

Salisbury, MD-DE

Advanced industries employ

7,127

full-time workers. (2015)

These direct jobs supports an additional

5,700

indirect jobs in other industries in the region.

Advanced industries produce

\$1.6

billion dollars in output in the region. (2015, 2009 Chained)

Advanced industries pay, on average

\$57,567

dollars per year (2015).

Advanced industries directly account for

4.4%

of all jobs in the region.

This employment share is

#203

among all small metros.

This accounts for

9.4%

of all output in the region (2015).

This compares to average pay of

\$38,576

for all industries (2015).

Advanced industry annual average growth, 2013-2015

OUTPUT

RANK:
#250

2.70%

JOBS

RANK:
#218

2.46%

-2.02%

-0.87%

Salisbury, MD-DE

U.S.

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What are Advanced Industries?

The Metropolitan Policy Program at Brookings defines advanced industries as those that: 1) Spend at least \$450 per worker per year on R&D and 2) employ at least 20 percent of their workforce in STEM-intensive occupations. The definition identifies 50 4-digit NAICS industries across the manufacturing, energy, and services sectors that together constitute the advanced industries super-sector.

Why do Advanced Industries Matter?

Advanced industries encompass the nation's "tech" sector at its broadest and most consequential. They represent a sizable economic anchor for the U.S. economy and have led the post-recession employment recovery. Their competitiveness and growth are prerequisites for any future broadly shared prosperity. As such, the sector encompasses the country's best shot at supporting innovative, inclusive, and sustainable growth. Advanced industries are present in nearly every U.S. region, but the sector's geography is uneven.

For More Information

VIEW THE FULL REPORT

www.brookings.edu/advancedindustries

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DATA NOTES

All figures reflect Brookings analysis of data from Moody's Analytics.

Salisbury, MD-DE

Twenty-Five Largest Advanced Industries (2015)

There are 6 advanced industries in Salisbury, MD-DE with LQs over 1.5. LQs over 1.5 indicate specialization †

Industry 4-Digit NAICS Code	Industry Title	Industry Employment (2015)	Industry Location Quotient (LQ) † 2015	Industry Share of Total Advanced Industries Employment (2015)	Industry Employment Annual Growth		Industry Share of Total Advanced Industries Output (2015)	Industry Output Annual Growth	
					2010-2013	2013-2015		2010-2013	2013-2015
2211	Power Generation & Supply	910	2.11	12.8%	1.3%	3.6%	20.6%	0.7%	-10.3%
5413	Engineering	760	0.49	10.6%	-1.2%	3.5%	6.3%	-0.9%	1.3%
5416	Management Consulting	700	0.50	9.9%	4.6%	3.2%	6.6%	1.9%	2.2%
3254	Pharmaceuticals	550	1.81	7.7%	14.1%	-1.9%	13.2%	-8.1%	-6.3%
3364	Aircraft Products & Parts	510	0.95	7.1%	-6.4%	-9.4%	7.2%	-0.6%	-16.3%
3391	Medical Equipment & Supplies	480	1.44	6.7%	-2.3%	3.2%	7.1%	-10.4%	18.1%
3344	Semiconductors	480	1.19	6.7%	-2.6%	-5.0%	6.9%	-3.2%	5.6%
3252	Resins & Synthetic Rubbers	310	2.98	4.3%	-5.5%	1.5%	2.8%	-32.9%	-2.2%
3399	Misc. Manufacturing	260	0.85	3.6%	-0.9%	3.4%	2.2%	5.9%	9.9%
3241	Petroleum & Coal Products	260	2.13	3.6%	26.5%	2.4%	4.6%	51.6%	19.5%
5415	Computer Systems Design	210	0.10	3.0%	-2.9%	-3.6%	2.2%	1.9%	-3.1%
3363	Motor Vehicle Parts	210	0.34	2.9%	-1.5%	-3.0%	0.7%	0.6%	24.9%
3366	Ships & Boats	180	1.23	2.5%	-3.0%	-10.8%	1.4%	8.4%	10.1%
6215	Medical and Diagnostic Laboratories	170	0.59	2.3%	2.7%	7.0%	0.7%	-0.3%	-5.3%
5191	Web Search Portals and Internet Publishing	150	0.56	2.1%	-3.7%	2.1%	1.1%	3.9%	9.8%
3346	Magnetic & Optical Media	90	4.76	1.2%	-2.3%	-4.3%	2.9%	7.7%	2.2%
3353	Electrical Equipment	80	0.48	1.1%	12.3%	0.0%	0.5%	-0.1%	11.2%
3362	Motor Vehicle Body & Trailers	70	0.41	1.0%	0.4%	-8.9%	0.2%	21.2%	62.0%
3361	Motor Vehicles	70	0.29	0.9%	-7.2%	-9.2%	0.2%	-11.3%	-11.5%
3359	Misc. Electrical Equipment	60	0.45	0.9%	17.0%	6.9%	0.6%	7.5%	25.7%
5417	R&D Services	60	0.08	0.8%	6.5%	-26.1%	1.2%	8.8%	-5.7%
3251	Basic Chemicals	60	0.35	0.8%	-1.7%	0.0%	1.2%	-19.5%	31.0%
5152	Cable and Other Subscription Programming	60	0.83	0.8%	-5.7%	-12.4%	3.1%	15.0%	-2.6%
3259	Misc. Chemicals	50	0.59	0.7%	16.3%	-1.8%	0.5%	-4.8%	-9.0%
3342	Communications Equipment	50	0.54	0.7%	-5.2%	-5.3%	0.8%	64.0%	-2.5%
IFG	Advanced industries manufacturing	3,980	0.65	55.8%	0.1%	-2.7%	54.9%	-5.9%	0.9%
	Advanced industries energy	920	1.33	12.8%	1.3%	3.6%	20.6%	0.7%	-10.3%
	Advanced industries services	2,230	0.31	31.3%	-0.2%	0.7%	24.4%	1.4%	-0.2%
	ADVANCED INDUSTRIES TOTAL	7,130	0.51	100.0%	0.2%	-0.9%	100.0%	-2.8%	-2.0%

† Location quotients are a measure of specialization for an industry using employment. A LQ of over 1 indicates that an industry employs more workers, as a share of total employment, than the nation as a whole.