The Vital Center

A FEDERAL-STATE COMPACT TO RENEW

THE GREAT LAKES REGION

The Federal Reserve Bank of Chicago, Oct. 23, 2006

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What is the Great Lakes Economic Initiative?

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Purpose: Improve the economic vitality of the region



Understand the history, forces and trends shaping the economic prospects of the region and its position in the global economy

Assess the region's assets, challenges and opportunities given what matters for economic growth today

Build support for effective economic growth strategies among state, regional and federal political, opinion, civic and business/labor leaders

Develop policy directions and recommendations for state, regional national leadership

Push an ongoing dialogue about economic policy to benefit the region and the country



What are our Major Findings?

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The Vital Center: Major Findings



The Great Lakes Region has a unique, shared economic and social history



The region has assets central to U.S. competitiveness as a generator of talent, knowledge, innovation, and leader in global commerce and connections



Despite its assets, this "North Coast" region faces major challenges in transitioning from industrial to knowledge economy leadership



The moment is ripe for leaders in the Great Lakes Region to forge a new compact with federal government

The Great Lakes region created and dominated the agroindustrial era...dynamic, highly interdependent economy

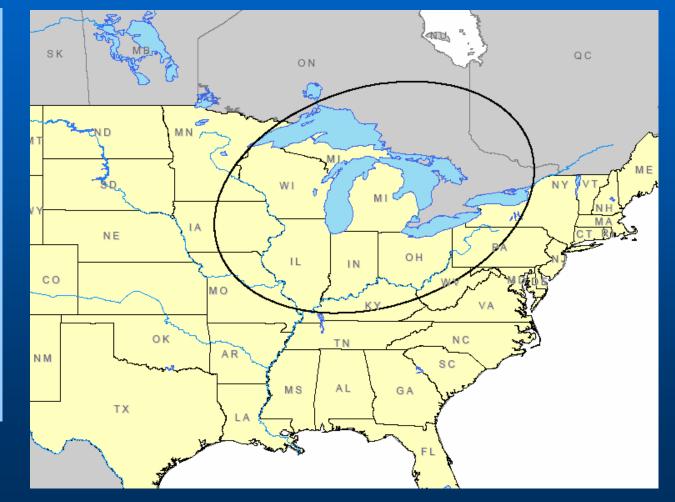
Great Enterprise:

- •Armour
- •Ford
- •Rockefellor
- •Sears
- •Heinz
- •Carnegie

Great Innovation:

- •Assembly Line
- •The skyscraper
- •Land grant university
- •The airplane
- •The Internet

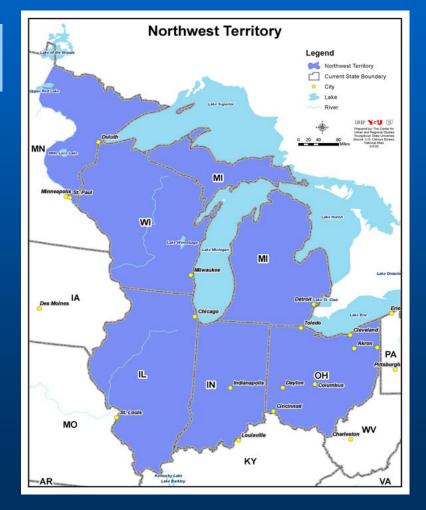




Shared values and political organization shaped development

The Old Northwest Territory

Source: Youngstown State University, Center for Urban and Regional Studies, 2005



Shared Values
Free Labor
Education
Local Government
Civil Rights
Free Land
Religious Freedom

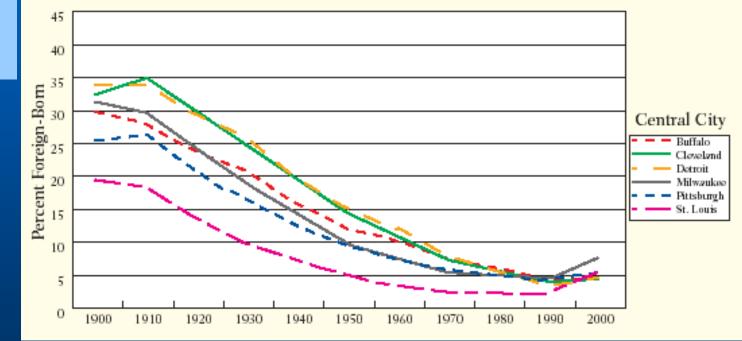
The region's natural bounty converted to product - a network of manufacturing communities emerged, liberally sprinkled among the most fertile farmland on earth

"The Midwest has been characterized by vigorous urbanization throughout its history, southern Wisconsin and Michigan, Eastern Iowa and Minnesota, northern Illinois and Indiana, and virtually all of Ohio are characterized by dense city systems."

> Page and Walker, (1991) From Settlement to Fordism: The Agro-industrial revolution in the American Midwest

Farms and factories brought waves of newcomers from the other parts of the country, and the world

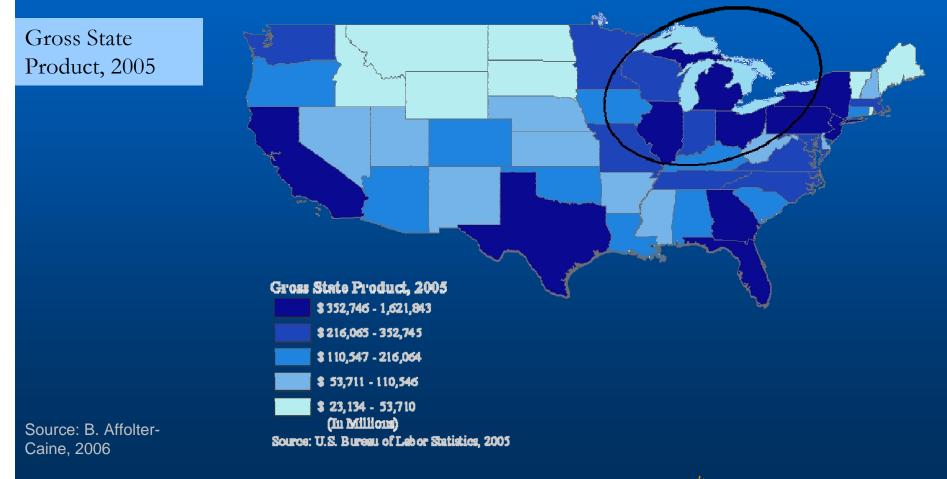
Percent Foreign-Born Population in Former Gateways 1900-2000



