

The Brookings Institution and Affiliates

Consolidated Financial Statements
June 30, 2016

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Independent Auditor's Report

To the Board of Trustees
The Brookings Institution and Affiliates
Washington, D.C.

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of The Brookings Institution and Affiliates (Brookings), which comprise the consolidated balance sheet as of June 30, 2016, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Brookings Institution and Affiliates as of June 30, 2016, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Brookings' 2015 consolidated financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated November 16, 2015. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 28, 2016, on our consideration of Brookings' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Brookings internal control over financial reporting and compliance.

RSM US LLP

Washington, D.C.
November 28, 2016

The Brookings Institution and Affiliates

**Consolidated Balance Sheet
June 30, 2016
(With Comparative Totals for 2015)
(In Thousands)**

| | 2016 | 2015 |
|--|-------------------|-------------------|
| Assets | | |
| Cash and cash equivalents | \$ 21,176 | \$ 21,132 |
| Receivables, net | 81,927 | 74,144 |
| Investments—endowment | 311,060 | 320,925 |
| Investments—other | 18,655 | 21,387 |
| Property and equipment, net | 37,315 | 39,455 |
| Other assets | 3,783 | 5,020 |
| | <hr/> | <hr/> |
| Total assets | \$ 473,916 | \$ 482,063 |
| Liabilities and Net Assets | | |
| Liabilities: | | |
| Accounts payable and accrued expenses | \$ 8,696 | \$ 9,037 |
| Deferred revenue | 1,547 | 1,690 |
| Accrued post-retirement benefit obligation | 1,788 | 2,107 |
| Note payable | 47,620 | 48,339 |
| | <hr/> | <hr/> |
| Total liabilities | 59,651 | 61,173 |
| Commitments and contingencies (Notes 9 and 11) | | |
| Net assets: | | |
| Unrestricted | 192,230 | 202,145 |
| Temporarily restricted | 137,765 | 135,008 |
| Permanently restricted | 84,270 | 83,737 |
| | <hr/> | <hr/> |
| Total net assets | 414,265 | 420,890 |
| | <hr/> | <hr/> |
| Total liabilities and net assets | \$ 473,916 | \$ 482,063 |

See notes to consolidated financial statements.

The Brookings Institution and Affiliates

**Consolidated Statement of Activities
Year Ended June 30, 2016
(With Comparative Totals for 2015)
(In Thousands)**

| | 2016 | | | | 2015 Total |
|---|----------------|---------------------------|---------------------------|----------------|----------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total | |
| Revenue and support: | | | | | |
| Investment return designated for operations | \$ 10,755 | \$ 4,343 | \$ - | \$ 15,098 | \$ 14,416 |
| Grants and contracts | 3,816 | 58,686 | - | 62,502 | 46,162 |
| Contributions | 5,293 | 22,211 | 533 | 28,037 | 30,580 |
| Brookings Press | 1,715 | - | - | 1,715 | 1,710 |
| Facility revenue | 2,332 | - | - | 2,332 | 2,281 |
| Rental income, net of expenses of \$334 | 217 | - | - | 217 | 181 |
| Interest, dividends, and currency exchange gains/(losses) | 365 | (236) | - | 129 | (166) |
| Other income | 167 | - | - | 167 | 186 |
| Net assets released from restrictions | 78,428 | (78,428) | - | - | - |
| Total revenue and support | 103,088 | 6,576 | 533 | 110,197 | 95,350 |
| Expenses: | | | | | |
| Program services: | | | | | |
| Foreign policy studies | 17,683 | - | - | 17,683 | 18,379 |
| Economic studies | 15,683 | - | - | 15,683 | 18,045 |
| Metropolitan policy | 10,056 | - | - | 10,056 | 11,628 |
| Global economy and development | 12,028 | - | - | 12,028 | 10,321 |
| Governance studies | 7,006 | - | - | 7,006 | 7,337 |
| Institutional Initiatives | 8,296 | - | - | 8,296 | 6,032 |
| Brookings press | 2,455 | - | - | 2,455 | 2,566 |
| Communications | 2,622 | - | - | 2,622 | 2,444 |
| Total program services | 75,829 | - | - | 75,829 | 76,752 |
| Supporting services: | | | | | |
| Management and general | 23,186 | - | - | 23,186 | 24,429 |
| Fundraising | 3,395 | - | - | 3,395 | 3,152 |
| Total expenses | 102,410 | - | - | 102,410 | 104,333 |
| Change in net assets before non-operating activities | 678 | 6,576 | 533 | 7,787 | (8,983) |

(Continued)

The Brookings Institution and Affiliates

Consolidated Statement of Activities (Continued)
Year Ended June 30, 2016
(With Comparative Totals for 2015)
(In Thousands)

| | 2016 | | | Total | 2015 Total |
|--|-----------------|---------------------------|---------------------------|-----------------|-----------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | | |
| Non-operating activities: | | | | | |
| Investment return in excess of amounts designated for operations: | | | | | |
| Realized gain from sale of investments | \$ 7,925 | \$ 3,809 | \$ - | \$ 11,734 | \$ 11,822 |
| Unrealized loss from investments | (9,063) | (3,819) | - | (12,882) | (11,483) |
| Interest and dividends, net of investment office expenses of \$1.168 million | 981 | 534 | - | 1,515 | 9,504 |
| Investment income allocation | (10,755) | (4,343) | - | (15,098) | (14,416) |
| Total investment return under amounts designated for operations | (10,912) | (3,819) | - | (14,731) | (4,573) |
| Other non-operating activities: | | | | | |
| Loss on bond debt refinancing | - | - | - | - | (8,748) |
| Total non-operating activities | (10,912) | (3,819) | - | (14,731) | (13,321) |
| Change in net assets before post-retirement related changes | (10,234) | 2,757 | 533 | (6,944) | (22,304) |
| Post-retirement related changes | 319 | - | - | 319 | (23) |
| Change in net assets | (9,915) | 2,757 | 533 | (6,625) | (22,327) |
| Net assets: | | | | | |
| Beginning | 202,145 | 135,008 | 83,737 | 420,890 | 443,217 |
| Ending | \$ 192,230 | \$ 137,765 | \$ 84,270 | \$ 414,265 | \$ 420,890 |

See notes to consolidated financial statements.

The Brookings Institution and Affiliates

**Consolidated Statement of Cash Flows
Year Ended June 30, 2016
(With Comparative Totals for 2015)
(In Thousands)**

| | 2016 | 2015 |
|--|----------------|----------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ (6,625) | \$ (22,327) |
| Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities: | | |
| Depreciation and amortization expense | 5,900 | 5,510 |
| Loss on bond debt refinancing | - | 8,748 |
| Write-off of fixed assets | 10 | - |
| Reduction in revenue | 1,700 | - |
| Permanently restricted contributions | (172) | (252) |
| Change in allowance for receivables | (13) | (220) |
| Amortization of bond discount | - | 658 |
| Amortization of discount on receivables | (825) | 556 |
| Net realized gain from sale of investments | (11,734) | (11,847) |
| Net unrealized loss from investments | 12,882 | 11,305 |
| Changes in assets and liabilities: | | |
| (Increase) decrease in: | | |
| Receivables | (8,645) | 16,012 |
| Other assets | 1,237 | (2,987) |
| (Decrease) increase in: | | |
| Accounts payable and accrued expenses | (341) | 111 |
| Deferred revenue | (143) | 578 |
| Accrued post-retirement benefit obligation | (319) | 23 |
| Net cash (used in) provided by operating activities | (7,088) | 5,868 |
| Cash flows from investing activities: | | |
| Purchases of investments | (183,955) | (298,200) |
| Proceeds from sales of investments | 195,404 | 298,524 |
| Purchases of property and equipment | (3,770) | (5,251) |
| Net cash provided by (used in) investing activities | 7,679 | (4,927) |
| Cash flows from financing activities: | | |
| Principal payments on note payable | (719) | (1,553) |
| Debt restructuring costs | - | (173) |
| Permanently restricted contributions | 172 | 252 |
| Net cash used in financing activities | (547) | (1,474) |

