(0.0046)	(0.0030)
Green ARRA per capita	-0.0029	0.0046	$0.0088^{***}$	0.0117***	0.0038
(log) x D2009_2012	(0.0047)	(0.0032)	(0.0027)	(0.0043)	(0.0028)
Green ARRA per capita	0.0022	0.0099*	0.0123**	0.0121**	0.0096*
(log) x D2013_2017	(0.0055)	(0.0058)	(0.0049)	(0.0052)	(0.0053)
Jobs per year created, \$1 mi	llion green ARR	4:			
Pre-ARRA (2005-2007)	N/A	0.95	-0.35	-0.81	2.01
		(2.50)	(1.50)	(1.34)	(2.47)
Short-run (2009-2012)	N/A	2.34	4.01***	3.23***	2.61
		(1.63)	(1.25)	(1.19)	(1.91)
Long-run (2013-2017)	N/A	5.61*	6.01**	3.83**	7.12*
		(3.27)	(2.38)	(1.64)	(3.89)
Short-run - pre-ARRA	N/A	1.53	4.31**	4**	0.95
		(3.31)	(1.93)	(1.96)	(3.24)
Long-run - pre-ARRA	N/A	4.71	6.34**	4.71*	5.34
		(4.08)	(3.14)	(2.53)	(4.71)
R squared	0.3760	0.4825	0.4949	0.3488	0.5546
Observations	7631	7631	7631	7631	7631

 Table 5. Focus on manual occupations

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008. Year fixed effects and state x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

# VI. Policy Discussion

Our results can inform both the design of future green fiscal stimuli programs and address longer-term concerns about job losses in the transition to a green economy. Among our key findings is that ARRA's green investments created jobs, but more slowly than other ARRA investments. The slow response makes green stimulus investments more effective for reshaping an economy than for restarting an economy. For instance, given, the early rapid drop in employment at the start of the pandemic, green investments would not have been an appropriate policy tool to restart the economy. However, green investments can help meet long-run policy goals, such as rebuilding after the pandemic and as part of a larger green energy transition.

Recent proposals for green investments in the U.S. provide examples of how green fiscal stimuli can serve both roles. Currently, the Biden Administration's over \$2 trillion American Jobs

Plan (AJP) includes about \$550 billion in green investments. The bipartisan compromise reached on July 28, 2021 reduces the total investment to just \$550 billion, but maintains over \$200 billion for green investments. The AJP includes a long-term focus, claiming"(t)his is the moment to reimagine and rebuild a new economy" and promising "to meet the great challenges of our time," including the climate crisis.<sup>23</sup> Green fiscal stimuli are more appropriate as part of such long-term planning addressing climate change and can help workers whose jobs may be at risk as the world transitions away from fossil fuels. Table A3 of Appendix A1 highlights major areas of green spending in each plan. Examples of green investments include plugging orphan oil and gas wells and cleaning abandoned mines to create jobs for displaced energy workers, developing charging infrastructure for electric vehicles, and improving water infrastructure, such as by replacing lead pipes. Similar to ARRA, a bit less than 10 percent of green investments in the AJP go to clean energy R&D. There are also some funds set aside for job training. While training for clean energy jobs is noted as a priority of the AJP, how much will be allocated specifically to clean energy job training is not clear. As the descriptive analysis in section II shows, job training requirements are higher for green energy jobs than for comparable positions.

A second key finding is that the jobs created by green investments are primarily manual labor positions. Thus, these investments employ workers often left behind by changing environmental regulations and by other structural transformations in the labor markets, such as trade and automation. For example, as discussed in section II, the skills of low-skilled fossil fuel workers are often a good match for jobs in the green economy. But because job training requirements are higher for green energy jobs than for comparable positions, any green spending plan intending to create green jobs should include funds for job training to ensure a smooth transition into green jobs for displaced workers in fossil fuel and energy intensive sectors.

A third key finding is that workers must have the skills needed in green jobs for green fiscal stimuli to be successful. This result has implications for both the post-pandemic recovery and a broader green energy transition. Figure 6 compares the distribution of job losses by decile of green skills during the Great Recession to different points since the start of the pandemic. Compared to the Great Recession, early post-pandemic job losses were greatest in jobs requiring few green

<sup>&</sup>lt;sup>23</sup> <u>https://www.whitehouse.gov/briefing-room/statements-releases/2021/03/31/fact-sheet-the-american-jobs-plan/</u>, last accessed July 12, 2021.

skills, such as the hospitality and service sectors (Chen and others 2020). Green investments would have done little to help these workers. While job losses in the highest deciles of green skills remain a bit smaller than during the Great Recession, job losses as of April 2021 were more evenly distributed across different level of green skills. Overall, the long-term distribution of job losses after the COVID-19 pandemic is not particularly biased against workers with low green skills, increasing the expected job creation effect of a green stimulus plan.



Figure 6: Distribution of jobs lost by decile of green skills

Notes: Figure shows change in employment relative to the starting month of the Great Recession and the pandemic by decile of green skills importance. Employment data taken from the Current Population Surveys microdata from IPUMS. Deciles of GGS are computed for each *occ2010* occupation using employment weights in the first year of each recession (08/2008 for the Great Recession, 02/2020 for the COVID-19 recession).

Because the potential job creation of any green fiscal depends on whether workers in areas that receive green investments have the necessary skills, they may create spatial inequities that affect political acceptability and the potential for different regions to benefit from the transition to a greener economy. We draw attention to two dimensions of such inequalities here. Both relate to the geographic distribution of green skills. First, it is obvious that communities with a higher share of fossil fuel jobs will experience large negative shocks due to the reduction in demand for fossil fuels. In the U.S., many communities dependent on coal have already experienced economic decline, as both lower natural gas prices and the expansion of wind energy reduced demand for coal (Fell and Kaffine 2018, Weber 2020). More stringent emission reduction goals will eventually bring similar declines to communities where oil and gas drilling is prominent. Our results suggest that some communities with a high share of fossil-fuel jobs may possess the right engineering and technical skills to attract green activities. Figure 7 illustrates the overlap between the presence of fossil fuel jobs (dark stripes indicating commuting zones in the top decile of the share of fossil fuel employment) and green skill intensity (different shades of green). There is a large heterogeneity in the level of green competences in fossil fuel intensive communities. Areas in the Midwest and Texas appear well prepared for the low-carbon transition. Many communities in both Wyoming and North Dakota have high levels of green skills. Although beyond the scope of this paper, that may in part be due to the abundance of wind energy resources in these regions. While there is larger variation in green skills endowments in the fossil fuel intensive regions in the south, these regions mostly specialize in oil and gas, which will be still play a role in the transition to a greener energy economy. In contrast, the Appalachian region is facing both dramatic decreases in demand for coal and has several commuting zones with low levels of green skills.



#### Figure 7. Geographic Distribution of Green Skills

Notes: Figure shows commuting zones in the top quartile (dark), second quartile (light) and bottom 50<sup>th</sup> percentile of green skills, using our measure of share of employment in jobs in the top quartile of green skill requirement. Communities in the top decile of share of fossil fuel employment are outlined and highlighted with dark stripes.

Second, communities with a higher share of green skills are also wealthier, as shown in Table B10 of the Appendix. Thus, using large green stimuli as part of a green energy transition has the potential to exacerbate regional inequities. While the AJP attempts to address regional inequities by focusing infrastructure investments such as water infrastructure on disadvantaged communities, communities with the appropriate level of green competences will attract complementary private-sector investments in green enabling sectors, such as producers of wind turbines or electric vehicles, that are generally high-tech and concentrated in wealthier regions (Bontadini and Vona 2020). This may conjure a trade-off between choosing to specialize in the production of green technologies and using green spending to create new opportunities for distressed communities, especially in regions such as Appalachia. Previous literature on place-based policies shows that investments in vocational and on-the-job training can be particularly effective in distressed regions (Bartik 2020), reinforcing our claim that well-targeted job training investments should be a key part of green fiscal plans to come.

## VII. Conclusion

We perform a comprehensive evaluation of the economic effect of green stimulus using the historical experience of the American Recovery and Reinvestment Act, which represents the largest push to the green economy to date. Our results inform both current policy debates and address longer-term concerns about job losses in the transition to a green economy. Currently, green new deal programs are seen by some policy advocates as a win-win solution to both relaunch sluggish economic growth in developed countries and to tackle climate change. While the size of the green stimulus of 2009 is small compared to what is proposed as part of a post-Covid-19 recovery, our research highlights interesting features of a green stimulus that can offer guidance to the design of future green stimulus programs.

First, our results suggest green ARRA works more slowly than other stimulus investments. The long-run effect of green ARRA on total employment is in the mid-range of previous estimates, with just over 10 jobs created per \$1 million of green ARRA. The persistency of the job creation effect is clearly a positive aspect of the green fiscal stimulus. However, the timing of green ARRA's impact differs from previous studies of other ARRA investments, which generally find short-term effects. For green ARRA, we do not find evidence of short-run employment gains. Thus, green stimulus investments appear more effective for reshaping an economy than for restarting an economy. While our focus is on the potential employment benefits from green investments, future research should also consider the potential environmental benefits of green stimulus, as the long-run impacts on employment suggest that green investments lead to durable changes in the green economy. However, since these investments do not come with regulatory requirements to reduce emissions, do these long-run changes lead to an improved environment?

Second, the impact of the green stimulus becomes much clearer when we explore several dimensions of heterogeneity. Green ARRA creates more jobs in commuting zones with larger initial shares of occupations that use intensively such skills. In particular, \$1 million of green ARRA spending creates approximately twice as many jobs in areas in the top quartile of the green skills distribution than in the average commuting zone. Our descriptive evidence suggests that many potentially displaced workers in fossil fuel sectors have skills necessary to benefit from green investments, but that the geographic concentration of these skills among fossil-fuel dependent communities varies. Moreover, communities with a higher share of green skills are also wealthier, so that green investments potentially enhance opportunities in communities already in position to support a green economy. Additional investments in vocational and on-the-job training could improve the effectiveness of green stimuli in regions without the required green skills. Evaluation of such training programs is left for future work.

Third, a green stimulus has potential to reshape an economy and thus may have important distributional effects. Green ARRA especially increases the demand for manual laborers. Beyond the direct impacts of a green stimulus, these results also have broader implications for whether governments can help ease labor market transitions in response to environmental policy using place-based policies. Recent studies suggest that environmental regulation may reduce jobs in specific sectors, particularly for lower skilled manual labor (Marin and Vona 2019; Yip 2019). In contrast, subsidies to green infrastructure can benefit unskilled workers and thus may enhance the political support for other climate policies. However, wage gains did not follow the increase in the demand of manual tasks in areas receiving higher green subsidies. Exploring whether this is due to the fact that green jobs in construction are of low quality compared to similar jobs, or to the widespread deterioration of the bargaining power of the unskilled requires the use of longitudinal worker-level data and is left for future research.

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# \*\*\* APPENDICES FOR ON-LINE PUBLICATION ONLY \*\*\*

# **Appendix A - Data Appendix**

# A1 – Background on Green ARRA investments



Figure A1 – ARRA spending by awarding Department / Agency

Notes: own elaboration based on Recovery.gov data from NBER data repository.

	Non-green ARRA	Green ARRA	DOE ARRA	EPA ARRA	Green research ARRA	Green training ARRA
Total, million \$	261,667	61,193	52,134	9,059	6,191	228
		By com	nuting zone, millior	n \$		
mean	440.14	103.39	88.16	15.23	10.55	0.39
s.d.	985.26	308.60	294.26	28.99	70.21	1.38
min	1.59	0.00	0.00	0.00	0.00	0.00
median	143.45	18.27	10.19	6.07	0.00	0.00
max	9,931.67	3,677.57	3,601.58	297.57	1,163.62	11.96
		By comm	nuting zone, per cap	oita		
mean	985.20	260.39	213.04	47.35	23.70	0.67
s.d.	630.11	1,303.28	1,298.28	65.82	313.19	3.83
min	8.65	0.00	0.00	0.00	0.00	0.00
median	818.96	104.67	57.71	27.40	0.00	0.00
max	6,788,70	28,398,38	28,292.04	640.88	7.377.34	70.33

Table A1 – Descriptive statistics for green and non-green ARRA

Notes: data by 587 commuting zone includes only CZ with at least 25000 inhabitants. ARRA for years 2009-2012 divided by population in 2008 (dollars per capita).

Table A2 – Top 10 areas in terms of green and non-green ARRA per capita

T 10 07		•.						
100 10 CZ by green ARRA per capita								
Main county of the CZ	Green AKKA per	Non-green	Population in					
	capita	ARRA per capita	2008					
Morgan County, IL	28398	1163	55090					
Orangeburg County, SC	8283	1028	157729					
Benton County, WA	6754	599	298566					
Elko County, NV	5722	1098	59144					
Alamosa County, CO	4130	1711	45845					
Lee County, MS	3031	1089	204392					
Frederick County, MD	2856	1037	709225					
Santa Barbara County, CA	2313	712	682217					
Knox County, TN	2294	921	849156					
Larimer County, CO	1839	1475	291650					
Top 10 CZ by non-green ARRA per capita								
1	· · · · ·	1						
Main county of the CZ	Non-green	Green ARRA per	Population in					
Main county of the CZ	Non-green ARRA per capita	Green ARRA per capita	Population in 2008					
Main county of the CZ Sangamon County, IL	Non-green ARRA per capita 6789	Green ARRA per capita 291	Population in 2008 321216					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK	Non-green ARRA per capita 6789 4905	Green ARRA per capita 291 185	Population in 2008 321216 101940					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK Clarke County, IA	Non-green ARRA per capita 6789 4905 3978	Green ARRA per capita 291 185 330	Population in 2008 321216 101940 33184					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK Clarke County, IA Leon County, FL	Non-green ARRA per capita 6789 4905 3978 3922	Green ARRA per capita 291 185 330 456	Population in 2008 321216 101940 33184 383912					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK Clarke County, IA Leon County, FL Union County, IA	Non-green ARRA per capita 6789 4905 3978 3922 3641	Green ARRA per capita 291 185 330 456 136	Population in 2008 321216 101940 33184 383912 28110					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK Clarke County, IA Leon County, FL Union County, IA Stutsman County, ND	Non-green ARRA per capita 6789 4905 3978 3922 3641 3565	Green ARRA per capita 291 185 330 456 136 760	Population in 2008 321216 101940 33184 383912 28110 34258					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK Clarke County, IA Leon County, FL Union County, IA Stutsman County, ND Bell County, TX	Non-green ARRA per capita 6789 4905 3978 3922 3641 3565 3509	Green ARRA per capita 291 185 330 456 136 760 59	Population in 2008 321216 101940 33184 383912 28110 34258 398202					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK Clarke County, IA Leon County, FL Union County, IA Stutsman County, ND Bell County, TX Montgomery County, KY	Non-green ARRA per capita 6789 4905 3978 3922 3641 3565 3509 1397	Green ARRA per capita 291 185 330 456 136 760 59 127	Population in 2008 321216 101940 33184 383912 28110 34258 398202 116545					
Main county of the CZ Sangamon County, IL Fairbanks North Star Borough, AK Clarke County, IA Leon County, FL Union County, IA Stutsman County, ND Bell County, TX Montgomery County, KY Morgan County, GA	Non-green ARRA per capita 6789 4905 3978 3922 3641 3565 3509 1397 3169	Green ARRA per capita 291 185 330 456 136 760 59 127 125	Population in 2008 321216 101940 33184 383912 28110 34258 398202 116545 54433					

Notes: only CZ with at least 25000 inhabitants. ARRA for years 2009-2012 divided by population in 2008 (dollars per capita). Main county of the CZ identified as the county with the largest population level.



#### Figure A2 – Green ARRA spending per capita by Commuting Zone

Notes: own elaboration based on Recovery.gov data from NBER data repository. Green ARRA is defined as ARRA spending awarded by DOE and EPA broken down by quartiles. Per capita analysis based on the population of each commuting zone prior to the recession, in 2008. Alaska and Hawaii not shown.



Figure A3 – Non-green ARRA spending per capita by Commuting Zone

Notes: own elaboration based on Recovery.gov data from NBER data repository. Non-green ARRA is defined as ARRA spending awarded by all agencies except DOE and EPA broken down by quartiles. Per capita analysis based on the population of each commuting zone prior to the recession, in 2008. Alaska and Hawaii not shown.



Figure A4 – Share of green ARRA in total ARRA spending by Commuting Zone

Notes: own calculation based on Recovery.gov data from NBER data repository. Green ARRA is defined as ARRA spending awarded by the DOE and EPA. Each shade represents a different quartile. Alaska and Hawaii not shown.



Figure A5 – Correlation between green and non-green ARRA per capita

Notes: per capita analysis based on the population of each commuting zone prior to the recession, in 2008. Linear fit and correlation coefficient weighted by CZ population in 2008. Sample: CZ with at least 25000 inhabitants.