Source: Brookings, U.S. Census Bureau

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The Great Lakes region today is an economic engine...97 million people produce 32% of U.S. GDP



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The region is home to significant corporate decision and R&D centers and has over 300 of Fortune 1000 firms

Fortune 1000 Company Headquarters, 2004

Fortune 1000 Company Headquarters

Greater than 60 26-60 11-25 5-10 Less than 5 No Companies

Map Source: B. Affolter-Caine: 2006 Adapted from Missouri Department of Economic Development's Map of Fortune 1000 Company Headquarter in 2004, Industry Studies, 2000: Data Source:Fortune Magazine, 2006

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Great Lakes is one of the country's emerging 'Mega-Regions, with over 40 million people living in networked metros

Major Interstates Linking Mega-Regions in the U.S.

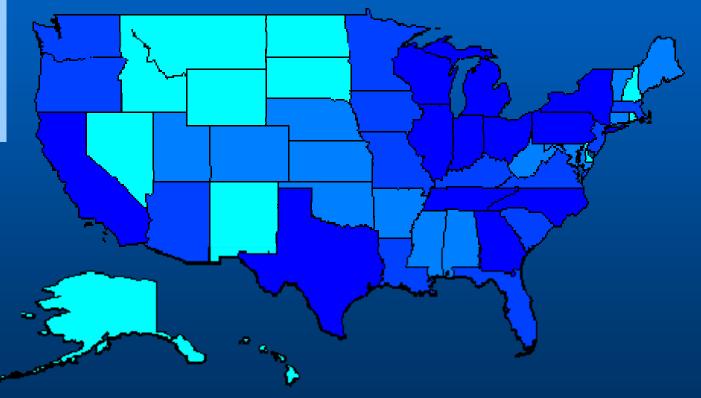
Source: Robert E. Lang and Dawn Dhavale, "Beyond Megalopolis: Exploring America's New "Megapolitan" Geography," 2005



It leads U.S. participation in global trade, with over 30% of U.S. merchandise exports from Great Lakes states

North American Free Trade Agreement (NAFTA): Export Quintiles from Greatest (dark) to Lowest (light)

Source: TradeStats Express, <u>http://tse.export.gov</u> 2000



	Region*, with states** and export rank		dollars) T		Region*, with states** and export rank		Exports (in dollars)	Share of U.S. Total
	U.S. Great Lakes	\$ \$	904,379,818 267,975,911	30%	West	\$	116,818,585	13%
The Great Lakes region is a huge player in global trade, responsible	New York (3), Michigan (5), Illinois (6), Ohio (7), Pennsylvania (9), Indiana (11), Wisconsin (18), Kentucky (19), Minnesota (20), Missouri (25), Iowa (27), West Virginia (39)				California (2), Washington (4), Arizona (17), Oregon (22), Colorado (29), Utah (31), Nevada (35), Arkansas (37), Idaho (38), New Mexico (42), Hawaii (47), Montana (49), Wyoming (50)			
for more than	Northeast	\$	138,464,560	15%	Midwest	\$	189,017,819	21%
30 percent of the U.S. merchandize exports	New York (3), Pennsylvania (9), Massachusetts (10), New Jersey (12), Connecticut (26), Vermont (33), New Hampshire (41), Delaware (43), Maine (44), Rhode Island (45)				Michigan (5), Illinois (6), Ohio (7), Indiana (11), Wisconsin (18), Minnesota (20), Missouri (25), Iowa (27), Kansas (30), Nebraska (40), North Dakota (46), South Dakota (48)			
	South	\$	314,783,577	35%				
Source: TradeStats	Texas (1), Florida (8), Georgia (13), North Carolina (14), Louisiana (16), Tennesee (16), Kentucky (19), South Carolina (21), Virginia (23), Alabama (24), Maryland (28), Oklahoma (32), Mississippi (34), Alaska (36), West Virginia (39)							

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The Vital Center: Major Findings



The Great Lakes Region has a unique, shared economic and social history



The region has assets central to U.S. competitiveness as a generator of talent, knowledge, innovation, and leader in global commerce and connections



Despite its assets, this "North Coast" region faces major challenges in transitioning from industrial to knowledge economy leadership

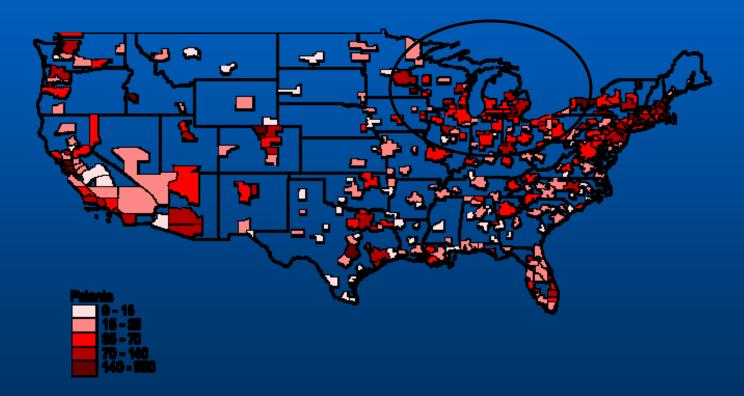


The moment is ripe for leaders in the Great Lakes Region to forge a new compact with federal government

