# MARIANO TOMMASI

Address: Universidad de San Andrés

Vito Dumas 284 Victoria, Buenos Aires

Argentina Zip: B1644BID

http://faculty.udesa.edu.ar/tommasi/

# **EDUCATION**

1991	Ph.D., Economics UNIVERSITY OF CHICAGO
1988	MA, Economics UNIVERSITY OF CHICAGO
1987	Licenciado en Economía, Medalla de Oro (Summa Cum Laude) UNIVERSIDAD CATÓLICA ARGENTINA

## **EXPERIENCE**

Sept 2000 -	Universidad de San Andrés, Full Professor, Economics
1997-	Center of Studies for Institutional Development (CEDI), Director
Spring 2011	Tinker Visiting Professor Latin American Studies and Political Science,
	Columbia University.
Spring 2007	G. Leitner Visiting Professor in International Political Economy,
	Yale University.
Aug 2001 -Dec 2006	Universidad de San Andrés (Argentina)
	Chairman, Department of Economics
Spring 2003	Visiting Professor, Yale University
	Department of Economics & Department of Political Science
Jan-June 2000	Robert F. Kennedy Visiting Professor, Latin American Studies
	Department of Economics, Harvard University
1995-2000	Universidad de San Andrés, Associate Professor, Economics
1995-1997	Universidad de San Andrés, Chairman, Department of Economics
Winter 1997	UCLA, Department of Economics, Visiting Professor.
1994-1995	HARVARD-M.I.T.
	Fellow, Research Training Group in Positive Political Economy
1991-1994	UNIVERSITY OF CALIFORNIA, LOS ANGELES (UCLA)
	Department of Economics, Assistant Professor
1992-1994	UCLA, Anderson Graduate School of Management
	Visiting Assistant Professor.

July 1994 Department of Economics, Tel Aviv University, Ben-Nathan Chair

Visiting Scholar.

April-May 1993 Department of Economics, Tel Aviv University, Visiting Lecturer

### OTHER ACADEMIC ACTIVITIES AND POSITIONS

- Fellow, Econometric Society, 2011-
- Founding member of the DC Comparative Politics & Political Economy Seminar Series
- Associate researcher, Research Department, Inter-American Development Bank
- Member Institute of Social Science Methodology, National Academy of Moral and Political Sciences, Argentina.
- President (2004-2005) Latin American and Caribbean Economic Association (LACEA)
- Vice-President (2002-2003) LACEA.
- Founder of the Political Economy Group of LACEA
- Main Academic Advisor. Inter-American Development Bank. Economic and Social Progress Report 2006: The Politics of Policies.
- Member, Advisory Board, Inter-American Seminar on Economics (IASE), National Bureau of Economic Research (NBER)
- Co-Director (with Timothy Besley), Task Force on Decentralization, Initiative for Policy Dialogue, Columbia University (IPD Director: J. Stiglitz). (2000-present).
- Member, Standing Committee, *Latin American Chapter of the Econometric Society* (2001-2006).
- Member, Executive Committee, *Latin American and Caribbean Economic Association* (1997-2001)
- Referee for American Economic Review, Journal of Political Economy, Quarterly Journal of Economics, American Political Science Review, Review of Economic Studies, International Economic Review, Journal of Public Economics, Journal of Development Economics, Journal of Politics, Economics & Politics, Journal of Money, Credit and Banking, Journal of Economic Behaviour and Organization, Journal of Policy Reform, Journal of Comparative Economics, Journal of Economic Surveys, Economia, Latin American Politics and Society, American Science Foundation, US-Israel Binational Science Foundation, Israel Science Foundation, UCLA Latin American Studies Publication Series, Cambridge University Press, Revista de Econometria (Brasil), World Bank Grant Proposals. Reviewer of the Manuscript Power and Prosperity by Mancur Olson. Reviewer of the 2000/2001 World Bank World Development Report.
- Member, Program Committee, Latin American Meeting of the Econometric Society and Meeting of the Latin American and Caribbean Economic Association, various years.
- Member Organizing Committee, *Latin American Meeting of the Econometric Society* (Buenos Aires, 2001).
- Organizer, Political Economy Group, *Latin American and Caribbean Economic Association*, 1998-present.

