The Brookings Institution Metropolitan Policy Program Alan Berube, Fellow



Connecting Cleveland's Low-Income Workers to Tax Credits

Levin College Forum Cleveland, OH January 13, 2005



Why the Earned Income Tax Credit matters to Cleveland

Rewards work and reduces poverty

Large federal investment in city economy

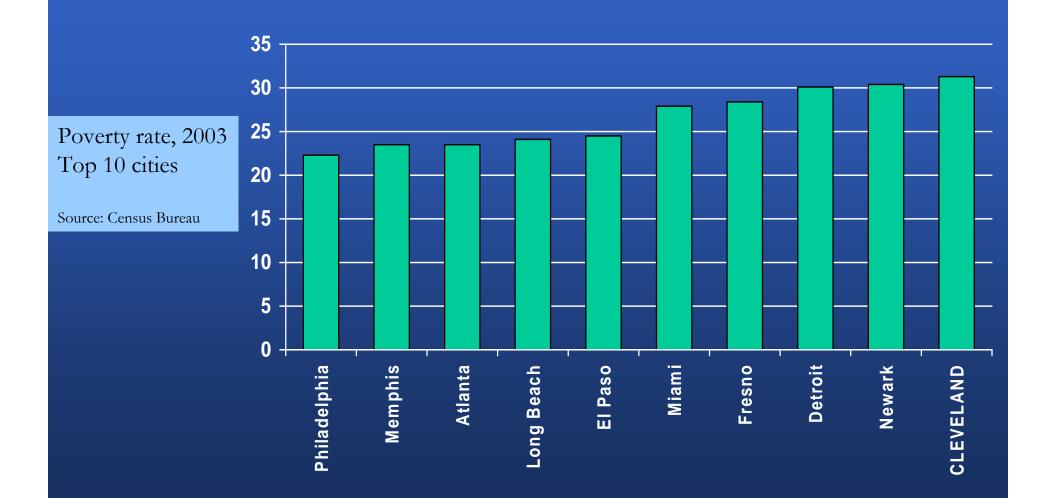
Outreach and tax assistance programs help fill the gap

Springboard to related policy areas

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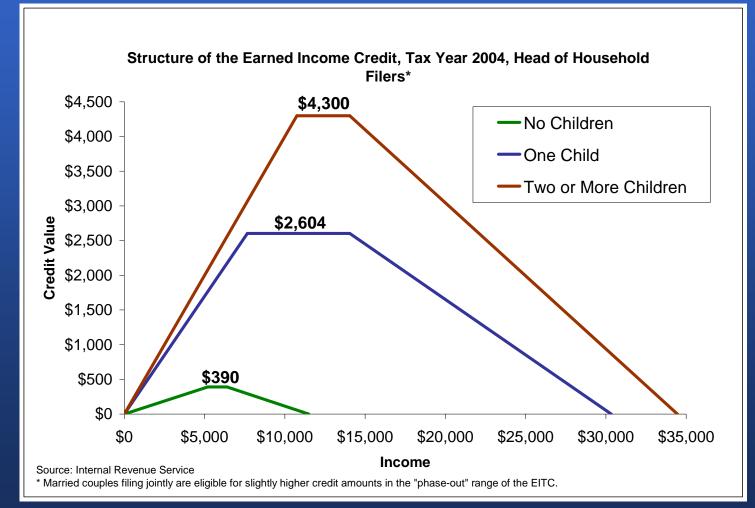


The headline: Cleveland No. 1 in big-city poverty...





