# Aia Sarycheva

#### PROFESSIONAL EXPERIENCE

## **Brookings Institution, Metropolitan Policy Program**

Washington, DC

Nonresident Fellow / Aug. 2020-Present

• Produce applied research on topics at the intersection of technology, finance, policy, and economic development

# Revolution, Rise of the Rest Seed Fund

Washington, DC

Investor / Apr. 2018-Present

- Source companies, conduct due diligence, and manage portfolio of over 140 companies for a \$300M AUM fund investing in early-stage technology companies located outside of Silicon Valley, New York City, and Boston
- Conduct market analysis, financial modeling, and product and customer research to make investment decisions
- Lead industry analysis to guide sector thesis development, buildout of fund infrastructure to manage financial and operational information of portfolio companies, and expansion of fund network across the country
- Support regional technology ecosystem development through mentorship of local entrepreneurs and analysis of ecosystem maturity based on the mix of companies, investors, accelerators, and universities in each city
- Closed investments in over 50 companies

### Goldman Sachs & Co. LLC

New York, NY

Analyst in Investment Banking Division, Public Sector and Infrastructure Banking / Jul. 2016-Mar. 2018

- Worked on deals in the public-private partnerships space, focusing on capital raising and operational support for project finance clients
- Involved in all aspects of the deal process including due diligence, modeling, and preparation of lender presentations and confidential information memoranda
- Conducted market study of regions and financial analysis of comparable institutions to build operational models for clients
- Worked with senior management to model and assess capital structure alternatives reflecting different construction costs and funding inputs to meet changing operational needs and market environments

#### **EDUCATION**

Harvard Business School / Class of 2022

Boston, MA

Candidate for Master in Business Administration

Yale University / Class of 2016

New Haven, CT

Bachelor of Arts in Ethics, Politics, and Economics

### **PROGRAMS & AWARDS**

Yale University's Brady-Johnson Program in Grand Strategy / 2015

Japan Foundation's Center for Global Partnership Grant for research on Japanese trade policy / 2015 Stanford U.S.-Russia Forum / 2013-2014

Congress-Bundestag Vocational Youth Exchange Scholarship and Program in Berlin, Germany / 2011-2012

### LANGUAGE SKILLS

Fluent in Russian; Advanced Proficiency in Japanese