# SUSAN A. THORNTON

# Summary

- Senior Fellow and Scholar **promoting informed policy debates and creative problem solving**, providing expert commentary, educating policymakers and stimulating and elevating foreign affairs discussion.
- Former **Senior State Department leader** and **seasoned diplomat** with 30 years of experience in policy-making, public relations, and executive management of overseas and domestic teams in China, Russia and Eurasia.
- Advisor to top U.S. government officials, worked with foreign counterparts to solve problems and advance U.S. security and economic interests abroad.

#### **Skills**

#### **Executive Leadership**

Acting Assistant Secretary for State Department's East Asia Pacific Bureau with more than 10,000 employees in Washington and overseas.

# **Negotiations**

Experienced negotiator specializing in national security and trade and investment issues.

#### Speaking and Media

Frequent public appearances, press interviews, commentary and congressional testimony on U.S. policy in Asia-Pacific and Europe.

# **Cross-Cultural Adaptation**

Multiple overseas hardship tours involving cross-cultural sensitivity and communication; fluent in Chinese and Russian, conversant in French.

#### **Policy Analysis and Advice**

Advised and briefed cabinet-level and other policy makers on strategies and policies to advance U.S. overseas Interests.

#### Writing

Fast, fluid writer for different audiences and purposes, from strategic advising to research analysis and presentations.

# **Professional Experience**

SENIOR FELLOW, PAUL TSAI CHINA CENTER, YALE UNIVERSITY LAW SCHOOL

2018 – current

# BUREAU OF EAST ASIAN AND PACIFIC AFFAIRS Department of State, Washington DC

2014 - 2018

- Launched the administration's "Indo-Pacific Strategy," designed and drove implementation of North Korea and China strategies as Acting Assistant Secretary of State from March 2017
- Led Bureau operations through several transitions, diversified talent base and defended Bureau budget in congressional testimony
- Drove implementation of political results of China dialogues and stabilized relations with Taiwan and Hong Kong

#### DIPLOMATIC ASSIGNMENTS IN CHINA, RUSSIA, CAUCUSUS AND CENTRAL ASIA

1991-2014

- Built relations with a skeptical partner government as Deputy Chief of Mission in Turkmenistan
- Led diplomatic teams in Embassy Beijing and Consulate Chengdu to focus on China's rise, bilateral relations and economic frictions
- Managed \$20 million in cooperative programs with Russian law enforcement in counternarcotics, anti-crime and counterterrorism
- Led U.S. Mission Armenia's political, economic and commercial sections and established the first U.S. Embassy in Kazakhstan

# RESEARCH ANALYST, FOREIGN POLICY INSTITUTE, JOHNS HOPKINS SAIS Washington, DC

1987– 1991

Published article on Soviet bureaucratic decision making in Soviet Studies; contributed to Henry Nau's The Myth of America's
Decline and Hedrick Smith's The New Russians

# Education

MS, EISENHOWER SCHOOL FOR NATIONAL RESOURCE STUDIES National Defense University, Washington, DC 2010

MA, JOHNS HOPKINS SCHOOL FOR ADVANCED INTERNATIONAL STUDIES Washington, DC

1991

BA, BOWDOIN COLLEGE, ECONOMICS/RUSSIAN Brunswick, ME

1985