The EITC is a refundable federal tax credit for people who work but earn low wages

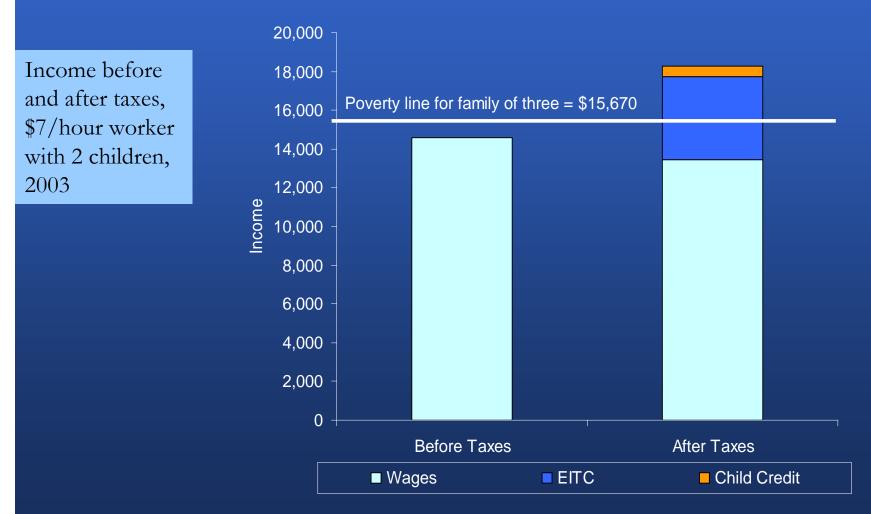


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Rewards work and reduces poverty

The EITC lifts 4.9 million people—including 2.7 million children—above the poverty line each year





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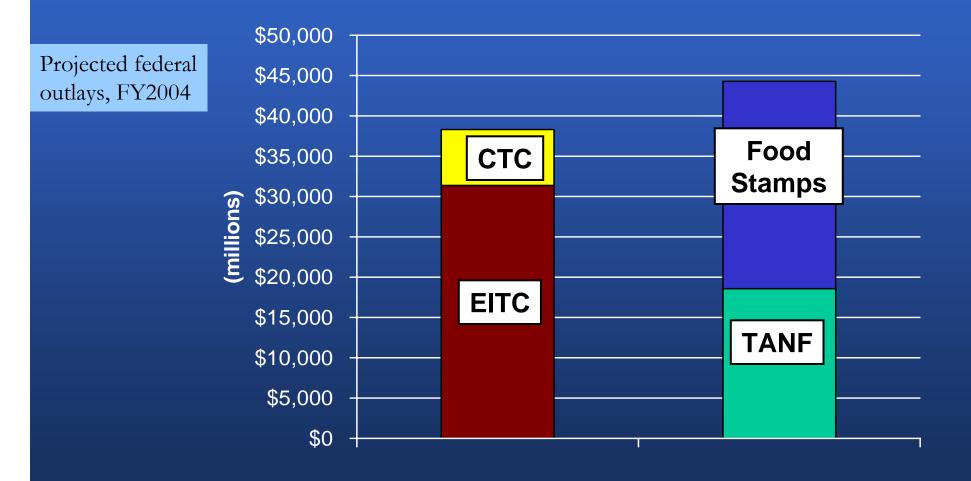
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Federal expenditures on the refundable EITC and CTC are comparable in size to those for traditional antipoverty programs