		Bipartisan
	American Jobs	Infrastructure
	Plan	Framework
	(billions)	(billions)
Power infrastructure incl. envi. remediation	\$100	\$94
Electrifying vehicles and EV infrastructure	\$174	\$15
Water infrastructure	\$111	\$55
Climate science, innovation, and R&D	\$35	N/A
Clean energy manufacturing	\$46	N/A
Resilience projects	N/A	\$50
Workforce development (not all green)	\$100	N/A
Total (excl. workforce development)	\$466	\$214
Total (incl. workforce development)	\$566	\$214

## Table A3 -- Green investments in 2021 infrastructure proposals

**NOTES:** The Bipartisan Infrastructure Framework regrouped parts of the original American Jobs Plan into a new category of resilience projects. Thus, the total amount of green investments in American Jobs Plan may not be exhaustive.

Sources: AJP: "FACT SHEET: The American Jobs Plan." The White House. March 31, 2021. https://www.whitehouse.gov/briefing-room/statements-releases/2021/03/31/fact-sheet-the-american-jobsplan/, last accessed July 17, 2021.

Bipartisan plan: "FACT SHEET: Historic Bipartisan Infrastructure Deal." July 28, 2021. https://www.whitehouse.gov/briefing-room/statements-releases/2021/07/28/fact-sheet-historic-bipartisaninfrastructure-deal/, last accessed August 24, 2021.

#### A2 – Other data: definitions and data sources

#### i. Green occupations and green employment

Our measures of green employment and green skills are based on Vona et al. (2018) and inspired by the task approach of labor markets (Acemoglu and Autor, 2011). For each occupation, the O\*NET database provides the tasks expected of workers and the skills needed to complete these tasks. Tasks are further divided into 'general' tasks, which are common to all occupations, and 'specific' tasks that are unique to individual occupations. The *greenness* of each occupation is the share of specific tasks that are green (see also Dierdorff et al., 2009, and Vona et al., 2019). Computing the average of occupational greenness (weighted by sampling weights and annual hours worked) for each commuting zone provides the number of full time equivalent green workers in each commuting zone. The green occupations summarized in Table 1 are any occupation with a greenness greater than 0. We further divide these green occupations into renewable and nonrenewable energy jobs, where renewable energy jobs focus on occupations specific to wind or solar energy.

Our measure of green employment by commuting zone, used as a dependent variable in Table 2, is calculated as:

$$GreenEmp_{it} = TotEmp_{it}\left(\sum_{o} Greenness_{o} \times Share_h_worked_{ito}\right)$$

where:

*Greenness<sub>o</sub>* is computed as the importance-weighted share of green specific tasks over total specific tasks (source: O\*NET, version 18.0) in occupation *o* as in Vona et al. (2019);

- Share\_h\_worked<sub>ito</sub> is the share of hours worked by employees in SOC occupation
   *o* in CZ *i* and year *t* (source: IPUMS-ACS);
- *TotEmp*<sub>it</sub> is total employment in CZ *i* and year *t* (source: BLS-QCEW).

Our estimate of green employment is found to be, on average, an upper-bound compared to recent figures due to possible aggregation bias at the occupational level and to the fact that we consider three additional years (2015-2016-2017). Our benchmark is Vona et al. (2019), who estimate green employment using data on 'pure' 6-digit SOC occupational classification (775 occupations) from BLS-OES at the metropolitan and nonmetropolitan area level. According to their estimate, green employment accounts for 3% of total US employment in 2006-2014. Our estimates here, which use 448 occupations in IPUMS-ACS data by commuting zone, suggest that green employment is 4.6% of total US employment over a similar but slightly longer timeframe.

An example to illustrate the possible aggregation bias is the following. In ACS the occupation "17-3020 Engineering Technicians, Except Drafters" is not broken down into its 8 6-digit occupations. While the average greenness of 17-3020 is 0.16, it includes both 6-digit occupations with zero greenness (e.g. "17-3021 Aerospace Engineering and Operations Technicians") and occupations with greenness equal to one (e.g. "17-3025 Environmental Engineering Technicians"). Clearly, taking the unweighted average, as we did here, over-estimate the weight given to green occupations that taking the weighted average, as in Vona et al. (2019) whereby BLS data are available at a more disaggregated level from BLS-OES at the metropolitan and nonmetropolitan area level. The simple reason for this is that the relative size of green occupations within a broad category such as "17-3020 Engineering Technicians, Except Drafters" is smaller than the uniform weights that one would attribute in absence of employment statistics at a more disaggregated level. We refer the interested reader to Vona et al. (2019) for further

evidence and discussions of the aggregation bias associated with the use of too coarse occupation-

based measure of green employment. Table A4 provides the full list of green and brown

occupations used in Table 1.

Table A4 – List of green and brown occupations (SOC 2018 classification) used for ma	cro-
occupational groups in Table 1	

SOC code	Occupation title
	Brown 'fossil' occupations (HS)
17-2151	Mining and Geological Engineers, Including Mining Safety Engineers
17-2171	Petroleum Engineers
	Brown 'fossil' occupations (LS)
47-5011	Derrick Operators, Oil and Gas
47-5012	Rotary Drill Operators, Oil and Gas
47-5013	Service Unit Operators, Oil and Gas
47-5041	Continuous Mining Machine Operators
47-5043	Roof Bolters Mining
47-5044	Loading and Moving Machine Operators, Underground Mining
47-5071	Rouetabouts Oil and Gas
47-5081	Halpers Extraction Workers
51 8002	Cas Plant Operator
51 8003	Data Lum Dynamon System Operators, Refinery Operators, and Gaugers
52 7072	Pump Congretors, Example Wallhad Dumpars
52 7072	Walksod Dumors
33-7075	wennead Pumpers
	Prove Cather's connections (UC)
17 2041	Chemist Engineering
17-2041	
19-1012	Food Scientists and Technologists
19-2031	
19-4031	Chemical Technicians
	Prove Cathen' accountions (LC)
42 5041	Brown Duler occupations (LS)
43-5041	Meter Readers, Utilities
45-4023	Log Graders and Scalers
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners
47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining
47-5023	Earth Drillers, Except Oil and Gas
47-5032	Explosives Workers, Ordnance Handling Experts, and Blasters
47-5051	Rock Splitters, Quarry
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door
49-9041	Industrial Machinery Mechanics
49-9043	Maintenance Workers, Machinery
49-9045	Refractory Materials Repairers, Except Brickmasons
49-9051	Electrical Power-Line Installers and Repairers
51-1011	First-Line Supervisors of Production and Operating Workers
51-2051	Fiberglass Laminators and Fabricators
51-3091	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders
51-3092	Food Batchmakers
51-3093	Food Cooking Machine Operators and Tenders
51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic
51-4022	Forging Machine Setters, Operators, and Tenders, Metal and Plastic
51-4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic
51-4051	Metal-Refining Furnace Operators and Tenders

SOC code	Occupation title	
51-4052	Pourers and Casters, Metal	
51-4062	Patternmakers, Metal and Plastic	
51-4071	Foundry Mold and Coremakers	
51-4191	Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	
51-4192	Layout Workers, Metal and Plastic	
51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	
51-4194	Tool Grinders, Filers, and Sharpeners	
51-6061	Textile Bleaching and Dyeing Machine Operators and Tenders	
51-6063	Textile Knitting and Weaving Machine Setters, Operators, and Tenders	
51-6064	Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders	
51-6091	Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers	
51-6093	Upholsterers	
51-7011	Cabinetmakers and Bench Carpenters	
51-7021	Furniture Finishers	
51-7031	Model Makers, Wood	
51-7032	Patternmakers. Wood	
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	
51-8012	Power Distributors and Dispatchers	
51-8091	Chemical Plant and System Operators	
51-9011	Chemical Equipment Operators and Tenders	
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	
51-9021	Crushing Grinding and Polishing Machine Setters Operators and Tenders	
51-9022	Grinding and Polishing Workers Hand	
51-9023	Mixing and Blending Machine Setters Operators and Tenders	
51-9031	Cutters and Trimmers Hand	
51-9032	Cutting and Slicing Machine Setters Operators and Tenders	
51-9041	Extruding Forming Pressing and Compacting Machine Setters Operators, and Tenders	
51-9051	Furnace Kiln Oven Drier and Kettle Operators and Tenders	
51-9111	Packaging and Filling Machine Operators and Tenders	
51-9124	Coating Painting and Spraving Machine Setters Operators and Tenders	
51-9191	Adhesive Bonding Machine Operators and Tenders	
51-0102	Cleaning Washing and Metal Pickling Equipment Operators and Tenders	
51-9193	Cooling and Freezing Equipment Operators and Tenders	
51_0105	Molders Shapers and Casters Except Metal and Plastic	
51-9196	Paper Goods Machine Setters Operators and Tenders	
51-9197	Tire Builders	
53-4013	Rail Vard Engineers Dinkey Operators and Hostlers	
53-7031	Dredge Operators	
53 7041	Heist and Winch Operators	
53-7063	Machine Feeders and Offhearers	
53-7071	Gas Compressor and Gas Pumping Station Operators	
55-7071	Gas compressor and Gas I uniping Station Operators	
	Graan 'ranowable' occupations (HS):	Greenness
17 2100 10	<u>Wind Energy Engineers</u>	1
17-2199.10	Solar Energy Systems Engineers	1
17-2199.11	Solar Energy Systems Engineers	1
	Guan 'unnoughle' accumptions (IS);	Croonnass
41 4011 07	<u>Solar Salas Paprosontativas and Assassors</u>	1
41-4011.07	Solar Energy Installation Managers	1
47-1011.05	Solar Energy Instantion Managers	1
47-2231.00	Solar Photovoltaic Installers	1
49-9081.00	wind Turbine Service Technicians	1
	Green ''other' occupations (HS):	Greenness
11-1011.03	Chief Sustainability Officers	1
11-1021.00	General and Operations Managers	0.1133
11-2011.00	Advertising and Promotions Managers	1
11-2021.00	Marketing Managers	0.1720
11-3051.00	Industrial Production Managers	1
11-3051.02	Geothermal Production Managers	1
11-3051.03	Biofuels Production Managers	1

SOC code	Occupation title	
11-3051.04	Biomass Power Plant Managers	1
11-3051.06	Hydroelectric Production Managers	1
11-3071.00	Transportation, Storage, and Distribution Managers	0.2437
11-9013.00	Farmers, Ranchers, and Other Agricultural Managers	0.1444
11-9021.00	Construction Managers	0.2510
11-9041.00	Architectural and Engineering Managers	0.1780
11-9041.01	Biofuels/Biodiesel Technology and Product Development Managers	1
11-9121.02	Water Resource Specialists	1
13-1041.07	Regulatory Affairs Specialists	0.1438
13-1081.01	Logistics Engineers	0.3310
13-1081.02	Logistics Analysts	0.1626
13-1151.00	Training and Development Specialists	0.0862
13-2052.00	Personal Financial Advisors	0.1168
17-1011.00	Architects, Except Landscape and Naval	0.2683
17-1012.00	Landscape Architects	0.2601
17-2011.00	Aerospace Engineers	0.4607
17-2031.00	Bioengineers and Biomedical Engineers	0.3255
17-2051.00	Civil Engineers	0.4516
17-2051.01	Transportation Engineers	0.1794
17-2071.00	Electrical Engineers	0.1607
17-2072.00	Electronics Engineers, Except Computer	0.1967
17-2081.00	Environmental Engineers	1
17-2141.00	Mechanical Engineers	0.2774
17-2141.01	Fuel Cell Engineers	1
17-2141.02	Automotive Engineers	0.2979
17-2161.00	Nuclear Engineers	0.3308
17-2199.03	Energy Engineers, Except Wind and Solar	0.9526
17-2199.05	Mechatronics Engineers	0.1149
17-2199.06	Microsystems Engineers	0.1935
17-2199.07	Photonics Engineers	0.1174
17-2199.08	Robotics Engineers	0.0615
17-2199.09	Nanosystems Engineers	0.3014
17-3023.00	Electrical and Electronic Engineering Technologists and Technicians	0.2125
17-3024.00	Electro-Mechanical and Mechatronics Technologists and Technicians	0.2235
17-3024.01	Robotics Technicians	0.0687
17-3023.00	Industrial Engineering Technologists and Technicians	1
17-3020.00	Mashaniaal Engineering Technologists and Technicians	0.1912
17-3027.00	Automotive Engineering Technicians	0.1249
10 1013 00	Soil and Plant Scientiste	0.2777
19-1013.00	Conservation Scientists	0.0218
19-2021.00	Atmospheric and Space Scientists	0 4624
19-2021.00	Climate Change Policy Analysts	1
19-2041.01	Environmental Restoration Planners	1
19-2041.02	Industrial Ecologists	1
19-2099.01	Remote Sensing Scientists and Technologists	0.0716
19-3011.01	Environmental Economists	1
19-3051.00	Urban and Regional Planners	0.3604
19-3099.01	Transportation Planners	0.1259
19-4051.00	Nuclear Technicians	0.3837101
19-4099.03	Remote Sensing Technicians	0.1156
23-1022.00	Arbitrators, Mediators, and Conciliators	0.0283
27-3031.00	Public Relations Specialists	0.21
	Green 'other' occupations (LS):	Greenness
41-3031.00	Securities, Commodities, and Financial Services Sales Agents	0.2993
41-4011.00	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	0.1125
43-5011.01	Freight Forwarders	0.1686
43-5071.00	Shipping, Receiving, and Inventory Clerks	0.0734
47-2061.00	Construction Laborers	0.1585
47-2152.00	Plumbers, Pipefitters, and Steamfitters	0.2412

SOC code	Occupation title	
47-2181.00	Roofers	0.3009
47-2211.00	Sheet Metal Workers	0.2141
47-4011.00	Construction and Building Inspectors	0.2642
47-4041.00	Hazardous Materials Removal Workers	1
49-3023.00	Automotive Service Technicians and Mechanics	0.4401
49-3031.00	Bus and Truck Mechanics and Diesel Engine Specialists	0.1508
49-9021.00	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	0.1315
49-9071.00	Maintenance and Repair Workers, General	0.1348
49-9099.01	Geothermal Technicians	1
51-2011.00	Aircraft Structure, Surfaces, Rigging, and Systems Assemblers	0.1295
51-4041.00	Machinists	0.0658
51-8011.00	Nuclear Power Reactor Operators	0.2752
51-8099.01	Biofuels Processing Technicians	1
51-9061.00	Inspectors, Testers, Sorters, Samplers, and Weighers	0.0584
53-3032.00	Heavy and Tractor-Trailer Truck Drivers	0.0856
53-6051.07	Transportation Vehicle, Equipment and Systems Inspectors, Except Aviation	0.4355
53-7081.00	Refuse and Recyclable Material Collectors	1

#### ii. Brown occupations

The brown 'fossil fuel' and brown 'other' jobs summarized in Table 1 are identified based on the relevance of their occupational employment in specific selected industries. Brown 'fossil fuel' jobs are occupations that are specifically employed in fossil-fuel related industries, according to BLS-OES data for 2019. Fossil-fuel related industries are Oil and Gas Extraction (NAICS 2111), Coal Mining (NAICS 2121), Support Activities for Mining (NAICS 2131), Fossil Fuel Electric Power Generation (NAICS 221112), Petroleum and Coal Products Manufacturing (NAICS 3241), and Pipeline Transportation of Crude Oil (NAICS 4861). We rank occupations based on the share of total occupational employment that is employed in these fossil-fuel related industries and select as brown 'fossil' jobs the ones contributing to at least 1/3 of the total employment in these industries. For brown 'other' jobs, we rely on the definition used in Vona et al. (2018), where a similar approach was used but considering the exposure of sectors to air pollution regulations.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> The occupations for which an overlap was found between the two definitions were identified as brown 'fossil fuel'. Similarly, occupations overlapping between green and brown were included as brown jobs.

