

# **The Brookings Institution and Affiliates**

Consolidated Financial Statements  
June 30, 2015

## Contents

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Independent Auditor's Report on the Consolidated Financial Statements	1-2
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Consolidated Financial Statements	
Consolidated balance sheet	3
Consolidated statement of activities	4-5
Consolidated statement of cash flows	6-7
Notes to consolidated financial statements	8-28

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Independent Auditor's Report on the Supplementary Information	29
---	----

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Supplementary Information	
Statement of consolidated functional expenses	30-31
Embassy of Denmark grant – financial report	32
Bernard van Leer grant GRA0068– financial report	33
Bernard van Leer grant GRA0199– financial report	34

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## Independent Auditor's Report

To the Board of Trustees  
The Brookings Institution and Affiliates  
Washington, D.C.

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of The Brookings Institution and Affiliates (Brookings) which comprise the consolidated balance sheet as of June 30, 2015, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Brookings Institution and Affiliates as of June 30, 2015, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Report on Summarized Comparative Information**

We have previously audited Brookings' 2014 consolidated financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated December 5, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2014, is consistent, in all material respects, with the audited financial statements from which it has been derived.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated November 16, 2015, on our consideration of Brookings' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Brookings internal control over financial reporting and compliance.

RSM US LLP

McLean, Virginia  
November 16, 2015

**The Brookings Institution and Affiliates**

**Consolidated Balance Sheet**  
**June 30, 2015**  
**(With Comparative Totals for 2014)**  
**(In Thousands)**

	2015	2014
<b>Assets</b>		
Cash and Cash Equivalents	\$ 21,132	21,665
Receivables, Net	74,144	90,492
Investments—Endowment	320,925	321,910
Investments—Other	21,387	20,184
Property and Equipment, Net	39,455	39,714
Other Assets	5,020	2,033
	<hr/>	<hr/>
<b>Total assets</b>	<b>\$ 482,063</b>	<b>\$ 495,998</b>
	<hr/> <hr/>	<hr/> <hr/>
<b>Liabilities and Net Assets</b>		
Liabilities		
Accounts payable and accrued expenses	\$ 9,037	\$ 8,926
Deferred revenue	1,690	1,112
Accrued post-retirement benefit obligation	2,107	2,084
Line of credit and note payable	48,339	40,659
	<hr/>	<hr/>
<b>Total liabilities</b>	<b>61,173</b>	<b>52,781</b>
	<hr/> <hr/>	<hr/> <hr/>
Commitments and Contingencies (Notes 9 and 11)		
Net Assets		
Unrestricted	202,145	212,657
Temporarily restricted	135,008	148,721
Permanently restricted	83,737	81,839
	<hr/>	<hr/>
<b>Total net assets</b>	<b>420,890</b>	<b>443,217</b>
	<hr/> <hr/>	<hr/> <hr/>
<b>Total liabilities and net assets</b>	<b>\$ 482,063</b>	<b>\$ 495,998</b>
	<hr/> <hr/>	<hr/> <hr/>

See Notes to Consolidated Financial Statements.

The Brookings Institution and Affiliates

Consolidated Statement of Activities  
Year Ended June 30, 2015  
(With Comparative Totals for 2014)  
(In Thousands)

	2015				2014 Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
<b>Revenue and Support</b>					
Investment return designated for operations	\$ 10,519	\$ 3,897	\$ -	\$ 14,416	\$ 13,463
Grants and contracts	5,476	40,686	-	46,162	53,195
Contributions	7,829	20,853	1,898	30,580	36,531
Brookings Press	1,710	-	-	1,710	1,829
Facility revenue	2,281	-	-	2,281	1,994
Rental income, net of expenses of \$323	181	-	-	181	287
Interest, dividends, and currency exchange gains	364	(530)	-	(166)	217
Other income	186	-	-	186	46
Net assets released from restrictions	77,595	(77,595)	-	-	-
<b>Total revenue and support</b>	<b>106,141</b>	<b>(12,689)</b>	<b>1,898</b>	<b>95,350</b>	<b>107,562</b>
<b>Expenses</b>					
Program services:					
Foreign Policy Studies	24,401	-	-	24,401	22,907
Economic Studies	18,045	-	-	18,045	17,191
Metropolitan Policy	11,628	-	-	11,628	11,951
Global Economy and Development	10,321	-	-	10,321	10,554
Governance Studies	7,337	-	-	7,337	6,846
Brookings Press	2,566	-	-	2,566	2,565
Communications	2,444	-	-	2,444	2,388
Other Research	10	-	-	10	160
<b>Total program services</b>	<b>76,752</b>	<b>-</b>	<b>-</b>	<b>76,752</b>	<b>74,562</b>
Supporting services:					
Management and general	24,429	-	-	24,429	20,960
Fundraising	3,152	-	-	3,152	3,462
<b>Total expenses</b>	<b>104,333</b>	<b>-</b>	<b>-</b>	<b>104,333</b>	<b>98,984</b>
<b>Change in net assets before non-operating activities</b>	<b>1,808</b>	<b>(12,689)</b>	<b>1,898</b>	<b>(8,983)</b>	<b>8,578</b>

(Continued)

The Brookings Institution and Affiliates

Consolidated Statement of Activities (Continued)

Year Ended June 30, 2015

(With Comparative Totals for 2014)

(In Thousands)

	2015			2014 Total	
	Unrestricted	Temporarily Restricted	Permanently Restricted		Total
<b>Non-Operating Activities</b>					
Investment return in excess of amounts designated for operations:					
Realized gain from sale of investments	\$ 9,803	\$ 2,019	\$ -	\$ 11,822	\$ 10,489
Unrealized gain (loss) from investments	(10,459)	(1,024)	-	(11,483)	32,033
Interest and dividends, net of investment office expenses of \$1,149 million	7,626	1,878	-	9,504	1,296
Investment income allocation	(10,519)	(3,897)	-	(14,416)	(13,463)
<b>Total investment return over/(under) amounts designated for operations</b>	<b>(3,549)</b>	<b>(1,024)</b>	<b>-</b>	<b>(4,573)</b>	<b>30,355</b>
<b>Other Non-Operating Activities</b>					
Loss on Bond Debt Refinancing	(8,748)	-	-	(8,748)	-
<b>Total non-operating Activities</b>	<b>(12,297)</b>	<b>(1,024)</b>	<b>-</b>	<b>(13,321)</b>	<b>30,355</b>
<b>Change in net assets before post-retirement related changes</b>	<b>(10,489)</b>	<b>(13,713)</b>	<b>1,898</b>	<b>(22,304)</b>	<b>38,933</b>
Post-Retirement Related Changes	(23)	-	-	(23)	64
<b>Change in net assets</b>	<b>(10,512)</b>	<b>(13,713)</b>	<b>1,898</b>	<b>(22,327)</b>	<b>38,997</b>
<b>Net Assets</b>					
Beginning	212,657	148,721	81,839	443,217	404,220
Ending	\$ 202,145	\$ 135,008	\$ 83,737	\$ 420,890	\$ 443,217

See Notes to Consolidated Financial Statements.