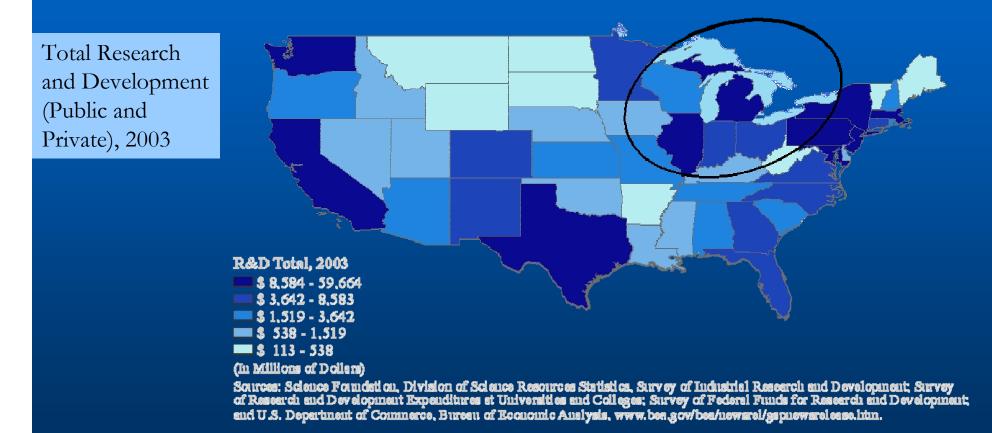
The Great Lakes region is one of the world's centers for new technologies and ideas, generating 32% of nation's patents.

Patents per 100,000 Jobs, 1999

Source: A. Reamer, L. Icerman and J. Youtie, *Technology Transfer and Commercialization: Their Role in Economic Development, 2003*



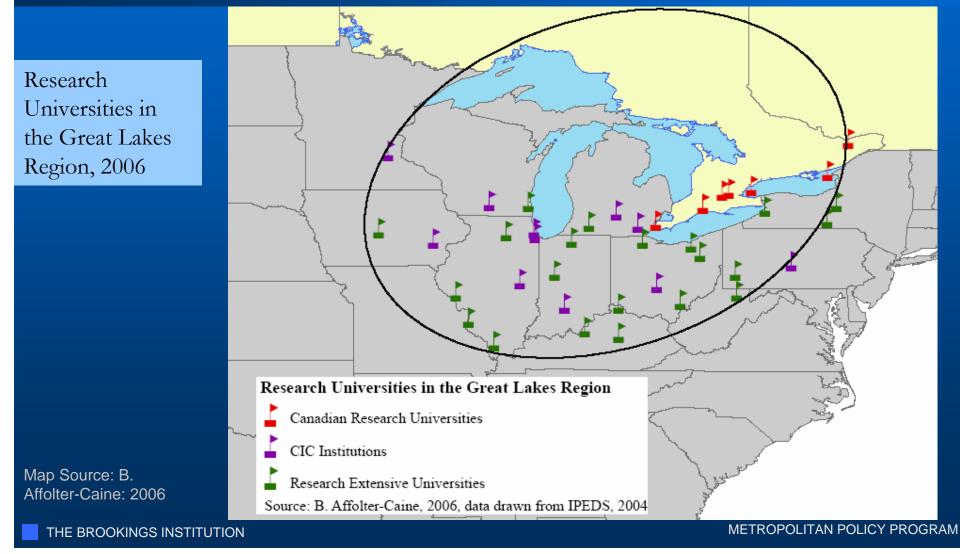
Great Lakes do a significant share (29%) of the nation's public and private research and development



Map Source: B. Affolter-Caine: 2006

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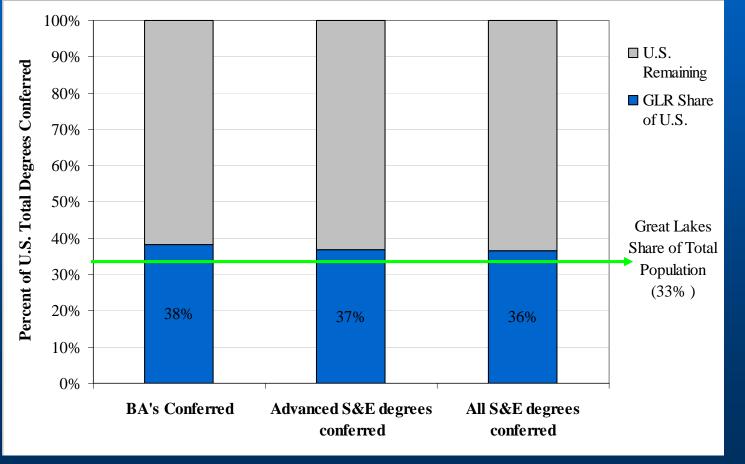
Great Lakes states are home to the largest concentration of research universities in the world...



...that produce a huge amount of talent, particularly in the sciences and engineering

Great Lakes Regional Share of Degrees Conferred of Total U.S.

Source: U.S. Census Bureau, 2000 and 2005 American Community Surveys



19 of 100 top universities in the world are Great Lakes institutions, more than NE/Mid-Atlantic and West

Great Lakes' Top 100 Ranked Universities in the World

Source: Institute of Higher Education, Shanghai Jiao Tong University, 2005

Institution	Location	Rank
University of Chicago	Chicago, Illinois	9
Cornell University	Ithaca, New York	12
University of Wisconsin - Madison	Madison, Wisconsin	16
University of Michigan	Ann Arbor, Michigan	21
University of Toronto	Toronto, Ontario	24
University of Illinois - Urbana Champaign	Urbana-Champaign, Illinois	25
Washington University	St. Louis, Missouri	28
Northwestern University	Evanston, Illinois	31
University of Minnesota	Minneapolis-St. Paul, Minnesota	32
Pensylvania State University	University Park, Pennsylvania	39
University of Pittsburgh	Pittsburgh, Pennsylvania	43
Carnegie Mellon University	Pittsburgh, Pennsylvania	54
Ohio State University	Columbus, Ohio	63
University of Rochester	Rochester, New York	65
Case Western Reserve University	Cleveland, Ohio	69
Purdue University	West Lafayette, Indiana	75
Michigan State University	Lansing, Michigan	77
Indiana University	Bloomington, Indiana	87
McMaster University	Hamilton, Ontario	90

The region has potential leadership in emerging global industries, including energy, next-generation transportation