- Co-organizer, Interamerican Seminar of Economics, National Bureau of Economic Research, and Universidad de San Andrés, Buenos Aires. (1996)
- Member, Social Equity Forum, *Interamerican Development Bank* (2000-present)
- Associate Editor, *Estudios de Economía* (Universidad de Chile.)
- Associate Editor, *Emerging Markets Review* (2000-2002)
- Member, Advisory Board, *Revista Desarrollo y Sociedad* (Universidad de los Andes, Colombia).
- Member, Advisory Board, *Economica* (Universidad Nacional de La Plata, Argentina)
- Member, Advisory Panel, Economia, Journal of the Latin American and Caribbean Economic Association. 2000-2001
- Research Associate, Center for Latin American Economics Federal Reserve Bank of Dallas.
- Member, Advisory Board, Center for Economic Development. Israel
- Member, Advisory Board, *Institute of Public Policy and Development Studies*, Universidad de las Américas-Puebla, Mexico.
- Professor, *The Economic Approach to Competition Policy*, Ministerio de Economía, Argentina (1996)
- Professor, *The Political Economy of Adjustment*, in *Macroeconomic Management: New Methods and Current Policy Issues*, Economic Development Institute, World Bank, Sao Paulo, Brazil. (1999)
- Professor, *The New Institutional Economics*, Ministerio de Economía, Argentina. (1999)
- Professor, *Political Economy*, Magister en Economía, Universidad Nacional de Tucumán. (1997-2003)
- Professor, *Politics, Institutions and Economic Policy; An Introduction to a Transactions Approach*, Universidad Nacional de Colombia (2002)
- Professor, *Political Economy*, Universidad del Pacifico, Peru (2002)
- Professor, *Political Institutions and Economic Policy*, Universidad de los Andes, Colombia (2004)

### HONORS AND AWARDS

2011-	Fellow, Econometric Society
2011	Tinker Professorship, Columbia University.
2006-2007	Guggenheim Fellowship
Spring 2007	Leitner Visiting Professorship in International Political Economy, Yale
	University.
2004	Tinker Professorship. Columbia University (declined).
2003-2005	AGENCIA NACIONAL DE PROMOCIÓN CIENTÍFICA Y TECNOLÓGICA –
	Argentina, Proyecto de Investigación Científica y Tecnológica "Administración
	Pública y el Proceso de Políticas Públicas en Argentina desde un Enfoque de
	Transaction Cost Economics".
2000	HARVARD UNIVERSITY Robert F. Kennedy Visiting Professorship in Latin
	American Studies. (Visiting Professor in the Department of Economics – Winter

1000	Spring 2000). Naminated for the Council of the Fearnmetric Society.
1999	Nominated for the Council of the Econometric Society.
1994-1995	HARVARD/MIT, Research Training Group in Positive Political Economy
	Fellowship (National Science Foundation).
1994	HOOVER INSTITUTION (STANFORD University) National Fellowship.
	(declined)
1993-1994	Institutional Reform and the Informal Sector project, University of Maryland
	Scholar - Optimal Sequencing of Economic Reforms under Political Constraints
1987-1991	UNIVERSITY OF CHICAGO, Department of Economics, Fellowship.
1989-1990	BRADLEY FOUNDATION. Fellowship.
1987	BANCO PROVINCIA. Best GPA in Economics (Universidad Católica
	Argentina)
1987	EDITORIAL EL DERECHO. Best GPA in the Social Sciences (Universidad
	Católica Argentina)
1983-1986	UNIVERSIDAD CATÓLICA ARGENTINA. Fellowship.
1985	INTERNATIONAL HOUSE, London. Fellowship.
1703	Trible Willow E. Hoode, London. Tenowship.

### **PUBLICATIONS**

#### **JOURNAL ARTICLES**

"The Distribution of Political Power, the Costs of Rent-Seeking and Growth Performance." <u>Economic Inquiry</u> XXXII, April 1994. (with Federico Sturzenegger.)

"The Consequences of Price Instability on Search Markets: Towards Understanding the Effects of Inflation." <u>American Economic Review</u>, 84 (5), December 1994.

"Where Are We in the Political Economy of Reform?"

<u>Journal of Policy Reform</u>, Vol 1, April 1996. (with Andrés Velasco.)

Translated into Spanish as "La Economía Política de las Reformas Economicas: una revisión del enfoque económico." <u>POSDATA, Revista de Reflexión y Análisis Político</u>. Buenos Aires, November 1999.

"Recurrent High-Inflation and Stabilization. A Dynamic Game." International Economic Review, Vol 37 (4), November 1996. (with G. Mondino and F. Sturzenegger.)

"Sequencing of Economic Reforms in the Presence of Political Constraints." <u>Economics & Politics</u>, Vol. 9 (2), July 1997. (with César Martinelli) "On the Credibility of Alternative Exchange Rate Regimes." (with Chris Canavan) Journal of Development Economics, Vol 54 (1997) 101-122.

Spanish version: "Tipos de cambio y credibilidad" in Edwards and Cárdenas (eds.) <u>Inflación</u>, <u>Estabilización y Política Cambiaria en América Latina: Lecciones de los años noventa</u>. Tercer Mundo Editores, Bogotá. 1997.

"When Does it Take a Nixon to Go to China?" (with Alex Cukierman.) American Economic Review, March 1998: 180-197.