**The Brookings Institution and Affiliates**

**Consolidated Statement of Cash Flows  
Year Ended June 30, 2015  
(With Comparative Totals for 2014)  
(In Thousands)**

	2015	2014
Cash Flows From Operating Activities		
Change in net assets	\$ (22,327)	\$ 38,997
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization expense	5,510	5,261
Loss on bond debt refinancing	8,748	-
Write-off of fixed assets	-	186
Permanently restricted contributions	(1,898)	(6,238)
Change in allowance for receivables	(220)	111
Amortization of bond discount	658	11
Amortization of discount on receivables	556	543
Net realized gain from sale of investments	(11,847)	(10,489)
Net unrealized loss (gain) from investments	11,305	(32,176)
Changes in assets and liabilities:		
(Increase) decrease in:		
Receivables	16,012	9,534
Other assets	(2,987)	512
Increase (decrease) in:		
Accounts payable and accrued expenses	111	(3,086)
Deferred revenue	578	(918)
Accrued post-retirement benefit obligation	23	(64)
<b>Net cash provided by operating activities</b>	<b>4,222</b>	<b>2,184</b>
Cash Flows From Investing Activities		
Purchases of investments	(298,200)	(248,567)
Proceeds from sales of investments	298,524	253,026
Purchases of property and equipment	(5,251)	(2,067)
<b>Net cash (used in) provided by investing activities</b>	<b>(4,927)</b>	<b>2,392</b>
Cash Flows From Financing Activities		
Principal payments on line of credit and note payable	(1,553)	(1,573)
Debt restructuring costs	(173)	-
Permanently restricted contributions	1,898	6,238
<b>Net cash provided by financing activities</b>	<b>172</b>	<b>4,665</b>

(Continued)

**The Brookings Institution and Affiliates**

**Consolidated Statement of Cash Flows (Continued)**

**Year Ended June 30, 2015**

**(With Comparative Totals for 2014)**

**(In Thousands)**

	<b>2015</b>	<b>2014</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>\$ (533)</b>	<b>\$ 9,241</b>
Cash and Cash Equivalents		
Beginning	<u>21,665</u>	<u>12,424</u>
Ending	<u><b>\$ 21,132</b></u>	<u><b>\$ 21,665</b></u>
Supplemental Disclosure of Cash Flow Information		
Cash paid for interest	<u><b>\$ 1,567</b></u>	<u><b>\$ 2,323</b></u>

See Notes to Consolidated Financial Statements.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies

**Nature of activities:** The Brookings Institution and Affiliates (Brookings) consist of the Brookings Institution, Brookings Institution India Center, and Brookings Doha Center. Brookings Institution is a non-profit organization devoted to independent research and innovative policy solutions. For nearly 100 years, Brookings has analyzed current and emerging issues and produced new ideas through independent research. For policymakers and the media, Brookings' scholars provide high-quality research, policy recommendations, and analysis on a full range of public policy issues. Research at Brookings is conducted to inform the public debate, not to advance a political agenda. Scholars with diverse points of view and experience in government, the private sector, and academia are drawn from the United States and abroad. Brookings' mission is to provide high-quality, non-partisan analysis on the challenges facing an increasingly interdependent world. These activities are funded primarily through grants and contracts, contributions, and investment income.

*Brookings Institution India Center:* Brookings opened its newest overseas policy center in New Delhi, India in early 2013. This center compliments its two existing overseas policy centers in Beijing, China and Doha, Qatar. The India Center will serve as a platform for cutting-edge, policy relevant research and analysis on the opportunities and challenges facing India and the world.

*Brookings Institution Doha Center:* Brookings opened a research center in Doha, Qatar in early 2008 after organizing an annual conference in Qatar since 2004. The Doha Center is designed to support and disseminate research and to facilitate dialogue and understanding between the West and the Islamic World.

Brookings' funds are allocated to the following program areas:

*Foreign Policy Studies:* The U.S. and the international community face great challenges in the 21<sup>st</sup> century – globalization offers more freedom and prosperity, but also new threats to our security. Foreign Policy experts and research help policymakers and the public address these crucial issues.

*Economic Studies:* Economic Studies monitors the global economy and seeks answers to economic policy issues in the United States. The program's research aims to increase the public's understanding of how the economy works and how to make programs and policies better.

*Metropolitan Policy:* The Metropolitan Policy Program redefines the challenges facing metropolitan America and promotes innovative solutions to help communities grow in more inclusive, competitive, and sustainable ways.

*Global Economy and Development:* Global Economy and Development examines the opportunities and challenges presented by globalization, which has become a central concern for policymakers, business executives, and civil society. Global experts address the issues surrounding globalization within three key areas: the drivers shaping the global economy, the road out of poverty, and the rise of new economic powers.

*Governance Studies:* Governance Studies brings together people interested in improving the performance of our national government and the economic security, social welfare, and opportunity available to all Americans.

*Brookings Press:* The Brookings Press publishes public policy research books from Brookings' own scholars, as well as outside authors. The publications provide extensive background and insight on important public policy issues in business, economics, government, and international affairs.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

*Communications:* The Communications office disseminates information about Brookings, its scholars, and the array of resources that Brookings offers. The office publishes an annual *Guide to Brookings Experts for Policymakers and the Media* for journalists, academics, government officials, and other persons interested in contacting Brookings' scholars, and the *Brookings Annual Report*. Communications oversees the commentary and analysis that appear on Brookings' website located at [www.brookings.edu](http://www.brookings.edu), a key component of outreach and education.

*Other Research:* Includes research initiatives of the Executive Office, Brookings Research Fellows, Friday Policy Roundtables, and cross-program research.

A summary of Brookings' significant accounting policies follows:

**Basis of consolidation:** All significant intercompany transactions have been eliminated in the consolidation.

**Basis of accounting:** The consolidated financial statements of Brookings are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Consequently, unconditional revenue is recorded when received, revenue is recognized when earned and expenses are recognized when the obligations are incurred.

**Basis of presentation:** The financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) in its Accounting Standards Codification (the Codification or ASC). As required by the Non-Profit Entities topic of the Codification, *Financial Statements of Not-for-Profit Organizations*, Brookings is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted.

**Cash and cash equivalents:** For financial statement purposes, Brookings considers cash and cash equivalents to include cash in the bank and liquid investments with an original maturity of three months or less and excludes those amounts in the investment portfolio.

**Financial risk:** Brookings maintains its cash balances in bank deposit accounts which, at times, may exceed federally insured limits. Brookings has not experienced any losses in such accounts and believes it is not exposed to any significant financial risk on cash and cash equivalents.

**Receivables:** Receivables include grants and contracts and promises to give as follows:

*Grants and contracts:* Brookings receives grants and enters into contracts with the U.S. Government and foreign governments that support various programs on a cost-reimbursement basis. Revenue is recognized as reimbursable expenditures are incurred. This revenue includes recoveries of facilities and other administrative costs. Grants from private foundations and other organizations are recognized in the period when unconditional promises to give are made.

*Promises to give:* Unconditional promises to give are recorded as contribution revenue upon receipt of the promise. Promises that are expected to be collected within one year are recorded at their net realizable value. Promises that are expected to be collected beyond one year are recorded at their net present value. An allowance for uncollectible contributions receivable is provided based upon management's judgment of potential defaults.

*Contributions receivable in a charitable remainder unitrust (CRUT):* Included in accounts, grants, and contributions receivable is a CRUT. The CRUT is revalued annually by calculating the present value based on the current appraised value of the investments, the donor's life expectancy, and a discount rate of 0.46%.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Conditional promises to give, if any, are not reported as revenue until such time as the conditions are substantially met. No material conditional promises to give were outstanding at June 30, 2015.

Receivables are recorded at their net realizable value. Accounts past due are individually analyzed for collectability. When all collection efforts have been exhausted, the account is written off against an allowance account. Management annually adjusts the allowance account based upon its estimate of those accounts receivable it believes to be uncollectible. The allowance at June 30, 2015, was \$0.964 million.