Energy Statistics, 2004

Source: EIA State Energy Data, 2004 Report

*Comparison regions are those that are drawn and defined by the U.S. Census; Great Lakes states are therefore also included in these regions. **State figures include states in their entireties

Region*, with	Primary	Net Generation, 2004		Consumption, 2004		
states**	Source	(MWh)	Rank	(MWh)	Rank	
U.S.		3,970,518,778		3,536,802,678		
Great Lakes		1,367,154,311	34%	1,153,471,436	33%	
Illinois	Coal	191,957,778	5	139,253,956	7	
Indiana	Coal	127,770,396	9	103,094,263	12	
lowa	Coal	43,248,189	34	40,902,773	31	
Kentucky	Coal	94,529,947	18	86,521,156	15	
Michigan	Coal	118,487,269	12	106,606,040	10	
Minnesota	Coal	52,364,127	25	63,340,315	24	
Missouri	Coal	87,632,910	20	74,054,296	20	
New York	Nuclear	137,964,794	7	145,081,709	5	
Ohio	Coal	148,345,905	6	154,221,114	4	
Pennsylvania	Coal	214,658,501	3	143,501,493	6	
West Virginia	Coal	89,749,562	19	28,918,612	35	
Wisconsin	Coal	60,444,933	23	67,975,709	21	
Northeast		549,879,552	14%	503,186,475	14%	
South		1,703,443,847	43%	1,517,959,100	43%	
West		770,706,184	19%	683,475,923	19%	
Midwest		946,489,195	24%	832,181,180	24%	

The region is home to top hospitals, many ranking in the top ten in their areas

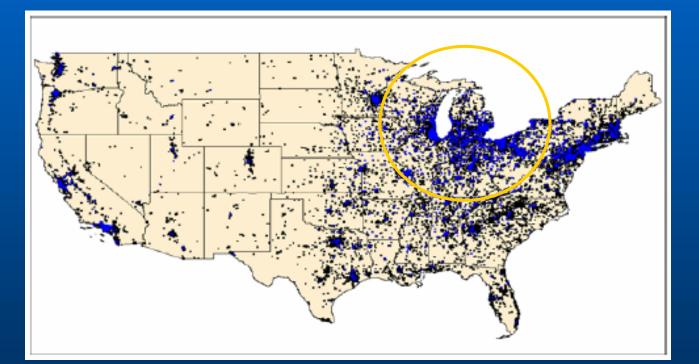
Healthcare Rankings, 2006

	Hospitals in the	Five hospitals in the Great Lakes Region were awarded Honor Role status, of which only 14 hospitals across the country
Specialty	top ten	attained by being ranked highly in at least six specialties.
Cancer	2	Hospitals
Digestion	4	Mayo Clinic, Rochester, MN
ENT	6	Cleveland Clinic, Cleveland, OH
Endocrinology	3	Barnes-Jewish Hospital/Washington University, St. Louis
Gynecology	2	University of Michigan Hospitals and Health System, Ann Arbor, MI
Heart	3	University of Pittsburgh Medical Center
Kidney Disease	3	Source: 2006 Hospital Rankings by U.S. News and World Report
Neurology	3	
Ophthalmology	1	
Orthopedics	4	
Pediatrics	3	
Rehabilitation	3	
Respiratory	3	
Rheumatology	2	
Urology	2	

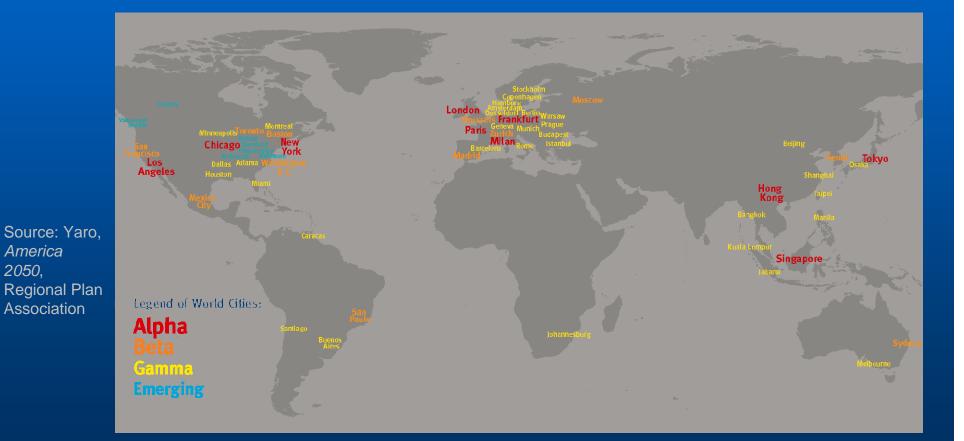
It excels in advanced manufacturing components, including electronics, robotics, nanotechnology, materials

Union (blue) and Non-Union Plants in Component Manufacturing

Source: WAI analysis of proprietary AFL-CIO data on locations of unionized plants, 2005

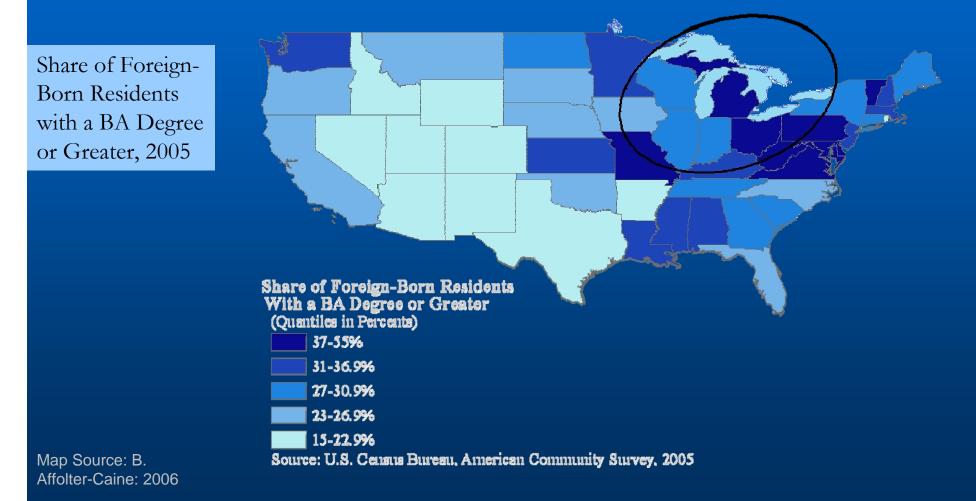


The region is home to many globally connected firms, cities, universities, and multi-national populations