(Continued)

The Brookings Institution and Affiliates

Consolidated Statement of Cash Flows (Continued)

Year Ended June 30, 2016

(With Comparative Totals for 2015)

(In Thousands)

| | 2016 | 2015 |
|---|-------------------------|-------------------------|
| Net increase (decrease) in cash and cash equivalents | \$ 44 | \$ (533) |
| Cash and cash equivalents: | | |
| Beginning | <u>21,132</u> | <u>21,665</u> |
| Ending | <u><u>\$ 21,176</u></u> | <u><u>\$ 21,132</u></u> |
| Supplemental disclosure of cash flow information: | | |
| Cash paid for interest | <u><u>\$ 1,207</u></u> | <u><u>\$ 1,567</u></u> |

See notes to consolidated financial statements.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

Nature of activities: The Brookings Institution and Affiliates (Brookings) consist of the Brookings Institution, Brookings Institution India Center, and Brookings Doha Center. Brookings is a nonprofit public policy organization that conducts in-depth, independent research with the goal of improving governance and solving problems facing society at the local, national and global level. Brookings achieves impact by providing policy analysis and recommendations on pressing policy challenges, which are disseminated through reports, books, media appearances, op-eds, blog posts, Congressional testimony, public and private events, and opinion pieces posted on Brookings's website, as well as briefings for policymakers and their staffs. Headquartered in Washington, D.C., Brookings is organized into five research programs that focus on domestic and international economics, foreign policy, international development, governance, and metropolitan policy. Brookings has overseas centers in Qatar, China, and India. In 2016, Brookings adopted a new strategic plan that refocuses its mission, engages new audiences, promotes interdisciplinary collaboration, increases diversity, and strengthens efficiency and sustainability.

Brookings Institution India Center: Brookings opened its newest overseas policy center in New Delhi, India in early 2013. This center compliments its two existing overseas policy centers in Beijing, China and Doha, Qatar. The India Center will serve as a platform for cutting-edge, policy relevant research and analysis on the opportunities and challenges facing India and the world.

Brookings Institution Doha Center: Brookings opened a research center in Doha, Qatar in early 2008 after organizing an annual conference in Qatar since 2004. The Doha Center is designed to support and disseminate research and to facilitate dialogue and understanding between the West and the Islamic World.

Brookings' funds are allocated to the following program areas:

Foreign policy studies: The U.S. and the international community face great challenges in the 21st century – globalization offers more freedom and prosperity, but also new threats to our security. Foreign Policy experts and research help policymakers and the public address these crucial issues.

Economic Studies: Economic Studies monitors the global economy and seeks answers to economic policy issues in the United States. The program's research aims to increase the public's understanding of how the economy works and how to make programs and policies better.

Metropolitan Policy: The Metropolitan Policy Program redefines the challenges facing metropolitan America and promotes innovative solutions to help communities grow in more inclusive, competitive, and sustainable ways.

Global Economy and Development: Global Economy and Development examines the opportunities and challenges presented by globalization, which has become a central concern for policymakers, business executives, and civil society. Global experts address the issues surrounding globalization within three key areas: the drivers shaping the global economy, the road out of poverty, and the rise of new economic powers.

Governance Studies: Governance Studies brings together people interested in improving the performance of our national government and the economic security, social welfare, and opportunity available to all Americans.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Institutional initiatives: Includes research initiatives of the Executive Office and all cross-program research efforts e.g. (Brookings Office of the Centennial Scholar and the Race, Place, and Opportunity Project). It also includes expenses associated with partnerships with two universities: The Brookings Mountain West program with the University of Nevada Las Vegas and Brookings' Executive Education program, a partnership with Washington University in St. Louis. Institutional Initiatives also includes the work of Brookings' three foreign centers based in Beijing, China, Doha, Qatar, and New Delhi, India.

Brookings Press: The Brookings Press publishes public policy research books from Brookings' own scholars, as well as outside authors. The publications provide extensive background and insight on important public policy issues in business, economics, government, and international affairs.

Communications: The Communications office disseminates information about Brookings, its scholars, and the array of resources that Brookings offers. The office publishes an annual *Guide to Brookings Experts for Policymakers and the Media* for journalists, academics, government officials, and other persons interested in contacting Brookings' scholars. Communications oversees the commentary and analysis that appear on Brookings' website located at www.brookings.edu, a key component of outreach and education.

A summary of Brookings' significant accounting policies follows:

Basis of consolidation: All significant intercompany transactions have been eliminated in the consolidation.

Basis of accounting: The consolidated financial statements of Brookings are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Consequently, unconditional revenue is recorded when received, revenue is recognized when earned and expenses are recognized when the obligations are incurred.

Basis of presentation: The financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) in its Accounting Standards Codification (the Codification or ASC). As required by the Non-Profit Entities topic of the Codification, Financial Statements of Not-for-Profit Organizations, Brookings is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted.

Cash and cash equivalents: For financial statement purposes, Brookings considers cash and cash equivalents to include cash in the bank and liquid investments with an original maturity of three months or less and excludes those amounts in the investment portfolio.

Financial risk: Brookings maintains its cash balances in bank deposit accounts which, at times, may exceed federally insured limits. Brookings has not experienced any losses in such accounts and believes it is not exposed to any significant financial risk on cash and cash equivalents.

Receivables: Receivables include grants and contracts and promises to give as follows:

Grants and contracts: Brookings receives grants and enters into contracts with the U.S. government and foreign governments that support various programs on a cost-reimbursement basis. Revenue is recognized as reimbursable expenditures are incurred. This revenue includes recoveries of facilities and other administrative costs. Grants from private foundations and other organizations are recognized in the period when unconditional promises to give are made.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Promises to give: Unconditional promises to give are recorded as contribution revenue upon receipt of the promise. Promises that are expected to be collected within one year are recorded at their net realizable value. Promises that are expected to be collected beyond one year are recorded at their net present value. An allowance for uncollectible contributions receivable is provided based upon management's judgment of potential defaults.

Contributions receivable in a charitable remainder unitrust (CRUT): Included in accounts, grants, and contributions receivable is a CRUT. The CRUT is revalued annually by calculating the present value based on the current appraised value of the investments, the donor's life expectancy, and a discount rate of 0.22%.

Conditional promises to give, if any, are not reported as revenue until such time as the conditions are substantially met. No material conditional promises to give were outstanding at June 30, 2016.

Receivables are recorded at their net realizable value. Accounts past due are individually analyzed for collectability. When all collection efforts have been exhausted, the account is written off against an allowance account. Management annually adjusts the allowance account based upon its estimate of those accounts receivable it believes to be uncollectible. The allowance at June 30, 2016, was \$0.951 million.

Investments: Investments consist of shares held in pooled funds, U.S. treasury funds, money market funds, and partnerships. These investments include both foreign and domestic securities. As part of the respective underlying strategies, the investment managers employ various financial strategies, all of which carry a certain degree of risk of investment loss. Specifically, market risk relates to the possibility that invested assets within a particular strategy may experience loss due to prevailing market conditions. Brookings has adopted a diversified asset allocation policy to avoid undue concentration of risk and to take advantage of market inefficiencies.