O*NET SOC Code	Occupation Title	Hourly wage (BLS)	Required on-the-job training (months)	GGS: engineering & technical	GGS: operation management	GGS: science	GGS: monitoring		
17-2199.10	Wind Energy Engineers	49.26	15.66	0.71	0.64	0.48	0.60		
17-2199.11	Solar Energy Systems Engineers	49.26	11.55	0.68	0.57	0.32	0.59		
41-4011.07	Solar Sales Representatives and Assessors	44.70	5.13	0.55	0.54	0.25	0.49		
47-1011.03	Solar Energy Installation Managers	34.35	16.40	0.75	0.56	0.26	0.53		
47-2231.00	Solar Photovoltaic Installers	22.52	8.45	0.64	0.49	0.20	0.51		
49-9081.00	Wind Turbine Service Technicians	27.26	9.24	0.60	0.53	0.38	0.51		
Notes: data from O*	Notes: data from O*NET except hourly wages (from BLS) High-skilled workers on top low-skilled workers below the dashed line								

Table A5 -- Wages, training and skill requirement of Green Renewable Occupations in details

O*NET SOC Code	Occupation Title	Hourly wage (BLS)	Required on-the-job training (months)	GGS: engineering & technical	GGS: operation management	GGS: science	GGS: monitoring
17-2151	Mining and Geological Engineers	46.63	25.38	0.59	0.71	0.38	0.63
17-2171	Petroleum Engineers	75.37	21.71	0.53	0.71	0.41	0.57
47-5011	Derrick Operators, Oil and Gas	23.09	4.91	0.38	0.38	0.24	0.38
47-5012	Rotary Drill Operators, Oil and Gas	27.44	32.18	0.43	0.41	0.22	0.48
47-5013	Service Unit Operators, Oil and Gas	24.71	7.14	0.56	0.53	0.30	0.43
47-5041	Continuous Mining Machine Operators	27.18	6.48	0.45	0.39	0.20	0.62
47-5043	Roof Bolters, Mining	28.63	3.83	0.39	0.42	0.12	0.55
47-5044	Loading and Moving Machine Operators	25.83	12.12	0.39	0.16	0.17	0.46
47-5071	Roustabouts, Oil and Gas	19.85	3.37	0.37	0.31	0.30	0.42
47-5081	HelpersExtraction Workers	18.46	3.53	0.49	0.42	0.25	0.57
51-8092	Gas Plant Operators	34.16	13.81	0.40	0.40	0.27	0.49
51-8093	Petroleum Pump System Operators	35.49	10.51	0.38	0.50	0.19	0.47
53-7072	Pump Operators, Except Wellhead Pumpers	23.61	7.08	0.40	0.40	0.20	0.60
53-7073	Wellhead Pumpers	26.48	9.36	0.45	0.38	0.28	0.51
Notes: data from O*NET, except hourly wages (from BLS). High-skilled workers on top, low-skilled workers below the dashed line.							

Table A6 -- Wages, training and skill requirement of Brown 'Fossil Fuel' Occupations in details

### iii. Green General Skills

Using O\*NET data on the importance of general skills to each occupation, Vona et al. (2018) identify a set of *green general skills* (GGS, hereafter "green skills") that are potentially used in all occupations, but are particularly important for occupations with high greenness. They aggregate this set of selected green skills into 4 macro-groups: Engineering and Technical, Operation Management, Monitoring, and Science.<sup>2</sup> Tables A5 and A6 present details of the descriptive data shown in Table 1 for each brown fossil and green energy job.

To assess the existing base of green skills in each commuting zone, for all 448 SOC-based occupations we compute for years 2000 (Decennial Census) and 2005 (ACS) the average importance score of Green General Skills (GGS, see Vona et al., 2018) using data on tasks and skills from the O\*NET (Occupational Information Network) database (version: 18.0). Then, using the distribution (weighted by hours worked) of green skills across different (448) occupations in 2000 (IPUMS 5% sample of the Decennial Census), we identify the occupations with green skills importance in the 75<sup>th</sup> percentile or higher across all US workers. This includes 113 occupations, which are listed in Table A7. Consistent with the types of skills included in Green General Skills, these occupations include many scientific and engineering occupations. However, not all jobs using Green General Skills are "green jobs." Green General Skills are also important in occupations such as physicians, mining machine operators, and some transportation workers. The key point is that workers in these jobs have the skills necessary to do the work required of green occupations. We compute the local green skills base in each commuting zone using microdata

<sup>&</sup>lt;sup>2</sup> These four macro groups contain the following skills represented in the O\*NET database: **GGS engineering & technical** – engineering and technology (2C3b); design (2C3c); building and construction (2C3d); mechanical (2C3e); drafting, laying out, and specifying technical devices, parts, and equipment (4A3b2); estimating the quantifiable characteristics of products, events, or information (4A1b3);**GGS operation management** – systems analysis (2B4g); systems evaluation (2B4h); updating and using relevant knowledge (4A2b3); provide consultation and advice to others (4A4b6); **GGS monitoring** – law and government (2C8b); evaluating information to determine compliance with standards (4A2a3); **GGS science** – physics (2C4b); biology (2C4d).

from the annual American Community Survey (ACS, years 2005-2017, 1% sample of the US population) from IPUMS. For each commuting zone and year, we calculate the share of total employees (weighted by sampling weights and annual hours worked) in jobs at the top quartile of green skills importance.

Table A7 -- List of occupations in the top quartile of GGS (definitions for SOC codes can be found at <u>https://usa.ipums.org/usa-action/variables/OCCSOC#codes\_section</u>)

SOC code	Occupation title
111021	General and Operations Managers
113051	Industrial Production Managers
113061	Purchasing Managers
119021	Constructions Managers
119111	Medical and Health Services Managers
119121	Natural Science Managers
131023	Purchasing Agents, Except Wholesale, Retail, and Farm Products
131051	Cost Estimators
131081	Logisticians
132099	Financial Specialists, All Other
171010	Architects, Except Naval
171020	Surveyors, Cartographers, and Photogrammetrists
172011	Aerospace Engineers
172041	Chemical Engineers
172051	Civil Engineers
172061	Computer Hardware Engineers
172070	Electrical and Electronics Engineers
172081	Environmental Engineers
172110	Industrial Engineers, including Health and Safety
172121	Marine Engineers and Naval Architects
172131	Materials Engineers
172141	Mechanical Engineers
173010	Drafters
173020	Engineering Technicians, Except Drafters
173031	Surveying and Mapping Technicians
191010	Agricultural and Food Scientists
191020	Biological Scientists
191030	Conservation Scientists and Foresters
192010	Astronomers and Physicists
192021	Atmospheric and Space Scientists
192030	Chemists and Materials Scientists
192040	Environmental Scientists and Geoscientists
192099	Physical Scientists, All Other
193051	Urban and Regional Planners
2590XX	Other Education, Training, and Library Workers
291011	Chiropractors
291020	Dentists
291031	Dieticians and Nutritionists
291041	Optometrists
291051	Pharmacists
291060	Physicians and Surgeons
291071	Physician Assistants

SOC code	Occupation title
291081	Podiatrists
291123	Physical Therapists
291124	Radiation Therapists
291126	Respiratory Therapists
291131	Veterinarians
291181	Audiologists
292010	Clinical Laboratory Technologists and Technicians
292030	Diagnostic Related Technologists and Technicians
292041	Emergency Medical Technicians and Paramedics
299000	Other Healthcare Practitioners and Technical Occupations
331012	First-Line Supervisors of Police and Detectives
331021	First-Line Supervisors of Fire Fighting and Prevention Workers
331099	First-Line Supervisors of Protective Service Workers, All Other
332011	Firefighters
332020	Fire Inspectors
333021	Detectives and Criminal Investigators
371012	First-Line Supervisors of Landscaping, Lawn Service, & Groundskeeping Workers
372021	Pest Control Workers
413099	Sales Representatives, Services, All Other
419031	Sales Engineers
452011	Agricultural Inspectors
454011	Forest and Conservation Workers
471011	First-Line Supervisors of Construction Trades and Extraction Workers
472011	Boilermakers
472111	Electricians
472150	Pipelayers, Plumbers, Pipefitters, and Steamfitters
472211	Sheet Metal Workers
474011	Construction and Building Inspectors
474021	Elevator Installers and Repairers
474041	Hazardous Materials Removal Workers
474051	Highway Maintenance Workers
475031	Explosives Workers, Ordnance Handling Experts, and Blasters
475040	Mining Machine Operators
491011	First-Line Supervisors of Mechanics, Installers, and Repairers
493011	Aircraft Mechanics and Service Technicians
499021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers
499044	Millwrights
49904X	Industrial and Refractory Machinery Mechanic
499051	Electrical Power-Line Installers and Repairers
499094	Locksmiths and Safe Repairers
518010	Power Plant Operators, Distributors, and Dispatchers
518021	Stationary Engineers and Boiler Operators
518031	Water and Wastewater Treatment Plant and System Operators
518090	Miscellaneous Plant and System Operators
532010	Aircraft Pilots and Flight Engineers
536051	Transportation Inspectors
1110XX	Chief Executives and Legislators
119013	Farmers, Ranchers, and Other Agricultural Managers
119041	Architectural and Engineering Managers
119199	Funeral Directors
119XXX	Miscellaneous Managers, Including Funeral Service Managers and Postmasters and Mail Superintendents
131041	Compliance Officers, Except Agriculture, Construction, Health and SAfety, and Transportation
151111	Computer Scientists and Systems Analysts
151121	Computer and Information Research Scientists
151122	Information Security Analysts
151143	Computer Network Architects
1/20XX	Biomedical and agricultural engineers
1/21XX	Petroleum, mining and geological engineers, including mining safety engineers

SOC code	Occupation title
1721YY	Miscellaneous engineeers including nuclear engineers
1910XX	Medical Scientists, and Life Scientists, All Other
1930XX	Miscellaneous Social Scientists, Including Survey Researchers and Sociologists
1940YY	Miscellaneous Life, Physical, and Social Science Technicians, Including Research Assistants
2310XX	Lawyers, and judges, magistrates, and other judicial workers
29112X	Other Therapists, Including Exercise Physiologists
451011	First-Line Supervisors of farming, fishing, and forestry workers
472XXX	Miscellaneous construction workers including solar Photovaltaic Installers, and septic tank servicers and
	sewer pipe cleaners
49209X	Electrical and electronics repairers, transportation equipment, and industrial and utility
49909X	Other Installation, Maintenance, and Repair Workers
5360XX	Miscellaneous transportation workers including bridge and lock tenders and traffic technicians
5370XX	Conveyor operators and tenders, and hoist and winch operators
537XXX	Miscellaneous Material Moving Workers

#### iv. Dependent variables: employment

Our main dependent variable is the change in various measures of employment per capita (using population in 2008) compared to the base year 2008. Data on average annual employment level by county is retrieved from the BLS-QCEW (Quarterly Census of Employment and Wages of the Bureau of Labor Statistics), which reports average annual employment by US county and by industry. County-level data are then aggregated up at the CZ level. We also use BLS-QCEW to estimate employment by industry (columns 2-5 of Table 3). In all regressions, we account for the base-year (2008) level of CZ employment per capita by industry as well as the growth in CZ employment per capita (population in 2008) by industry and total over the period 2000-2007 (pre-trends).

Data on occupations and skills are based on microdata from the Decennial Census (5% sample, year 2000) and the American Community Survey (ACS, 1% sample of the US population, years 2005-2017) available at IPUMS (Integrated Public Use Microdata Series, Ruggles et al., 2020). We just consider working-age (16-64) employed persons. We allocate worker-level information to CZs based on the worker's place of work (county place of work: 59.2% of workers; PUMA place of work: 32.5% of workers) and, when not available, county of residence (8.3% of

workers). Based on the definition of commuting zone, most of these residual workers should be employed within the same CZ where they reside.

Occupational groups (Table 4) are identified following the definition provided by Acemoglu and Autor (2011). The list of SOC occupations (ACS definition) by each macro occupational group is reported in Table A8. Similarly to the measure of greenness, we compute the share of hours worked (weighted by sampling weights) by employees in each macro-occupational group and CZ over the total hours worked in the CZ using data from IPUMS-ACS. The number of employees by occupational group is then computed as the product between the share of hours worked in CZ and the total number of employees (BLS-QCEW).

In our focus on manual occupations (Table 5), we identify sub-categories of manual workers based on data from IPUMS-ACS. We compute the hourly wage (column 1) as the ratio between total wages received and total annual hours worked. In column 2 and 3 we use, respectively, the share of manual workers with hourly wage above or below US-median hourly wage in the US. Finally, in columns 4 and 5 we consider the educational attainment of manual workers using information on educational attainment from IPUMS-ACS: we define manual workers with high school degree or more as those manual workers that completed at least the 12th grade. Table A9 provides descriptive statistics on our dependent variables.

Table A8 – Macro-occupational groups based on Acemoglu and Autor (2011) (definitions for SOC codes can be found at <u>https://usa.ipums.org/usa-action/variables/OCCSOC#codes\_section</u>)

Macro-occupational	SOC codes
group	
Abstract	111021, 1110XX, 112011, 112020, 112031, 113011, 113021, 113031, 113040, 113051, 113061, 119013,
occupations	119021, 119030, 119041, 119051, 119071, 119081, 119111, 119121, 119141, 119151, 119199, 119XXX,
	131011, 131021, 131022, 131023, 131041, 131051, 131070, 131081, 131111, 131121, 131XXX, 132011,
	132031, 132041, 132051, 132052, 132053, 132061, 132070, 132081, 132082, 132099, 151111, 151121,
	151122, 151131, 151134, 15113X, 151141, 151142, 151143, 151150, 151199, 152011, 152031, 1520XX,
	171010, 171020, 172011, 172041, 172051, 172061, 172070, 172081, 1720XX, 172110, 172121, 172131,
	172141, 1721XX, 1721YY, 173010, 173020, 173031, 191010, 191020, 191030, 1910XX, 192010, 192021,
	192030, 192040, 192099, 193011, 193030, 193051, 1930XX, 194011, 194021, 194031, 1940YY, 2310XX,
	232011, 232090, 251000, 252010, 252020, 252030, 252050, 253000, 254010, 254021, 259041, 2590XX,
	271010, 271020, 272011, 272012, 272020, 272030, 272040, 272099, 273010, 273020, 273031, 273041,
	273042, 273043, 273090, 274021, 274030, 2740XX, 291011, 291020, 291031, 291041, 291051, 291060,
	291071, 291081, 291122, 291123, 291124, 291125, 291126, 291127, 29112X, 291131, 291181, 291199,
	292010, 292021, 292030, 292041, 292050, 292061, 292071, 292081, 292090, 299000, 312010, 312020,
	33909X, 391010, 519080, 532010, 532020
Manual occupations	471011, 472011, 472031, 472040, 472050, 472061, 472071, 47207X, 472080, 472111, 472121, 472130,
	472140, 472150, 472161, 472181, 472211, 472XXX, 473010, 474011, 474021, 474031, 474041, 474051,
	474061, 475021, 475031, 475040, 4750XX, 4750YY, 47XXXX, 491011, 492011, 492020, 492091, 492092,
	492096, 492097, 492098, 49209X, 493011, 493021, 493022, 493023, 493031, 493040, 493050, 493090,
	499010, 499021, 499031, 499043, 499044, 49904X, 499051, 499052, 499060, 499071, 499091, 499094,
	499096, 499098, 49909X, 511011, 512011, 512020, 512031, 512041, 512090, 513011, 513020, 513091,
	513092, 513093, 514010, 514021, 514022, 514023, 514030, 514041, 514050, 5140XX, 514111, 514120,
	514XXX, 515111, 515112, 515113, 516011, 516021, 516031, 516040, 516050, 516063, 516064, 51606X,
	516093, 51609X, 517011, 517021, 517041, 517042, 5170XX, 518010, 518021, 518031, 518090, 519010,
	519020, 519030, 519041, 519051, 519061, 519071, 519111, 519120, 519151, 519191, 519194, 519195,
	519196, 519197, 519198, 5191XX, 531000, 533011, 533020, 533030, 533041, 5330XX, 534010, 534031,
	5340XX, 535020, 5350XX, 536021, 536031, 5360XX, 537021, 537030, 537051, 537061, 537062, 537063,
	537064, 537070, 537081, 5370XX
Service occupations	211010, 211020, 21109X, 212011, 212021, 212099, 311010, 319011, 319091, 31909X, 331011, 331012,
	331021, 331099, 332011, 332020, 333010, 333021, 333050, 3330XX, 339011, 339021, 339030, 339091,
	33909X, 351011, 351012, 352010, 352021, 353011, 353021, 353022, 353031, 353041, 359021, 359031,
	3590XX, 371011, 371012, 372012, 37201X, 372021, 373010, 391021, 392021, 393010, 393021, 393031,
	393090, 394000, 395011, 395012, 395090, 396010, 396030, 397010, 399011, 399021, 399030, 399041,
	399099, 536051, 537XXX
Clerical occupations	113071, 131030, 132021, 254031, 411011, 411012, 412010, 412021, 412022, 412031, 413011, 413021,
	413031, 413041, 413099, 414010, 419010, 419020, 419031, 419041, 419091, 419099, 431011, 432011,
	432021, 432099, 433011, 433021, 433031, 433041, 433051, 433061, 433071, 434011, 434031, 434041,
	434051, 434061, 434071, 434081, 434111, 434121, 434131, 434141, 434161, 434171, 434181, 434199,
	434XXX, 435011, 435021, 435030, 435041, 435051, 435052, 435053, 435061, 435071, 435081, 435111,
	436010, 439011, 439021, 439022, 439041, 439051, 439061, 439071, 439081, 439111, 439XXX

Variable	mean	s.d.	min	median	max
Total employment / pop	0.429	0.066	0.014	0.435	0.956
Employment in abstract occ / pop	0.156	0.042	0.004	0.155	0.327
Employment in manual occ / pop	0.095	0.022	0.003	0.093	0.348
Employment in service occ / pop	0.073	0.012	0.002	0.073	0.154
Employment in clerical occ / pop	0.102	0.018	0.003	0.104	0.173
Green employment / pop	0.020	0.005	0.001	0.020	0.056
Employment in manufacturing / pop	0.041	0.022	0.000	0.038	0.180
Employment in construction / pop	0.020	0.007	0.000	0.019	0.098
Employment in public administration/pop	0.022	0.011	0.000	0.020	0.143
Employment in waste management / pop	0.025	0.009	0.000	0.025	0.108
Average h. wage of manual workers	18.606	3.078	10.167	18.395	102.902
Manual workers with h wage > US-median for manual / pop	0.053	0.013	0.001	0.052	0.238
Manual workers with h wage < US-median for manual / pop	0.042	0.013	0.001	0.041	0.123
Manual workers with > high school degree / pop	0.028	0.007	0.001	0.027	0.135
Manual workers with high school degree or less / pop	0.067	0.017	0.002	0.065	0.213

Table A9 – Descriptive statistics of dependent variables

Notes: data by commuting zone includes only CZ with at least 25000 inhabitants. Statistics weighted by population in 2008.