"On High Inflation and the Allocation of Resources"

Journal of Monetary Economics. Vol 44:3; December 1999.

"Politics, Institutions, and Fiscal Performance in a Federal System: An Analysis of the Argentine Provinces" <u>Journal of Development Economics</u>. 61(2): 305-333, April 2000 (with Mark Jones and Pablo Sanguinetti).

"Le labyrinthe fiscal de l'Argentine et la théorie des coûts de transaction en politique" <u>La</u>

<u>Documentation française. Problemes d'Amerique latine</u>. n° 1037 (with S. Saiegh), 2000.

"Fiscal Federalism in Argentina: Policies, Politics and Institutional Reform" <u>Economia:</u>

<u>Journal of the Latin American and Caribbean Economic Association</u> Vol 1, Number 2, 157-211. Spring 2001. (with Pablo Sanguinetti and Sebastián Saiegh)

"Amateur Legislators - Professional Politicians: The Consequences of Party-Centered Electoral Rules in a Federal System" (with M. Jones, S. Saiegh and P. Spiller). <u>American Journal of Political Science</u>, Vol. 46, N°. 3, July 2002, pp. 656-669.

"Judicial Independence in Unstable Environments. Argentina: 1935-1998." (with Matías Iaryczower and Pablo Spiller) <u>American Journal of Political Science</u> Vo. 46,  $N^{\circ}$  4, October 2002, pp. 699-716.

"The Political Economy of Economic Reforms in Argentina" (with Juliana Bambaci and Tamara Saront) *Journal of Policy Reform* 5(2): 75-88, 2002.

"Great Expectations and Hard Times: The Argentine Convertibility Plan" (with Sebastián Galiani and Daniel Heymann) <u>Economia: Journal of the Latin American and Caribbean</u> <u>Economic Association</u> Spring 2003, pp. 109-160.

Expanded version (in Spanish) published as: "*Expectativas frustradas: el ciclo de la Convertibilidad*" **Desarrollo Económico**, vol. 43, N°169: 3-44. April-June, 2003.

"The Institutional Determinants of Public Policy: A Transaction Approach with Application to Argentina" (with Pablo Spiller). *Journal of Law, Economics, and Organization*. Volume 19, N° 2: 281-306. October 2003.

"Intergovernmental Transfers and Fiscal Behavior: Insurance Versus Aggregate Discipline" (with Pablo Sanguinetti), *Journal of International Economics*. 62 (2004) 149-170.

"Judicial Lobbying: The Politics of Labor Law Constitutional Interpretation" (with M. Iaryczower and P. Spiller). <u>American Political Science Review</u>, Volume 100(1), February 2006.

"The Institutional Foundations of Public Policy" <u>Economia: Journal of the Latin American</u> and Caribbean Economic Association Vol. 6, Number 2, Spring 2006, 1-36.

"Centralization versus Decentralization: A Principal-Agent Analysis" (with Federico Weinschelbaum) Journal of Public Economic Theory. 9(2): 371-391." [2007]

"Principal--Agent Contracts under the Threat of Insurance" (with Federico Weinschelbaum) Journal of Institutional and Theoretical Economics. 163(3), 379--393. [2007]

"Informality, the State and the social contract in Latin America: A preliminary exploration" (with Jaime Saavedra) International Labor Review Vol. 146 (2007), Issue 3-4: 279-309.

"Political Institutions and Street Protests in Latin America" (with Fabiana Machado and Carlos Scartascini) Journal of Conflict Resolution Vol 55, N° 3. (June 2011)

"Voters as Fiscal Liberals. Incentives and Accountability in Federal Systems" (with Mark Jones and Osvaldo Meloni). <u>Economics & Politics</u> 24 (2): 135-156. July 2012.

"The Making of Policy: Institutionalized or Not?" (with C. Scartascini) <u>American Journal of</u> <u>Political Science</u>, 56:4, pp. 787-801. October 2012.

"The Politics of Federalism in Argentina and Its Effects on Governance and Accountability." (with Martín Ardanaz and Marcelo Leiras) **World Development**, forthcoming.

"Political Institutions, Intertemporal Cooperation, and the Quality of Policies" (with C. Scartascini and E. Stein) <u>Journal of Applied Economics</u> Vol XVI, No. 1 (May 2013), 1-32. (Lead article).

"Veto Players and Policy Adaptability. An Intertermporal Perspective" (with C. Scartascini and E. Stein) (Journal of Theoretical Politics) R&R <u>Journal of Theoretical Politics</u>, forthcoming.

### PAPERS UNDER SUBMISSION

Palanza, Valeria, Carlos Scartascini, and Mariano Tommasi (2013) "The Institutionalization of Congress(es). A Cross-National Comparison." (Revise and resubmit from *Legislative Studies Ouarterly*).