**Investments:** Investments consist of shares held in pooled funds, U.S treasury funds, money market funds, and partnerships. These investments include both foreign and domestic securities. As part of the respective underlying strategies, the investment managers employ various financial strategies, all of which carry a certain degree of risk of investment loss. Specifically, market risk relates to the possibility that invested assets within a particular strategy may experience loss due to prevailing market conditions. Brookings has adopted a diversified asset allocation policy to avoid undue concentration of risk and to take advantage of market inefficiencies.

Investments are stated at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The estimated fair value of investments that are not listed on national markets or over-the-counter markets and for which quoted market prices are not available, and which are generally subject to certain withdrawal restrictions, is provided by the general partners or external investment managers and may be based on historical cost, appraisals, obtainable prices for similar assets, or other estimates. Because of the inherent uncertainty of the valuation of these investments and in certain of the underlying investments held by the fund managers, values for those investments may differ from values that would have been used had a ready market for the investments existed. Brookings reviews and evaluates the values provided by its investment managers and agrees with the valuation methods and assumptions used in determining the fair value.

Because the liability associated with these financial investments has the potential to exceed the amount that the partnerships recognize as a liability in their balance sheet, off-balance sheet risk exists. Future confirming events will also affect the estimates of fair value, including the ultimate liquidation of the investments. For disclosure of fair value inputs and valuation techniques see Note 4.

Unrealized gains and losses are determined by comparison of cost to fair value at the beginning and end of the reporting period. Realized gains and losses on sales of investments are recorded on the trade date of the transaction.

Donated investments are recorded in the financial statements at fair value on the date of donation.

**Derivative financial instruments and hedging activities:** Brookings invests with managers who reserve the right to use various derivative instruments (e.g., options, warrants, futures, swaps, etc.). Derivatives are traded contracts whose value is derived from the price movements of an underlying security, and they are typically used to hedge certain types of investment risk (e.g., interest rate, currency, etc.) or otherwise meet the stated objectives of the fund. These derivative instruments are recorded at their estimated fair value, and the resulting gains and losses are reflected as a component of investment return in the accompanying statement of activities.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Financial instruments with off-balance sheet risk:** In the course of the trading activities entered into by Brookings' various investment managers, certain financial instruments involve, to varying degrees, elements of market risk and credit risk in excess of the amounts recorded in the financial statements.

As stated above, market risk is the potential for changes in the value of investment assets due to market forces, including the interest and foreign exchange rate movements and fluctuations that are embedded in the security prices. This risk is also affected by the volatility and liquidity of the markets in which the related underlying assets are traded.

Credit risk is the possibility that a loss may occur due to the failure of the counter party to meet its financial obligation as stated in the terms of the contract. Brookings' risk of loss in the event of counter party default is typically limited to the amounts recognized in the accompanying balance sheet and does not include the notional amounts of the specific contracts.

**Fair value of financial instruments:** In accordance with generally accepted accounting principles, the following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Cash and cash equivalents:* Cash and cash equivalents reflect amounts that approximate fair value due to the short-term maturity of these instruments.

*Grants, contracts, promises to give, contributions receivable in a charitable remainder unitrust (CRUT) and accounts payable:* The carrying value of these accounts reflect fair value based on discounting the future cash flow amounts expected to be collected or paid by a market rate commensurate with the risks identified.

*Investments:* Investments are stated at fair value based upon quoted market prices or, in the absence of such quoted market prices, a reasonable estimate of fair value, which is provided by the general partners or investment managers and approved by management.

*Line of credit, term loan, and note payable:* The unsecured revolving line of credit of up to \$5 million had no borrowings during the fiscal year. The carrying value of the term loan is a reasonable estimate of fair value, since the debt is valued based on borrowing rates currently available to Brookings for borrowings with similar terms. The term loan was paid in full during the current fiscal year. During the current fiscal year, Brookings refinanced the 2009 District of Columbia issued tax-exempt revenue bonds through a Direct Purchase bond. The carrying value of the note payable is a reasonable estimate of fair value. Fair value estimates are made at a specific point in time, are subjective in nature, and involve uncertainties and matters of judgment. Brookings is not required to settle its debt obligations at fair value, and settlement is not possible in most cases because of the terms under which the debt was issued and legal limitations on refunding the debt.

The ASC topic on fair value measurements for financial assets and liabilities measured on a recurring basis defines fair value and establishes a framework for measuring fair value in accordance with generally accepted accounting principles in the United States of America (GAAP). The topic emphasizes that fair value is a market-based measurement, not an entity-specific measurement and, therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

As a basis for considering market participant assumptions in fair value measurements, the topic established a fair value hierarchy based upon the transparency of the inputs to the valuation of an asset or liability. These inputs may be observable, whereby, the market participant assumptions are developed based on market data obtained from independent sources, and unobservable, whereby, assumptions about market participant assumptions are developed by the reporting entity based on the best information available in the circumstances. The three levels of the fair value hierarchy are described as follows:

- Level 1 Inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities accessible at the measurement date.
- Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, such as quoted prices for similar assets or liabilities in active markets.
- Level 3 Unobservable inputs for the asset or liability, including the reporting entity's own assumptions in determining the fair value measurement.

Brookings' assets and liabilities, measured at fair value on a recurring basis as of June 30, 2015, are presented in accordance with the fair value standards in Note 4.

**Property, equipment, and depreciation:** All acquisitions of furniture and equipment greater than \$2.5 thousand, including computer equipment and software, are capitalized at cost and are depreciated using the straight-line method over the estimated useful lives of the assets, which range from 3 to 20 years, with no salvage value. Costs incurred in the development of software for internal use are expensed during the preliminary and post-implementation operation stages, including data conversion, training, and maintenance costs. Costs incurred during the application development stage of software development are capitalized. The buildings are stated at cost and are depreciated using the straight-line method over an estimated useful life of 50 years, with no salvage value. Building improvements greater than \$2.5 thousand are capitalized and amortized using the straight-line method over the remaining estimated life of the related building or the estimated life of the asset, whichever is less. Expenditures for minor repairs and maintenance costs are expensed when incurred. Land is recorded at cost. Upon the retirement or disposal of assets, the cost and accumulated depreciation are eliminated from the respective accounts and the resulting gain or loss is included in revenue or expenses. Donated property and equipment is recorded at its estimated fair value on the date it is received.

**Valuation of long-lived assets:** Brookings accounts for the valuation of long-lived assets by reviewing such assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell. There were no impairments of long-lived assets at June 30, 2015.

**Other assets:** Other assets include inventory that consists of publications on-hand at the end of the year. Inventory is stated at the lower of cost or market with cost determined on a first-in, first-out (FIFO) basis. An allowance for obsolete inventory is provided based upon management's judgment of discards. There was no allowance at June 30, 2015. Other assets also include stock gifts received by Brookings that were held for sale (traded as of June 30, 2015 but not settled as of that date). The settlement date for this stock occurred in July 2015.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Bond issue costs:** Bond issue costs represent legal costs and other fees associated with the bonds issued. These costs are being amortized over the life of the bonds and are included in other assets in the accompanying consolidated balance sheet. The 2009 DC Revenue bonds were legally defeased during the fiscal year and the corresponding bond issue costs of \$.694 million were written off as of June 30, 2015. The issue costs related to the refinancing of the 2009 DC Revenue bonds are being amortized over a 15-year period.

**Net assets:** Brookings' resources are classified for accounting and reporting purposes into net asset groups based on the existence or absence of donor-imposed restrictions. The net asset groups are as follows:

*Unrestricted:* Represents resources available for support of the operations of Brookings and includes board designated net assets and quasi-endowment funds.

*Temporarily restricted:* Represents resources received by Brookings from contributors or grantors that are purpose- or time-restricted by the donors.

