

# Aia Sarycheva

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## PROFESSIONAL EXPERIENCE

2020-Present **BROOKINGS INSTITUTION, METROPOLITAN POLICY PROGRAM** WASHINGTON, DC  
*Nonresident Fellow*

- Produce applied research on topics at the intersection of technology, finance, policy, and economic development.

2018-2020 **REVOLUTION, RISE OF THE REST SEED FUND** WASHINGTON, DC  
*Senior Associate*

- Sourced companies, conducted due diligence, and managed portfolio of over 140 companies for \$300M AUM fund investing in early-stage technology companies located outside of Silicon Valley, New York City, and Boston.
- Conducted market analysis, financial modeling, and product and customer research to make investment decisions.
- Led industry analysis to guide sector thesis development, buildout of fund infrastructure to manage financial and operational information of portfolio companies, and expansion of fund network across country.
- Supported regional technology ecosystem development through mentorship of local entrepreneurs and analysis of ecosystem maturity based on mix of companies, investors, accelerators, and universities in each city.
- Closed investments in over 50 companies.

2016-2018 **GOLDMAN SACHS & CO. LLC** NEW YORK, NY  
*Investment Banking Analyst, Public Sector & Infrastructure Banking*

- Worked on deals in public-private partnerships space, focusing on capital raising and operational support for project finance clients.
- Involved in all aspects of deal process including due diligence, modeling, and preparation of lender presentations and confidential information memoranda.
- Conducted market study of regions and financial analysis of comparable institutions to build operational and financial models for clients.
- Worked with senior management to model and assess capital structure alternatives reflecting different construction costs and funding inputs to meet changing operational needs and market environments.

## EDUCATION

2020-Present **HARVARD BUSINESS SCHOOL** BOSTON, MA  
Candidate for Master in Business Administration, May 2022.

2012-2016 **YALE UNIVERSITY** NEW HAVEN, CT  
Bachelor of Arts degree in Ethics, Politics, and Economics, May 2016.

## PROGRAMS & AWARDS

2015 Yale University's Brady-Johnson Program in Grand Strategy  
Japan Foundation's Center for Global Partnership Grant for research on Japanese trade policy

2013-2014 Stanford U.S.-Russia Forum

2011-2012 Congress-Bundestag Vocational Youth Exchange Gap Year Program in Germany

## LANGUAGE SKILLS

Fluent in Russian; Advanced proficiency in Japanese.