### v. Control variables

In addition to initial levels of employment for the various categories described above, data for the control variables in our regressions come from the following sources.

Data on unemployed persons is obtained from the BLS-LAUS Local Unemployment Statistics database while data on county-level population and personal income per capita is retrieved from the database maintained by the Bureau of Economic Analysis.

To calculate import penetration, we begin with data at the US-level (year 2005). We compute sector-specific (4-digit NAICS) import penetration as the ratio between total import of manufactured products of each sector and total 'domestic use' of products of the same sector (import + domestic output – export). Data on import and export by sector are retrieved from Schott (2008), while domestic output is retrieved from the NBER-CES database. We then estimate CZ-level import penetration as the weighted average of sector-specific (4-digit NAICS) national import penetration, using employment by CZ and 4-digit NAICS sector as weights (source: County Business Patterns database).

To account for the presence of shale gas extraction, we obtained geospatial data on shale gas and oil play boundaries from the US Energy Information Administration.<sup>3</sup> We use GIS to compute a dummy variable equal to 1 if the CZ overlaps any of the shale oil and gas resources. Thus, the indicator represents the *potential* for shale oil or gas activity. To avoid endogeneity, we do not include actual drilling activity.

Indicators of wind and photovoltaic energy potential are based on detailed information from the National Renewable Energy Laboratory.<sup>4</sup> For wind, this information includes speed and variability of winds at different heights and for the presence of obstacles. For solar, this information considers the intensity and slope of solar radiation and for obstacles and terrain slope. We attribute to each CZ the average indicator of potential for wind and photovoltaic energy generation, ranging from 1 (low potential) to 7 (high potential).

We compute two dummy variables to account for the presence of local stringent environmental regulation to limit air pollution within the Clean Air Act. The dummy variable NA CAA old standard is set to one if at least 1/3 of the CZ resides in counties that were designed as nonattainment according to National Ambient Air Quality Standards (NAAQS) set in the presample period: carbon oxide (1971), lead (1978), NO2 (1971), ozone (1979; 1997), particulate matter <10 micron (1987), particulate matter <2.5 micron (1997), SO2 (1971). The dummy variable NA CAA new standards, instead, considers recently approved more stringent NAAQS: lead (2008), ozone (2008), particulate matter <2.5 micron (2006), SO2 (2010).

Finally, we manually detect the presence of Federal R&D laboratories and state capitals in each CZ and create two dummy variables.

 <sup>&</sup>lt;sup>3</sup> <u>https://www.eia.gov/maps/maps.htm,</u> last accessed May 27, 2020.
 <sup>4</sup> <u>https://www.nrel.gov/gis/index.html</u>, last accessed May 27, 2020.

# Table A10 reports descriptive statistics, weighted by population in 2008, for all our control

variables.

Variable	mean	s.d.	min	median	max
Share of empl with GGS>p75 (year 2006)	0.251	0.027	0.171	0.251	0.360
Population 2008 (log)	14.197	1.423	10.136	14.377	16.685
Income per capita (2005)	38.149	8.067	18.229	37.815	77.863
Import penetration (year 2005)	0.008	0.005	0.001	0.006	0.051
Pre trend (2000-2007) employment tot / pop	-0.010	0.020	-0.092	-0.010	0.112
Pre trend (2000-2007) empl manufacturing / pop	-0.015	0.010	-0.090	-0.015	0.031
Pre trend (2000-2007) empl constr / pop	0.002	0.004	-0.013	0.001	0.027
Pre trend (2000-2007) empl extractive / pop	0.001	0.003	-0.009	0.000	0.101
Pre trend (2000-2007) empl public sect / pop	0.000	0.004	-0.046	0.000	0.057
Pre trend (2000-2007) unempl / pop	0.003	0.005	-0.016	0.003	0.021
Pre trend (2000-2007) empl edu health / pop	0.012	0.010	-0.039	0.011	0.068
Empl manuf (average 2006-2008) / pop	0.045	0.023	0.000	0.044	0.173
Empl constr (average 2006-2008) / pop	0.023	0.007	0.001	0.022	0.088
Empl extractive (average 2006-2008) / pop	0.002	0.006	0	0.000	0.148
Empl public sect (average 2006-2008) / pop	0.022	0.011	0.000	0.020	0.138
Empl edu health (average 2006-2008) / pop	0.072	0.022	0.001	0.071	0.169
Unempl (average 2006-2008) / pop	0.025	0.005	0.001	0.025	0.071
Shale gas extraction in CZ	0.343	0.475	0	0	1
Potential for wind energy	1.620	0.639	1	2	5
Potential for photovoltaic energy	5.083	0.832	4	5	7
Federal R&D lab	0.258	0.438	0	0	1
CZ hosts the state capital	0.222	0.415	0	0	1
Nonattainment CAA old standards	0.694	0.461	0	1	1
Nonattainment CAA new standards	0.365	0.481	0	0	1

Table A10 Descriptive statistics of control variables

Notes: data by commuting zone includes only CZ with at least 25000 inhabitants. Statistics weighted by population in 2008.

# **Appendix B – Supplementary Results and Robustness Checks**

In this Appendix we present some supplementary results and a series of robustness checks that address critical aspects of our identification strategy or our definition of green ARRA. First, Table B1 shows the relationship between our control variables and vigintiles of non-green ARRA on the allocation of green ARRA spending. As noted in the main text, the results in this table highlight potential sources of endogeneity in the allocation of green ARRA across commuting zones.

Figure B1 and Tables B2 to B8 present additional results and robustness checks for the main regressions in section V. For each set of robustness checks, we present results using both state or Census region fixed effects. When our robustness checks change the set of commuting zones included or definition of non-green ARRA, we also recalculate the vigintiles of non-green ARRA. To allow each set of tables to fit on a single page, we omit coefficient estimates and instead present just the calculations for jobs created per \$1 million green ARRA.

We begin by exploring year-by-year estimates of total employment. Here we allow all the coefficients of equation (1) to vary yearly and use a longer period before 2008 to make the pre and the post periods symmetric covering the period 2000-2017.<sup>5</sup> The visual inspection of the patterns helps interpret our results, as the effect of green ARRA can trend either upwardly or downwardly in the years used to estimate the long-term effect (i.e., 2013 -2017).

We plot the coefficients as well as the 95% confidence intervals for green ARRA in Figure B1. For these regressions only, our dependent variable is  $ln\left(\frac{y_{i,t}}{pop_{i,2008}}\right) - ln\left(\frac{y_{i,2008}}{pop_{i,2008}}\right)$  both before and after 2008, so that we can interpret the slope of this plot as the effect of green ARRA on the

<sup>&</sup>lt;sup>5</sup> We cannot do this same extension for green or manual employment as in 2001-2004 the American Community Survey data do not report the detailed place of work or place of residence of the respondents.

annualized growth rate in per capita employment between adjacent years.<sup>6</sup> Most notable in this figure is that the pre-trend (green ARRA going to commuting zones with greater employment growth) begins between 2004 and 2005. Prior to that, we observe a flat line, so the estimated pre-trend ( $\hat{\beta}_{pre}$ ) in Table 2 overstates the long-term pre-trend using comparable time windows before and the after the Great Recession. In turn, the fact that green ARRA impacts are trending upwards after the crisis indicates that  $\hat{\beta}_{long}$  in our main specification is a conservative estimate of the long-term effect. Overall, this analysis reinforces our conclusion that green ARRA spending had a long-term effect on job creation.





Notes: plot of the annual estimates of log(per capita green ARRA) on the change in log employment per capita compared to 2008 per capita, using the OLS models weighted by CZ population in 2008 (equation 1).

<sup>&</sup>lt;sup>6</sup> That is, each coefficient represents the effect of green ARRA on per capita employment relative to the base year of 2008. Thus, the difference between the point estimate in any two adjacent years is the effect of green ARRA on the annual growth rate of employment between those two years.

Next, Table B2 justifies our use of a log-log model, as it handles outliers in green ARRA spending better than a linear model. While much of the existing literature evaluating ARRA spending uses models in levels, the distribution of green ARRA is particularly skewed. In columns 1 and 4 we present models with all variables in levels for all CZs with at least 25000 inhabitants. This corresponds to the sample in Table 2 of the main text. The results are very noisy, with very small coefficients and large standard errors. However, a careful inspection of the variable on green ARRA identifies a few severe outliers. While the mean (median) green ARRA per capita is \$201 (\$120 per capita median), six CZs with a level of green ARRA per capita greater than \$3000. Overall, these CZs just account for 0.2% of the total US population and 8.9% of the total green ARRA spent. However, if we exclude these six outliers (columns 3 and 4) the estimated jobs created are very similar to the ones shown in Table 2. In contrast, the log-log model is not sensitive to the effect outliers, as shown in columns 5 and 6. Here, we exclude these six outliers from the log-log estimation, which leads to results that are almost identical to Table 2. The log transformation is thus very effective in mitigating the risk that outliers drive our results.

Next, Table B3 shows detailed results of the estimation interacting green skills with green ARRA, presented in Figure 5 in the main text. Of particular note here is that, not only are the interactions statistically significant, but so are the levels of the initial share of occupations in the upper quartile of GGS importance themselves, and this effect is trending upward over time.<sup>7</sup> Recall from Table B1 that the initial share of occupations in the upper quartile of GGS importance is also strongly correlated with the allocation of green ARRA subsidies. In combination, these results reinforce our interpretation of the green stimulus as a successful example of picking the winners.

<sup>&</sup>lt;sup>7</sup> A one standard deviation in the green skills share (0.027) accounts, in the most conservative specification with state fixed effects, for a 0.97% difference in employment growth before the crisis that increases up to 1.91% in the short-term and 2.38% in the long-run.
Figures B2 and B3 show that, after removing the six outliers described above, the results are similar when including all variables as levels, rather than logs. As we find little evidence for pre-trends when estimating the model in levels, we see little difference from results that do or do not subtract the pre-trends.

Tables B4 and B5 consider the importance of particular observations in our data. Column (1) repeats the results from Table 2 in the text. In column (2) we drop observations from 2009. While ARRA spending was announced in 2009, much of the money wasn't allocated until 2010 (Wilson, 2012). Thus, including 2009 in our data may artificially reduce the short-run estimates of job creation. Although we see slightly larger short-run estimates of job creation for total and manual employment when excluding data from 2009, the differences are small. In column (3) we exclude commuting zones in the highest and lowest vigintiles of non-green ARRA spending, as the standard deviation in per capita non-green ARRA is much higher for these two groups, and again observe only small changes in the results. Column (4) excludes commuting zones hosting federal R&D laboratories, which was a key covariate with unbalanced characteristics in Table B1, leading to just slightly larger long-run estimates of green and net manual employment. Finally, in column (5) we show that our results are robust to including small commuting zones (e.g. < 25,000 residents).

Continuing our check of the robustness of our results, Tables B6 and B7 re-run our results using different groupings of non-ARRA spending. In addition to the vigintiles used in the main text (column 4), we consider quintiles of non-green ARRA (column 1), deciles of non-green ARRA (column 2) or 15 groups of non-ARRA spending (column 3). Our results are not sensitive to the choice of groupings and the estimates of jobs created are nearly identical in all columns.

Tables B8 and B9 consider alternative definitions of our ARRA variables. Column (1) repeats the results from Table 2 in the text. In column (2) we add spending on the four Department of Labor training programs mentioned in footnote 7, which provided training for energy efficiency and renewable energy jobs. The four programs are Pathways Out of Poverty, the Energy Training Partnership, Green Capacity Building Grants, and the State Energy Sector Partnership. A total of \$496 million was spent on these four programs. We see slightly larger estimates of total and green jobs created (as well as for manual labor when using Census region fixed effects), but also larger pre-trends, so that the net effects are generally similar.

Roughly ten percent of green ARRA supported R&D efforts, primarily for clean energy. One might expect such investments to have little job creation impact. Consistent with that, our estimates of jobs created increase by about 10 percent in the long-run when dropping green R&D from the ARRA data (column 3). However, the short-run results remain similar.

Our ARRA data includes three types of support: grants, contracts, and loans. In column 4 we remove funds for the Department of Energy Loan Guarantee Program. This program supported 23 clean energy projects with loans totaling \$12.3 billion – nearly one-quarter of all DOE ARRA investments. Most were for solar or wind (including the controversial loan to Solyndra), although other projects such as energy storage and biomass were also granted loans through this program. Because these loans required payback from the private sector, including such loans could cause our estimates to underestimate the effectiveness of public sector investments. Furthermore, Aldy (2013) argues that these investments were less impactful than other green ARRA investments and took longer to execute. Nearly 2 years after funds were first allocated, the DOE had closed on only 8 of the projects eventually funded. Consistent with these arguments, the effect of green ARRA on employment is slightly larger for manual employment, but not for total or green employment.

For total employment higher estimated long-run coefficients are offset by higher pre-trends, which are now significant even when using Census division fixed effects. In column (5) we drop all ARRA loans, including those from other agencies, so that we are comparing similar types of spending across all agencies. Loans were less important for other agencies, with just 2.5 percent of non-green ARRA granted as loans. Thus, not surprisingly, results are similar to omitting the DOE Loan Guarantee program only.

In column (6) we omit contracts from the ARRA data. Just 18 percent of green ARRA and 14 percent of non-green ARRA was awarded as contracts. While many green ARRA contracts were for green services, such as EPA contracts for remediating hazardous waste, some contracts are for administrative work, such as program evaluation and support, that might not be considered green. Removing contracts leads to larger short- and long-run estimates of jobs created for manual labor and larger long-run gains for green employment. Finally, only including ARRA grants (e.g., omitting both loans and contracts, column 7) nearly doubles (or triples with Census division fixed effects) the short-run effect on manual labor and increases the long-run effect by about 50 percent (double with Census division fixed effects). Using only grants has little effect on other employment estimates, although the estimates for green employment become less precise and the pre-trend for total employment is again significant using Census division fixed effects. In total, these robustness checks suggest that including all types of ARRA investments provides a conservative estimate of the potential of properly targeted clean energy subsidies, and that direct grants were more effective at job creation than loans or contracts.

Table B10 presents our final supplementary result. This table shows the relationship between different community characteristics and green skills. The results are expected from the analysis of the drivers of green spending of Table B1. The commuting zones with more

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employment in GGS-intensive occupations are wealthier and tend to host a federal R&D lab. Quite interesting, these communities also have a higher share of employment in the extraction section. This finding suggests that, on average, the skill base of fossil-fuel regions is ready to be used in greener activities, although Figure 8 in the main text highlights a substantial heterogeneity across communities.