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Foreign born immigrants have offset some domestic population losses, and are relatively well-educated



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The Vital Center: Major Findings



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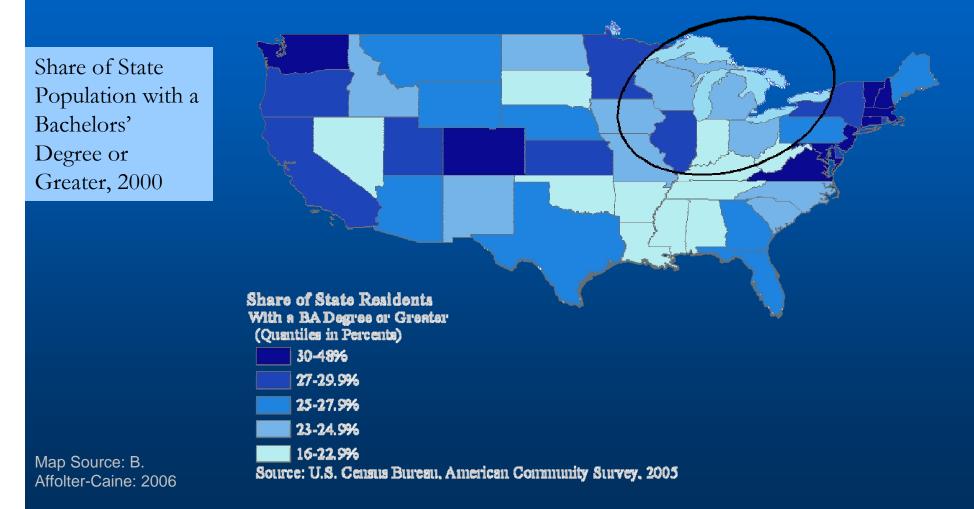


Despite its assets, this "North Coast" region faces major challenges in transitioning from industrial to knowledge economy leadership



The moment is ripe for leaders in the Great Lakes Region to forge a new compact with federal government

State education attainment levels lag



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Most states are losing domestic population and nearly all losing talent

Net Migration (1995-2000)

Net Migration (1995-2000) In-Migration of Talented*

In-migration of total population**

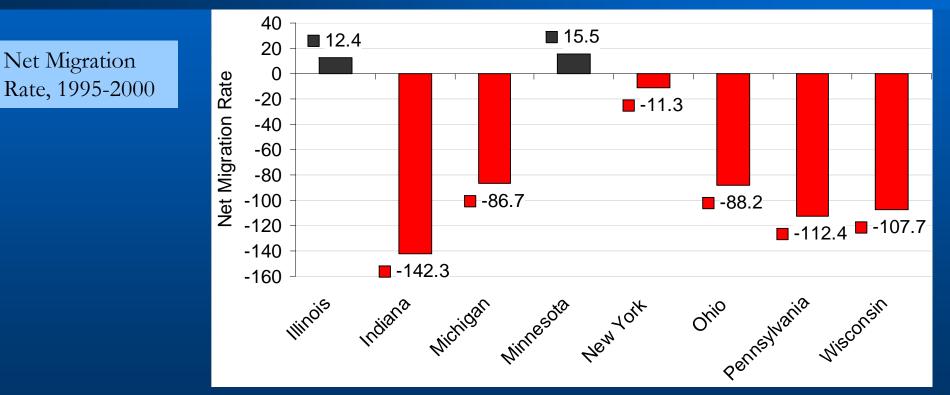
Out-migration of total population

Out-Migration of Talented

- In-migration of total population
- Out-migration of total population

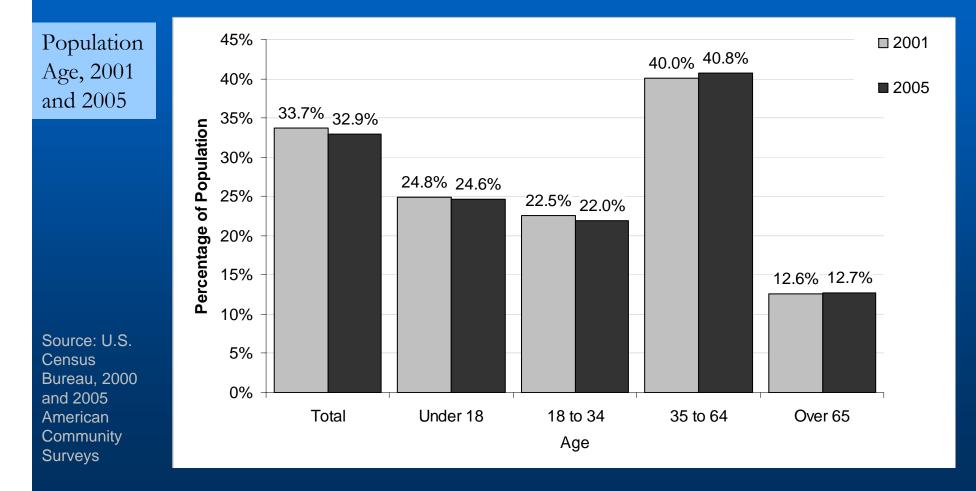
Source: Adapted from U.S. Census Bureau, 2005 *Talented population includes those who in 2000 were young (aged 25-39), single and college educated (BA or greater). **Total population includes all individuals aged 5 or older, and excludes in-movers from abroad Source: Adapted from U.S. Census Burean Migration Report, 2005

Among the states in the region, only two states escaping the "brain-drain" of college educated 25-39 year olds...



