

ii

**Editor's note**

Sim B Sitkin & Craig R. Fox

Features

1

**Essay**

**Applying behavioral sciences in the service of four major economic problems**

Jason Furman

25

**Review**

**Using identity-based motivation to improve the nation's health without breaking the bank**

Neil A. Lewis, Jr., & Daphna Oyserman

53

**Report**

**Nudging by government: Progress, impact, & lessons learned**

David Halpern & Michael Sanders

11

**Proposal**

**Identity traps: How to think about race & policing**

Phillip Atiba Goff

41

**Finding**

**Default clinic appointments promote influenza vaccination uptake without a displacement effect**

Gretchen B. Chapman, Meng Li, Howard Leventhal, & Elaine A. Leventhal

The White House Social and Behavioral Sciences Team Papers

67

**Report**

**Using organizational science research to address U.S. federal agencies' management & labor needs**

Herman Aguinis, Gerald F. Davis, James R. Detert, Mary Ann Glynn, Susan E. Jackson, Tom Kochan, Ellen Ernst Kossek, Carrie Leana, Thomas W. Lee, Elizabeth Morrison, Jone Pearce, Jeffrey Pfeffer, Denise Rousseau & Kathleen M. Sutcliffe

79

**Report**

**Combating biased decisionmaking & promoting justice & equal treatment**

Sunita Sah, David Tannenbaum, Hayley Cleary, Yuval Feldman, Jack Glaser, Amy Lerman, Robert MacCoun, Edward Maguire, Paul Slovic, Barbara Spellman, Cassia Spohn & Christopher Winship

88

**Editorial policy**