Dep var: Green (EPA+DoE) ARRA per capita (in log)	(1)	(2)	(3)	(4)
Share of empl with GGS>p75 (year 2005)	5.0404**	5.8792***	5.0980**	5.0162**
	(2.4513)	(2.0838)	(2.3752)	(2.0208)
Population 2008 (log)	0.0784	0.0096	0.0556	0.0754
	(0.1127)	(0.1027)	(0.0808)	(0.0815)
Income per capita (2005)	-0.0107	-0.0018	-0.0248*	-0.0193
	(0.0195)	(0.0140)	(0.0142)	(0.0122)
Import penetration (year 2005)	-9.8562	-19.9630*	-2.4478	-9.7260
	(11.4773)	(11.2314)	(12.7723)	(11.2876)
Pre trend (2000-2007) employment tot / pop	1.1954	-1.1082	0.6946	0.9862
	(6.2745)	(6.0718)	(4.3026)	(4.0509)
Pre trend (2000-2007) empl manufacturing / pop	-6.2834	-10.0143	-7.8693	-8.8684
	(9.0383)	(9.4050)	(7.1939)	(6.8436)
Pre trend (2000-2007) empl constr / pop	-3.6818	2.9795	-12.5936	-9.3829
	(20.0142)	(17.9305)	(13.8891)	(13.4116)
Pre trend (2000-2007) empl extractive / pop	-6.7312	12.2994	-3.2715	7.4862
	(13.4376)	(18.3117)	(13.2675)	(16.8649)
Pre trend (2000-2007) empl public sect / pop	3.0786	-0.3082	1.0662	-1.4996
	(11.8303)	(10.5796)	(10.2532)	(8.7942)
Pre trend (2000-2007) unempl / pop	-2.1602	-28.7105	11.5426	1.4942
	(24.1273)	(26.5734)	(15.5848)	(15.2373)
Pre trend (2000-2007) empl edu health / pop	4.4751	2.3869	6.3627	3.7671
	(6.7101)	(6.1369)	(5.0584)	(5.0259)
Empl manuf 2008 / pop	8.7023**	9.4260***	5.1873	6.9002**
	(4.0926)	(3.4736)	(3.5585)	(2.8822)
Empl constr 2008 / pop	41.1716***	37.2219***	47.6291***	50.6920***
	(14.2794)	(10.4966)	(13.0516)	(11.1181)
Empl extractive 2008 / pop	4.9761	-7.0123	6.2739	-2.6931
	(9.4237)	(8.0469)	(10.6118)	(8.2643)
Empl public sect 2008 / pop	22.2902**	19.9794**	14.1292*	8.6496
	(8.8124)	(8.7676)	(7.5084)	(7.0802)
Unempl 2008 / pop	14.4107	13.2134	22.7398	23.9237
	(28.5689)	(23.8820)	(21.9104)	(16.7226)
Empl edu health 2008 / pop	0.3800	0.6012	1.7704	0.1246
	(4.0785)	(2.9813)	(3.6191)	(2.4245)
Shale gas extraction in CZ	0.0269	0.2149	0.1399	0.2981**
	(0.1876)	(0.1541)	(0.1451)	(0.1206)
Potential for wind energy	-0.1145	-0.0844	-0.0495	-0.0688
	(0.1641)	(0.1659)	(0.1164)	(0.1311)
Potential for photovoltaic energy	-0.0086	0.0728	0.0475	0.1672**
	(0.1806)	(0.1299)	(0.1006)	(0.0759)
Federal R&D lab	0.4537	0.4573*	0.4632**	0.3713*
	(0.2855)	(0.2312)	(0.2113)	(0.1851)
CZ hosts the state capital	0.1267	-0.2863	0.2873	-0.0938
	(0.2287)	(0.2349)	(0.1802)	(0.1762)
Nonattainment CAA old standards	-0.2144	-0.1511	-0.0976	-0.1605
	(0.1904)	(0.1619)	(0.1/02)	(0.1654)
Nonattainment CAA new standards	0.1927	0.2604*	0.0997	0.0963
	(0.1907)	(0.1497)	(0.1373)	(0.1162)
State fixed effects	Yes	Yes	No	No
US Census Division fixed effecs	No	No	Yes	Yes
vigintiles of non-green ARRA per capita	NO	Yes	No	Yes
K squared	0.336/	0.4314	0.2803	0.3782
IN	587	587	587	587

# Table B1 – Drivers of green ARRA

Lin-lin         Lin-lin         Lin-lin         Log-log         model           Dep var: Change in compared to 2008         Lin-lin         model         Census         effects         fixed         effects         fixed         effects         effects         esculude         e         effects         excluded         e         e         e         e         e         e         e         e         excluded         e         excluded         iula		(1)	(2)	(3)	(4)	(5)	(6)
$ \begin{array}{c cccc} Lin-lin & Lin-lin & model \\ model & model & Census & model \\ compared to 2008 & State fixed & division & effects & fixed & fixed$					Lin-lin	. /	Log-log
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $			Lin-lin	Lin-lin	model	Log-log	model
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Dep var: Change in	Lin-lin	model	model	Census	model	Census
$\begin{array}{c} \mbox{compared to 2008} \\ \mbox{created}, $ State fixed \\ effects \\ effects \\ effects \\ effects \\ effects \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{created}, $ State fixed \\ effects \\ excluded \\ \mbox{create}, $ State fixed \\ effects \\ excluded \\ \mbox{create}, $ State fixed \\ effects \\ excluded \\ \mbox{creat}, $ State fixed \\ effects \\ \mbox{creat}, $ State fixed \\ effects \\ excluded \\ \mbox{creat}, $ State fixed \\ effects \\ excluded \\ \mbox{creat}, $ State fixed \\ effects \\ \mbox{creat}, $ State fixed \\ \mbox{creat}, $ effects \\ \mbox{creat}, $ State fixed \\ \mbox{created}, $ State fixed \\ \mbox{creat}, $ fixed \\ \mbox{creat}, $ State fixed \\ \mbox{creat}, $ fixed \\ \mbox{creat}, $ State fixed \\ \mbox{creat}, $ fixed \\ \mbox{creat}, $ State fixed \\ \mbox{creat}, $ fixed \\ \mbox{creat}, $ State fixed \\ $	employment per capita	model	Census	State fixed	division	State fixed	division
effects         fixed effects         6 outliers excluded         effects 6 outliers excluded         6 outliers 6 outliers excluded         effects 6 outliers excluded           Total Employment Jobs created, \$1 million green ARA: Pre-ARRA (2005-2007) $-0.218$ $-0.138$ $-0.425$ $0.778$ $12.52^{***}$ $7.29$ Model         (0.409)         (0.561)         (1.055)         (1.731) $(4.01)$ $(5.27)$ Short-run (2009-2012) $0.743$ $0.779$ $0.508$ $0.481$ $10.79^{***}$ $5.51$ Long-run (213-2017) $1.154$ $0.974$ $6.549^{***}$ $4.816$ $21.41^{***}$ $17.32$ Long-run - pre-ARRA $0.961$ $0.917$ $0.933$ $-0.297$ $-1.29$ $-1.52$ Long-run - pre-ARRA $1.371$ $1.112$ $6.974$ $4.038$ $8.5$ $9.79$ Chogs created, S1 million green ARRA:         Pre-ARRA (2005-2007) $0.119$ $-0.125$ $0.236$ $0.0496$ $-0.24$ $-0.63$ Spared $0.785$ $0.699$ $0.786$ $0.216$ $3.17^{**}$ $2.57^{*}$ Store	compared to 2008	State fixed	division	effects	fixed	effects	fixed
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		effects	fixed	6 outliers	effects	6 outliers	effects
excluded         excluded           Total Employment           Jobs created, SI million green ARRA:           Pre-ARRA (2005-2007) $-0.218$ $-0.138$ $-0.425$ $0.778$ $12.52^{***}$ $7.29$ (0.409)         (0.561)         (1.055)         (1.731)         (4.01)         (5.27)           (0.816)         (0.845)         (1.386)         (1.168)         (3.54)         (4.45)           Long-run (2013-2017)         1.154         0.974         6.549**         4.816         21.41**         17.31           Short-run - pre-ARRA         0.961         0.917         0.933         -0.297         1.29         -1.52           Long-run - pre-ARRA         1.371         1.112         6.974         4.038         8.5         9.79           (1.133)         (1.295)         (1.424)         (2.309)         (3.26)         (3.86)           Long-run - pre-ARRA         1.371         1.112         6.974         4.038         8.5         9.79           (1.133)         (1.295)         (1.424)         (2.309)         (3.26)         (3.077)           Green Employment           Jobs created, SI million green ARRA: <td></td> <td></td> <td>effects</td> <td>excluded</td> <td>6 outliers</td> <td>excluded</td> <td>6 outliers</td>			effects	excluded	6 outliers	excluded	6 outliers
Total Employment Jobs created, \$I million green ARRA: Pre-ARRA (2005-2007) $-0.218$ $-0.425$ $0.778$ $12.52^{***}$ $7.29$ Short-run (2009-2012) $0.743$ $0.779$ $0.508$ $0.481$ $10.79^{***}$ $5.51$ Long-run (2013-2017) $1.154$ $0.974$ $6.549^{**}$ $4.816$ $21.41^{**}$ $17.31$ Million green ARRA $0.961$ $0.917$ $0.333$ $-0.297$ $-1.29$ $-1.52$ Short-run - pre-ARRA $1.371$ $1.112$ $6.974$ $4.038$ $8.5$ $9.79$ Short-run - pre-ARRA $1.371$ $1.112$ $6.974$ $4.038$ $8.5$ $9.79$ squared $0.785$ $0.699$ $0.788$ $0.702$ $0.771$ $0.684$ Green Employment $0.162$ $0.236$ $0.0496$ $-0.24$ $-0.63$ Jobs created, \$1 million green ARRA:         Pre-ARRA (2005-2007) $-0.125$ $0.236$ $0.0496$ $-0.24$ $-0.63$ Long-run (2013-2017) $-0.0170$ $0.122$ $0.325$ <					excluded		excluded
Jobs created, \$1 million green ARRA:           Pre-ARRA (2005-2007) $0.218$ $-0.138$ $-0.425$ $0.778$ $12.52^{***}$ $7.29$ Short-run (2009-2012) $0.743$ $0.779$ $0.508$ $0.481$ $10.79^{***}$ $5.51$ Long-run (2013-2017) $1.154$ $0.974$ $6.549^{***}$ $4.816$ $21.41^{***}$ $17.31$ Short-run - pre-ARRA $0.961$ $0.917$ $0.933$ $-0.297$ $-1.29$ $-1.52$ Long-run - pre-ARRA $0.961$ $0.917$ $0.933$ $-0.297$ $-1.29$ $-1.52$ Long-run - pre-ARRA $1.371$ $1.112$ $6.974$ $4.038$ $8.5$ $9.79$ (1.133) $(1.295)$ $(1.424)$ $(2.309)$ $(8.65)$ $(10.71)$ R squared $0.785$ $0.699$ $0.788$ $0.702$ $0.771$ $0.684$ Greene Employment           Joss created, \$1 million green ARRA:           Pre-ARRA (2005-2007) $0.119$ $-0.125$ $0.236$ $0.0496$ $-0.24$ <	Total Employment						
Pre-ARRA (2005-2007)         -0.218         -0.138         -0.425         0.778         12.52***         7.29           (0.409)         (0.561)         (1.731)         (4.01)         (5.27)           Short-run (2009-2012)         0.743         0.779         0.508         0.481         10.79***         5.51           Long-run (2013-2017)         1.154         0.974         6.549**         4.816         21.41**         17.31           (1.380)         (1.495)         (2.637)         (3.247)         (8.34)         (11.40)           Short-run - pre-ARRA         0.961         0.917         0.933         -0.297         -1.29         -1.52           (1.133)         (1.295)         (1.424)         (2.309)         (8.65)         (10.71)           R squared         0.785         0.699         0.788         0.702         0.771         0.684           Jobs created, \$1 million green ARRA:         Pre-ARRA (2005-2007)         -0.119         -0.125         0.236         0.0496         -0.24         -0.63           Cong-run (2013-2017)         -0.0170         (0.162)         (0.314)         (0.342)         (0.80)         (0.77)           Short-run - pre-ARRA         (0.0544         -0.0155         -0.0353         <	Jobs created. \$1 million gre	een ARRA:					
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Pre-ARRA (2005-2007)	-0.218	-0.138	-0.425	0.778	12.52***	7.29
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	110 111111 (2000 2007)	(0.409)	(0.561)	(1.055)	(1.731)	$(4\ 01)$	(5.27)
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Short-run (2009-2012)	0 743	0.779	0.508	0.481	10 79***	5 51
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Short fun (200) 2012)	(0.816)	(0.845)	(1.386)	(1.168)	(3.54)	(4.45)
Long Hul (2015-2017)         11.37         0.574         0.342         14.10           (1.380)         (1.495)         (2.637)         (3.247)         (8.34)         (11.40)           Short-run - pre-ARRA         0.961         0.917         0.933         -0.297         -1.29         -1.52           Long-run - pre-ARRA         1.371         1.112         6.974         4.038         8.5         9.79           (1.133)         (1.295)         (1.424)         (2.309)         (8.65)         (10.71)           R squared         0.785         0.699         0.788         0.702         0.771         0.684           Green Employment         -         -         -         -         -         0.639         0.0496         -0.24         -0.63           brs created, \$1 million green ARRA:         -         -         0.0496         -0.24         -0.63         0.077           Short-run (2009-2012)         -0.0649         -0.140         0.200         -0.281         1.07         0.16           0.0945         (0.116)         (0.209)         (0.226)         (0.486)         (1.22)         (1.42)           Short-run - pre-ARRA         0.052         0.0333         -0.331         1.3         0.7	$I_{ong-run}$ (2013-2017)	1 154	0.974	6 549**	4 816	21 41**	17 31
Short-run - pre-ARRA $(0.961)$ $(0.97)$ $(0.247)$ $(0.247)$ $(1.73)$ Short-run - pre-ARRA $1.371$ $1.122$ $6.974$ $4.038$ $8.5$ $9.79$ (1.133) $(1.295)$ $(1.424)$ $(2.309)$ $(3.26)$ $(3.86)$ Long-run - pre-ARRA $1.371$ $1.112$ $6.974$ $4.038$ $8.5$ $9.79$ (1.133) $(1.295)$ $(1.424)$ $(2.309)$ $(8.65)$ $(10.71)$ R squared $0.785$ $0.699$ $0.788$ $0.702$ $0.771$ $0.684$ Green Employment $Jobs$ created, \$1 million green ARRA: $Pre-ARRA$ $(2005-2007)$ $-0.119$ $-0.125$ $0.236$ $0.0496$ $-0.24$ $-0.63$ Short-run (2009-2012) $-0.0649$ $-0.140$ $0.200$ $-0.281$ $1.07$ $0.16$ Long-run (2013-2017) $-0.0172$ $-0.0750$ $0.786*$ $0.216$ $3.17**$ $2.57*$ Montal Labor Employment $0.0972$ $(0.0899)$ $(0.202)$ $(0.448)$	Long-1011 (2013-2017)	(1.380)	(1.495)	(2.637)	(3.247)	(8 34)	(11.40)
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Short-run - pre-ARRA	0.961	0.917	0.933	(3.2+7)	-1 29	-1.52
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Short-tun - pre-ARRA	(1, 133)	(1.205)	(1.424)	(2, 300)	(3.26)	(3.86)
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	I ong run nro ADDA	(1.133) 1 371	(1.293) 1 112	(1.424)	(2.309)	(3.20)	0.70
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Long-Tun - pre-ARRA	(1.122)	(1.205)	(1, 424)	(2,200)	(8.5)	(10.71)
R squared $0.783$ $0.699$ $0.788$ $0.702$ $0.771$ $0.084$ Green Employment Jobs created, \$1 million green ARRA:           Pre-ARRA (2005-2007) $-0.119$ $-0.125$ $0.236$ $0.0496$ $-0.24$ $-0.63$ Short-run (2009-2012) $-0.0649$ $-0.140$ $0.200$ $-0.281$ $1.07$ $0.16$ Long-run (2013-2017) $-0.0172$ $-0.0750$ $0.786**$ $0.216$ $3.17**$ $2.57*$ (0.104)         (0.102)         (0.325)         (0.486) $(1.22)$ $(1.42)$ Short-run - pre-ARRA $0.0544$ $-0.0155$ $-0.0353$ $-0.331$ $1.3$ $0.76$ Long-run - pre-ARRA $0.102$ $0.0498$ $0.550$ $0.166$ $3.44*$ $3.26$ Long-run - pre-ARRA $0.102$ $0.0499$ $0.411$ $0.418$ $0.335$ Manual Labor Employment $0.432$ $1.372$ $0.493$ $0.72$ $-1.36$ Jobs created, \$1 million green ARRA:         Pre-ARRA (2005-2007) $0.105$ $0.174$	Dequered	(1.133)	(1.293)	(1.424)	(2.309)	(8.03)	(10.71)
Green Employment           Jobs created, \$1 million green ARRA:           Pre-ARRA (2005-2007)         -0.119         -0.125         0.236         0.0496         -0.24         -0.63           (0.170)         (0.162)         (0.314)         (0.342)         (0.80)         (0.77)           Short-run (2009-2012)         -0.0649         -0.140         0.200         -0.281         1.07         0.16           (0.0945)         (0.116)         (0.209)         (0.265)         (0.82)         (0.97)           Long-run (2013-2017)         -0.0172         -0.0750         0.786**         0.216         3.17**         2.57*           (0.104)         (0.102)         (0.325)         (0.486)         (1.22)         (1.42)           Short-run - pre-ARRA         0.0544         -0.0155         -0.0353         -0.331         1.3         0.76           (0.0972)         (0.0899)         (0.202)         (0.242)         (1.49)         (1.54)           Long-run - pre-ARRA         0.102         0.498         0.550         0.166         3.44*         3.26           (0.0972)         (0.0899)         (0.202)         (0.242)         (1.90)         (2.02)           R squared         0.495	Crear Errolarmant	0.785	0.099	0.766	0.702	0.771	0.084
	Green Employment	1004					
Pre-ARRA (2005-2007)       -0.119       -0.125       0.236       0.0496       -0.24       -0.63         (0.170)       (0.162)       (0.314)       (0.342)       (0.80)       (0.77)         Short-run (2009-2012)       -0.0649       -0.140       0.200       -0.281       1.07       0.16         (0.0945)       (0.116)       (0.209)       (0.265)       (0.82)       (0.97)         Long-run (2013-2017)       -0.0172       -0.0750       0.786**       0.216       3.17**       2.57*         (0.104)       (0.102)       (0.325)       (0.486)       (1.22)       (1.42)         Short-run - pre-ARRA       0.0544       -0.0155       -0.0353       -0.331       1.3       0.76         (0.0972)       (0.0899)       (0.202)       (0.242)       (1.49)       (1.54)         Long-run - pre-ARRA       0.102       0.0498       0.550       0.166       3.44*       3.26         (0.0972)       (0.0899)       (0.202)       (0.242)       (1.90)       (2.02)         R squared       0.495       0.410       0.499       0.411       0.418       0.335         Manual Labor Employment	Jobs created, \$1 million gre	een ARRA:					
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Pre-ARRA (2005-2007)	-0.119	-0.125	0.236	0.0496	-0.24	-0.63
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		(0.170)	(0.162)	(0.314)	(0.342)	(0.80)	(0.77)
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Short-run (2009-2012)	-0.0649	-0.140	0.200	-0.281	1.07	0.16
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		(0.0945)	(0.116)	(0.209)	(0.265)	(0.82)	(0.97)
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Long-run (2013-2017)	-0.0172	-0.0750	0.786**	0.216	3.17**	2.57*
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		(0.104)	(0.102)	(0.325)	(0.486)	(1.22)	(1.42)
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Short-run - pre-ARRA	0.0544	-0.0155	-0.0353	-0.331	1.3	0.76
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		(0.0972)	(0.0899)	(0.202)	(0.242)	(1.49)	(1.54)
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Long-run - pre-ARRA	0.102	0.0498	0.550	0.166	3.44*	3.26
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		(0.0972)	(0.0899)	(0.202)	(0.242)	(1.90)	(2.02)
Manual Labor Employment           Jobs created, \$1 million green ARRA:           Pre-ARRA (2005-2007) $0.105$ $0.174$ $-0.0564$ $-0.0493$ $0.72$ $-1.36$ (0.454)         (0.453)         (0.826)         (0.903)         (3.33)         (3.62)           Short-run (2009-2012)         0.439         0.432 $1.372$ 0.495 $6.13^{**}$ $3.72$ (0.333)         (0.341)         (1.140)         (1.188)         (2.30)         (3.01)           Long-run (2013-2017)         1.030         1.090 $7.587^{***}$ $6.626^{**}$ $11.43^{**}$ $9.42$ (1.048)         (1.132)         (2.088)         (2.862)         (4.45)         (6.30)           Short-run - pre-ARRA         0.333         0.257 $1.428$ 0.545 $5.51$ $4.89$ (0.580)         (0.584)         (0.925)         (1.351)         (3.88)         (4.30)           Long-run - pre-ARRA         0.924         0.915 $7.643$ $6.675$ $10.76^{**}$ $10.7^{*}$ (0.580)         (0.584)         (0.925)         (1.351)         (5.09)         (6.23)      <	R squared	0.495	0.410	0.499	0.411	0.418	0.335
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Manual Labor Employme	ent					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Jobs created, \$1 million gre	een ARRA:					
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Pre-ARRA (2005-2007)	0.105	0.174	-0.0564	-0.0493	0.72	-1.36
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$		(0.454)	(0.453)	(0.826)	(0.903)	(3.33)	(3.62)
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Short-run (2009-2012)	0.439	0.432	1.372	0.495	6.13**	3.72
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$		(0.333)	(0.341)	(1.140)	(1.188)	(2.30)	(3.01)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Long-run (2013-2017)	1.030	1.090	7.587***	6.626**	11.43**	9.42
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	5	(1.048)	(1.132)	(2.088)	(2.862)	(4.45)	(6.30)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Short-run - pre-ARRA	0.333	0.257	1.428	0.545	5.51	4.89
Long-run - pre-ARRA $0.924$ $0.915$ $7.643$ $6.675$ $10.76^{**}$ $10.7^{*}$ $(0.580)$ $(0.584)$ $(0.925)$ $(1.351)$ $(5.09)$ $(6.23)$ R squared $0.519$ $0.428$ $0.530$ $0.436$ $0.581$ $0.496$ Observations $587$ $587$ $587$ $581$ $581$	F	(0.580)	(0.584)	(0.925)	(1.351)	(3.88)	(4.30)
Image: Instance         Image: Instance         Image: Imag	Long-run - pre-ARRA	0.924	0.915	7.643	6.675	10.76**	10.7*
R squared         0.519         0.428         0.530         0.436         0.581         0.496           Observations         587         587         581         581         581         581	Pro	(0.580)	(0.584)	(0.925)	(1.351)	(5.09)	(6.23)
Observations         597         597         597         591         501	R squared	0.519	0.428	0.530	0.436	0.581	0.496
	Observations	587	587	587	587	581	581