Investments are stated at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The estimated fair value of investments that are not listed on national markets or over-the-counter markets and for which quoted market prices are not available, and which are generally subject to certain withdrawal restrictions, is provided by the general partners or external investment managers and may be based on historical cost, appraisals, obtainable prices for similar assets, or other estimates. Because of the inherent uncertainty of the valuation of these investments and in certain of the underlying investments held by the fund managers, values for those investments may differ from values that would have been used had a ready market for the investments existed. Brookings reviews and evaluates the values provided by its investment managers and agrees with the valuation methods and assumptions used in determining the fair value.

Because the liability associated with these financial investments has the potential to exceed the amount that the partnerships recognize as a liability in their consolidated balance sheet, off-balance sheet risk exists. Future confirming events will also affect the estimates of fair value, including the ultimate liquidation of the investments. For disclosure of fair value inputs and valuation techniques see Note 4.

Unrealized gains and losses are determined by comparison of cost to fair value at the beginning and end of the reporting period. Realized gains and losses on sales of investments are recorded on the trade date of the transaction.

Donated investments are recorded in the consolidated financial statements at fair value on the date of donation.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Derivative financial instruments and hedging activities: Brookings invests with managers who reserve the right to use various derivative instruments (e.g., options, warrants, futures, swaps, etc.). Derivatives are traded contracts whose value is derived from the price movements of an underlying security, and they are typically used to hedge certain types of investment risk (e.g., interest rate, currency, etc.) or otherwise meet the stated objectives of the fund. These derivative instruments are recorded at their estimated fair value, and the resulting gains and losses are reflected as a component of investment return in the accompanying consolidated statement of activities.

Financial instruments with off-balance sheet risk: In the course of the trading activities entered into by Brookings' various investment managers, certain financial instruments involve, to varying degrees, elements of market risk and credit risk in excess of the amounts recorded in the consolidated financial statements.

As stated above, market risk is the potential for changes in the value of investment assets due to market forces, including the interest and foreign exchange rate movements and fluctuations that are embedded in the security prices. This risk is also affected by the volatility and liquidity of the markets in which the related underlying assets are traded.

Credit risk is the possibility that a loss may occur due to the failure of the counter party to meet its financial obligation as stated in the terms of the contract. Brookings' risk of loss in the event of counter party default is typically limited to the amounts recognized in the accompanying consolidated balance sheet and does not include the notional amounts of the specific contracts.

Investments: The ASC topic on fair value measurements for financial assets and liabilities measured on a recurring basis defines fair value and establishes a framework for measuring fair value in accordance with generally accepted accounting principles in the United States of America (GAAP). The topic emphasizes that fair value is a market-based measurement, not an entity-specific measurement and, therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability.

As a basis for considering market participant assumptions in fair value measurements, the topic established a fair value hierarchy based upon the transparency of the inputs to the valuation of an asset or liability. These inputs may be observable, whereby, the market participant assumptions are developed based on market data obtained from independent sources, and unobservable, whereby, assumptions about market participant assumptions are developed by the reporting entity based on the best information available in the circumstances. The three levels of the fair value hierarchy are described as follows:

- Level 1:** Inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities accessible at the measurement date.
- Level 2:** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, such as quoted prices for similar assets or liabilities in active markets.
- Level 3:** Unobservable inputs for the asset or liability, including the reporting entity's own assumptions in determining the fair value measurement.

Brookings' assets and liabilities, measured at fair value on a recurring basis as of June 30, 2016, are presented in accordance with the fair value standards in Note 4.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Property, equipment, and depreciation: All acquisitions of furniture and equipment greater than \$2.5 thousand, including computer equipment and software, are capitalized at cost and are depreciated using the straight-line method over the estimated useful lives of the assets, which range from 3 to 20 years, with no salvage value. Costs incurred in the development of software for internal use are expensed during the preliminary and post-implementation operation stages, including data conversion, training, and maintenance costs. Costs incurred during the application development stage of software development are capitalized. The buildings are stated at cost and are depreciated using the straight-line method over an estimated useful life of 50 years, with no salvage value. Building improvements greater than \$2.5 thousand are capitalized and amortized using the straight-line method over the remaining estimated life of the related building or the estimated life of the asset, whichever is less. Expenditures for minor repairs and maintenance costs are expensed when incurred. Land is recorded at cost. Upon the retirement or disposal of assets, the cost and accumulated depreciation are eliminated from the respective accounts and the resulting gain or loss is included in revenue or expenses. Donated property and equipment is recorded at its estimated fair value on the date it is received.

Valuation of long-lived assets: Brookings accounts for the valuation of long-lived assets by reviewing such assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell. There were no impairments of long-lived assets at June 30, 2016.

Other assets: Other assets include inventory that consists of publications on-hand at the end of the year. Inventory is stated at the lower of cost or market with cost determined on a weighted average basis. An allowance for obsolete inventory is provided based upon management's judgment of discards. There was no allowance at June 30, 2016. Other assets also include stock gifts received by Brookings that were held for sale (traded as of June 30, 2016, but not settled as of that date). The settlement date for this stock occurred in July 2016.

Bond defeasance issue costs: The 2009 DC Revenue bonds were legally defeased during the prior fiscal year and the corresponding bond issue costs of \$0.694 million were written off as of June 30, 2015. Bond defeasance issue costs represent legal costs and other fees associated with refinancing the 2009 D.C. Revenue Bonds. These costs are being amortized over a 15-year period and are included in other assets in the accompanying consolidated balance sheet.

Net assets: Brookings' resources are classified for accounting and reporting purposes into net asset groups based on the existence or absence of donor-imposed restrictions. The net asset groups are as follows:

Unrestricted: Represents resources available for support of the operations of Brookings and includes board designated net assets and quasi-endowment funds.

Temporarily restricted: Represents resources received by Brookings from contributors or grantors that are purpose- or time-restricted by the donors.

Permanently restricted: Represents resources that are to be held in perpetuity by Brookings, as stipulated by the donors, and only the investment earnings are to be expended for the purposes designated by the donors.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

During fiscal year 2005, Brookings' Board of Trustees determined that \$5 million of unrestricted net assets would be put in a separate fund to be used by Brookings, with the agreement of the Board, to fund specified costs or activities, including operating losses, and to be the repository for operating earnings of Brookings. During 2012, the Brookings Board of Trustees approved the use of the strategic reserve to support unfunded strategic priorities. They also approved encumbering, for a period of no longer than three years, the balance of the strategic reserve to cover the cash requirements of the Brookings website redesign to be used as necessary based on institutional cash requirements. During the fiscal year ended June 30, 2016, none of the reserve was spent and the reserve was unencumbered. At June 30, 2016, the amount of unrestricted net assets in the board designated strategic reserve amounted to \$4.231 million.

In February 2015, a second fund was established and to be funded on a discretionary basis annually. This fund was to be funded with excess unrestricted net assets up to \$0.5 million per year. At June 30, 2016, the amount of unrestricted net assets in this board-designated strategic reserve amount to \$0.734 million.

Revenue recognition: Brookings recognizes contributions, non-federal grants and contracts, including unconditional promises to give, as revenue in the period received and/or when unconditional promises are received. All contributions, non-federal grants and contracts are considered to be available for unrestricted use, unless specifically restricted by the donor. Unconditional gifts, grants and contracts that are expected to be collected within one year are recorded at net realizable value. Unconditional gifts, grants and contracts that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on these amounts are computed using market rates that are commensurate with the risks identified. The portion of unconditional gifts, grants and contracts that was discounted in prior fiscal years but is collected in the current year is recorded as revenue in the current year. Contributions, non-federal grants and contracts that have been committed to Brookings but have not been received are reflected as receivable in the accompanying consolidated balance sheet.