Rossi, Martin, and Mariano Tommasi (2013) "Legislative Effort and Career Paths in the Argentine Congress." (Submitted to *Legislative Studies Quarterly*).

#### **BOOK CHAPTERS**

"Inflation and Relative Prices: Evidence from Argentina." In Sheshinski and Weiss (eds.) Optimal Pricing, Inflation and Cost of Price Adjustment. MIT Press. 1993.

"An Introduction to Gary Becker and Economics." In Tommasi and Ierulli (eds) <u>The New Economics of Human Behavior</u>, Cambridge University Press, 1995. (with K. Ierulli y E. Gleaser)

"Credibility of Policymakers and Economic Reforms" (with Alex Cukierman.) In Sturzenegger y Tommasi (editors), <u>The Political Economy of Economic Reforms</u>. MIT Press, 1998.

"Politics, Institutions and Public Spending in the Argentine Provinces" in James Poterba and Jurgen Von Hagen (eds.) <u>Budget Institutions and Fiscal Performance</u>, University of Chicago Press, 1999. (With Mark Jones and Pablo Sanguinetti)

"An Incomplete-Contracts Approach to Intergovernmental Transfer Systems in Latin America" in Burki and Perry (editors) <u>Decentralization and Accountability of the Public Sector</u>. Annual World Bank Conference on Development in Latin America and the Caribbean 1999. (with Sebastián Saiegh), May 2000.

"Subnational Fiscal Rules: A Game Theoretic Approach" (with Miguel Braun) in G. Kopits (ed.) Rules-Based Fiscal Policy in Emerging Markets: Background, Analysis and Prospects (Palgrave MacMillan) 2004.

"Crisis, Political Institutions and Economic Reforms. The Good, the Bad, and the Ugly," in Bertil Tungodden, Nicholas Stern, and Ivar Kolstad. <u>Toward Pro-Poor Policies - Aid,</u> <u>Institutions and Globalization</u>. Annual World Bank Conference on Development Economics – Europe. World Bank/Oxford University Press. 2004.

Prior version published as "Crises, institutions politiques et réformes politiques: le bon, le mauvais et l'affreux" <u>Revue d'economie du developpement</u> Vol.17, n°2-3, 49-89 (2003).

"The Institutions of Regulation: An Application to Public Utilities" (with Pablo Spiller) in C. Menard and M. Shirley <u>Handbook of New Institutional Economics</u> Springer. 2005.

"The Economic Effects of Unions in Latin America: Teacher's Unions and Education in Argentina" (with V. Murillo, L. Ronconi, and J. Sanguinetti), in Kuhn and Márquez (Eds.) What Difference Do Unions Make? Their Impact on Productivity and Wages in Latin American. Latin American Research Network, Inter-American Development Bank. 2005.

"Instability and Public Policy-Making in Argentina" (with Pablo Spiller). In S. Levitsky and M.V. Murillo (eds) <u>Argentine Democracy: The Politics of Institutional Weakness</u>. Penn State University Press, 2006.

"Federalism in Argentina and the Reforms of the 1990's" in Wallack and Srinivasan (eds.) <u>Federalism and Economic Reform: International Perspectives</u>. Cambridge University Press. 2006.

"On the Political Economy of Market Reform in Latin America" (with Alvaro Forteza) in Fanelli and McMahon (eds), <u>Understanding Market Reform: Motivation, Implementation, and Sustainability</u> Palgrave, McMillan, 2006.

"Understanding the Political Economy of Structural Reform: The Case of Argentina." (with C.Acuña and S. Galiani) in J. Fanelli (ed) <u>Understanding Reform in Latin America:</u> <u>Similar reforms, diverse constituencies, varied results</u>. Palgrave, McMillan, 2007.

"The Institutional Determinants of State Capabilities in Latin America." (with Ernesto Stein) in F. Bourguignon and B. Pleskovic (eds.) <u>Annual World Bank Conference on Development</u> <u>Economics Regional: Beyond Transition</u>. World Bank Publications, 2007.

"Political Institutions, Policymaking, and Economic Policy in Latin America" (with M. Ardanaz and C. Scartascini) Chapter 3 in J. A. Ocampo and J. Ros, <u>Oxford Handbook of Latin American</u> <u>Economics</u>..Oxford University Press, 2011.

"How (Not) to Produce Effective Policies: Institutions and Policymaking in Latin America" (with C. Scartascini) in J.Santiso and J. Dayton Johnson <u>Oxford Handbook of Latin American</u> <u>Political Economy</u> 2012. Oxford University Press

#### ARTICLES IN SPANISH OR IN LATIN AMERICAN JOURNALS

"Information and Uncertainty in Today's Latin America."

Estudios de Economía (Universidad de Chile) 20(2), December 1993. (with Jaime Vatter.)