Table B2 – Robustness checks: linear specification and outliers

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008. Year fixed effects and census division x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2, except that vigintiles of non-green ARRA spending are re-calculated in columns (2) and (5)-(7) to reflect the new definition of non-green ARRA. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01. Outliers of green ARRA per capita (>3000\$) excluded in panel B (CZ code): 122, 212, 18, 3, 264, 166.

	State fixed	Census
Dep var: Change in log employment per capita compared to 2008	offects	division fixed
	effects	effects
Share of empl with GGS>p75 (year 2005) x D2005_2007	0.3633*	0.4763**
	(0.1988)	(0.2265)
Share of empl with GGS>p75 (year 2005) x D2009_2012	0.6999**	1.1190***
	(0.3001)	(0.3093)
Share of empl with GGS>p75 (year 2005) x D2013_2017	0.8717*	1.4937***
	(0.4930)	(0.5263)
Green ARRA per capita (log) x D2005_2007	-0.0054	-0.0091*
	(0.0048)	(0.0054)
Green ARRA per capita (log) x D2009_2012	-0.0149*	-0.0248***
	(0.0075)	(0.0078)
Green ARRA per capita (log) x D2013_2017	-0.0225*	-0.0376***
	(0.0125)	(0.0135)
Green ARRA per capita (log) x Share of empl with GGS>p75 (year 2005) x D2005_2007	0.0323	0.0438*
	(0.0199)	(0.0221)
Green ARRA per capita (log) x Share of empl with GGS>p75 (year 2005) x D2009_2012	0.0709**	0.1081***
	(0.0304)	(0.0310)
Green ARRA per capita (log) x Share of empl with GGS>p75 (year 2005) x D2013_2017	0.1097**	0.1689***
	(0.0485)	(0.0507)
Jobs created, \$1 million green ARRA:		
- First quartile of Share of empl with GGS>p75 in 2006 (0.235)		
Pre-ARRA (2005-2007)	9.98***	5.34
	(3.64)	(4.99)
Short-run - pre-ARRA	-1.75	-2.5
	(3.23)	(3.83)
Long-run - pre-ARRA	5.22	4.62
	(7.81)	(9.93)
- Median of Share of empl with GGS>p75 in 2006 (0.251)		
Pre-ARRA (2005-2007)	12.25***	8.43
	(3.87)	(5.16)
Short-run - pre-ARRA	0.87	1.86
	(3.52)	(3.96)
Long-run - pre-ARRA	10.84	13.71
	(7.73)	(9.09)
- Third quartile of Share of empl with GGS>p75 in 2006 (0.269)		
Pre-ARRA (2005-2007)	14.51***	11.5*
	(4.54)	(5.76)
Short-run - pre-ARRA	3.48	6.2
	(4.58)	(4.73)
Long-run - pre-ARRA	16.43*	22.75**
	(9.05)	(9.50)
R squared	0.7688	0.6858
Observations	7631	7631

#### Table B3 – Interaction with initial green skills

Notes: OLS model weighted by CZ population in 2008. Sample: 587 CZ with at least 25,000 residents in 2008. Year fixed effects and state (or Census region) x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

# Figure B2. Robustness check: variation in the Effect of Green ARRA on employment by initial Green Skills, linear specification, outliers excluded, not accounting for (not-significant) pre-trends



State Fixed Effects

Notes: plot of the marginal effects of green ARRA, conditional on initial Green Skills. Calculations based on linear estimates excluding 6 CZs with green ARRA per capita > 3000\$.

Figure B3. Robustness check: variation in the Effect of Green ARRA on employment by initial Green Skills, linear specification, outliers excluded, accounting for (not-significant) pre-trends



Notes: plot of the marginal effects of green ARRA, conditional on initial Green Skills. Calculations based on linear estimates excluding 6 CZs with green ARRA per capita > 3000\$.

State Fixed Effects

	(1)	(2)	(3)	(4)	(5)
Dep var: Change in log employment per capita compared to 2008	Main Model	Drop 2009	Excluding 1st and 20th vigintiles	Excluding CZs hosting Federal R&D Labs	Including CZs with less than 25k residents
Total Employment					
Jobs created, \$1 million green ARRA:					
Pre-ARRA (2005-2007)	11.53***	11.53***	7.16*	12.06**	11.26***
	(3.85)	(3.85)	(3.74)	(4.75)	(3.57)
Short-run (2009-2012)	11.15***	12.18***	10.69**	9.91***	9.51***
	(3.29)	(3.78)	(4.50)	(3.46)	(3.11)
Long-run (2013-2017)	20.8***	20.8***	19.85**	20.92**	20.88***
	(7.37)	(7.38)	(9.52)	(8.05)	(6.06)
Short-run - pre-ARRA	0.03	1.06	3.78	-1.72	-1.34
•	(3.49)	(4.10)	(4.62)	(3.55)	(2.88)
Long-run - pre-ARRA	8.92	8.92	12.46	8.48	9.28
	(8.02)	(8.03)	(9.57)	(7.78)	(6.59)
R squared	0.7672	0.7571	0.7875	0.7218	0.7440
Green Employment					
Jobs created, \$1 million green ARRA:					
Pre-ARRA (2005-2007)	0	0	0.54	-0.13	0.09
	(0.87)	(0.87)	(1.20)	(0.75)	(0.85)
Short-run (2009-2012)	0.78	1.23	0.32	0.77	0.91
	(0.76)	(0.86)	(0.92)	(0.78)	(0.74)
Long-run (2013-2017)	2.66**	2.66**	1.59	3.11***	2.81**
	(1.11)	(1.11)	(1.48)	(1.13)	(1.10)
Short-run - pre-ARRA	0.78	1.23	-0.2	0.9	0.82
•	(1.49)	(1.58)	(1.94)	(1.40)	(1.48)
Long-run - pre-ARRA	2.66	2.66	1	3.26*	2.71
	(1.83)	(1.83)	(2.36)	(1.75)	(1.80)
R squared	0.4159	0.4140	0.4268	0.3561	0.4117
Manual Labor Employment					
Jobs created, \$1 million green ARRA:					
Pre-ARRA (2005-2007)	0.92	0.92	-3.38	-1.24	0.44
	(2.98)	(2.98)	(2.76)	(4.05)	(2.61)
Short-run (2009-2012)	5.48**	7.38***	6.14*	6.17***	4.33**
	(2.10)	(2.38)	(3.09)	(2.20)	(2.15)
Long-run (2013-2017)	11.34**	11.34**	11.94	11.26**	9.32**
	(4.80)	(4.81)	(7.38)	(4.69)	(4.24)
Short-run - pre-ARRA	4.7	6.59*	9.05*	7.24	3.95
-	(3.39)	(3.44)	(4.76)	(4.61)	(2.95)
Long-run - pre-ARRA	10.48*	10.48*	15.11*	12.43**	8.91*
	(5.46)	(5.47)	(8.38)	(5.31)	(4.64)
R squared	0.5749	0.5774	0.6006	0.5461	0.5554
Observations	7631	7044	6864	7319	8957

#### Table B4 – Robustness checks: excluding or including observations (state fixed effects)

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008 (except column 5). Year fixed effects and state x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2, except that vigintiles of non-green ARRA spending are re-calculated in columns (4) and (5) to reflect the new set of observations. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

	(1)	(2)	(3)	(4)	(5)
Dep var: Change in log employment per capita compared to 2008	Main Model	Drop 2009	Excluding 1st and 20th vigintiles	Excluding CZs hosting Federal R&D Labs	Including CZs with less than 25k residents
Total Employment					
Jobs created, \$1 million green ARRA:					
Pre-ARRA (2005-2007)	7.35	7.35	1.63	6.68	7.52*
	(4.94)	(4.94)	(5.51)	(5.45)	(4.45)
Short-run (2009-2012)	7.42*	8.62*	3.51	6.73	8.09**
	(3.95)	(4.48)	(4.79)	(4.21)	(3.49)
Long-run (2013-2017)	18.03*	18.03*	11.23	18.93*	20.93***
	(10.15)	(10.16)	(11.77)	(10.57)	(7.37)
Short-run - pre-ARRA	0.33	1.53	1.95	0.3	0.84
	(4.05)	(4.70)	(5.73)	(4.33)	(3.71)
Long-run - pre-ARRA	10.45	10.45	9.55	12.04	13.18*
	(9.46)	(9.47)	(11.29)	(9.81)	(7.21)
R squared	0.6819	0.6649	0.7013	0.6357	0.6539
Green Employment					
Jobs created, \$1 million green ARRA:					
Pre-ARRA (2005-2007)	-0.07	-0.07	0.48	-0.73	-0.23
	(0.85)	(0.86)	(1.11)	(0.81)	(0.84)
Short-run (2009-2012)	-0.3	0.05	-1.28	0.16	0.11
	(0.92)	(1.06)	(0.95)	(0.84)	(0.84)
Long-run (2013-2017)	1.84	1.84	0.31	2.66*	2.2*
	(1.34)	(1.34)	(1.55)	(1.33)	(1.25)
Short-run - pre-ARRA	-0.24	0.11	-1.74	0.87	0.33
	(1.58)	(1.69)	(1.79)	(1.42)	(1.51)
Long-run - pre-ARRA	1.92	1.92	-0.23	3.47*	2.46
	(1.97)	(1.97)	(2.27)	(1.91)	(1.93)
R squared	0.3336	0.3267	0.3483	0.2687	0.3311
Manual Labor Employment					
Jobs created, \$1 million green ARRA:					
Pre-ARRA (2005-2007)	-0.47	-0.47	-3.95	-3.3	-2.06
	(3.10)	(3.10)	(3.44)	(4.13)	(3.05)
Short-run (2009-2012)	3.2	4.91	1.73	4.93**	3.65
	(2.77)	(3.17)	(3.94)	(2.39)	(2.49)
Long-run (2013-2017)	10.76	10.76	9.43	11.32*	10.76**
	(6.46)	(6.46)	(8.57)	(6.11)	(5.35)
Short-run - pre-ARRA	3.61	5.31	5.13	7.77*	5.43
	(3.84)	(4.01)	(5.89)	(4.16)	(3.55)
Long-run - pre-ARRA	11.2*	11.2*	13.13	14.41**	12.7**
· -	(6.46)	(6.46)	(9.59)	(5.93)	(5.62)
R squared	0.4907	0.4858	0.5105	0.4677	0.4740
Observations	7631	7044	6864	7319	8957

Table D5 Debustmass	alaalaa	are also dia a	an in altradia a	alagamyatiana	(	distint and	$\mathbf{D}\mathbf{D}$
-1 able B5 $-$ Kobusiness	CHECKS: 6	excluaing	or including	observations.	(census)	aivision	$\mathbf{F}$ , $\mathbf{E}$ , $\mathbf{i}$
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Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008 (except column 5). Year fixed effects and census division x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2, except that vigintiles of non-green ARRA spending are re-calculated in columns (4) and (5) to reflect the new set of observations. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