Temporarily restricted net assets become unrestricted when the time restrictions expire or the funds are used for their restricted purpose and are reported in the accompanying consolidated statement of activities as net assets released from restrictions.

Revenue from publications and federal grants and contracts are recognized in the year in which it is earned. Amounts received from these sources but not yet earned are recorded as deferred revenue in the accompanying consolidated balance sheet.

Endowments: The ASC topic on Not-For-Profit Entities provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). Effective January 23, 2008, the District of Columbia enacted UPMIFA, the provisions of which apply to endowment funds existing on or established after that date. A key component of the ASC is a requirement to classify the portion of a donor-restricted endowment fund that is not classified as permanently restricted net assets as temporarily restricted net assets, until appropriated for expenditure. The ASC also requires disclosures about an organization's endowed funds (both donor-restricted endowment funds and board designated endowment funds).

Allocation of expenses: Expenses have been summarized on a functional basis in the accompanying consolidated statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited. Occupancy expenses, other than those costs directly related to facilities revenue, are allocated to program and supporting services.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Prior year information: The consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Brookings' audited consolidated financial statements for the year ended June 30, 2015, from which the summarized information was derived.

Measure of operations: Brookings considers investment return other than the amounts designated for operations, reclassifications of permanently and temporarily restricted net assets based on donors' consent, debt refunding gains and losses, and post-retirement-related changes to be items not included in operations. Interest and dividends earned on Brookings' operating cash accounts are considered operating activities.

Income taxes: Brookings is exempt from federal income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code (the Code) and has been designated by the Internal Revenue Service as a publicly supported organization under Section 509(a)(1) of the Code. Brookings engages in certain activities that produce unrelated business income, as defined by federal income tax regulations.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50% likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet, along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Brookings files income tax returns in the U.S. federal jurisdiction. As of June 30, 2016, and for the year then ended, there were no material unrecognized/derecognized tax benefits or tax penalties or interest. Generally, Brookings is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2012.

Use of estimates: The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Adopted accounting pronouncement: In May 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2015-07, *Fair Value Measurement (Topic 820); Disclosures for Investments in Certain Entities That Calculate Net Asset Value Per Share (or Its Equivalent)*. This ASU removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value (NAV) per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the NAV per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient. This ASU is effective for the Brookings for the fiscal year beginning July 1, 2017.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Brookings should apply the amendments retrospectively to all periods presented. Early adoption is permitted, Brookings adopted this pronouncement for the year ended June 30, 2016.

Upcoming accounting pronouncement: In April 2015, the FASB issued ASU No. 2015-03, *Interest – Imputation of Interest (Subtopic 835-30); Simplifying the Presentation of Debt Issuance Costs*. This ASU simplifies the presentation of debt issuance costs. The amendments in this Update require that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this Update. This ASU is effective for the Brookings for the fiscal year beginning July 1, 2016. Early adoption is permitted. Brookings should apply the new guidance on a retrospective basis, wherein the consolidated balance sheet of each individual period presented should be adjusted to reflect the period-specific effects of applying the new guidance.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. Brookings is currently evaluating the impact of our pending adoption of the new standard on the consolidated financial statements.

In August 2016, the FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of nonprofit entities. The amendments set forth the FASB's improvements to net asset classification requirements and the information presented about a nonprofit entity's liquidity, financial performance, and cash flows. The ASU will be effective for fiscal years beginning after December 15, 2017. Earlier application is permitted. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. Management is currently evaluating the impact of this ASU on the consolidated financial statements.

Subsequent events: Brookings evaluated subsequent events through November 28, 2016, which is the date the consolidated financial statements were issued.

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Notes to Consolidated Financial Statements

Note 2. Receivables

Receivables that are expected to be collected within one year are recorded at their net realizable value. Grants and contributions that are expected to be collected after one year are recorded at their present value using a discount rate between 2.12% and 2.47% for the respective periods of collection. As of June 30, 2016, receivables were due as follows:

| | Dollars in Thousands |
|--|-------------------------|
| Less than one year | \$ 36,602 |
| One to five years | 46,573 |
| More than five years | 2,228 |
| | <u>85,403</u> |
| Less allowance for doubtful accounts | (951) |
| Less unamortized discount to present value | (2,525) |
| | <u>\$ 81,927</u> |

Note 3. Investments

Investments are stated at fair value and include cash equivalents held for investment purposes. As of June 30, 2016, investments consisted of the following:

| | Dollars in Thousands |
|--------------------------------|-------------------------|
| Pooled equity funds | \$ 43,189 |
| U.S. Treasury fund | 19,626 |
| Money market funds | 7,798 |
| Partnerships: | |
| Absolute return | 82,088 |
| Real assets | 44,844 |
| Developed international equity | 63,736 |
| Domestic equity | 27,727 |
| Private equity | 22,052 |
| Total endowment investments | <u>\$ 311,060</u> |
| U.S. Treasury fund | \$ 18,655 |
| Total other investments | <u>\$ 18,655</u> |

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 4. Fair Value Measurements

The following table summarizes Brookings' assets measured at fair value on a recurring basis as of June 30, 2016, in accordance with fair value standards:

| | Dollars in Thousands | | | |
|---------------------------------|----------------------|--|---|---|
| | Total Fair Value | Quoted Prices in Active Markets for Identical Assets/Liabilities (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Other investments: | | | | |
| U.S. Treasury fund | \$ 18,655 | \$ - | \$ 18,655 | \$ - |
| Total other investments | 18,655 | - | 18,655 | - |
| Endowment investments: | | | | |
| Money market funds | 7,799 | - | 7,799 | - |
| U.S. Treasury fund | 19,626 | - | 19,626 | - |
| Long-biased equities: | | | | |
| U.S. funds | 29,419 | 4,937 | 24,482 | - |
| Developed non-U.S. funds | 12,791 | - | 12,791 | - |
| Emerging markets funds | 34,127 | - | 34,127 | - |
| Total long-biased equities | 76,337 | 4,937 | 71,400 | - |
| Investments valued at NAV | 207,298 | - | - | - |
| Total endowment investments | \$ 311,060 | \$ 4,937 | \$ 98,825 | \$ - |
| Contributions receivable: | | | | |
| Interest in CRUT | \$ 1,239 | \$ - | \$ - | \$ 1,239 |
| Total assets held at fair value | \$ 330,954 | \$ 4,937 | \$ 117,480 | \$ 1,239 |

Brookings used the following methods and significant assumptions to estimate fair value for its assets recorded at fair value:

Long-biased U.S. funds: Valued based on quoted market prices in active markets.

U.S. Treasury fund, pooled fixed income funds, money market funds, and other long biased equities: Valued using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Hedge funds, partnerships, and other long biased equities: These investments include partnerships that are subject to certain liquidity restrictions and generally have no established trading market. Fair value is determined based on the partnership's NAV as provided by the partnership's fund management or the general partner of the respective fund. The fair values are based on third-party appraisals, discounted cash flow models, and publicly-traded companies, among other things. Brookings has performed significant due diligence around the valuation of these investments to ensure NAV was an appropriate measure of fair value as of June 30, 2016.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 4. Fair Value Measurements (Continued)

Contributions receivable in a charitable remainder unitrust (CRUT): Included in accounts, grants, and contributions receivable is a CRUT. The CRUT is revalued annually by calculating the present value based on the current appraised value of the investments, the donor's life expectancy, and a discount rate of 0.22%.