*Permanently restricted:* Represents resources that are to be held in perpetuity by Brookings, as stipulated by the donors, and only the investment earnings are to be expended for the purposes designated by the donors.

During fiscal year 2005, Brookings' Board of Trustees determined that \$5 million of unrestricted net assets would be put in a separate fund to be used by Brookings, with the agreement of the Board, to fund specified costs or activities, including operating losses, and to be the repository for operating earnings of Brookings. During 2012, the Brookings Board of Trustees approved the use of the strategic reserve to support unfunded strategic priorities. They also approved encumbering, for a period of no longer than three years, the balance of the strategic reserve to cover the cash requirements of the Brookings website redesign to be used as necessary based on institutional cash requirements. During the fiscal year ended June 30, 2015, none of the reserve was spent and the reserve was unencumbered. At June 30, 2015, the amount of unrestricted net assets in the board designated strategic reserve amounted to \$4.426 million.

**Revenue recognition:** Brookings recognizes contributions and non-federal grants, including unconditional promises to give, as revenue in the period received and/or when unconditional promises are received. All contributions and non-federal grants are considered to be available for unrestricted use, unless specifically restricted by the donor. Unconditional gifts and grants that are expected to be collected within one year are recorded at net realizable value. Unconditional gifts and grants that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on these amounts are computed using market rates that are commensurate with the risks identified. The portion of unconditional gifts and grants that was discounted in prior fiscal years but is collected in the current year is recorded as revenue in the current year. Contributions and non-federal grants and contracts that have been committed to Brookings but have not been received are reflected as grants and contributions receivable in the accompanying consolidated balance sheet.

Temporarily restricted net assets become unrestricted when the time restrictions expire or the funds are used for their restricted purpose and are reported in the accompanying consolidated statement of activities as net assets released from restrictions.

Revenue from publications and federal grants and contracts is recognized in the year in which it is earned. Amounts received from these sources but not yet earned are recorded as deferred revenue in the accompanying consolidated balance sheet.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Endowments:** The ASC topic on Not-For-Profit Entities provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). Effective January 23, 2008, the District of Columbia enacted UPMIFA, the provisions of which apply to endowment funds existing on or established after that date. A key component of the ASC is a requirement to classify the portion of a donor-restricted endowment fund that is not classified as permanently restricted net assets as temporarily restricted net assets, until appropriated for expenditure. The ASC also requires disclosures about an organization's endowed funds (both donor-restricted endowment funds and board designated endowment funds).

**Allocation of expenses:** Expenses have been summarized on a functional basis in the accompanying consolidated statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited. Occupancy expenses, other than those costs directly related to facilities revenue, are allocated to program and supporting services.

**Prior year information:** The consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Brookings' audited financial statements for the year ended June 30, 2014, from which the summarized information was derived.

**Measure of operations:** Brookings considers investment return in excess of the amounts designated for operations, reclassifications of permanently and temporarily restricted net assets based on donors' consent, debt refunding gains and losses, and post-retirement-related changes to be items not included in operations. Interest and dividends earned on Brookings' operating cash accounts are considered operating activities.

**Income taxes:** Brookings is exempt from federal income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code (the Code) and has been designated by the Internal Revenue Service as a "publicly supported" organization under Section 509(a)(1) of the Code. Brookings engages in certain activities that produce unrelated business income, as defined by federal income tax regulations.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50% likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet, along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Brookings files income tax returns in the U.S. federal jurisdiction. As of June 30, 2015, and for the year then ended, there were no material unrecognized/derecognized tax benefits or tax penalties or interest. Generally, Brookings is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2011.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Use of estimates:** The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Upcoming accounting pronouncement:** In April 2015, the FASB issued Accounting Standards Update (ASU) No. 2015-03, *Interest – Imputation of Interest (Subtopic 835-30); Simplifying the Presentation of Debt Issuance Costs*. This ASU simplifies the presentation of debt issuance costs. The amendments in this Update require that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this Update. This ASU is effective for Brookings for the fiscal year beginning July 1, 2016. Early adoption is permitted. Brookings should apply the new guidance on a retrospective basis, wherein the balance sheet of each individual period presented should be adjusted to reflect the period-specific effects of applying the new guidance.

In May 2015, the FASB issued ASU No. 2015-07, *Fair Value Measurement (Topic 820); Disclosures for Investments in Certain Entities That Calculate Net Asset Value Per Share (or Its Equivalent)*. This ASU removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient. This ASU is effective for Brookings for the fiscal year beginning July 1, 2017. Brookings should apply the amendments retrospectively to all periods presented.

**Subsequent events:** Brookings evaluated subsequent events through November 16, 2015, which is the date the consolidated financial statements were issued.

#### Note 2. Receivables

Receivables that are expected to be collected within one year are recorded at their net realizable value. Grants and contributions that are expected to be collected after one year are recorded at their present value using a discount rate between 1.84% and 2.19% for the respective periods of collection. As of June 30, 2015, receivables were due as follows:

	Dollars in Thousands
Less than one year	\$ 45,625
One to five years	27,958
More than five years	3,225
	<u>76,808</u>
Less allowance for doubtful accounts	(964)
Less unamortized discount to present value	(1,700)
	<u>\$ 74,144</u>

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 3. Investments

Investments are stated at fair value and include cash equivalents held for investment purposes. As of June 30, 2015, investments consisted of the following:

	Dollars in Thousands
Pooled equity funds	\$ 68,125
U.S. Treasury fund	20,365
Money market funds	9,110
Partnerships	
Absolute return	86,819
Real assets	41,170
Developed international equity	43,567
Domestic equity	27,421
Private equity	24,348
<b>Total endowment investments</b>	<u>\$ 320,925</u>
U.S. Treasury fund	21,387
<b>Total other investments</b>	<u>\$ 21,387</u>

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

#### Note 4. Fair Value Measurements

The following table summarizes Brookings' assets measured at fair value on a recurring basis as of June 30, 2015, in accordance with fair value standards:

	Dollars in Thousands			
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets/Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Other investments</b>				
U.S. Treasury fund	\$ 21,387	\$ -	\$ 21,387	\$ -
<b>Total other investments</b>	<b>21,387</b>	<b>-</b>	<b>21,387</b>	<b>-</b>
<b>Endowment investments</b>				
Money market funds	9,110	-	9,110	-
U.S. Treasury fund	20,365	-	20,365	-
Long-biased equities:				
U.S. funds	60,471	5,594	27,456	27,421
Developed non-U.S. funds	43,895	-	14,422	29,473
Emerging markets funds	40,341	-	35,589	4,752
<b>Total long-biased equities</b>	<b>144,707</b>	<b>5,594</b>	<b>77,467</b>	<b>61,646</b>
Hedge funds:				
Credit strategy	37,519	-	-	37,519
Multi-strategy	24,788	-	-	24,788
Equity long/short	24,512	-	-	24,512
<b>Total hedge funds</b>	<b>86,819</b>	<b>-</b>	<b>-</b>	<b>86,819</b>
Private equity limited partnerships:				
Oil and gas	5,774	-	-	5,774
Real estate	29,802	-	-	29,802
Equities	24,348	-	-	24,348
<b>Total private equity limited partnerships</b>	<b>59,924</b>	<b>-</b>	<b>-</b>	<b>59,924</b>
<b>Total endowment investments</b>	<b>320,925</b>	<b>5,594</b>	<b>106,942</b>	<b>208,389</b>
Contributions receivable				
Interest in CRUT	1,572	-	-	1,572
	<b>\$ 343,884</b>	<b>\$ 5,594</b>	<b>\$ 128,329</b>	<b>\$ 209,961</b>

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

#### Note 4. Fair Value Measurements (Continued)

Brookings used the following methods and significant assumptions to estimate fair value for its assets recorded at fair value:

Long-biased U.S. funds: Valued based on quoted market prices in active markets.