"No Sea Ignorante: La Dispersión de Precios no es una Medida de la Ignorancia en el Mercado"

### Estudios de Economía (Universidad de Chile). June 1995.

"Inflation and the Informativeness of Prices: Microeconomic Evidence from High Inflation." <u>Revista de Econometria</u> (Brazilian Review of Econometrics), Vol 16 (2), November 1996.

"High-Inflation: Resource Misallocation and Growth Effects." **Estudios de Economía** (Universidad de Chile), Vol 23(2), December 1996: 157-178.

"Política, Instituciones y Desempeño Fiscal en las Provincias Argentinas" in <u>Economía</u>

<u>Política de las Finanzas Públicas en América Latina</u>, 1999, Cárdenas and Montenegro (eds).

Bogotá: TM Editores. (with Mark Jones and Pablo Sanguinetti). Preliminary version appeared as "Política, Instituciones y Perfomance Fiscal en las Provincias Argentinas" in <u>Federalismo y</u>

<u>Gobiernos Locales</u>, Universidad Nacional de La Plata, 1997.

"Instituciones y Resultados Fiscales" **Desarrollo Económico** vol 38, Nº 149. April-June 1998.

"Algunas consideraciones sobre diseño óptimo de instituciones fiscales federales" <u>Economica</u>, XLIV, 3: 145-183. La Plata, Argentina, 1998. (With Matías Iaryczower and Sebastián Saiegh)

"Why is Argentina's Fiscal Federalism so Inefficient? Enterying the Labyrinth" <u>Journal of Applied Economics</u>, 1999. CEMA, Buenos Aires, Argentina. (With S. Saiegh)

"Instituciones Fiscales. Algunas consideraciones generales y una propuesta (parcial) para el caso argentino." In <u>Reglas Macrofiscales, Instituciones e Instrumentos</u>
<u>Presupuestarios Plurianuales</u>. Secretaría de Hacienda, Ministerio de Economía, Argentina. April 2000.

"La Economía Política de las Reformas Económicas en la Argentina" <u>Cuadernos de Economía:</u> <u>Latin american journal of economics</u>, Chile, 37 (112), December 2000. (with Juliana Bambaci and Tamara Saront).

"El funcionamiento de las instituciones políticas y las políticas públicas en la Argentina. Una aproximación desde la Nueva Economia Institucional." (with Pablo Spiller), <u>Desarrollo</u> <u>Económico</u> Nº 159, vol. 40, Octubre-Diciembre 2000.

Reprinted in <u>Lecturas sobre el Estado y las políticas públicas: Retomando el debate de ayer para fortalecer el actual</u>. Edited by Carlos Acuña, Jefatura del Gabinete de Ministros de la Nación Argentina, 2007.

"Reformas económicas y limitaciones políticas: sobre la inconsistencia temporal del gradualismo" <u>Gaceta de Economía (ITAM, Mexico)</u> Año 7, n° 13, Otoño 2001: 39-55. (with Cesar Martinelli.)

"La política de las políticas públicas" (with Ernesto Stein) <u>Política y Gobierno</u> XIII, n° 2: 393-416.

"Instituciones democráticas, procesos de formulación de políticas y calidad de las políticas en América Latina" (with Ernesto Stein) in Machinea and Serra <u>Visiones del Desarrollo en</u> América Latina. CEPAL and CIDOB, 2007

"Un Pais sin Rumbo: Politica, Politicas Publicas y Desarrollo en la Argentina (con una leve comparacion al caso chileno" <u>Desarrollo Economico</u> (December 2010)

"Instituciones y Politica Fiscal" in <u>Progresos en Economía Política de la Política Fiscal</u> (O. Meloni,ed.). Serie Progresos en Economía: Asociación Argentina de Economía Política. 2013 (With Osvaldo Meloni).

### **WORKING PAPERS**

"Intertemporal Pricing in Search Markets. Customer Markets and Price Rigidity" Department of Economics, UCLA, Working Paper 681, December 1992.

"Visibility and Credibility: On nominal anchors and other ways to send clear signals" (with Chris Canavan) Boston College Working Paper in Economics 346.

"Los determinantes económicos e institucionales de los déficits en los presupuestos provinciales: Argentina 1983-1995." (with Pablo Sanguinetti) Mimeo, Inter American Development Bank, Washington D.C., 1997.

"Argentina's Federal Fiscal Institutions: A Case Study in the Transaction-Cost theory of Politics" (With Sebastián Saiegh) Working Paper 11, Centro de Estudios para el Desarrollo Institucional, 1998.

"Some Reflections on the Institutional Reforms Required for Latin America" (with Carlos Acuña). Working Paper 20, Centro de Estudios para el Desarrollo Institucional & Proceedings for the Conference on Institutional Reforms, Growth and Human Development in Latin America, Yale Center for International Studies and Council of Latin American Studies, Yale University, 1999.