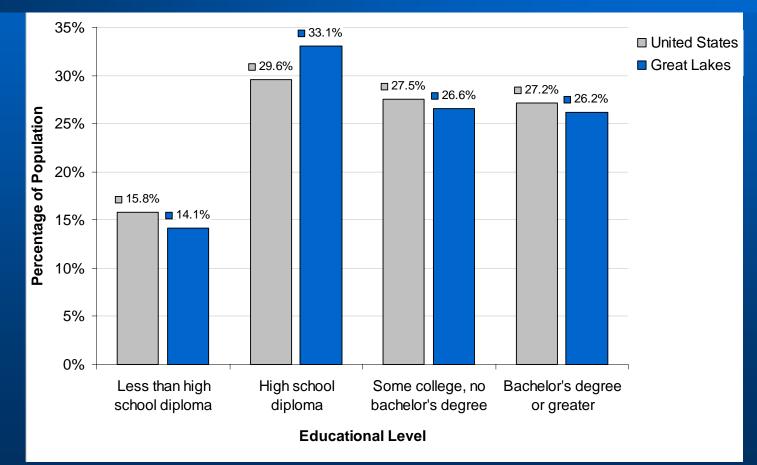
Source: U. S. Census Bureau, Census 2000, special tabulation.. The young are those who were aged 25 to 39 in 2000; the single are those who were never married, or were widowed or divorced in 2000; and the college educated are those who had at least a bachelor's degree in 2000.

...contributing to an overall population that is growing older



The states of the region have a large number of workingage adults with only a high school diploma

Educational level of Great Lakes Region, 2005

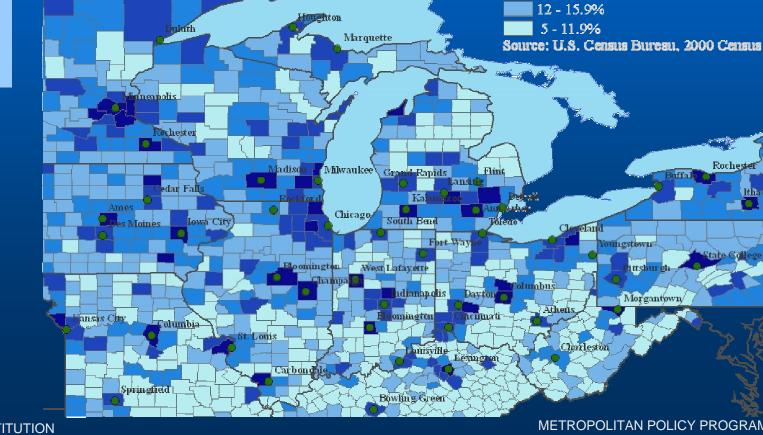


Source: U. S. Census Bureau, American Community Survey 2005

Major metros and university towns are functioning as talent magnets, while others struggle

Share of County Population with a Bachelors' Degree or Greater, 2000

Map Source: B. Affolter-Caine: 2006



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METROPOLITAN POLICY PROGRAM

Roches

Share of County Population

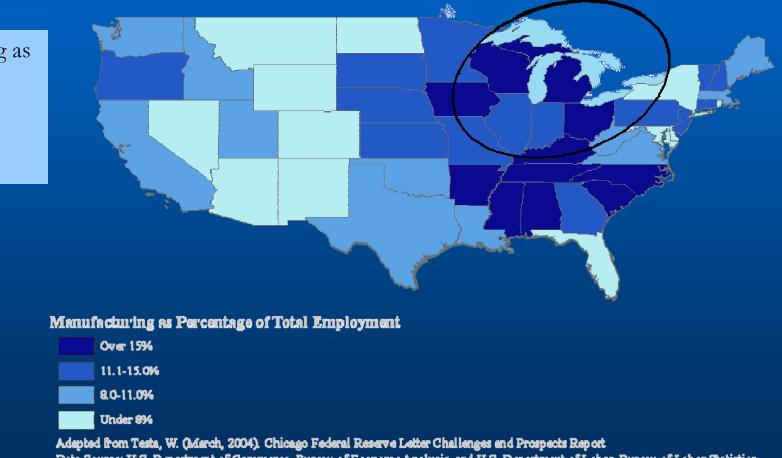
31 - 50% 22 - 30.9%

16 - 21.9%

with a Bachlors Degree or Greater

Great Lakes region remains manufacturing reliant

Manufacturing as Percentage of Total Employment, 2004



Map Source: B. Affolter-Caine: 2006

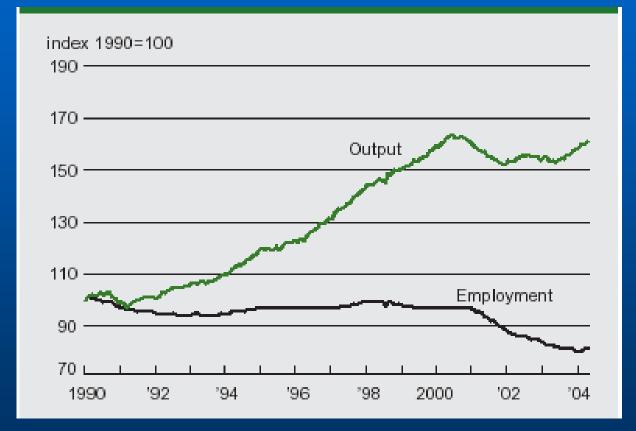
Data Source: U.S. Department of Commerce, Bureau of Econome Analysis, and U.S. Department of Labor, Bureau of Labor Statistics

