# Course Listing by Executive Core Qualification (ECQ)

| Competency | Course Title | Page |
|---|---|---|
| **ECQ1: Leading Change** | | |
| Creativity | Inspiring Creativity in Organizations* | 24 |
| External Awareness | U.S. National Security Policy | 30 |
| External Awareness | Global Economic Policy | 30 |
| External Awareness | East and South Asia | 31 |
| External Awareness | Europe | 31 |
| External Awareness | The Americas | 31 |
| External Awareness | The Middle East | 31 |
| Flexibility | Flexibility and Decisiveness* | 24 |
| Resilience | Resilience in Leadership | 27 |
| Strategic Thinking | Strategic Thinking: Driving Long-Term Success* | 28 |
| Vision | Visioning and Leading Change* | 28 |
| **ECQ2: Leading People** | | |
| Conflict Management | Strategies for Conflict Resolution* | 23 |
| Developing Others | Leaders Growing Leaders* | 24 |
| Leveraging Diversity | Global Leadership: Leveraging Differences | 25 |
| Team Building | Creating High-Performance Teams* | 28 |
| **ECQ3: Results Driven** | | |
| Accountability | Accountability for Results* | 23 |
| Customer Service | Excellence in Customer Service* | 24 |
| Entrepreneurship | Leading Innovation and Creating Value* | 25 |
| Problem Solving | Problem Solving Through Critical Thinking* | 27 |
| **ECQ4: Business Acumen** | | |
| Financial Management | Finance for Nonfinancial Managers | 25 |
| Human Capital | Maximizing Human Capital | 25 |
| Technology Management | Leveraging Technology for Mission Results | 28 |
| **ECQ5: Building Coalitions** | | |
| Influencing | Leading Through Influence* | 26 |
| Negotiating | The Art and Science of Negotiation* | 26 |
| Partnering | Building Networks and Partnerships* | 27 |
| Political Savvy | Inside Congress | 29 |
| Political Savvy | Inside the White House | 29 |
| Political Savvy | Insider's Budget Process | 30 |
| Political Savvy | Insider's Legs and Regs | 29 |
| Political Savvy | Politics and Policymaking | 30 |
| **Fundamental Competencies** | | |
| Continual Learning | Leading Learning and Change | 23 |
| Interpersonal Skills | Interpersonal Savvy for Leaders* | 26 |
| Integrity/Honesty | Ethics in Action: Leading with Integrity* | 26 |
| Oral Communications | Communicating for Success* | 23 |
| Public Service Motivation | Motivating People* | 27 |

* Required for MS-Leadership degree