A roll forward of the fair value measurements using unobservable inputs (Level 3) is as follows for the year ended June 30, 2016 (dollars in thousands):

| | Balance at June 30, 2015 | Realized and Unrealized Loss | Purchases | Sales | Balance at June 30, 2016 |
|------|-----------------------------------|---------------------------------------|-----------|-------|-----------------------------------|
| CRUT | \$ 1,572 | \$ (333) | \$ - | \$ - | \$ 1,239 |
| | \$ 1,572 | \$ (333) | \$ - | \$ - | \$ 1,239 |

Brookings performs due diligence reviews of the NAV or its equivalent to determine the fair value of certain investments. Brookings has assessed factors including, but not limited to, managers' compliance with fair value measurements standards, price transparency and valuation procedures in place, the ability to redeem at NAV at the measurement date, and the existence of certain redemption restrictions at the measurement date. Furthermore, investments that can be redeemed at NAV by Brookings on the measurement date or in the near term and whose underlying holdings are valued based on quoted prices in active markets at the measurement date are classified as Level 2. Investments that cannot be redeemed on the measurement date or in the near term and whose holdings are not all valued based on quoted prices are classified as Level 3.

The table below details Brookings' ability to redeem investment funds valued at NAV or its equivalent as of June 30, 2016:

| | Dollars in Thousands | | | Redemption Frequency if Currently Eligible | Redemption Notice Period |
|--|-----------------------|---------------|-------------------------|---|--------------------------------|
| | Number of Funds | Fair Value | Unfunded Commitments | | |
| Long-biased equities (a): | | | | | |
| U.S. funds | 2 | \$ 52,209 | \$ - | Varies | Varies |
| Developed non-U.S. funds | 4 | 43,530 | - | Varies | Varies |
| Emerging market fund | 3 | 38,913 | - | Varies | Varies |
| Hedge funds (b): | | | | | |
| Credit strategy | 2 | 36,616 | - | Varies | 60 days |
| Multi-strategy | 3 | 25,002 | - | Varies | Varies |
| Equity long/short | 2 | 20,470 | - | Annually | Varies |
| Private equity limited partnerships (c): | | | | | |
| Oil and gas | 6 | 11,793 | 13,444 | Ineligible | N/A |
| Real estate | 10 | 28,113 | 6,655 | Ineligible | N/A |
| Equities | 6 | 22,052 | 7,431 | Ineligible | N/A |
| US Treasury fund (d) | 1 | 38,281 | - | Daily | 2 days |
| | 39 | \$ 316,979 | \$ 27,530 | | |

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 4. Fair Value Measurements (Continued)

- (a) **Long-biased equities:** In this class, most of the securities underlying the funds are marketable equities. Some of these funds also invest in marketable fixed income and derivative securities. While daily market valuations are publicly available for almost all of the underlying securities, these funds are categorized as both Level 2 and Level 3 depending on the redemption frequency. In the emerging market funds, one fund, which makes up \$4,787 of the total value, is available monthly with 90 days' notification. In the developed non-U.S. funds, one fund, which makes up \$15,408 of the total value, is available monthly with ten business days' notification. Another fund in the developed non-U.S. funds category, which makes up \$8,396 of the value, permits only partial redemption annually in advance of March 1, 2020. Another fund in the developed non-U.S. funds category, which makes up \$6,935 of the value, is available weekly with seven business days' notification.
- (b) **Hedge funds:** In this class, the securities underlying the funds are predominantly marketable equities, fixed income, and derivative securities. In the credit strategy category, one fund, which makes up \$19,980 of the value, has 20% of value available for redemption annually at September 30. Another credit strategy fund, which makes up \$16,636 of the value, has 50% of value available annually for redemption at January 31. In the multi-strategy category, one fund, which makes up \$8,921 of the value, has 83% of value available for redemption annually at December 31. In the long/short category, one-third of one fund, which makes up \$10,575 of the value, and 100% of another fund, which makes up \$15,933 of the value, are available for redemption annually at December 31. Another long/short fund, which makes up \$9,895 of the value, has available 100% of value for redemption annually at June 30. The remaining amounts in the absolute return class are in special situations and not available for redemption.
- (c) **Private equity limited partnerships:** The funds are private partnerships that invest in oil and gas reserves, real estate properties, and privately held companies. One of the funds in the real estate sub-category and two of the funds in the equities sub-category invest only outside of the U.S. Most of the funds distribute proceeds from operations and/or sales periodically. These funds cannot be liquidated in advance of their natural termination.
- (d) **U.S. Treasury fund:** The securities underlying this fund are United States Treasury bond securities, with maturities of one to three years. Amounts invested in the fund are available for redemption on a daily basis with two days' notice.

Note 5. Property and Equipment

Brookings held the following property and equipment as of June 30, 2016:

| | Dollars in Thousands |
|--|-------------------------|
| Land | \$ 4,156 |
| Buildings and improvements | 54,107 |
| Computer equipment and software | 22,563 |
| Furniture and equipment | 6,577 |
| | <u>87,403</u> |
| Less accumulated depreciation and amortization | (50,088) |
| | <u>\$ 37,315</u> |

Depreciation and amortization expense was \$5.9 million for the year ended June 30, 2016.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 6. Temporarily Restricted Net Assets

As of June 30, 2016, temporarily restricted net assets were available for the following programs for future periods:

| | Dollars in Thousands |
|---|-------------------------|
| Institutional and President's special initiatives | \$ 44,879 |
| Economic studies | 33,109 |
| Global economy and development | 20,265 |
| Foreign policy | 18,909 |
| Governance studies | 9,276 |
| Metropolitan policy | 7,179 |
| Time restricted | 3,493 |
| Communications | 655 |
| | <u>\$ 137,765</u> |

Note 7. Endowment Funds

Brookings' endowment consists of individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as an endowment. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Accordingly, Brookings' endowment is classified into unrestricted quasi-endowments, temporarily restricted unexpended endowment earnings, and permanently restricted net assets (collectively referred to as the Endowment). As of June 30, 2016, Brookings' endowment had the following net asset composition:

| | Dollars in Thousands | | | |
|-----------------------------------|----------------------|---------------------------|---------------------------|-------------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Donor-restricted | \$ (533) | \$ 35,591 | \$ 84,270 | \$ 119,328 |
| Board designated | 196,393 | - | - | 196,393 |
| Endowment net assets, end of year | <u>\$ 195,860</u> | <u>\$ 35,591</u> | <u>\$ 84,270</u> | <u>\$ 315,721</u> |

Interpretation of relevant law: Brookings has interpreted UPMIFA as requiring the preservation of the original fair value of the gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, Brookings classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets, until those amounts are appropriated for expenditure by Brookings in a manner consistent with UPMIFA.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 7. Endowment Funds (Continued)

In accordance with UPMIFA, Brookings considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of Brookings and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of Brookings
- The investment policies of Brookings

Funds with deficiencies: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires Brookings to retain as a fund for perpetual duration. In accordance with GAAP, deficiencies of this nature are reported as a reduction of unrestricted net assets. Generally, such deficient conditions occur in recently created endowment funds when investment market performance has not produced a return greater than Brookings' spending rate. Brookings' management has continued to follow its existing spending rate policy rather than reduce the endowment distribution, because it expects that the individual fund values will be restored with future market appreciation. As of June 30, 2016, there was \$0.533 million of underwater investments included in unrestricted net assets.

Performance objectives and spending and investment policies: The intention of the Board of Trustees is that Brookings should continue to pursue its mission as a going concern in perpetuity. The endowment is the core source of operational funds now and into the future, independent from and not reliant upon external revenue sources. Accordingly, the spending and investment policies are designed in tandem to earn and provide sustainable and reliable amounts annually to support Brookings' programs.