Pooled fixed income funds, money market funds, and other long biased equities: Valued using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Hedge funds, partnerships, and other long biased equities: These investments include partnerships that are subject to certain liquidity restrictions and generally have no established trading market. Fair value is determined based on the partnership's net asset value (NAV) as provided by the partnership's fund management or the general partner of the respective fund. The fair values are based on third-party appraisals, discounted cash flow models, and publicly-traded companies, among other things. Brookings has performed significant due diligence around the valuation of these investments to ensure NAV was an appropriate measure of fair value as of June 30, 2015.

Contributions receivable in a charitable remainder unitrust (CRUT): Included in accounts, grants, and contributions receivable is a CRUT. The CRUT is revalued annually by calculating the present value based on the current appraised value of the investments, the donor's life expectancy, and a discount rate of 0.46%.

A roll forward of the fair value measurements using unobservable inputs (Level 3) is as follows for the year ended June 30, 2015 (dollars in thousands):

	Balance at June 30, 2014	Realized and Unrealized Gains	Purchases	Issuances	Sales	Settlements	CRUT	Balance at June 30, 2015
U.S. long-biased equity	\$ 24,696	\$ 2,725	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 27,421
Developed non-U.S. long-biased equity	44,300	750	-	-	(15,577)	-	-	29,473
Emerging markets long-biased equity	-	(248)	5,000	-	-	-	-	4,752
Hedge fund credit strategy	41,071	448	-	-	(4,000)	-	-	37,519
Hedge fund multi-strategy	28,442	(3,630)	-	-	(24)	-	-	24,788
Hedge fund equity long/short	24,026	(1,014)	1,500	-	-	-	-	24,512
Private equity oil and gas	5,910	(2,527)	2,481	-	(90)	-	-	5,774
Private equity real estate	31,174	2,520	3,916	-	(7,808)	-	-	29,802
Private equity equities	23,474	(670)	2,556	-	(760)	(252)	-	24,348
CRUT	1,527	-	-	-	-	-	45	1,572
	<u>\$ 224,620</u>	<u>\$ (1,646)</u>	<u>\$ 15,453</u>	<u>\$ -</u>	<u>\$ (28,259)</u>	<u>\$ (252)</u>	<u>\$ 45</u>	<u>\$ 209,961</u>

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

#### Note 4. Fair Value Measurements (Continued)

Brookings performs due diligence reviews of the NAV or its equivalent to determine the fair value of certain investments. Brookings has assessed factors including, but not limited to, managers' compliance with fair value measurements standards, price transparency and valuation procedures in place, the ability to redeem at NAV at the measurement date, and the existence of certain redemption restrictions at the measurement date. Furthermore, investments that can be redeemed at NAV by Brookings on the measurement date or in the near term and whose underlying holdings are valued based on quoted prices in active markets at the measurement date are classified as Level 2. Investments that cannot be redeemed on the measurement date or in the near term and whose holdings are not all valued based on quoted prices are classified as Level 3.

The table below details Brookings' ability to redeem investment funds valued at NAV or its equivalent as of June 30, 2015:

	Dollars in Thousands			Redemption Frequency if Currently Eligible	Redemption Notice Period
	Number of Funds	Fair Value	Unfunded Commitments		
Long-biased equities (a)					
U.S. funds	2	\$ 54,877	\$ -	Varies	Varies
Developed non-U.S. funds	3	43,895	-	Varies	Varies
Emerging market fund	3	40,341	-	Varies	Varies
Hedge funds (b)					
Credit strategy	2	37,519	-	Varies	60 days
Multi-strategy	3	24,788	-	Varies	Varies
Equity long/short	2	24,512	-	Annually	Varies
Private equity limited partnerships (c)					
Oil and gas	4	5,774	9,363	Ineligible	N/A
Real estate	10	29,802	11,825	Ineligible	N/A
Equities	7	24,348	5,485	Ineligible	N/A
US Treasury fund (d)					
	1	41,752	-	Daily	2 days
	<u>37</u>	<u>\$ 327,608</u>	<u>\$ 26,673</u>		

(a) *Long-biased equities*: In this class, most of the securities underlying the funds are marketable equities. Some of these funds also invest in marketable fixed income and derivative securities. While daily market valuations are publicly available for almost all of the underlying securities, these funds are categorized as both Level 2 and Level 3 depending on the redemption frequency. In the emerging market funds, one fund, which makes up \$ 4,752 of the total value, is available monthly with 90 days' notification. In the developed non-U.S. funds, one fund, which makes up \$19,913 of the total value, is available monthly with ten business days' notification. Another fund in the developed non-U.S. funds category, which makes up \$9,560 of the value, permits only partial redemption annually in advance of March 1, 2020.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 4. Fair Value Measurements (Continued)

- (b) *Hedge funds*: In this class, the securities underlying the funds are predominantly marketable equities, fixed income, and derivative securities. In the credit strategy category, one fund, which makes up \$21,661 of the value, has 20% of value available for redemption annually at September 30. Another credit strategy fund, which makes up \$ 15,858 of the value, has 50% of value available annually for redemption at January 31. In the multi-strategy category, one fund, which makes up \$9,060 of the value, has 83% of value available for redemption annually at December 31. In the long/short category, one-third of one fund, which makes up \$ 14,315 of the value, and 100% of another fund, which makes up \$15, 557 of the value, are available for redemption annually at December 31. Another long/short fund, which makes up \$ 10,197 of the value, has available 100% of value for redemption annually at June 30. The remaining amounts in the absolute return class are in special situations and not available for redemption.
- (c) *Private equity limited partnerships*: The funds are private partnerships that invest in oil and gas reserves, real estate properties, and privately held companies. One of the funds in the real estate sub-category and two of the funds in the equities sub-category invest only outside of the U.S. Most of the funds distribute proceeds from operations and/or sales periodically. These funds cannot be liquidated in advance of their natural termination. Although the funds' general partners have not formally released the limited partners, management believes that \$1.1 million of the unfunded commitments in the equities sub-category are not likely to be called.
- (d) *U.S. Treasury fund*: The securities underlying this fund are United States Treasury bond securities, with maturities of one to three years. Amounts invested in the fund are available for redemption on a daily basis with two days' notice.

#### Note 5. Property and Equipment

Brookings held the following property and equipment as of June 30, 2015:

	Dollars in Thousands
Land	\$ 4,156
Buildings and improvements	52,940
Computer equipment and software	20,349
Furniture and equipment	6,380
	<u>83,825</u>
Less accumulated depreciation and amortization	(44,370)
	<u>\$ 39,455</u>

Depreciation and amortization expense was \$5.510 million for the year ended June 30, 2015.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

#### Note 6. Temporarily Restricted Net Assets

As of June 30, 2015, temporarily restricted net assets were available for the following programs for future periods:

	Dollars in Thousands
Foreign Policy Studies	\$ 37,037
Economic Studies	33,495
Global Economy and Development	25,782
Metropolitan Policy	13,330
President's Special Initiatives	9,422
Governance Studies	11,589
Communications	602
Time Restricted	3,751
	<u>\$ 135,008</u>

#### Note 7. Endowment Funds

Brookings' endowment consists of individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as an endowment. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Accordingly, Brookings' endowment is classified into unrestricted quasi-endowments, temporarily restricted unexpended endowment earnings, and permanently restricted net assets (collectively referred to as the Endowment). As of June 30, 2015, Brookings' endowment had the following net asset composition:

	Dollars in Thousands			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted	\$ -	\$ 39,775	\$ 83,737	\$ 123,512
Board designated	206,980	-	-	206,980
Endowment net assets, end of year	<u>\$ 206,980</u>	<u>\$ 39,775</u>	<u>\$ 83,737</u>	<u>\$ 330,492</u>

**Interpretation of relevant law:** Brookings has interpreted UPMIFA as requiring the preservation of the original fair value of the gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, Brookings classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets, until those amounts are appropriated for expenditure by Brookings in a manner consistent with UPMIFA.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 7. Endowment Funds (Continued)

In accordance with UPMIFA, Brookings considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of Brookings and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of Brookings
- The investment policies of Brookings

**Funds with deficiencies:** From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires Brookings to retain as a fund for perpetual duration. In accordance with GAAP, deficiencies of this nature are reported as a reduction of unrestricted net assets. Generally, such deficient conditions occur in recently created endowment funds when investment market performance has not produced a return greater than Brookings' spending rate. Brookings' management has continued to follow its existing spending rate policy rather than reduce the endowment distribution, because it expects that the individual fund values will be restored with future market appreciation. As of June 30, 2015, there was no cumulative deficiency and as such unrestricted net assets were not reduced as of June 30, 2015.

**Performance objectives and spending and investment policies:** The intention of the Board of Trustees is that Brookings should continue to pursue its mission as a going concern in perpetuity. The endowment is the core source of operational funds now and into the future, independent from and not reliant upon external revenue sources. Accordingly, the spending and investment policies are designed in tandem to earn and provide sustainable and reliable amounts annually to support Brookings' programs.

The specific amount allocated for spending is a 70/30 weighted average of the amount provided to operations in the prior year, adjusted for inflation, and the amount that represents 5% of the market value of the spending funds within the endowment at the prior December 31. Dramatic decreases or increases in the investment market value will only marginally affect the new fiscal year's support level, ensuring a continuation of support while also preventing imprudent over-spending when valuations are unreliably high. For the year ended June 30, 2015, spending amounted to \$15.733 million, which includes \$1.32 million in term loan repayments.

In order to provide this amount of support into the future, the endowment must earn at least 5% annualized after inflation over the long term.

A portion of the portfolio is invested in risk-free U.S. Government bonds in order to directly protect the immediate spending requirements of Brookings. On top of this core, the portfolio is invested in diversified layers of less liquid assets that incrementally offer higher return at higher market risk and volatility levels. These additional investments are in publicly traded equities in developed and emerging markets; absolute return strategies utilizing marketable bonds, stocks, and derivatives; public securities and private partnerships interested in real estate, oil and gas, and other tangible assets; and partnerships interested in non-public companies. Management continually monitors the portfolio allocation and rebalances as necessary between the multiple asset classes, in order to ensure that liquid funds are available to support the institution, fulfill any investment commitments, and maintain a balance of risks among the many external partners and investment strategies.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

#### Note 7. Endowment Funds (Continued)

For the year ended June 30, 2015, Brookings' endowment had the following activity:

	Dollars in Thousands			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Endowment net assets, beginning of year	\$ 210,721	\$ 40,440	\$ 81,839	\$ 333,000
Investment income, net of fees	6,778	-	-	6,778
Contributions and change in value of CRUT	-	3,232	1,898	5,130
Appropriations for expenditure	(10,519)	(3,897)	-	(14,416)
Endowment net assets, end of year	<u>\$ 206,980</u>	<u>\$ 39,775</u>	<u>\$ 83,737</u>	<u>\$ 330,492</u>

**Permanently restricted net assets:** The portion of perpetual endowment funds that is required to be retained permanently, either by explicit donor stipulation or by UPMIFA, is as follows:

	Dollars in Thousands
Chairs and fellowships	\$ 63,484
General	20,253
	<u>\$ 83,737</u>

The portion of perpetual endowment funds subject to a time restriction under UPMIFA is as follows:

	Dollars in Thousands
Without purpose restrictions	\$ 3,751
With purpose restrictions	36,024
	<u>\$ 39,775</u>

#### Note 8. Line of Credit and Note Payable

**Line of credit:** Brookings has an unsecured revolving line of credit with a financial institution up to a loan amount of \$5 million, renewed effective April 1, 2015. The interest rate was calculated based on the one-month London InterBank Offered Rate (LIBOR) plus 60 basis points, which was 0.79% as of June 30, 2015. There was no interest expense relating to the line of credit for the year ended June 30, 2015, due to no borrowings during the fiscal year.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 8. Line of Credit and Note Payable (Continued)

**Term loan:** On May 26, 2010, Brookings converted \$5.066 million of a then existing line of credit balance to a term loan (old term loan) with a maturity date of May 26, 2015. As a result of a new relationship with another financial institution, the old term loan was paid off by the new financial institution and a new, unsecured term loan was established on June 18, 2013 to be repaid in full by May 31, 2015. The interest rate on the new term loan is a variable based LIBOR plus 0.85% per annum. Interest expense relating to the new term loan was approximately \$6 thousand for the year ended June 30, 2015. The loan contained various financial covenants that were met during the fiscal year. In December 2011, Brookings made the voluntary decision to start paying down the principal on the loan at \$121 thousand per month. The term loan was paid off in May 2015.

**Tax-exempt bonds and refinancing:** On February 12, 2009, the District of Columbia agreed to issue tax-exempt revenue bonds totaling \$40 million, the proceeds from which were loaned to Brookings through a third-party. The bonds were issued at a discount of \$710 thousand. Interest accrued at a rate of 5.75% and is payable in semi-annual installments of \$1.150 million, until principal payments commence on October 1, 2035. The bonds are unsecured and mature on October 1, 2039. Interest expense relating to the bonds totaled \$1.860 million, inclusive of \$7 thousand of bond discount amortization for the year ended June 30, 2015.

On January 30, 2015, the 2009 District of Columbia issued tax-exempt revenue bonds totaling \$40 million were refinanced by Brookings in a 15-year, fixed coupon, amortizing Direct Purchase bond structure. Brookings directly issued to a bank lender a Direct Purchase bond, with the proceeds being used to purchase eligible securities that were placed into an escrow account. These proceeds were used to legally defease the existing Series 2009 bonds through their 2019 call date. Brookings required approximately \$48.575 million of proceeds to sufficiently escrow and advance refund the existing \$40 million Series 2009 issue. The interest rate on the new debt is 2.5179%.

Future scheduled principal repayments under the bonds advance refunding payable are as follows:

Year Ending June 30,	Dollars in Thousands
2016	\$ 719
2017	737
2018	756
2019	776
2020	795
Thereafter	44,556
	<u>\$ 48,339</u>

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 9. Leases

Brookings has several non-cancellable lease agreements for additional office space in Washington, D.C. that expire through August 31, 2026. Under the terms of the leases, Brookings is committed to annual rentals adjusted for defined escalations. Office rent expense for the year ended June 30, 2015, including rent in foreign offices, amounted to \$1.463 million. Brookings also leases a portion of its office buildings. Rental income was \$504 thousand for the year ended June 30, 2015. Future minimum lease payments and receipts for all operating leases are as follows:

Year Ending June 30,	Dollars in Thousands		
	Payments	Receipts	Net
2016	\$ 1,415	\$ (288)	\$ 1,127
2017	1,359	(300)	1,059
2018	1,398	(311)	1,087
2019	1,369	(241)	1,128
2020	1,342	-	1,342
2021 – 2027	9,047	-	9,047
<b>Total</b>	<b>\$ 15,930</b>	<b>\$ (1,140)</b>	<b>\$ 14,790</b>

#### Note 10. Employee Benefits

**Post-retirement benefits:** Brookings sponsors a health insurance plan to provide certain medical, dental, vision, and life insurance benefits to its retirees who retired by June 30, 2004. Brookings makes the same plan available, with the exception of life insurance, to its retirees who retired after June 30, 2004. The amount of premium paid by Brookings is determined by a set cost structure. For both groups, the retiree completely pays the cost of dental and vision insurance.