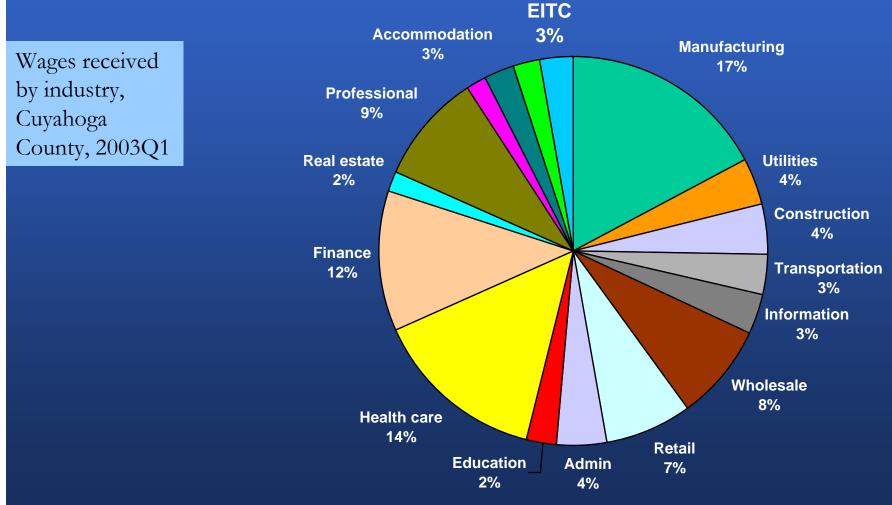


The city of Cleveland alone received over \$100 million in EITC funds in 2003

| | EITC Receiv | ed, TY2002 |
|----------------------|-------------|-----------------|
| | Recipients | Total (\$1000s) |
| 14 San Diego, CA | 80,243 | 130,893 |
| 15 Baltimore, MD | 70,803 | 127,731 |
| 16 Indianapolis, IN | 65,536 | 115,171 |
| 17 Fort Worth, TX | 59,519 | 112,308 |
| 18 CLEVELAND, OH | 54,338 | 102,315 |
| 19 Milwaukee, WI | 53,979 | 98,459 |
| 20 Miami, FL | 49,692 | 92,644 |
| 21 Columbus, OH | 52,701 | 91,834 |
| 22 Oklahoma City, OK | 48,876 | 88,717 |



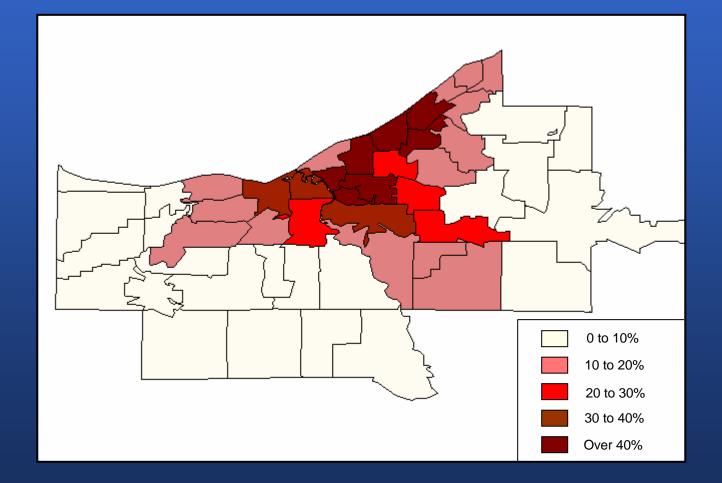
The EITC alone represented 3 percent of all wages paid in Cuyahoga County from January-April 2003





Several Cleveland neighborhoods saw more than 40 percent of all families claim the EITC in 2003

Percentage of tax filers claiming EITC by ZIP code, Cuyahoga County, TY2002





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A significant number of families miss out on thousands of dollars annually—and so do their cities

WHY? People fail to file taxes.

1. Many eligible filers don't know about the credit.

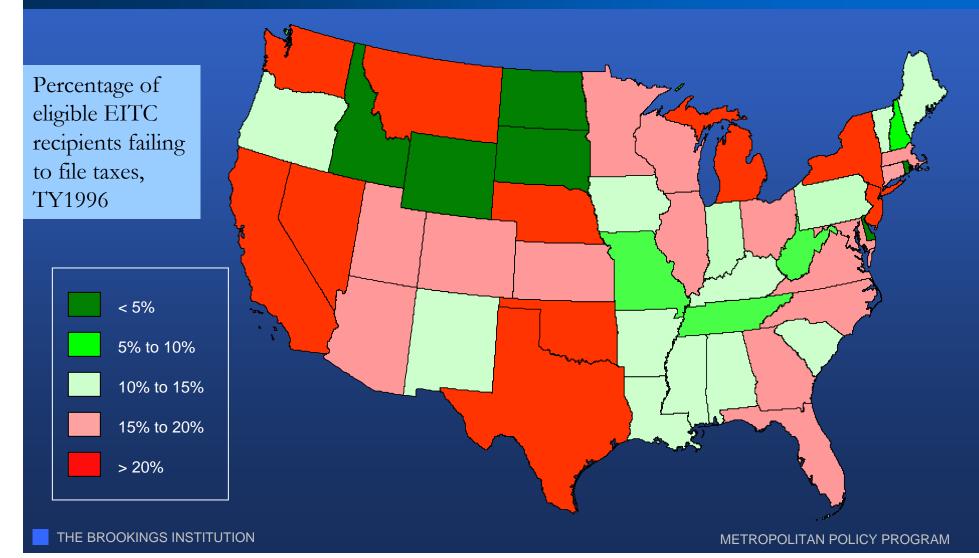
2. Some low-income families may fear that they'll owe taxes, and so don't file.