The specific amount allocated for spending is a 70/30 weighted average of the amount provided to operations in the prior year, adjusted for inflation, and the amount that represents 5% of the market value of the spending funds within the endowment at the prior December 31. Dramatic decreases or increases in the investment market value will only marginally affect the new fiscal year's support level, ensuring a continuation of support while also preventing imprudent over-spending when valuations are unreliably high. For the year ended June 30, 2016, spending amounted to \$15.098 million, in addition to \$0.719 million in note payable repayments.

In order to provide this amount of support into the future, the endowment must earn at least 5% annualized after inflation over the long-term.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 7. Endowment Funds (Continued)

A portion of the portfolio is invested in risk-free U.S. Government bonds in order to directly protect the immediate spending requirements of Brookings. On top of this core, the portfolio is invested in diversified layers of less liquid assets that incrementally offer higher return at higher market risk and volatility levels. These additional investments are in publicly traded equities in developed and emerging markets; absolute return strategies utilizing marketable bonds, stocks, and derivatives; public securities and private partnerships interested in real estate, oil and gas, and other tangible assets; and partnerships interested in non-public companies. Management continually monitors the portfolio allocation and rebalances as necessary between the multiple asset classes, in order to ensure that liquid funds are available to support the institution, fulfill any investment commitments, and maintain a balance of risks among the many external partners and investment strategies.

For the year ended June 30, 2016, Brookings' endowment had the following activity:

| | Dollars in Thousands | | | |
|---|----------------------|---------------------------|---------------------------|-------------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Endowment net assets, beginning of year | \$ 206,980 | \$ 39,775 | \$ 83,737 | \$ 330,492 |
| Investment income, net of fees | (365) | - | - | (365) |
| Contributions and change in value of CRUT | - | 159 | 533 | 692 |
| Appropriations for expenditure | (10,755) | (4,343) | - | (15,098) |
| Endowment net assets, end of year | <u>\$ 195,860</u> | <u>\$ 35,591</u> | <u>\$ 84,270</u> | <u>\$ 315,721</u> |

Permanently restricted net assets: The portion of perpetual endowment funds that is required to be retained permanently, either by explicit donor stipulation or by UPMIFA, is as follows:

| | Dollars in Thousands |
|------------------------|-------------------------|
| Chairs and fellowships | \$ 59,115 |
| General | 25,155 |
| | <u>\$ 84,270</u> |

The portion of perpetual endowment funds subject to a time restriction under UPMIFA is as follows:

| | Dollars in Thousands |
|------------------------------|-------------------------|
| Without purpose restrictions | \$ 3,493 |
| With purpose restrictions | 32,098 |
| | <u>\$ 35,591</u> |

Note 8. Line of Credit and Note Payable

Line of credit: Brookings has an unsecured revolving line of credit with a financial institution up to a loan amount of \$5 million, renewed effective April 1, 2016. The interest rate was calculated based on the one-month London InterBank Offered Rate (LIBOR) plus 60 basis points, which was 1.07% as of June 30, 2016. There was no interest expense relating to the line of credit for the year ended June 30, 2016, due to no borrowings during the fiscal year.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 8. Line of Credit and Note Payable (Continued)

Tax-exempt bonds and refinancing: On February 12, 2009, the District of Columbia agreed to issue tax-exempt revenue bonds totaling \$40 million, the proceeds from which were loaned to Brookings through a third-party. The bonds were issued at a discount of \$710 thousand. Interest accrued at a rate of 5.75% and is payable in semi-annual installments of \$1.150 million, until principal payments commence on October 1, 2035. The bonds are unsecured and mature on October 1, 2039.

On January 30, 2015, the 2009 District of Columbia issued tax-exempt revenue bonds totaling \$40 million were refinanced by Brookings in a 15-year, fixed coupon, amortizing Direct Purchase bond structure. Brookings directly issued to a bank lender a Direct Purchase bond, with the proceeds being used to purchase eligible securities that were placed into an escrow account. These proceeds were used to legally defease the existing Series 2009 bonds through their 2019 call date. Brookings required approximately \$48.575 million of proceeds to sufficiently escrow and advance refund the existing \$40 million Series 2009 issue. The interest rate on the new debt is 2.5179%. Interest expense relating to the note payable totaled \$1.207 million for the year ended June 30, 2016.

Future scheduled principal repayments under the advance refunding bonds payable are as follows:

| | Dollars in Thousands |
|-----------------------|-------------------------|
| Years ending June 30: | |
| 2017 | \$ 737 |
| 2018 | 756 |
| 2019 | 776 |
| 2020 | 795 |
| 2021 | 816 |
| Thereafter | 43,740 |
| | <u>\$ 47,620</u> |

Note 9. Leases

Brookings has several non-cancellable lease agreements for office space in Washington, D.C. and foreign countries that expire through August 31, 2026. Under the terms of the leases, Brookings is committed to annual rentals adjusted for defined escalations. Office rent expense for the year ended June 30, 2016, including rent in foreign offices, amounted to \$1.1789 million. Brookings also subleases a portion of its office buildings. Rental income was \$552 thousand for the year ended June 30, 2016. Future minimum lease payments and receipts for all operating leases are as follows:

| | Dollars in Thousands | | |
|-----------------------|----------------------|-----------------|------------------|
| | Payments | Receipts | Net |
| Years ending June 30: | | | |
| 2017 | \$ 1,583 | \$ (300) | \$ 1,283 |
| 2018 | 1,606 | (311) | 1,295 |
| 2019 | 1,626 | (241) | 1,385 |
| 2020 | 1,662 | - | 1,662 |
| 2021 | 1,634 | - | 1,634 |
| 2022 – 2027 | 8,446 | - | 8,446 |
| Total | <u>\$ 16,557</u> | <u>\$ (852)</u> | <u>\$ 15,705</u> |

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 10. Employee Benefits

Post-retirement benefits: Brookings sponsors a health insurance plan to provide certain medical, dental, vision, and life insurance benefits to its retirees who retired by June 30, 2004. Brookings makes the same plan available, with the exception of life insurance, to its retirees who retired after June 30, 2004. The amount of premium paid by Brookings is determined by a set cost structure. For both groups, the retiree completely pays the cost of dental and vision insurance.

Brookings has no mandatory retirement age. For employees hired before July 1, 2004, retirement is granted if the person's age is 60 or older and if the combination of the person's age and years of service totals at least 75; for those younger than age 60, the combination of age and years of service must total at least 80. For anyone hired after June 30, 2004, retirement is granted to an employee who is at least age 63½ and who has at least ten years of service (the 63½ rule).

Effective June 30, 2011, Brookings changed the retiree medical plan eligibility conditions. The minimum age requirement under the rule-of-75 was removed, but plan participation is now limited to employees who will meet the retirement eligibility requirement by June 30, 2012 (their actual retirement date can be after June 30, 2012). This change reduced the plan's projected obligations and costs and also significantly reduced the expected years of future service of active plan participants, causing a curtailment, as defined, in the applicable accounting rules. The event of a curtailment required accelerated recognition, in FY2011, of the unrecognized prior service related to prior plan amendments.