"Coming Together: The Industrial Organization of Federalism" (with Matías Iaryczower and Sebastián Saiegh). Working Paper 30, Centro de Estudios para el Desarrollo Institucional. "Nueva Institucionalidad Fiscal Federal. Propuestas de Reforma Institucional al Federalismo Fiscal Argentino" (with Matias Iaryczower, 1999)

- "Una propuesta de reforma al federalismo fiscal argentino" Cuaderno de Opinión N° 8, Centro de Estudios para el Desarrollo Institucional, August 2000. (with Matias Iaryczower and Juan Sanguinetti)
- "Decentralization, Fiscal Discipline, and the Bailout Problem: The Case of Argentina" Research Network Working Paper R-467, Interamerican Development Bank, August 2002 (with J.P. Nicolini, J. Posadas, J. Sanguinetti and P. Sanguinetti)
- "La Conducta Fiscal de los Gobiernos Municipales en la Argentina: Los Determinantes Economicos, Institucionales y Politicos" Mimeo, Universidad Nacional de La Plata, and Universidad Di Tella (with J. Sanguinetti and P. Sanguinetti)
- "The Political and Institutional Determinants of Social Policy. A Transactions Approach" (with Ariel Fiszbein)
- "Keeping a Seat in Congress: Provincial Party Bosses and the Survival of Argentine Legislators" (with M. Jones, S. Saiegh and P. Spiller).
- "Fiscal Rules for Subnational Governments: Some organizing principles and Latin American experiences" (with Miguel Braun). Working Paper 78, Centro de Estudios para el Desarrollo Institucional (CEDI), Fundación Gobierno y Sociedad, September 2002. (Shorter version published as Braun and Tommasi, in Kopits 2004)
- "Problemas para la expansión del grado de cobertura en el sistema reformado de pensiones argentino" (with J. Colina and L. Ronconi)
- "Diagnostico Institucional de Sistemas de Servicio Civil: El Caso de Argentina" (with M. Iacoviello and L. Zuvanic), mimeo, Inter-American Development Bank, September 2002. "A Synoptic Guide to Decentralization" with Tim Besley and Jean-Paul Faguet, for the Decentralization Task Force, Initiative for Policy Dialoge, Columbia University.
- "Politización, estrategia y cultura burocrática: áreas de abordaje para la reforma del servicio civil en Argentina" (with M. Iacoviello and L. Zuvanic). Paper presented at the international meeting of CLAD, State Reform and Public Administration, Panama, October 2003.
- "Political Institutions, Policymaking Processes, and Policy Outcomes: An Intertemporal Transactions Framework" (with Pablo Spiller and Ernesto Stein) Leitner Program in International and Comparative Political Economy Working Paper 2003-03, Yale University.
- "Political Institutions, State Capabilities and Public Policy: International Evidence" Working Paper 661, Research Department, Inter-American Development Bank. (With Carlos Scartascini and Ernesto Stein). 2008.

Codebook: "Political Institutions, State Capabilities and Public Policy: An International

*Dataset*" Research Department, Inter-American Development Bank. (With Heather Berkman, Carlos Scartascini and Ernesto Stein).

"La Argentina, un país sin rumbo (con una leve comparación al caso chileno)" Paper prepared for the Ford Foundation Project "Political Economy of the Southern Cone".

"The Political Economy of Productivity: Actors, Arenas, and Policies. A Framework of Analysis" Working Paper 640, Research Department, Inter-American Development Bank. (With Maria Victoria Murillo and Carlos Scartascini).

"Political Institutions, Intertemporal Cooperation, and the Quality of Policies." with Carlos Scartascini and Ernesto Stein Working Paper 676, Research Department, Inter-American Development Bank, April 2009.

Codebook: "Politics, Policies, and Productivity: An International Dataset." with Ariel Mecikovsky and Carlos Scartascini Inter-American Development Bank and Universidad de San Andrés, January 2010.

"Are We All Playing the Same Game? The Economic Effects of Constitutions Depend on the Degree of Institutionalization." (With G. Caruso and C Scartascini) Mimeo. Inter-American Development Bank.

"A Tale of Two Latin American Congresses. Towards a Comparative Study of nstitutionalization and Effectiveness" (with V. Palanza and C. Scartascini). D.T. Nº 111, Department of Economics, Universidad de San Andres.

### **BOOKS EDITED**

<u>The New Economics of Human Behaviour</u>. Cambridge University Press, 1995. (with Kathryn Ierulli)

Translated into Spanish as *Economía y Sociedad*, Cambridge University Press, 2000.

The Political Economy of Economic Reforms. MIT Press, 1998.