3. Others may know about the credit, but fear that they'll lose eligibility for other benefits.

The only way to claim the EITC and other credits is to file a tax return.

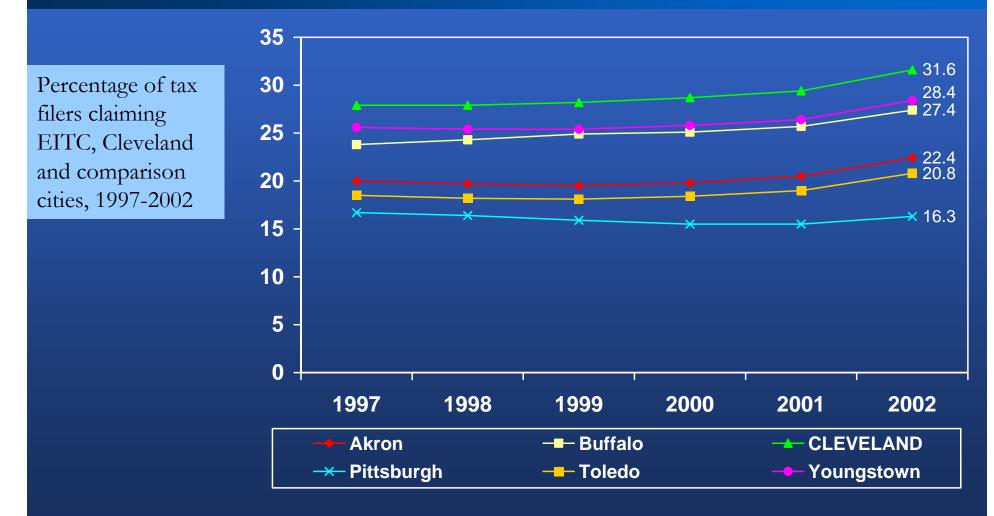


Nationally about 15% of workers and families miss out; a slightly higher percentage in Ohio fail to participate



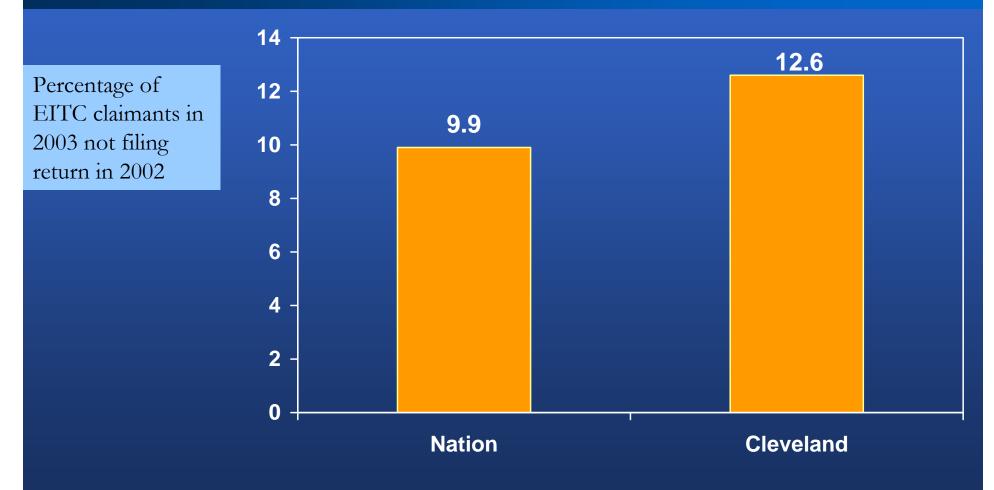


Unlike other cities in the region, the share of Cleveland families claiming the credit has risen each year since 1997