	(1)	(2)	(3)	(4)
compared to 2008	5 non-green ARRA groups	10 non-green ARRA groups	15 non-green ARRA groups	20 non-green ARRA groups
Total Employment				
Jobs created, \$1 million green ARRA:				
Pre-ARRA (2005-2007)	11.63***	11.22***	12.55***	11.53***
	(3.38)	(3.44)	(3.35)	(3.85)
Short-run (2009-2012)	10.18***	10.49***	11.99***	11.15***
	(3.53)	(3.27)	(3.49)	(3.29)
Long-run (2013-2017)	18.42**	20.22***	25.29***	20.8***
	(7.47)	(7.07)	(7.78)	(7.37)
Short-run - pre-ARRA	-1.03	-0.33	-0.11	0.03
	(3.78)	(3.59)	(3.48)	(3.49)
Long-run - pre-ARRA	6.44	8.66	12.35	8.92
	(8.20)	(7.84)	(8.09)	(8.02)
R squared	0.7562	0.7585	0.7622	0.7672
Green Employment				
Jobs created, \$1 million green ARRA:				
Pre-ARRA (2005-2007)	0.31	-0.01	0.2	0
	(0.96)	(0.92)	(0.94)	(0.87)
Short-run (2009-2012)	0.51	0.86	0.69	0.78
	(0.79)	(0.75)	(0.80)	(0.76)
Long-run (2013-2017)	2.23**	2.62**	2.73**	2.66**
	(1.10)	(1.18)	(1.14)	(1.11)
Short-run - pre-ARRA	0.22	0.87	0.5	0.78
	(1.62)	(1.54)	(1.60)	(1.49)
Long-run - pre-ARRA	1.89	2.63	2.51	2.66
	(1.92)	(1.94)	(1.94)	(1.83)
R squared	0.4023	0.4096	0.4111	0.4159
Manual Labor Employment				
Jobs created, \$1 million green ARRA:				
Pre-ARRA (2005-2007)	1.79	1.21	1.68	0.92
	(2.49)	(2.69)	(2.98)	(2.98)
Short-run (2009-2012)	5.24**	5.36***	4.94**	5.48**
	(2.08)	(1.91)	(2.12)	(2.10)
Long-run (2013-2017)	11.17**	11**	11.15**	11.34**
	(4.33)	(4.33)	(4.50)	(4.80)
Short-run - pre-ARRA	3.7	4.32	3.5	4.7
	(2.91)	(2.81)	(3.39)	(3.39)
Long-run - pre-ARRA	9.5*	9.87**	9.58*	10.48*
	(4.79)	(4.77)	(5.05)	(5.46)
R squared	0.5591	0.5620	0.5677	0.5749
Observations	7631	7631	7631	7631

#### Table B6 – Robustness checks: Alternate groupings of non-green ARRA (state fixed effects)

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008. Year fixed effects and state x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

	(1)	(2)	(3)	(4)
compared to 2008	5 non-green ARRA groups	10 non-green ARRA groups	15 non-green ARRA groups	20 non-green ARRA groups
Total Employment				
Jobs created, \$1 million green ARRA:				
Pre-ARRA (2005-2007)	7.95*	6.74	7.4	7.35
	(4.60)	(4.85)	(4.67)	(4.94)
Short-run (2009-2012)	7.85**	7.32*	8.61**	7.42*
	(3.89)	(4.03)	(3.92)	(3.95)
Long-run (2013-2017)	16.2*	16.55*	21.52**	18.03*
	(9.26)	(9.76)	(10.32)	(10.15)
Short-run - pre-ARRA	0.18	0.82	1.48	0.33
	(4.44)	(4.28)	(3.92)	(4.05)
Long-run - pre-ARRA	8.01	9.6	13.9	10.45
	(9.36)	(9.30)	(9.42)	(9.46)
R squared	0.6622	0.6688	0.6741	0.6819
Green Employment				
Jobs created, \$1 million green ARRA:				
Pre-ARRA (2005-2007)	0.1	-0.07	-0.06	-0.07
	(0.94)	(0.90)	(0.94)	(0.85)
Short-run (2009-2012)	-0.21	-0.22	-0.23	-0.3
	(0.86)	(0.89)	(0.91)	(0.92)
Long-run (2013-2017)	1.58	1.62	2.03	1.84
	(1.19)	(1.36)	(1.33)	(1.34)
Short-run - pre-ARRA	-0.31	-0.16	-0.17	-0.24
	(1.62)	(1.59)	(1.67)	(1.58)
Long-run - pre-ARRA	1.47	1.69	2.09	1.92
	(1.92)	(2.02)	(2.07)	(1.97)
R squared	0.3189	0.3251	0.3333	0.3336
Manual Labor Employment				
Jobs created, \$1 million green ARRA:				
Pre-ARRA (2005-2007)	0.3	-0.34	-0.17	-0.47
	(2.71)	(2.99)	(3.20)	(3.10)
Short-run (2009-2012)	3.94	3.55	3.48	3.2
	(2.61)	(2.63)	(2.59)	(2.77)
Long-run (2013-2017)	11.55*	10.65*	11.66*	10.76
	(6.00)	(6.02)	(6.18)	(6.46)
Short-run - pre-ARRA	3.68	3.84	3.62	3.61
	(3.35)	(3.45)	(3.80)	(3.84)
Long-run - pre-ARRA	11.28*	10.96*	11.81*	11.2*
_	(6.07)	(6.00)	(6.27)	(6.46)
R squared	0.4686	0.4731	0.4861	0.4907
Observations	7631	7631	7631	7631

#### Table B7 – Robustness checks: Alternate groupings of non-green ARRA (census division F.E.)

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008. Year fixed effects and census division x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

Den var: Change in log	(1)	(2)	(3)	(4)	(5)	(6)	(7)
employment per capita	Main	Include	Exclude	Dron DOE	Drop All	Dron	Grants
compared to 2008	Model	DOL	energy	Loans	Loans	Contracts	Only
Total Employment		training	R&D				-
Loha anagtad \$1 million and	ADDA.						
Dro ADD A (2005, 2007)	11 53***	17 8***	1/1 17***	15 53***	17 10***	16 30***	18 07***
FIE-ARRA (2003-2007)	(3.85)	(3.85)	(4, 54)	(4.24)	(4.19)	(4.16)	(5.33)
Short rup (2000, 2012)	11 15***	11 27***	11 92***	13 51***	13 45***	11 19**	13 67***
Short-run (2009-2012)	(3.29)	(3.30)	(3.66)	(4.10)	(4.05)	$(4 \ 44)$	(5.08)
$L_{0.02}$ mm (2012-2017)	20 8***	21 74**	(J.00) 22 73***	20.82**	21 76**	(+.++) 23 94**	25 18**
Long-1011 (2013-2017)	(7.37)	(8.41)	(7.80)	(9.47)	(10.09)	(9.35)	(10.76)
Short mun man ADDA	0.03	-1.08	-1.75	().47)	-3.08	-1.62	-4.6
Short-run - pre-ARRA	(3.49)	(3, 23)	(3.78)	(3.76)	(3.20)	-4.02	-4.0
	8.92	8 57	(3.78)	(3.70)	(3.20)	(4.13)	(4.4)
Long-run - pre-ARRA	(8.02)	(8.63)	(8.47)	4.85	(0.38)	(0.68)	(10.71)
D	(8.02)	0.7606	(8.47)	(9.37)	(9.38)	(9.08)	0.7652
R squared	0.7672	0.7696	0.7672	0.7007	0.7091	0.7676	0.7035
Green Employment	4 DD 4 .						
Jobs created, \$1 million gre	en AKKA:	0.22	0.29	0.21	0.42	0.29	0.44
Pre-ARRA (2005-2007)	0	0.22	0.38	0.31	(1.05)	0.38	0.44
	(0.87)	(0.90)	(0.97)	(1.05)	(1.05)	(0.93)	(1.11)
Short-run (2009-2012)	0.78	0.85	0.71	0.82	0.94	0.69	0.82
(2012,2017)	(0.76)	(0.78)	(0.84)	(0.95)	(0.95)	(1.01)	(1.23)
Long-run (2013-2017)	2.00**	2.71**	2.95**	2.43*	2.52*	2.74*	2.74
	(1.11)	(1.22)	(1.21)	(1.45)	(1.48)	(1.40)	(1.79)
Short-run - pre-ARRA	0.78	0.64	0.34	0.52	0.54	0.32	0.4
	(1.49)	(1.56)	(1.67)	(1.86)	(1.85)	(1.82)	(2.21)
Long-run - pre-ARRA	2.66	2.47	2.53	2.09	2.07	2.32	2.26
	(1.83)	(1.93)	(2.04)	(2.38)	(2.38)	(2.25)	(2.86)
R squared	0.4159	0.4151	0.4159	0.4151	0.4143	0.4219	0.4177
Manual Labor Employme	nt						
Jobs created, \$1 million gre	en ARRA:						
Pre-ARRA (2005-2007)	0.92	1.47	2.26	0.79	1.32	1.57	-0.37
	(2.98)	(2.41)	(3.37)	(3.82)	(3.05)	(3.70)	(4.66)
Short-run (2009-2012)	5.48**	4.6*	5.4**	7.03***	6.39**	7.26***	9.28***
	(2.10)	(2.30)	(2.25)	(2.49)	(2.48)	(2.38)	(2.45)
Long-run (2013-2017)	11.34**	10.25**	12.25**	14.27**	13.06**	13.13***	16.08***
	(4.80)	(4.58)	(4.89)	(6.03)	(5.57)	(4.15)	(5.35)
Short-run - pre-ARRA	4.7	3.34	3.45	6.35	5.26	5.91	9.59*
	(3.39)	(2.94)	(3.91)	(4.30)	(3.53)	(4.03)	(4.94)
Long-run - pre-ARRA	10.48*	8.88*	10.13*	13.53*	11.83**	11.66**	16.42**
	(5.46)	(4.67)	(5.90)	(6.79)	(5.79)	(4.85)	(6.47)
R squared	0.5749	0.5647	0.5748	0.5752	0.5652	0.5749	0.5730
Observations	7631	7631	7631	7631	7631	7631	7631

Table B8 - Robustness checks: Alternative ARRA definitions (state fixed effects)

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008. Year fixed effects and state x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2, except that vigintiles of non-green ARRA spending are re-calculated in columns (2) and (5)-(7) to reflect the new definition of non-green ARRA. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

Den var: Change in log	(1)	(2)	(3)	(4)	(5)	(6)	(7)
employment per capita	Main	Include	Exclude	Dron DOF	Drop All	Dron	Grants
compared to 2008	Model	DOL	energy	Loans	Loans	Contracts	Only
		training	R&D				
Total Employment							
Jobs created, \$1 million gree	en ARRA:	0.7**	7	1 < 0.2 * * *	10.01***	674	12 44**
Pre-ARRA (2005-2007)	7.35	9.7**	(5 (7))	10.03****	18.01***	0.74	13.44**
	(4.94)	(4.80)	(5.07)	(4.30)	(4.28)	(0.24)	(5.00)
Short-run (2009-2012)	7.42*	9.57**	7.94*	12.42**	13.94***	7.01	12.73**
	(3.95)	(3.81)	(4.46)	(4.87)	(4.87)	(5.00)	(5.91)
Long-run (2013-2017)	18.03*	21.96**	18.97*	30.04**	32.85**	16.99	33.31**
	(10.15)	(10.17)	(11.23)	(12.36)	(12.97)	(11.87)	(14.45)
Short-run - pre-ARRA	0.33	0.22	1.18	-2.99	-3.38	0.5	-0.21
	(4.05)	(4.03)	(4.72)	(4.36)	(4.02)	(5.29)	(6.25)
Long-run - pre-ARRA	10.45	11.99	11.75	13.55	14.33	10.05	19.47
	(9.46)	(9.29)	(10.18)	(11.43)	(11.48)	(10.66)	(14.77)
R squared	0.6819	0.6926	0.6817	0.6837	0.6945	0.6833	0.6818
Green Employment							
Jobs created, \$1 million gree	en ARRA:						
Pre-ARRA (2005-2007)	-0.07	-0.22	0.15	0.57	0.38	-0.44	-0.04
	(0.85)	(0.89)	(0.93)	(1.06)	(1.04)	(0.92)	(1.12)
Short-run (2009-2012)	-0.3	0.24	-0.43	0.04	0.46	-0.24	0.24
	(0.92)	(0.88)	(0.96)	(1.09)	(1.05)	(1.10)	(1.36)
Long-run (2013-2017)	1.84	2.52*	1.9	2.75*	3.12*	1.17	2.77
	(1.34)	(1.43)	(1.47)	(1.56)	(1.68)	(1.78)	(2.08)
Short-run - pre-ARRA	-0.24	0.46	-0.58	-0.5	0.09	0.17	0.28
	(1.58)	(1.61)	(1.69)	(1.98)	(1.92)	(1.80)	(2.30)
Long-run - pre-ARRA	1.92	2.76	1.73	2.12	2.7	1.65	2.81
	(1.97)	(2.14)	(2.15)	(2.47)	(2.56)	(2.46)	(3.15)
R squared	0.3336	0.3402	0.3335	0.3341	0.3404	0.3417	0.3415
Manual Labor Employmen	ıt						
Jobs created, \$1 million gree	en ARRA:						
Pre-ARRA (2005-2007)	-0.47	-0.5	0.37	0.38	0.64	-1.69	-3.73
	(3.10)	(3.10)	(3.39)	(3.72)	(3.48)	(3.82)	(4.91)
Short-run (2009-2012)	3.2	4.05	2.44	6.95**	7.51***	5.24*	9.72***
	(2.77)	(2.62)	(2.95)	(2.88)	(2.49)	(2.87)	(2.58)
Long-run (2013-2017)	10.76	11.99*	11.32	18.62**	19.45***	14.65**	22.84***
	(6.46)	(5.97)	(6.85)	(7.22)	(6.59)	(6.42)	(6.50)
Short-run - pre-ARRA	3.61	4.48	2.12	6.63	6.97*	6.7*	12.92**
	(3.84)	(3.74)	(4.34)	(4.48)	(4.00)	(3.95)	(5.24)
Long-run - pre-ARRA	11.2*	12.46**	10.98	18.27**	18.85***	16.24***	26.31***
	(6.46)	(5.78)	(6.92)	(7.70)	(6.90)	(5.98)	(7.54)
R squared	0.4907	0.4852	0.4905	0.4934	0.4881	0.4868	0.4879
Observations	7631	7631	7631	7631	7631	7631	7631

Table B9 – Robustness checks: Alternative ARRA definitions (census division fixed effects)

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008. Year fixed effects and census division x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies) same as Table 2, except that vigintiles of non-green ARRA spending are re-calculated in columns (2) and (5)-(7) to reflect the new definition of non-green ARRA. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

Dep var: Initial (year 2005) share of employment in the upper quartile of GGS	(1)	(2)	(3)	(4)
Population 2008 (log)	-0.00739***	-0.00725***	-0.00677***	-0.00752***
1 opulation 2000 (10g)	(0.00215)	(0.00186)	(0.00239)	(0.00182)
Income per capita (2005)	0.00146***	0.00184***	0.00117***	0.00156***
	(0.000397)	(0.000314)	(0.000395)	(0.000320)
Import penetration (year 2005)	-0.436	-0.431	-0.295	-0.254
Import ponouution (jour 2000)	(0.333)	(0.357)	(0.318)	(0.341)
Empl manuf 2008 / pop	0.0276	0.0308	-0.0231	-0.0381
	(0.0832)	(0.0793)	(0.0715)	(0.0707)
Empl constr 2008 / pop	0.183	-0.160	0.213	-0.0834
	(0.241)	(0.238)	(0.253)	(0.241)
Empl extractive 2008 / pop	0.464***	0.477***	0.810***	0.930***
r · · · · · · · · · · · · · · · · · · ·	(0.146)	(0.151)	(0.221)	(0.238)
Empl public sect 2008 / pop	0.310*	0.530***	0.314**	0.565***
	(0.162)	(0.131)	(0.157)	(0.137)
Unempl 2008 / pop	-1.100*	-0.536	-1.332**	-1.047**
	(0.604)	(0.346)	(0.645)	(0.438)
Empl edu health 2008 / pop	0.0583	0.0218	0.0756	0.0961
1 1 1	(0.0733)	(0.0718)	(0.0779)	(0.0744)
Shale gas extraction in CZ	-0.00579*	-0.000544	-0.00571*	-0.00231
	(0.00307)	(0.00317)	(0.00296)	(0.00290)
Potential for wind energy	-0.00349	-0.00222	-0.00379	-0.00253
	(0.00281)	(0.00256)	(0.00254)	(0.00230)
Potential for photovoltaic energy	-0.00489	-0.00953***	-0.00311	-0.00977***
	(0.00376)	(0.00232)	(0.00351)	(0.00222)
Federal R&D lab	0.00780	0.0113**	0.00892*	0.0139***
	(0.00557)	(0.00484)	(0.00530)	(0.00438)
CZ hosts the state capital	0.00841*	0.00431	0.00707	0.00255
	(0.00436)	(0.00391)	(0.00431)	(0.00410)
Nonattainment CAA old standards	0.00628	0.00618	0.00514	0.00473
	(0.00431)	(0.00390)	(0.00409)	(0.00381)
Nonattainment CAA new standards	0.000289	0.00214	-0.000680	0.00334
	(0.00431)	(0.00404)	(0.00405)	(0.00405)
Pre trend (2000-2007) employment tot / pop			-0.1000	-0.0781
			(0.130)	(0.132)
Pre trend (2000-2007) empl manufacturing / pop			0.169	0.0547
			(0.199)	(0.165)
Pre trend (2000-2007) empl constr / pop			0.0346	-0.0598
			(0.458)	(0.391)
Pre trend (2000-2007) empl extractive / pop			-0.516	-0.808**
			(0.391)	(0.386)
Pre trend (2000-2007) empl public sect / pop			0.342	0.264
			(0.291)	(0.310)
Pre trend (2000-2007) unempl / pop			1.497***	1.093**
			(0.561)	(0.547)
Pre trend (2000-2007) empl edu health / pop			0.00242	-0.117
			(0.116)	(0.124)
State fixed effects	Yes	No	Yes	No
US Census Division fixed effecs	No	Yes	No	Yes
R squared	0.608	0.515	0.625	0.537
Ν	587	587	587	587