The following table summarizes the accumulated post-retirement benefit obligations, the fair value of plan assets, and the funded status of the plan at June 30, 2016:

| | Dollars in Thousands |
|--|-------------------------|
| Change in benefit obligation: | |
| Accumulated post-retirement benefit obligation, beginning of fiscal year | \$ 2,107 |
| Service cost | - |
| Interest cost | 87 |
| Plan amendments | - |
| Retiree contributions | 158 |
| Benefits paid | (264) |
| Actuarial loss | (300) |
| Accumulated post-retirement benefit obligation, end of fiscal year | <u>\$ 1,788</u> |
| Change in plan assets: | |
| Fair value of plan assets, beginning of fiscal year | \$ - |
| Employer contributions | 106 |
| Participant contributions | 158 |
| Benefit payments | (264) |
| Fair value of plan assets, end of fiscal year | <u>\$ -</u> |
| Funded status, end of fiscal year | <u>\$ (1,788)</u> |

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 10. Employee Benefits (Continued)

The components of the net periodic post-retirement benefit costs recognized in the accompanying consolidated statement of activities are as follows for the year ended June 30, 2016:

| | Dollars in Thousands |
|---|-------------------------|
| Service cost | \$ - |
| Interest cost | 87 |
| Amortization of prior service credit | (66) |
| Recognized actuarial gain | (44) |
| Net periodic post-retirement benefit cost | <u>\$ (23)</u> |

Amounts recognized in the consolidated balance sheet are as follows:

| | Dollars in Thousands |
|--------------------------------|-------------------------|
| Liabilities | <u>\$ (1,788)</u> |
| Plan assets, beginning of year | \$ - |
| Employer contributions | 106 |
| Retiree contributions | 158 |
| Benefits paid | (264) |
| Plan assets, end of year | <u>\$ -</u> |

Amounts recognized in unrestricted net assets that have not yet been recognized in net periodic post-retirement benefit cost are as follows:

| | Dollars in Thousands |
|----------------------|-------------------------|
| Net gain | \$ (1,171) |
| Prior service credit | (853) |
| Total | <u>\$ (2,024)</u> |

Amounts expected to be amortized from unrestricted net assets into net periodic benefit cost for the year ending June 30, 2017, are as follows:

| | Dollars in Thousands |
|----------------------|-------------------------|
| Prior service credit | \$ (66) |
| Unrecognized gain | (67) |
| Prior service credit | <u>\$ (133)</u> |

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 10. Employee Benefits (Continued)

Estimated future net benefit payments net of retiree contributions are as follows:

| | Dollars in Thousands |
|-----------------------|-------------------------|
| Years ending June 30: | |
| 2017 | \$ 132 |
| 2018 | 121 |
| 2019 | 127 |
| 2020 | 122 |
| 2021 – 2024 | 644 |
| Total | <u>\$ 1,146</u> |

As the plan is unfunded, contributions are expected to be equivalent to future estimated benefit payments. Accordingly, for the year ending June 30, 2017, Brookings expects to contribute approximately \$132 thousand to its post-retirement health care benefit plan.

For measurement purposes, a 7.0% annual rate of increase in the cost of health care benefits was assumed for fiscal year 2016. The rate was assumed to decrease gradually to 5.5% by 2020 and to remain at that level thereafter. The health care cost trend rate assumption has an effect on the amounts reported. Increasing the assumed health care cost trend rates by 1% would increase the accumulated post-retirement benefit obligation by \$176 thousand and the sum of the service cost and interest cost for fiscal year 2016 by \$8 thousand. Decreasing the assumed health care cost trend rates by 1% would decrease the accumulated post-retirement benefit obligation by \$149 thousand and the sum of the service cost and interest cost for fiscal year 2016 by \$7 thousand.

For the year ended June 30, 2016, the assumed weighted average discount rate used in determining the accumulated post-retirement obligation and the net periodic benefit cost was 3.00%

Retirement plan: Brookings has a 403(b) defined contribution retirement plan (the Plan). All employees are eligible to participate in the Plan for employee contributions upon hiring. An employee becomes eligible for employer contributions once the employee has completed two years of service and has attained the age of 21. Brookings' contribution to the Plan is 12% of the employee's salary, within statutory limits. Contributions to the Plan were \$4.197 million for the year ended June 30, 2016.

Supplemental Employee Retirement Plan: Brookings has a Section 457(b) supplemental employee retirement plan (the Plan). Under the terms of the Plan, eligible employees elect to deposit a percentage of their compensation into the Plan, subject to Internal Revenue Service (IRS) limits. Employee deposits and accumulations are accounted for as an asset and offsetting liability on the Brookings's balance sheets until they are distributed to the participants. The amount of deposits and related accumulations were \$496,415 and \$403,927 at June 30, 2016 and 2015, respectively.

The Brookings Institution and Affiliates

Notes to Consolidated Financial Statements

Note 11. Contingencies

Overseas bank accounts: Brookings has offices in China, India, and Qatar. Brookings maintains cash accounts in India and Qatar. The future of the programs in these countries can be adversely affected by a number of potential factors, such as currency devaluations and political unrest. As of June 30, 2016, Brookings had cash in New Delhi, India, and Doha, Qatar, totaling \$5.588 million.

Federal awards: Brookings receives reimbursements for expenditures under federal grants that are subject to annual audits and periodic reviews by grantor agencies. The ultimate determination of amounts reimbursed under these programs is based upon allowable costs reported to and audited by the grantor agencies or their designees. Until such audit is accepted by the government, there exists a contingent liability to refund any amounts received in excess of allowable costs. Management believes that matters arising from the federal agencies' reviews of the independent auditor's reports for 2016 will not have a material effect on the consolidated financial position of Brookings.

Provisional indirect cost rates: Billings under cost-reimbursable government grants and contracts are calculated using direct rates that permit recovery of indirect costs in accordance with Brookings' negotiated indirect cost rate agreement with the cognizant agency. These rates are subject to final determination by the cognizant agency. Brookings has not finalized the indirect cost recovery rate for the year ended June 30, 2016. In the opinion of management, adjustments, if any, from the final determination of the rate by the federal agency will not have a material effect on Brookings' consolidated financial position as of June 30, 2016.



RSM US LLP

Independent Auditor's Report on the Supplementary Information

To the Board of Trustees
The Brookings Institution and Affiliates
Washington, D.C.

We have audited the consolidated financial statements of The Brookings Institution and Affiliates as of and for the year ended June 30, 2016, and have issued our report thereon, which contains an unmodified opinion on those consolidated financial statements. See pages 1 and 2. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole.

The supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

RSM US LLP

McLean, Virginia
November 28, 2016

The Brookings Institution and Affiliates

Statement of Consolidated Functional Expenses
Year Ended June 30, 2016
(In Thousands)

| | Program Services | | | | | | | |
|------------------------------------|------------------------------|---------------------|------------------------|--------------------------------------|-----------------------|--------------------|-----------------|------------------------------|
| | Foreign Policy Studies | Economic Studies | Metropolitan Policy | Global Economy and Development | Governance Studies | Brookings Press | Communications | Institutional Initiatives |
| Salaries and benefits | \$ 10,920 | \$ 10,248 | \$ 5,489 | \$ 6,793 | \$ 4,832 | \$ 1,284 | \$ 3,082 | \$ 2,281 |
| Travel | 885 | 416 | 257 | 777 | 144 | 23 | 101 | 647 |
| Conference | 834 | 648 | 145 | 553 | 149 | 33 | 23 | 490 |
| Contractors/professional fees | 1,914 | 1,431 | 2,112 | 1,597 | 517 | 45 | 465 | 3,020 |
| Occupancy | - | - | - | - | - | - | - | 601 |
| Editing and publishing | 207 | 205 | 69 | 334 | 28 | 418 | 162 | 62 |
| Communications and mailing | 138 | 51 | 37 | 65 | 20 | 65 | 14 | 71 |
| General supplies | 54 | 45 | 24 | 39 | 14 | 6 | 14 | 29 |
| Information technology | 53 | 83 | 137 | 88 | 16 | 42 | 1,080 | 159 |
| Marketing and fulfillment | 4 | 9 | - | 9 | 47 | 233 | 280 | 12 |
| Other direct costs | 72 | 105 | 307 | 120 | 18 | (5) | 19 | 217 |
| Interest | - | - | - | - | - | - | - | - |
| Bad debt | - | - | - | - | - | 5 | - | 24 |
| Depreciation and amortization | - | 1 | 57 | - | - | - | 643 | 9 |
| Taxes and licenses | 18 | 4 | - | 33 | - | - | - | 32 |
| | 15,099 | 13,246 | 8,634 | 10,408 | 5,785 | 2,149 | 5,883 | 7,654 |
| Facilities allocation | 1,639 | 1,560 | 912 | 957 | 832 | 306 | 520 | 245 |
| Website allocation | 945 | 877 | 510 | 663 | 389 | - | (3,781) | 397 |
| Total – operating expenses | 17,683 | 15,683 | 10,056 | 12,028 | 7,006 | 2,455 | 2,622 | 8,296 |
| Allocation of supporting services: | | | | | | | | |
| Information technology | 1,181 | 1,096 | 637 | 829 | 486 | - | - | 490 |
| Management and administration | 2,772 | 2,572 | 1,495 | 1,946 | 1,141 | - | - | 1,163 |
| Total expenses | \$ 21,636 | \$ 19,351 | \$ 12,188 | \$ 14,803 | \$ 8,633 | \$ 2,455 | \$ 2,622 | \$ 9,949 |

