# Education Demand and The Future of American Labor Markets

September 27, 2010 Jeff Strohl Prepared for Putting America to Work: The Essential Role of Federal Labor Market Statistics Brookings Institution Washington, DC



GEORGETOWN UNIVERSITY Center on Education and the Workforce The high school economy has become the college economy –access to the middle class is becoming denied to workers with high school and less





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# Life-time earnings are much higher for workers with post secondary education



### Its just not your grandfather's high school economy anymore Economic opportunity is now defined by post secondary education

#### FIGURE 3

People who do not complete postsecondary education are falling out of the middle class.\*

Source: Authors' analysis of March CPS data, various years; Center on Education and the Workforce forecast of educational demand to 2018





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# Growth in the US economy dovetails with the increasing complexity of work

### Figure 5: Task Intensity of Declining vs Growing Occupations, 1992 - 2002



Source: CEA calculations using data on task intensity from Autor, Levy, and Murnane (2003) and CPS data.



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### We are in a recession

Should we believe in more jobs, let alone the need for more post secondary?  $\underline{Yes, of \ course}$ 

- 1. The long run trend in the united states is increasing demand for workers with post secondary education
- 2. Post-secondary wages have held strong and have grown while high school wages have been flat
- 3. Katz and Goldin suggest we've been underproducing postsecondary degrees for at least 30 years
- 4. Overqualification is not a significant problem. Wage analysis at our Center, supported by unpublished work of Neumark and Johnson (2010), show we do not have too many degrees. The Murray and Vedder arguments are just bunk. (Why would employers pay for what they don't need?)
- 5. Autor et al, detail work tasks are becoming more complex, our work with O\*Net reinforces this



# Help Wanted Projections of Education Demand

Builds projections of education demand using BLS's robust employment projections, augmented with additional data on the recession.

<u>Model uses time trend information</u> to capture changing skill requirements within occupations as well as demand changes brought about by changes in competition

### Enables an analysis of:

- •Education demand by occupation and industry
- •Will soon be enhanced with a detailed sub-state analysis.



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# Our report documents a method to project education demand

For example our projections model accounts for upskilling like that observed for what where once 'auto mechanics and repairmen' and are now "automotive technicians".

EXHIBIT A Distribution of education among auto mechanics in three eras.<sup>2</sup>

|                                 | 1968–1971 | 1988–1991 | 2004–2007 |
|---------------------------------|-----------|-----------|-----------|
| High school dropouts            | 58%       | 29%       | 19%       |
| High school graduates           | 34%       | 52%       | 47%       |
| Some college/Associate's degree | 6%        | 16%       | 30%       |
| Bachelor's degree or better     | 1%        | 3%        | 4%        |

Author's analysis of March CPS data, various years



The historic trend in the US is increasing demand for education and training beyond high school. Why should we be surprised the future is similar?

> BY 2018, 30 MILLION NEW AND REPLACEMENT JOBS WILL REQUIRE SOME COLLEGE OR ABOVE





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### Yes it is bad but like other recessions -growth will resume

FIGURE 1.3



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# What do we find?

**Increasing Post-secondary Education Demand** 

63% of all employment will require post-secondary education

More than 30 million of the estimated 47 million new and replacement jobs will require post-secondary education

Changing occupational composition benefits workers with post-secondary education

The fastest growing and largest growing occupations have some of the highest levels of post-secondary requirements

We will fall short at least 3 million post-secondary degrees

We will need an additional 4.7 million postsecondary vocational certificates

Estimated 1-1.5 million shy on certificates



# The Economy Evolves – Recession might accelerate ongoing trend

#### The number of jobs by educational demand in 2018 (thousands)

Source: Center on Education and the Workforce forecast of educational demand through 2018

|   | Tota<br>Employ |      | High S<br>Drop |      | High School<br>Graduates |      | Some<br>College |      | Associate's<br>Degree |      | Bachelor's<br>Degree |      | Master's<br>Degree or<br>Better |      |
|---|----------------|------|----------------|------|--------------------------|------|-----------------|------|-----------------------|------|----------------------|------|---------------------------------|------|
| OCCUPATIONS:                                | #              | Rank | #              | Rank | #                        | Rank | #               | Rank | #                     | Rank | #                    | Rank | #                               | Rank |
| Sales and Office<br>Support                 | 43,543         | 1    | 2,326          | 3    | 12,838                   | 2    | 10,909          | 1    | 5,902                 | 1    | 10,070               | 1    | 1,499                           | 5    |
| Blue Collar                                 | 34,641         | 2    | 7,123          | 1    | 15,323                   | 1    | 5,805           | 2    | 3,665                 | 2    | 2,388                | 8    | 338                             | 8    |
| Food and<br>Personal Services               | 27,996         | 3    | 5,312          | 2    | 10,376                   | 3    | 5,176           | 3    | 2,954                 | 3    | 3,706                | 4    | 472                             | 7    |
| Managerial and<br>Professional Office       | 17,684         | 4    | 254            | 5    | 2,033                    | 4    | 2,340           | 4    | 1,767                 | 5    | 7,519                | 2    | 3,772                           | 2    |
| Education                                   | 10,234         | 5    | 60             | 6    | 654                      | 7    | 826             | 7    | 675                   | 8    | 3,906                | 3    | 4,113                           | 1    |
| Healthcare<br>Professional and<br>Technical | 8,813          | 6    | 0              | 9    | 450                      | 8    | 611             | 8    | 2,161                 | 4    | 2,924                | 6    | 2,667                           | 3    |
| STEM  | 8,553          | 7    | 28             | 8    | 729                      | 6    | 866             | 6    | 1,054                 | 6    | 3,615                | 5    | 2,262                           | 4    |
| Community<br>and Arts                       | 5,209          | 8    | 41             | 7    | 411                      | 9    | 584             | 9    | 526                   | 9    | 2,521                | 7    | 1,126                           | 6    |
| Healthcare<br>Support                       | 4,826          | 9    | 316            | 4    | 1,650                    | 5    | 1,316           | 5    | 1,015                 | 7    | 433                  | 9    | 95                              | 9    |



# Post Secondary Requirements Prevail

Occupational employment in 2018 and educational demand within occupations Source: Center on Education and the Workforce forecast of educational demand through 2018





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# Workers with High School and Less will continue the trend to being concentrated in declining occupations or those paying low wages; or both –(see also Mckinsey)

#### FIGURE 1

Postsecondary education provides access to occupations across the economy, while workers with a high school diploma or less are largely limited to three occupational clusters that are either declining or pay low wages.

Source: Authors' analysis of March CPS data, various years; Center on Education and the Workforce forecast of educational demand to 2018



# Why do we care?

Achieving the American Dream of a middle class life style is become determined by educational attainment

Occupational shifts in the economy and increasing demand for skills and thus creates opportunity for workers

Access to post-secondary education is increasingly the key to economic opportunity, family sustaining earnings, and middle class incomes