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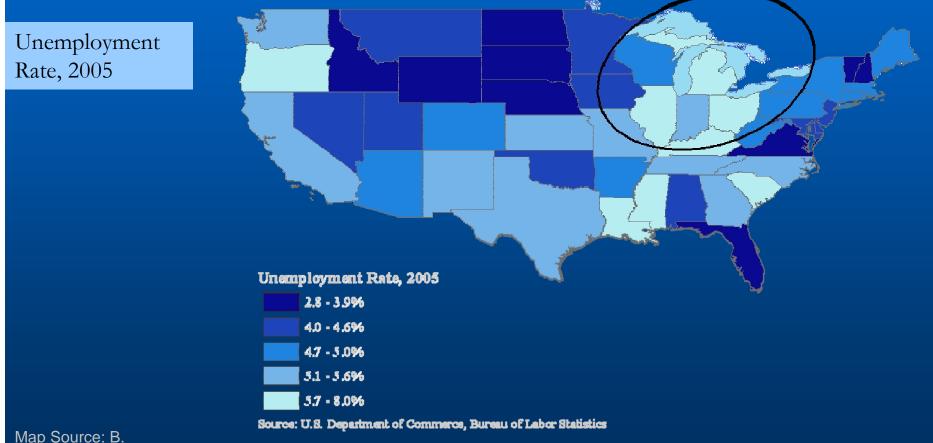
The sector is still very productive, but has far fewer jobs

Manufacturing Output and Employment

Data Source: U.S. Department of Labor, Bureau of Labor Statistics Graph Source: William Testa, Chicago Federal Reserve Letter Challenges and Prospects Report, 2004



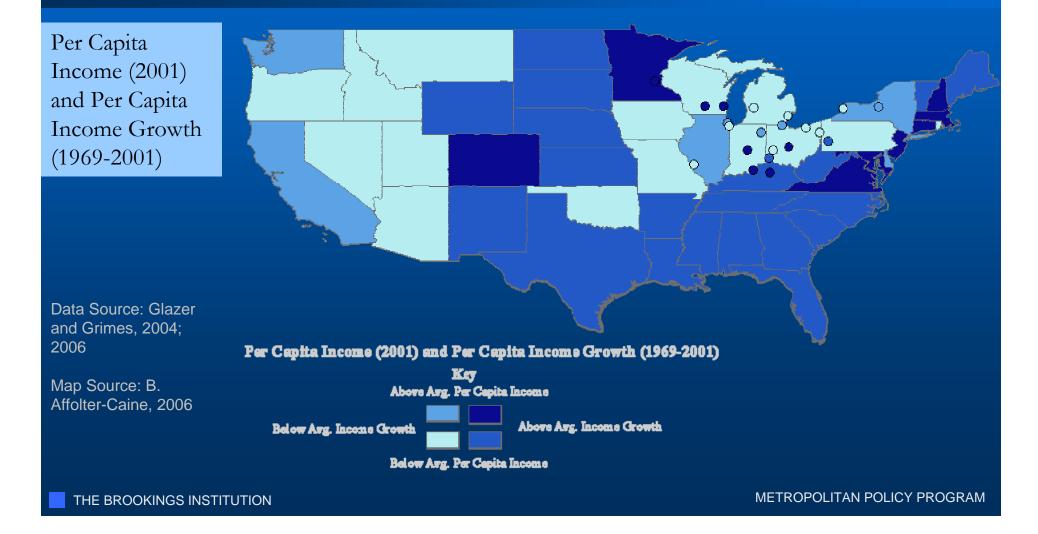
Economic restructuring means unemployment is high in the region, and many need new jobs and skills



Affolter-Caine: 2006

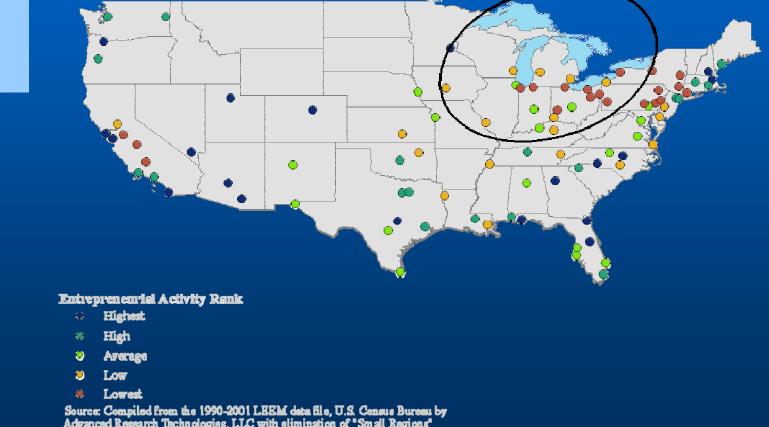
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Most states and metros in the region have not replaced factory jobs with high-paying, high-education jobs



New knowledge is not fueling entrepreneurial activity in the region

Entrepreneurial Activity Rank, 1990-2001



Map Source: B. Affolter-Caine: 2006

Advanced Research Technologies, LLC with elimination of "Small Regions"

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The region lacks culture and capital to commercialize new ideas

Great Lakes Share of \square Remaining U.S. Venture Capital and 100% Awarded Patents 90% GLR Share of Percent of U.S. Total 80% U.S. Compared to U.S. 70% 67.7% 60% 88.3% 50% 40% 30% 20% 32.3% 10% 11.7% 0% Venture capital Patents awarded Source: U.S. Census Bureau, disbursed (\$ 2000 and 2005 American thousands) Community Survey

Notes: Patents issued include utility patents and other types of U.S. documents (i.e., design patents, plant patents, reissues, defensive publications, and statutory invention registrations). Origin of patent determined by residence of first-named inventor.

The region's metropolitan areas suffer from high "legacy of place" costs, including older housing and infrastructure, higher taxes, and crime