(with Federico Sturzenegger)

*La Nueva Economía Política. Racionalidad e Instituciones.* EUDEBA, Editorial de la Universidad de Buenos Aires, 1998. (with Sebastián Saiegh)

**Policymaking in Latin America: How Politics Shapes Policies.** (With Ernesto Stein). IADB David Rockefeller Center for Latin American Studies, Harvard University. 2008

<u>How Democracy Works? Institutions, Actors and Arenas in Latin American Policymaking</u> David Rockefeller Center for Latin American Studies, Harvard University. 2010. (With Carlos Scartascini and Ernesto Stein)

### ¿Como se deciden las politicas publicas? El juego político en America Latina?

Editorial Mayol, Bogota, Colombia. 2011 (With C. Scartascini, P Spiller and E Stein)

### **BOOKS**

### Los determinantes institucionales del desarrollo argentino. Hacia una agenda institucional.

Centro de Estudios para el Desarrollo Institucional (Fundación Gobierno y Sociedad), and United Nations Program for Development. EUdeBA, 2000.

(Principal investigator, with Pablo Spiller)

## **The Politics of Policies.** Economic and Social Progress in Latin America (2006 Report).

Inter-American Development Bank.

David Rockefeller Center for Latin American Studies, Harvard University, 2005.

(Coordinator and principal investigator, with Ernesto Stein)

<u>The Institutional Foundations of Public Policy in Argentina.</u> 2007, Political Economy of Institutions and Decisions Series, Cambridge University Press. (with Pablo Spiller)

### **REVIEWS, COMMENTS and NOTES**

Comment to Trejos and Wright, "Search, Bargaining, Money and Prices." **Journal of Money, Credit and Banking** 25 (3), Agosto 1993.

Review of Leonardo Leiderman's "Inflation and Disinflation: The Israeli Experiment." Journal of Economic Literature XXXII, September 1994.

Comment to Dani Rodrik's, "Why There is So Much Economic Insecurity in Latin America", with Silvana Tenreyro. Working Paper # 27, Department of Economics, Universidad de San Andrés.

"Consensos básicos sobre relaciones fiscales federales y co-participacion" Fiscal Institutions Forum, CEDI. With M. Iaryczower.

Notes on *Plan de Modernización del Estado*, Vicepresidencia de la Nación Argentina, August 2000.

"Politicians, Public Support and Social Equity Reforms" (with Joan Nelson). Working Paper

51, Center of Studies for Institutional Development. To be published in a volume by Carnegie Endowment for International Peace.

Comments to S. Galiani and E.Schagrodsky (2001) "Evaluating Education Decentralization in Argentina" Economía: Journal of LACEA.

"Notes on Fiscal Federalism" written for Initiative for Policy Dialogue – Task Force on Decentralization Meeting, October 2001, Columbia University.

"A Synoptic Guide to Decentralization" by the Task force on Decentralization, IPD, Columbia University (with Tim Besley and Jean-Paul Faguet)

"The Institutonal Determinants of Effective Policies in Latin America" in <u>Beyond Transition</u>, Newsletter About Reforming Economies, Center for Economic and Financial Research, Moscow, Russia.

Review of *Federalism*, *Fiscal Authority*, *and Centralization in Latin America* by Alberto Díaz-Cayeros, Cambridge University Press. *Perspectives on Politics*, Volume 6, Issue 01, March 2008, pp 187-188.

Comment to M Aoki's "Individual Social Capital, Social Networks, and Their Linkage to Economic Games." In Annual World Bank Conference on Development Economics (forthcoming)

"Latin America: How State Capacity Determines Policy Success" <u>Governance. An</u>
<u>International Journal of Policy, Administration, and Institutions</u> April 2011. 24(2): 199-203.

### Public Lectures

Robert F. Kennedy Lecture, David Rockefeller Center for Latin American Studies and Department of Economics, Harvard University: *Political Institutions and Economic Policymaking in Argentina*. March 7, 2000.

Mario H. Simonsen Lecture. Latin American Meeting Econometric Society, Buenos Aires: *Institutions, Intertemporal Political Agreements, and Public Policy*. July, 2001.

Institute of Integrated Development Studies (Kathmandu, Nepal), August 2003.

Indian Council for Research on Internacional Economic Relations (Delhi), August 2003.

South Asia Network of Economic Institutes annual meeting Special Invited Lecture *Policy* 

Reforms in the Context of Political and Institutional Realities: Lessons of Experience From Argentina, Colombo, Sri Lanka, August 2003.

Pakistan Institute of Development Economics, Islamabad, August 2003.

Keynote Speaker, Encuentro Anual, Sociedad de Economía de Chile, Villa Alemana, 2004.

Presidential Address, X Meeting of the Latin American and Caribbean Economic Association, Paris. *The Institutional Foundations of Public Policy*. October 2005.

