

ROBERT M. WEISSBOURD

RW Ventures, LLC
30 W. Monroe, 18th Fl.
Chicago, IL 60606
rw-ventures.com

bob@weissbourd.com
Phone: 312/332-8183
Fax: 312/332-8412

BUSINESS AND PROFESSIONAL EXPERIENCE

RW Ventures, LLC, *President*

2000 - Present

A consulting firm specializing in complex urban market analysis, product development and institutional design for purposes of business, community and regional development. Projects include research, business planning, product development, start-up services and strategic management for institutions ranging from large national foundations to technology companies to community organizations. *Please see website for details.*

Shorebank Corporation

1990 – 2000

- Shorebank Chicago Companies, *Executive Vice President*

1997 – 2000

- Shorebank Chicago, *Management Team*

1996 – 1997

- Manage, with Presidents of banking, real estate and community development subsidiaries, Chicago operations of nation's premier community development bank holding company: responsible for business planning; new product development; investor, corporate and political relations.
- Co-manage team responsible for Shorebank's extensive Chicago growth in geographic scope, business size, profitability and development outputs; lead market research, expansion planning, and capital offering (successful \$20 million offering for Indecorp acquisition).
- Direct Neighborhood Markets Initiative, developing specialized database and market forecasting models to attract businesses to inner city markets.
- Create and launch new development finance products and partnerships: Individual Development Accounts, Neighborhood Trust, Employment Agency, State Farm Neighborhood Partnership.
- Work with Congress and Clinton administration to craft Community Development Financial Institutions legislation and program.

- Shorebank Advisory Services, *Managing Director*

1992 – 1995

- Co-manage growing, profitable consulting subsidiary specializing in development finance institutions and products worldwide.
- Illustrative projects: feasibility studies, product development, business plans and implementation activities for Delta Enterprise Corporation; Louisville Development Bank; UP BIDCo; Russia-EBRD banking and small business loan program; KC Neighborhood Alliance.

- Shorebank Corporation, *Vice-President*

1990 – 2000

- Manage team responsible for restructuring minority owned bank partner in Kansas City.
- Lead Shorebank capital restructuring and offering (exceeded target: \$11.5 million in 1991)

- Undertake special projects for holding company, including strategic planning, policy and public relations.

Hartunian, Futterman & Howard, Chtd., *Partner(1985-90), Associate(1981-85)* 1981-1990

- Specialize in federal civil rights, school desegregation and consumer litigation; representation of government and non-profit agencies. Major U.S. Supreme Court cases: Chicago schools litigation against United States for desegregation support; airline stewardess class actions.

Honorable George N. Leighton, United States District Court for the Northern District of Illinois, Law Clerk 1979-1981

EDUCATION

Continuing: *Finance for Executives* and other courses at Shorebank and University of Chicago Business School.

University of Chicago Law School, J.D., 1979, top 15% of class

Yale University, B.A., 1976, Political Science, *Cum Laude*

CURRENT PROFESSIONAL ACTIVITIES

Brookings Institution Metropolitan Policy Program

Nonresident Senior Fellow; Advisory Committee, Metropolitan Economy Project

Center for Neighborhood Technology

Chair, CNT-Energy; Board of Directors, CNT (past Chair)

Business and Professional People for the Public Interest

Board of Directors (past Vice-President)

Pattern Recognition Systems, LLC; Leveler, LLC

Member

PAST PROFESSIONAL ACTIVITIES

City Colleges of Chicago District No. 508

Acting Chairman, Executive Vice-Chairman, Board of Trustees

University of Chicago Law School

Visiting Committee

Mayor's Council of Technology Advisors (Chicago)

Expert Advisory Committee

Initiative for a Competitive Inner City

Advisory Committees, City Advisory Practice (CAP); Economic Development Training Institute

Crossroads Fund

Organizer, past Director and President

PROCAN (Progressive Chicago Area Network)

Organizer, Co-Chair

Odesta Corporation; JCUA; SNI

Boards of Directors

Productive Chicago; Altgeld Institute

Member, Steering Committees

Chicago Board of Election Commissioners

Emergency Hearing Officer

Advisory Committee (to Illinois Democratic Party) on Delegate Selection (1987)**Council of Lawyers; Donors Forum**

Member, Public Affairs Committees

PUBLICATIONS

Into The Economic Mainstream, CFED and Opportunity Finance Network (forthcoming).

Grads and Fads, CEOs for Cities (forthcoming).

Strengthening Communities for Regional Prosperity, Living Cities (2006).

Market Based Community Economic Development, The Brookings Institution (2005).

Using Information Resources to Enhance Urban Markets, The Brookings Institution (2005).

The Changing Dynamics of Urban America, CEOs for Cities (March 2004).

Banking On Technology: Expanding Financial Markets and Economic Opportunity, The Brookings Institution (2002).

Cities and Economic Prosperity, CEOs for Cities (2001).

The Market Potential of Inner-City Neighborhoods: Filling the Information Gap, The Brookings Institution (1999).

Involuntary Commitment: The Move Toward Dangerousness, 15 John Marshall Law Review 83 (1982).

Past Editor, Chicago Forum, University of Chicago Law School newspaper.

TESTIMONY

Appearances before federal, state and local legislatures on development finance, education access and rental housing legislation.

PUBLIC SPEAKING

Hundreds of addresses, presentations and guest lectures on a broad range of urban market, race, poverty, education, housing and economic development issues.