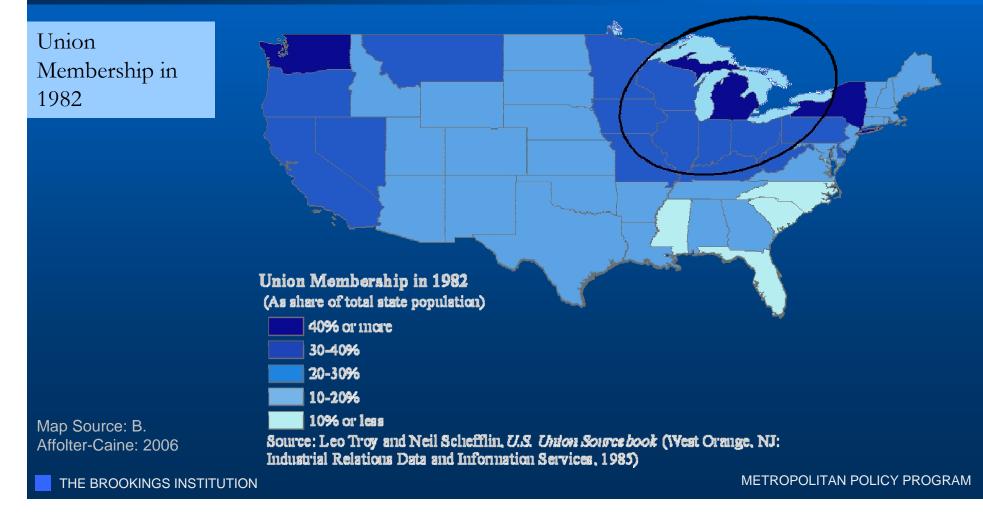
The Great Lakes large metropolitan areas are among the most racially segregated in the nation

Black Racial Segregation Rank, 2000

Source: Iceland, John, Daniel H. Weinberg, and Erika Steinmetz, U.S. Census Bureau, Series CENSR-3, "Racial and Ethnic Residential Segregation in the United States: 1980-2000," 2002

2000 Rank	Great Lakes Regional MSA/PMSA	
1	Milwaukee-Waukesha, WI PMSA	
2	Detroit, MI PMSA	
3	Cleveland-Lorain-Elyria, OH PMSA	
4	St. Louis, MO-IL MSA	
6	Cincinnati, OH-KY-IN PMSA	
7	Buffalo-Niagara Falls, NY MSA	
9	Chicago, IL PMSA	
13	Indianapolis, IN MSA	
16	Rochester, NY MSA	
17	Pittsburgh, PA MSA	
22	Columbus, OH MSA	
24	Minneapolis-St. Paul, MN-WIMSA	

The region's industries and unions led in providing private-sector health care and pensions, today undermining competitiveness

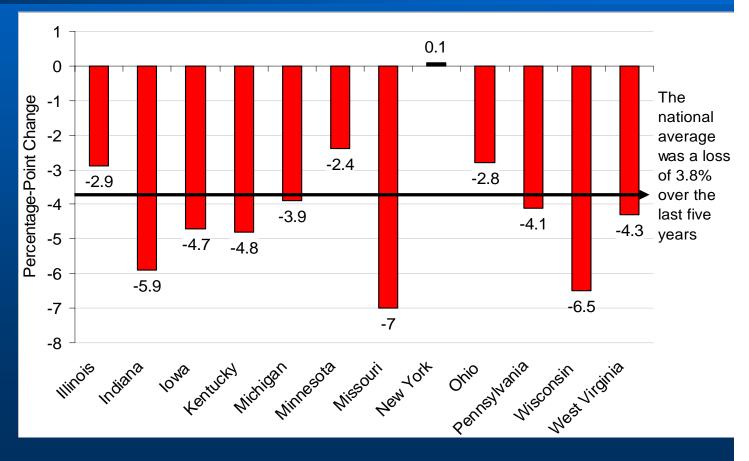


Employers are shedding healthcare: 8 of the 12 Great Lakes States have experienced declines in private health coverage greater than U.S. average

Employer-Provided health Insurance Coverage, 2000-2005

Source: Gould's (2006) analysis of the March Current Population Survey, 2000-2005

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The Great Lakes states are linked by common challenges and assets

Challenges

- Scattered cities/factory towns with mature products
- Social compact costs & rigidity (health care, pensions, retraining)
- Economic nostalgia culture
- Low education levels (with some talent magnets)
- Lag in entrepreneurism
- Brain drain
- Aging population
- Legacy of place costs: old, beat up, segregated

Assets

- Economic/population size growing, huge market
- Advanced manufacturing & global industry/talent clusters
- Decision,R&D centers in key global sectors
- Research, knowledge, talent producer
- "North Coast" recreation, tourism and quality of life advantages
- Global cities, firms and universities
- Water, other infrastructure for sustainable growth METROPOLITAN POLICY PROGRAM

The Vital Center: Major Findings



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How can the states and the federal government join together to fuel growth in the Great Lakes region?

A New Federal-State Compact For Economic Growth

States can't do it themselves

"Beggar thy neighbor" hurts all

Great Lakes have regional advantages – demand regional actions to leverage assets

Nation has huge economic and political stake in region's success

Cultivate the Region's Human Capital

Great Lakes Compact for Skill & Talent

Regional/National 21st Century Talent Production – STEM disciplines

Passport to Higher Education

Financial Access for Higher Education Guarantee

Great Lakes Common Market for Human Capital

Fuel the Economic Engines of the Region

Emerging Economy Initiative -More than fair share of increased, matched state/federal basic/applied R&D

Great Lakes Energy Independence Compact -Networked National Energy Lab -Biofuels

Great Lakes Venture Fund

North Coast Buildout

Remake the Social Compact

Health Care Reform - State/Regional Health Insurance Pools

Portable Defined Contribution Pensions

Passport to New Skills and Credentials

Remake the Re-employment system

Strengthen Metropolitan Communities

Develop new unified transportation vision

Rebuild the region's crumbling water and sewers infrastructure

Reinvest in cities and older areas

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What are Next Steps?

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Great Lakes Economic Initiative – Next Steps



- Convene/Promote with Region's Governors, Legislators, Business-Civic Leadership
- Convene/Promote with Region's Congressional Delegation
- Convene/Promote with Presidential Aspirants

Great Lakes Economic Initiative – Next Steps

Policy "Deep Dives": Further case-making and policy development on recommendations and regional priorities

- "North Coast" as economic driver
- Leveraging higher education assets & building talent
- Fueling R & D in next-generation industries
- Great Lakes venture capital, new business development
- Refashioning the social welfare compact
- Strengthening regional metros and their infrastructure

Great Lakes Economic Initiative – Next Steps

National Agenda: Further development of the national agenda to inform 2008 and federal policy

www.brookings.edu/metro

John Austin, jcaustin@umich.edu, 734-763-2249

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