### Other Professional Activities

- -Argentine Foreign Ministry, 1992. Study on Protection of Intellectual Property Rights.
- -Ministerio de Economía de la Provincia de Buenos Aires, 1996-1997. Study of the Determinants of Provincial Fiscal Deficits in Argentina (1983-1995).
- -Inter-American Development Bank, 1996-1997. Study on Institutions and Fiscal Outcomes in Argentina.
- -Advisor to the Chief Economist of the Inter-American Development Bank on the design of research strategy on The Autonomy of Public Agencies in Latin America.
- -Director of group assisting the Ministry of Finance (Secretaría de Programación Económica, Argentina) on the Design of the Regime of Intergovernmental Transfers, 1998.
- -Participant Brainstorming Session with part of the Newly Inaugurated Economic Team in Colombia, 1998.
- -World Bank, Study on the Optimal Design of Intergovernmental Transfers in Latin America, 1999.
- -Director of a Forum on Fiscal Institutions, monthly meetings with academics and policymakers, 1998-1999. (Buenos Aires and Tucumán)
- -Launcher of a Forum on Social Policy, monthly meetings with academics and policymakers, 1998-1999. (Buenos Aires)
- -Supervisor, team advising the Government of Province of San Luis (Argentina), on the Design of Regulatory Framework for the Development of Charter Schools.
- -Supervisor, team writing a Report on the Argentine Budget, for public diffusion.
- -Supervisor, team writing a Map to the Argentine Government, for public diffusion.
- -Participant in Forum Buenos Aires office Interamerican Development Bank, with Economic Teams of Political Parties and Think Tanks on the Argentine Tax Sharing Agreement
- -Co-Director (with M.A. Broda) of Team Advising Consejo Empresario Argentino (the top business organization in Argentina) on State and Fiscal Reform in Argentina.
- -Participant, Brainstorming Session with the advisors of the Jefe de Gabinete, Argentina, on the Design of the Jefatura de Gabinete.
- -Participant, Brainstorming Sessions with the Secretary of Commerce, Argentina, on the Design of the Secretary of Commerce.
- -Advisor to the Secretary of Commerce, on the Design of a General Institutional Framework for the Regulatory Agencies of Argentina.

- -Member, Social Equity Forum (of current and past Latin American Ministers and Presidents, and academics), Inter American Development Bank.
- -Participant, Meeting Organized by the Vice-President of Argentina on *Strategies for State and Political Reform in Argentina*, Argentine Senate, Buenos Aires, December 1999.
- -Project "Decentralization, Fiscal Discipline in Subnational Governments, and the Bailout Problem" Inter American Development Bank, Office of the Chief Economist. Member of the team in charge of: "The Argentine Case." (1999)
- -Advisor to the World Development Report 2000/2001: Attacking Poverty. World Bank
- -Panelist, Congreso Agora: encuentro para la modernización parlamentaria, Argentine Chamber of Deputies, October 2000.
- -Consultant/Project Leader, Inter American Development Bank, Design of Framework to Analyze Institutional and Political Impediments to the Efficient Delivery of Social Services.
- -Project "The Economic Effects of Unions in Latin America," Inter American Development Bank, Research Department. Leader of the team in charge of: "Teachers Unions and Education in Argentina." (2001)
- -Advisor to the Secretary of Economic Policy of Argentina on the design of a new tax-sharing agreement (2001)
- -Project Leader, Report for the Povery and Inequality Advisory Unit, Inter American Development Bank: "Inventario de programas de protección social y combate a la pobreza en América Latina y el Caribe", aspectos institucionales y presupuestarios. (Diálogo Regional de Políticas a ser utilizado en la segunda reunión de la Red para la Reducción de la Pobreza y la Protección Social.)
- -Principal Researcher, Study on the Roles of National and Provincial Governments in the Health Sector, (Argentina Health Sector Strategy) World Bank .
- -Consultant, IDRC (Canada) on their agenda for Latin America on Social and Economic Equity
- -Consultant, Inter American Development Bank: Civil Service Systems in Latin America; the Argentine Case.
- -Leader, Global Development Network Project Understanding Reform, Country Study: Argentina.
- -External Academic Advisor and Coordinator, Research Department, Inter-American Development Bank, Project "Political Institutions, Policymaking Processes and Policy Outcomes in Latin America"
- Main Academic Advisor. Inter-American Development Bank. Economic and Social Progress Report 2006: The Political Economy of State Reform in Latin America.
- External Academic Advisor and Coordinator, Research Department, Inter-American Development Bank, Project "The Political Economy of Productivity: Actors, Arenas, and Policymaking" (2008-2009)
- -External Academic Advisor, Misión para la Revisión de la Industria Cafetera Colombiana, Gobierno de Colombia, 2013.
- -Member Program Committee, International Economic Association, 2014.