Brookings has no mandatory retirement age. For employees hired before July 1, 2004, retirement is granted if the person's age is 60 or older and if the combination of the person's age and years of service totals at least 75; for those younger than age 60, the combination of age and years of service must total at least 80. For anyone hired after June 30, 2004, retirement is granted to an employee who is at least age 63½ and who has at least ten years of service (the 63½ rule).

Effective June 30, 2011, Brookings changed the retiree medical plan eligibility conditions. The minimum age requirement under the rule-of-75 was removed, but plan participation is now limited to employees who will meet the retirement eligibility requirement by June 30, 2012 (their actual retirement date can be after June 30, 2012). This change reduced the plan's projected obligations and costs and also significantly reduced the expected years of future service of active plan participants, causing a "curtailment," as defined, in the applicable accounting rules. The event of a curtailment required accelerated recognition, in FY2011, of the unrecognized prior service related to prior plan amendments.

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

#### Note 10. Employee Benefits (Continued)

The following table summarizes the accumulated post-retirement benefit obligations, the fair value of plan assets, and the funded status of the plan at June 30, 2015:

	Dollars in Thousands
Change in benefit obligation	
Accumulated post-retirement benefit obligation, beginning of fiscal year	\$ 2,084
Service cost	-
Interest cost	84
Plan amendments	-
Retiree contributions	148
Benefits paid	(254)
Actuarial loss	45
<b>Accumulated post-retirement benefit obligation, end of fiscal year</b>	<b>\$ 2,107</b>
Change in plan assets	
Fair value of plan assets, beginning of fiscal year	\$ -
Employer contributions	106
Participant contributions	148
Benefit payments	(254)
<b>Fair value of plan assets, end of fiscal year</b>	<b>\$ -</b>
Funded status, end of fiscal year	<b>\$ (2,107)</b>

The components of the net periodic post-retirement benefit costs recognized in the accompanying consolidated statement of activities are as follows for the year ended June 30, 2015:

	Dollars in Thousands
Service cost	\$ -
Interest cost	84
Amortization of prior service credit	(66)
Recognized actuarial gain	(48)
<b>Net periodic post-retirement benefit cost</b>	<b>\$ (30)</b>

**The Brookings Institution and Affiliates**

**Notes to Consolidated Financial Statements**

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**Note 10. Employee Benefits (Continued)**

Amounts recognized in the consolidated balance sheet are as follows:

	Dollars in Thousands
Liabilities	\$ (2,107)
Plan assets, beginning of year	\$ -
Employer contributions	106
Retiree contributions	148
Benefits paid	(254)
<b>Plan assets, end of year</b>	<b>\$ -</b>

Amounts recognized in unrestricted net assets that have not yet been recognized in net periodic post-retirement benefit cost are as follows:

	Dollars in Thousands
Net gain	\$ (915)
Prior service credit	(919)
<b>Total</b>	<b>\$ (1,834)</b>

Amounts expected to be amortized from unrestricted net assets into net periodic benefit cost for the year ending June 30, 2016, are as follows:

	Dollars in Thousands
Prior service credit	\$ (66)
Unrecognized gain	(44)
<b>Prior service credit</b>	<b>\$ (110)</b>

Estimated future net benefit payments net of retiree contributions are as follows:

Year Ending June 30,	Dollars in Thousands
2016	\$ 163
2017	176
2018	160
2019	165
2020 – 2024	907
<b>Total</b>	<b>\$ 1,571</b>

## The Brookings Institution and Affiliates

### Notes to Consolidated Financial Statements

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#### Note 10. Employee Benefits (Continued)

As the plan is unfunded, contributions are expected to be equivalent to future estimated benefit payments. Accordingly, for the year ending June 30, 2016, Brookings expects to contribute approximately \$163 thousand to its post-retirement health care benefit plan.

For measurement purposes, a 7.0% annual rate of increase in the cost of health care benefits was assumed for fiscal year 2015. The rate was assumed to decrease gradually to 5.5% by 2017 and to remain at that level thereafter. The health care cost trend rate assumption has an effect on the amounts reported. Increasing the assumed health care cost trend rates by 1% would increase the accumulated post-retirement benefit obligation by \$190 thousand and the sum of the service cost and interest cost for fiscal year 2014 by \$8 thousand. Decreasing the assumed health care cost trend rates by 1% would decrease the accumulated post-retirement benefit obligation by \$164 thousand and the sum of the service cost and interest cost for fiscal year 2014 by \$7 thousand.

For the year ended June 30, 2015, the assumed weighted average discount rate used in determining the accumulated post-retirement obligation and the net periodic benefit cost was 4.30%

**Retirement plan:** Brookings has a 403(b) defined contribution retirement plan (the Plan). All employees are eligible to participate in the Plan for employee contributions upon hiring. An employee becomes eligible for employer contributions once the employee has completed two years of service and has attained the age of 21. Brookings' contribution to the Plan is 12% of the employee's salary, within statutory limits. Contributions to the Plan were \$3.983 million for the year ended June 30, 2015.

**Supplemental Employee Retirement Plan:** Brookings has a Section 457(b) supplemental employee retirement plan (the Plan). Under the terms of the Plan, eligible employees elect to deposit a percentage of their compensation into the Plan, subject to IRS limits. Employee deposits and accumulations are accounted for as an asset and offsetting liability on the Brookings's balance sheets until they are distributed to the participants. The amount of deposits and related accumulations were \$403,927 and \$309,565 at June 30, 2015 and 2014 respectively.

#### Note 11. Contingencies

**Overseas bank accounts:** Brookings has offices in China, India, and Qatar. Brookings maintains cash accounts in India, Qatar and the United Kingdom. The future of the programs in these countries can be adversely affected by a number of potential factors, such as currency devaluations and political unrest. As of June 30, 2015, Brookings had cash in New Delhi, India, Doha, Qatar, and the United Kingdom totaling \$6.531 million.

**Federal awards:** Brookings receives reimbursements for expenditures under federal grants that are subject to annual audits and periodic reviews by grantor agencies. The ultimate determination of amounts reimbursed under these programs is based upon allowable costs reported to and audited by the grantor agencies or their designees. Until such audit is accepted by the government, there exists a contingent liability to refund any amounts received in excess of allowable costs. Management believes that matters arising from the federal agencies' reviews of the independent auditor's reports for 2015 will not have a material effect on the financial position of Brookings.

**Provisional indirect cost rates:** Billings under cost-reimbursable government grants and contracts are calculated using direct rates that permit recovery of indirect costs in accordance with Brookings' negotiated indirect cost rate agreement with the cognizant agency. These rates are subject to final determination by the cognizant agency. Brookings has not finalized the indirect cost recovery rate for the year ended June 30, 2015. In the opinion of management, adjustments, if any, from the final determination of the rate by the federal agency will not have a material effect on Brookings' financial position as of June 30, 2015.



RSM US LLP

**Independent Auditor's Report  
on the Supplementary Information**

To the Board of Trustees  
The Brookings Institution and Affiliates  
Washington, D.C.

We have audited the consolidated financial statements of The Brookings Institution and Affiliates as of and for the year ended June 30, 2015, and have issued our report thereon, which contains an unmodified opinion on those consolidated financial statements. See pages 1 and 2. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole.

The supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*RSM US LLP*

McLean, Virginia  
November 16, 2015

The Brookings Institution and Affiliates

Statement of Consolidated Functional Expenses

Year Ended June 30, 2015

(In Thousands)

	Program Services							
	Foreign Policy Studies	Economic Studies	Metropolitan Policy	Global Economy and Development	Governance Studies	Brookings Press	Brookings Communications	Other Research
Salaries and Benefits	\$ 11,792	\$ 11,230	\$ 7,192	\$ 5,595	\$ 4,804	\$ 1,287	\$ 2,996	\$ -
Travel	1,442	496	436	555	154	25	59	-
Conference	2,040	926	250	463	215	38	(19)	-
Contractors/Professional Fees	4,787	2,123	1,223	1,757	741	54	137	-
Occupancy	435	-	-	-	-	-	-	-
Editing and Publishing	304	247	152	162	86	412	173	-
Communications and Mailing	173	68	71	58	16	59	10	-
General Supplies	65	51	36	27	17	6	12	8
Information Technology	145	138	217	59	14	16	1,330	-
Marketing and Fulfillment	31	9	17	9	47	209	230	-
Other Direct Costs	210	87	330	146	24	39	22	1
Interest	-	-	-	-	-	-	-	-
Bad Debt	32	(1)	-	1	-	-	-	-
Depreciation and Amortization	-	1	37	-	-	-	905	-
Taxes and Licenses	48	8	-	11	17	-	-	-
	21,504	15,383	9,961	8,843	6,135	2,145	5,855	9
Facilities Allocation	1,652	1,646	1,025	919	804	421	450	-
Website Allocation	1,245	1,016	642	559	398	-	(3,861)	1
<b>Total – operating expenses</b>	<b>24,401</b>	<b>18,045</b>	<b>11,628</b>	<b>10,321</b>	<b>7,337</b>	<b>2,566</b>	<b>2,444</b>	<b>10</b>
Allocation of Supporting Services								
Information technology	1,554	1,269	802	699	498	-	-	1
Management and administration	3,650	2,979	1,882	1,641	1,168	-	-	1
<b>Total expenses</b>	<b>\$ 29,605</b>	<b>\$ 22,293</b>	<b>\$ 14,312</b>	<b>\$ 12,661</b>	<b>\$ 9,003</b>	<b>\$ 2,566</b>	<b>\$ 2,444</b>	<b>\$ 12</b>

(Continued)

The Brookings Institution and Affiliates

Statement of Consolidated Functional Expenses (Continued)

Year Ended June 30, 2015

(In Thousands)

	Supporting Services				Total
	Management and General			Fundraising	
	Administration	Information Technology Services	Occupancy Services		
Salaries and Benefits	\$ 8,166	\$ 2,644	\$ 1,338	\$ 2,043	\$ 59,087
Travel	730	43	4	182	4,126
Conference	536	13	1,168	321	5,951
Contractors/Professional Fees	1,619	1,096	758	76	14,371
Occupancy	-	-	3,203	-	3,638
Editing and Publishing	11	-	-	-	1,547
Communications and Mailing	65	246	95	23	884
General Supplies	46	46	82	21	417
Information Technology	107	570	100	45	2,741
Marketing and Fulfillment	1	-	5	54	612
Other Direct Costs	503	1,992	20	42	3,416
Interest	307	-	1,581	-	1,888
Bad Debt	-	-	1	-	33
Depreciation and Amortization	282	1,192	3,093	-	5,510
Taxes and Licenses	28	-	-	-	112
	12,401	7,842	11,448	2,807	104,333
Facilities Allocation	1,275	366	(8,903)	345	-
Website Allocation	-	-	-	-	-
<b>Total – operating expenses</b>	<b>13,676</b>	<b>8,208</b>	<b>2,545</b>	<b>3,152</b>	<b>104,333</b>
Allocation of Supporting Services					
Information technology	80	(4,903)	-	-	-
Management and administration	(11,321)	-	-	-	-
<b>Total expenses</b>	<b>\$ 2,435</b>	<b>\$ 3,305</b>	<b>\$ 2,545</b>	<b>\$ 3,152</b>	<b>\$ 104,333</b>

**Embassy of Denmark Grant**  
**Framework Agreement with Brookings Institution 2013 - 2014**

Grant No:	BI6634
Recipient:	The Brookings Institution
Project Title:	Framework Agreement with Brookings Institution 2013 - 2014
Start Date:	6/1/2013
End Date:	11/30/2014

	Project Budget Total Budget (as in project document)	Expenditures 07/01/2014 to 11/30/2014
Expenditures		
Salaries and benefits	\$ -	\$ 53,739
Contracts and honoraria	-	-
Travel and conference	-	1,374
Editing, publishing, and web	-	5,441
ITS	-	4,848
Other direct costs	-	7,049
<b>Total direct costs</b>	-	72,451
Indirect costs	-	11,207
<b>Total expenditures</b>	<u><u>\$ 262,197</u></u>	<u><u>\$ 83,658</u></u>
Summary 1		
Total cumulative cash receipts		\$ 262,197
Less: total cumulative expenditures		262,197
<b>Total unencumbered balance</b>		<u><u>\$ -</u></u>

**Bernard van Leer Grant - GRA0068**

**Financial and technical support for the project ECD: Beyond Small-scale ECD Interventions, registered by the Foundation under 222-2013-089**

Grant No:	GRA0068
Recipient:	The Brookings Institution
Project Title:	Financial and technical support for the project ECD: Beyond Small-scale ECD Interventions, registered by the Foundation under 222-2013-089
Start Date:	11/15/2013
End Date:	5/31/2015

	Project Budget FY15 Budget (as in project document)	Expenditures 07/01/2014 to 05/31/2015
Expenditures		
Salaries and benefits	\$ 4,612	\$ 6,268
Contracts and honoraria	30,000	12,969
Travel and conference	9,500	28,865
Editing, publishing, and web	6,274	3,369
ITS	4,093	4,587
Other direct costs	7,461	7,712
<b>Total direct costs</b>	<u>61,940</u>	<u>63,770</u>
Indirect costs	9,605	9,882
<b>Total expenditures</b>	<u>\$ 71,545</u>	<u>\$ 73,652</u>
Summary 1		
Total cumulative cash receipts		147,847
Less: total cumulative expenditures		147,847
<b>Total unencumbered balance</b>		<u>\$ -</u>

**Bernard van Leer Grant - GRA0199**

**Financial and technical support for the project ECD: Beyond Small-scale ECD Interventions Foundation under 222-2015-005**

Grant No:	GRA0199
Recipient:	The Brookings Institution
Project Title:	Financial and technical support for the project ECD: Beyond Small-scale ECD Interventions Phase II, registered by the Foundation
Start Date:	6/1/2015
End Date:	12/1/2015

	Project Budget Total Budget (as in project document)	Expenditures  06/01/2015 to 6/30/2015
Expenditures		
Salaries and benefits	\$ 38,479	\$ 5,834
Contracts and honoraria	-	-
Editing/publishing and web	7,576	-
Travel and conference	29,493	2,295
IT	5,721	619
Other	5,306	613
<b>Total direct costs</b>	<u>86,575</u>	<u>9,361</u>
G & A	<u>13,425</u>	<u>1,451</u>
<b>Total costs</b>	<u><u>\$ 100,000</u></u>	<u><u>\$ 10,812</u></u>
Summary 1		
Total cumulative cash receipts		\$ -
Less: total cumulative expenditures		<u>10,812</u>
<b>Total unencumbered balance</b>		<u><u>\$ (10,812)</u></u>