(Continued)

The Brookings Institution and Affiliates

Statement of Consolidated Functional Expenses (Continued)
Year Ended June 30, 2016
(In Thousands)

| | Supporting Services | | | | Total |
|------------------------------------|------------------------|---------------------------------------|-----------------------|-----------------|-------------------|
| | Management and General | | | | |
| | Administration | Information Technology Services | Occupancy Services | Fundraising | |
| Salaries and benefits | \$ 8,484 | \$ 2,258 | \$ 1,417 | \$ 2,151 | \$ 59,239 |
| Travel | 217 | 10 | 8 | 154 | 3,639 |
| Conference | 365 | 9 | 1,186 | 504 | 4,939 |
| Contractors/professional fees | 935 | 973 | 799 | 28 | 13,836 |
| Occupancy | - | - | 3,345 | - | 3,946 |
| Editing and publishing | 9 | - | - | - | 1,494 |
| Communications and mailing | 60 | 267 | 98 | 20 | 906 |
| General supplies | 51 | 13 | 72 | 21 | 382 |
| Information technology | 197 | 750 | 105 | 42 | 2,752 |
| Marketing and fulfillment | 2 | - | 7 | 66 | 669 |
| Other direct costs | 2,218 | 201 | 12 | 58 | 3,342 |
| Interest | 151 | - | 1,085 | - | 1,236 |
| Bad debt | - | - | - | - | 29 |
| Depreciation and amortization | 298 | 1,745 | 3,147 | - | 5,900 |
| Taxes and licenses | 14 | - | - | - | 101 |
| | <u>13,001</u> | <u>6,226</u> | <u>11,281</u> | <u>3,044</u> | <u>102,410</u> |
| Facilities allocation | 1,364 | 415 | (9,101) | 351 | - |
| Website allocation | - | - | - | - | - |
| Total – operating expenses | <u>14,365</u> | <u>6,641</u> | <u>2,180</u> | <u>3,395</u> | <u>102,410</u> |
| Allocation of supporting services: | | | | | |
| Information technology | 82 | (4,801) | - | - | - |
| Management and administration | (11,089) | - | - | - | - |
| Total expenses | <u>\$ 3,358</u> | <u>\$ 1,840</u> | <u>\$ 2,180</u> | <u>\$ 3,395</u> | <u>\$ 102,410</u> |

Bernard van Leer Grant - GRA0199
Financial and technical support for the project ECD: Beyond Small-scale ECD Interventions, Phase II
Foundation under 222-2015-005

| | |
|----------------|--|
| Grant No: | GRA0199 |
| Recipient: | The Brookings Institution |
| Project Title: | Financial and technical support for the project ECD: Beyond Small-scale ECD Interventions, Phase II registered by the Foundation under 222-2015-005 |
| Start Date: | 06/01/2015 |
| End Date: | 12/01/2015 |

| | Total Project Budget (as in Project Document) | Expenditures 07/01/2015 to 12/01/2015 |
|------------------------------------|---|---|
| Expenditures: | | |
| Salaries and benefits | \$ 47,077 | \$ 41,207 |
| Contracts and honoraria | - | - |
| Travel and conference | 9,946 | 9,884 |
| Editing, publishing, and web | 14,830 | 12,349 |
| ITS | 5,544 | 4,905 |
| Other direct costs | 6,499 | 5,903 |
| Total direct costs | <u>83,896</u> | <u>74,248</u> |
| Indirect costs | 13,009 | 11,511 |
| Currency Loss | (335) | - |
| Total expenditures | <u><u>\$ 96,570</u></u> | <u><u>\$ 85,759</u></u> |
| Summary 1: | | |
| Total cumulative cash receipts | | 96,570 |
| Less total cumulative expenditures | | <u>96,570</u> |
| Total unencumbered balance | | <u><u>\$ -</u></u> |

Department for International Development, United Kingdom
The Middle East: Planning Now to Stabilize Conflict Zones and Overcome State Fragility

| | |
|----------------|--|
| Grant No: | CRB0013 |
| Recipient: | The Brookings Institution |
| Project Title: | The Middle East: Planning Now to Stabilize Conflict Zones and Overcome State Fragility |
| Start Date: | 06/06/2016 |
| End Date: | 11/27/2016 |

| | Total Project Budget (as in Project Document) | Expenditures 06/06/2016 to 06/30/2016 |
|------------------------------|--|---|
| Expenditures: | | |
| Salaries and benefits | \$ 100,544 | \$ 21,974 |
| Contracts and honoraria | - | - |
| Travel and conference | 7,071 | - |
| Editing, publishing, and web | 6,934 | 1,408 |
| ITS | 8,667 | 1,760 |
| Other direct costs | 7,946 | 1,494 |
| Total direct costs | <u>131,162</u> | <u>26,636</u> |
| Indirect costs | 20,338 | 4,130 |
| Total expenditures | <u><u>\$ 151,500</u></u> | <u><u>\$ 30,766</u></u> |

Summary 1:

| | |
|------------------------------------|---------------------------|
| Total cumulative cash receipts | \$ - |
| Less total cumulative expenditures | 30,766 |
| Total unencumbered balance | <u><u>\$ (30,766)</u></u> |

Royal Norwegian Ministry of Foreign Affairs - GRA0247
Financial and technical support of The Central for Universal Education QZA-15/0172
Strengthening Quality Global Education

| | |
|----------------|--|
| Grant No: | GRA0247 |
| Recipient: | The Brookings Institution |
| Project Title: | QZA-15/0172 Universal Education for Strengthening Quality Global Education |
| Start Date: | 07/01/2015 |
| End Date: | 06/30/2018 |

| | Total Project Budget (as in Project Document) | Expenditures 07/01/2015 to 06/30/2016 |
|------------------------------------|--|---|
| Expenditures: | | |
| Salaries and benefits | \$ 2,320,976 | \$ 349,965 |
| Contracts and honoraria | 790,729 | 123,698 |
| Travel and conference | 514,489 | 155,083 |
| Editing, publishing, and web | 281,509 | 73,792 |
| ITS | 289,386 | 54,515 |
| Other direct costs | 403,630 | 69,842 |
| Total direct costs | 4,600,719 | 826,895 |
| Indirect costs | 679,092 | 127,928 |
| Total expenditures | \$ 5,279,811 | \$ 954,823 |
| Summary 1: | | |
| Total cumulative cash receipts | | \$ 1,149,522 |
| Less total cumulative expenditures | | 954,823 |
| Total unencumbered balance | | \$ 194,699 |