Table B10 – Drivers of the initial share of	employment in the upper quartile of GGS
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#### **Appendix C** – **Instrumental variable results**

As noted in the main text, our instrumental variable results use a shift-share instrument that combines the initial "share" of EPA plus DOE spending in the CZ (over total DOE and EPA spending) with the green ARRA "shift". Such instrument adds an exogenous shock in green expenditures to areas that were already receiving larger amount of green spending before ARRA. The instrument is formally defined as:

$$IV_{i} = \frac{DoE\ Pre - ARRA_{i,2003-04}}{DoE\ Pre - ARRA_{2003-04}} \times \frac{Green\ ARRA\ DoE}{Pop_{2008}} + \frac{EPA\ Pre - ARRA_{i,2003-04}}{EPA\ Pre - ARRA_{2003-04}} \times \frac{Green\ ARRA\ EPA}{Pop_{2008}}$$

where total green ARRA EPA and DOE per capita is reallocated to CZs depending on their respective pre-ARRA shares of spending over the national total, i.e.  $\frac{DoE Pre-ARRA_{i,2003-04}}{DoE Pre-ARRA_{2003-04}}$  and  $EPA Pre-ARRA_{i,2003-04}$ 

#### EPA Pre-ARRA2003-04

Because such an instrument adds an exogenous shock in green expenditures to areas that were already receiving larger green investments before ARRA, we face a problem similar to that put forward by Jaeger et al. (2018), who note that a shift-share instrument conflates short- and long-term effects. We follow their suggestion and take a "share" far in the past (i.e. an average share of DOE plus EPA spending between 2003 and 2004), under the assumption that the effect of past spending gradually fades away and thus it is excludable from the second stage.

Unfortunately, developing a reliable measure of pre-ARRA green government spending to distinguish the additional contribution of green ARRA from that of past trends associated with pre-ARRA green spending is difficult with available data. Quality data on green spending before ARRA would enable us to clearly disentangle the effect of ARRA from that of past government spending. Data on local government spending are publicly available at USASPENDING.GOV. However, for two reasons these data are not good proxies of local green spending before ARRA.

First, while EPA spending could be considered as 'green' both during ARRA and prior of ARRA, the same is not true for DOE. While a very large part of DOE local spending in ARRA goes to fund renewable energy investments, energy efficiency and other green programmes (Aldy, 2013), much DOE spending in earlier years was aimed at the exploitation and use of fossil fuels and nuclear energy (Department of Energy Budget Highlights, various years). More importantly, local spending for assistance available at USASPENDING.gov (e.g. CFDA Catalogue of Federal Domestic Assistance) is attributed to the prime recipient while sub-awards are consistently recorded only starting from 2010-2012 onwards. As a result, assistance given to local state capital is. Despite these important limitations, we do observe a relatively strong correlation (0.485) between DOE+EPA local spending per capita in 2005-2007 and DOE+EPA (i.e. green) ARRA spending per capita. Overall, we can use these data to build our instrument but not as a direct proxy of pre-ARRA spending.

For our shift-share instrument, we use all assistance from the DOE and EPA in 2003 and 2004. While our ARRA data include contracts, we do not include contracts in our instrument. Contracts make up the majority of 2003-2004 spending in USASpending.gov. 82% of DOE & EPA spending is from contracts, and just 18% from assistance. However, many of these contracts are for providing basic services, such as IT services. In contrast, there are fewer contracts in the ARRA data – just 18 percent of green ARRA were from contracts. These are generally contracts that are relevant for green jobs, such as hazardous waste remediation. Thus, while contracts are appropriate to include in our green ARRA data, the contracts in USASpending.gov are not comparable. Our robustness analysis in Appendix B shows that our main results are robust to excluding contracts from the ARRA data.

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Finally, since not all DOE spending is green, we created an alternative instrument that only included "green" spending from the DOE, which we identified using CFDA titles. These programs represented 37% of DOE spending in 2003-04. However, limiting the instrument to only green DOE spending did not improve the fit of the instrument and raises potential endogeneity concerns. Thus, we include all DOE spending in our shift-share instrument.

Table C1 presents the first-stage estimation using our shift-share instrument. The instrument does have a statistically significant positive impact on per-capita green ARRA investments. However, the F-stat of the instrument only exceeds 10 when using Census division fixed effects. The weak instrument problem is consistent with green ARRA redirecting DOE spending towards green programs.

Dep var: Green (EPA+DoE) ARRA per capita (in log)	State fixed effects	Census division fixed effects	
Shift-share IV for green ARRA	0.0497***	0.0509***	
	(0.0181)	(0.0159)	
R squared	0.4494	0.3996	
F-test of excluded IV from first stage	7.52	10.21	
Ν	587	587	
	1 07 11 1	05 000 11	

Table C1 – First stage IV

Notes: OLS model weighted by CZ population in 2008. Sample: CZ with at least 25,000 residents in 2008. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01., Control variables: Vigintiles of non-green ARRA per capita Share of empl with GGS>p75 (year 2006), Population 2008 (log), Income per capita (2005), Import penetration (year 2005), Pre trend (2000-2007) empl manufacturing / pop, Pre trend (2000-2007) employment tot / pop, Pre trend (2000-2007) empl constr / pop, Pre trend (2000-2007) empl extractive / pop, Pre trend (2000-2007) empl public sect / pop, Pre trend (2000-2007) uempl / pop, Pre trend (2000-2007) empl edu health / pop, Empl manuf (average 2006-2008) / pop, Empl constr (average 2006-2008) / pop, Empl extractive (average 2006-2008) / pop, Empl public sect (average 2006-2008) / pop, Unempl (average 2006-2008) / pop, Empl public sect (average 2006-2008) / pop, Unempl (average 2006-2008) / pop, Empl edu health (average 2006-2008) / pop, Shale gas extraction in CZ interacted with year dummies, Potential for wind energy interacted with year dummies, Potential for wind energy interacted with year dummies, Potential for photovoltaic energy interacted with year dummies, Federal R&D lab, CZ hosts the state capital, Nonattainment CAA old standards, Nonattainment CAA new standards.

Table C2 shows our instrumental variable results. As noted in the main text, the IV estimation overstates both the pre-trends for total employment ( $\hat{\beta}_{pre}$ ), increasing the pre-trend in each regression by an order of magnitude compared to the OLS results. We also observe larger

total and net effects of green ARRA on employment. As expected, these effects are imprecisely estimated due to the weak instrument problem. Although the IV results are still informative, suggesting that the effect of green ARRA is highly heterogeneous and much stronger on compliers, they exacerbate the source of endogeneity associated with the presence of pre-trends. Thus, we focus on the OLS results in the main text of the paper.

	IV, state fixed effects			IV, census division fixed effects		
Dep var: Change in log employment (by type) per capita compared to 2008	Total employment	Green employment	Manual occupations	Total employment	Green employment	Manual occupations
Green ARRA per capita (log) x D2005_2007	0.0142**	-0.0093	0.0064	0.0108*	-0.0008	0.0047
	(0.0056)	(0.0241)	(0.0200)	(0.0057)	(0.0219)	(0.0193)
Green ARRA per capita (log) x D2009_2012	0.0167***	0.0306	0.0138	0.0122**	0.0076	0.0059
	(0.0059)	(0.0316)	(0.0162)	(0.0056)	(0.0287)	(0.0135)
Green ARRA per capita (log) x D2013_2017	0.0355***	0.0725**	0.0362*	0.0281**	0.0376	0.0216
	(0.0117)	(0.0350)	(0.0205)	(0.0114)	(0.0340)	(0.0187)
Jobs created, \$1 million green ARRA:						
Pre-ARRA (2005-2007)	63.47**	-1.87	7.23	48.34*	-0.16	5.24
	(25.18)	(4.86)	(22.51)	(25.49)	(4.41)	(21.70)
Short-run (2009-2012)	72.05***	5.94	13.28	52.73**	1.47	5.69
	(25.44)	(6.14)	(15.69)	(24.40)	(5.56)	(13.07)
Long-run (2013-2017)	163.95***	16.2**	38.09*	129.74**	8.38	22.73
	(54.37)	(7.86)	(21.68)	(52.53)	(7.59)	(19.72)
Short-run - pre-ARRA	10.85	7.73	7.07	6.12	1.62	1.18
	(18.23)	(10.20)	(30.93)	(19.84)	(8.89)	(26.15)
Long-run - pre-ARRA	98.53**	18.25	31.33	79.91*	8.55	17.82
	(45.10)	(12.41)	(36.33)	(44.38)	(11.60)	(30.96)
R squared	0.5487	0.3061	0.5242	0.5004	0.2656	0.4512
Observations	7631	7631	7631	7631	7631	7631
F-stat of excluded instruments for IV	7.52	7.52	7.52	10.21	10.21	10.21

Table C2 – Instrumental variable results

Notes: Regressions weighted by CZ population in 2008. Sample: 587 CZ with at least 25,000 residents in 2008. Year fixed effects and state (or census division) x period fixed effects included. Additional control variables (interacted with D2005\_2007, D2009\_2012 and D2013\_2017 dummies): Vigintiles of non-green ARRA per capita, Share of empl with GGS>p75 (2005), Population 2008 (log), Income per capita (2005), Import penetration (year 2005), Pre trend (2000-2007) empl manufacturing / pop, Pre trend (2000-2007) employment tot / pop, Pre trend (2000-2007) empl constr / pop, Pre trend (2000-2007) empl extractive / pop, Pre trend (2000-2007) empl edu health / pop, Empl manuf (average 2006-2008) / pop, Empl constr (average 2006-2008) / pop, Empl edu health (average 2006-2008) / pop, Shale gas extraction in CZ interacted with year dummies, Potential for wind energy interacted with year dummies, Potential for photovoltaic energy interacted with year dummies, Federal R&D lab, CZ hosts the state capital, Nonattainment CAA old standards, Nonattainment CAA new standards. Endogenous variable (columns 3 and 4): Green ARRA per capita (log). Excluded IV from the first stage: shift-share IV of ARRA spending by Department/Agency; local spending share 2001-2004. Standard errors clustered by state in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

## Appendix D – Quantification of the green ARRA effects

Because we use a log-log model with per capita variables, interpreting the magnitude of our coefficients is challenging. However, converting our elasticities to jobs created per million dollars of ARRA spending produces estimates that are comparable to other papers.

For this conversion, define the predicted value from our model as:

$$\begin{aligned} \hat{y}_{i,t} &= \log\left(\frac{Y_{i,t}}{pop_{i,2008}}\right) - \log\left(\frac{Y_{i,2008}}{pop_{i,2008}}\right) \\ &= \alpha + \sum_{t} \widehat{\beta}_{t} \log\left(\frac{GreenARRA_{i}}{pop_{i,2008}}\right) + \sum_{t} \mathbf{X}'_{it_{0}} \widehat{\boldsymbol{\varphi}}_{t} + \sum_{t} \mathbf{G}'_{it_{0}} \widehat{\boldsymbol{\vartheta}}_{t}, (1) \end{aligned}$$

where we skip  $\mu_{i \in v,t}$  (vigintiles of non-green ARRA spending) and  $\eta_{i \in c,t}$  (period-specific region fixed effects) for simplicity, and t=pre, short and long as usual. We can add \$1 million of green or non-green ARRA and re-calculate:

$$\hat{y}_{i,t}^{+1} = \log\left(\frac{Y_{i,t}^{+1}}{pop_{i,2008}}\right) - \log\left(\frac{Y_{i,2008}}{pop_{i,2008}}\right)$$
$$= \alpha + \sum_{t} \widehat{\beta}_{t} \log\left(\frac{GreenARRA_{i} + 1}{pop_{i,2008}}\right) + \sum_{t} \mathbf{X}_{it_{0}}' \widehat{\boldsymbol{\varphi}}_{t} + \sum_{t} \mathbf{G}_{it_{0}}' \widehat{\boldsymbol{\vartheta}}_{t} . (2)$$

Subtracting one from the other gives us:

$$\hat{y}_{i,t}^{+1} - \hat{y}_{i,t} = \log\left(\frac{Y_{i,t}^{+1}}{pop_{i,2008}}\right) - \log\left(\frac{Y_{i,2008}}{pop_{i,2008}}\right) - \log\left(\frac{Y_{i,t}}{pop_{i,2008}}\right) + \log\left(\frac{Y_{i,2008}}{pop_{i,2008}}\right)$$
$$= \log\left(\frac{Y_{i,t}^{+1}}{pop_{i,2008}}\right) - \log\left(\frac{Y_{i,t}}{pop_{i,2008}}\right)$$
$$= \sum_{t} \cap \log\left(\frac{GreenARRA_{t} + 1}{pop_{i,2008}}\right) - \sum_{t} \widehat{\beta_{t}} \log\left(\frac{GreenARRA_{t}}{pop_{i,2008}}\right). (3)$$

We can re-write the log quotients to simplify further:

$$\hat{y}_{i,t}^{+1} - \hat{y}_{i,t} = \log\left(\frac{Y_{i,t}^{+1}}{pop_{i,2008}}\right) - \log\left(\frac{Y_{i,t}}{pop_{i,2008}}\right)$$
$$= \log(Y_{i,t}^{+1}) - \log(pop_{i,2008}) - \log(Y_{i,t}) + \log(pop_{i,2008})$$
$$= \log(Y_{i,t}^{+1}) - \log(Y_{i,t}) = \log\left(\frac{Y_{i,t}^{+1}}{Y_{i,t}}\right). (4)$$

Converting to levels, we get:

$$exp^{\log\left(\frac{Y_{i,t}^{+1}}{Y_{i,t}}\right)} = \left(\frac{Y_{i,t}^{+1}}{Y_{i,t}}\right). (5)$$

We want

$$Y_{i,t}^{+1} - Y_{i,t} = \left(\frac{Y_{i,t}^{+1}}{Y_{i,t}}\right) Y_{i,t} - Y_{i,t} = Y_{i,t} \left\{ exp^{\log\left(\frac{Y_{i,t}^{+1}}{Y_{i,t}}\right)} - 1 \right\}.$$

Using (3), (4) and (5) we can replace  $(Y^{+1}/Y)$  above with the difference of our predicted values from (3), giving us:

$$Y_{i,t}^{+1} - Y_{i,t} = Y_{i,t} \left\{ exp^{\sum_{t} \widehat{\beta_t} \log\left(\frac{GreenARRA_i + 1}{pop_{i,2008}}\right) - \sum_{t} \widehat{\beta_t} \log\left(\frac{GreenARRA_i}{pop_{i,2008}}\right) - 1 \right\}.$$

For a given time period (e.g. short-run or long-run), this simplifies to:

$$Y_{i,t}^{+1} - Y_{i,t} = Y_{i,t} \left\{ exp^{\overline{\beta_t} \left( log\left(\frac{GreenARRA_i + 1}{pop_{i,2008}}\right) - log\left(\frac{GreenARRA_i}{pop_{i,2008}}\right) \right)} - 1 \right\}.$$

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Figure BX – Year-by-year effects on green employment

Notes: plot of the annual estimates of log(per capita green ARRA) on the change in log green employment per capita compared to 2008 per capita, using the OLS models weighted by CZ population in 2008 (equation 1).



Figure BY – Year-by-year effects on manual employment

Notes: plot of the annual estimates of log(per capita green ARRA) on the change in log manual employment per capita compared to 2008 per capita, using the OLS models weighted by CZ population in 2008 (equation 1).