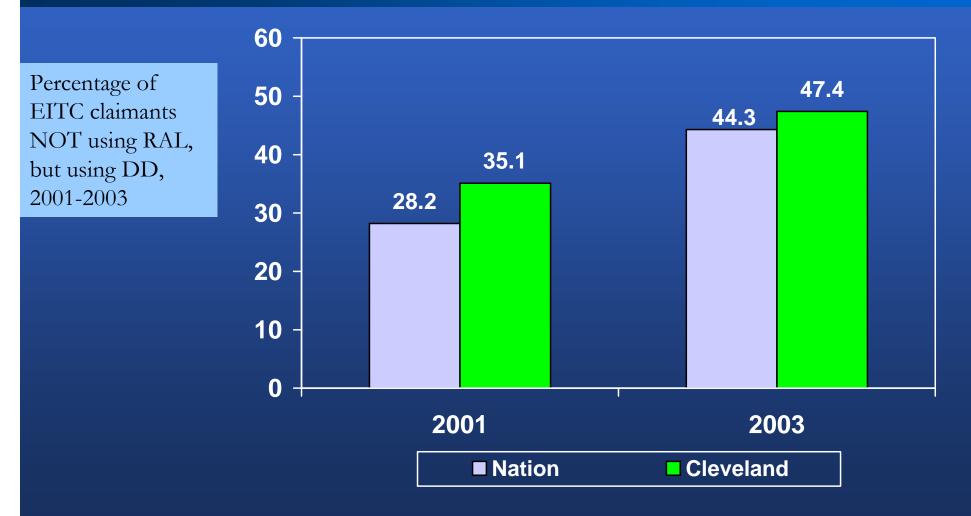


In 2003, the share of "new" EITC claimants in Cleveland outpaced the national average



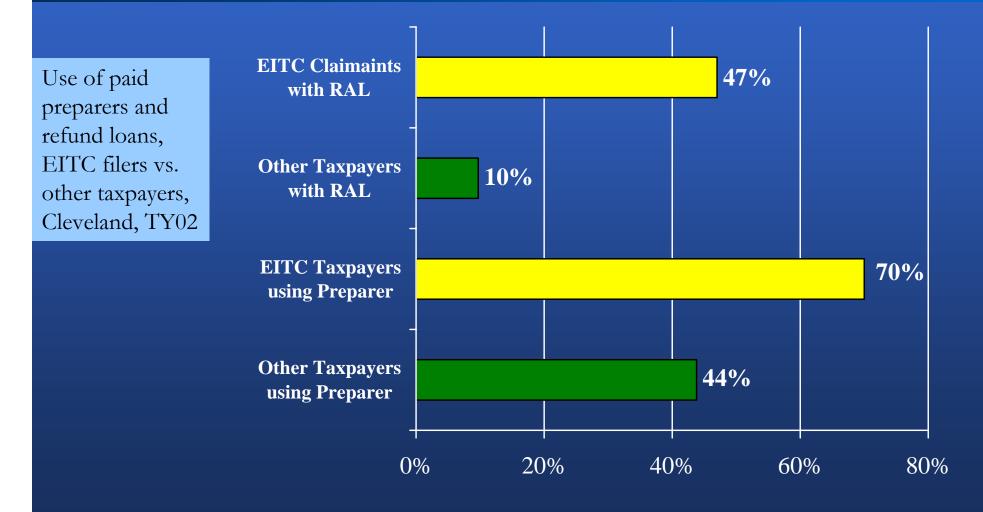


And the use of Direct Deposit—which gets taxpayers their refunds more quickly—is higher among EITC recipients in Cleveland





Still, the use of paid preparers and refund loans remains very high in Cleveland among low-income taxpayers

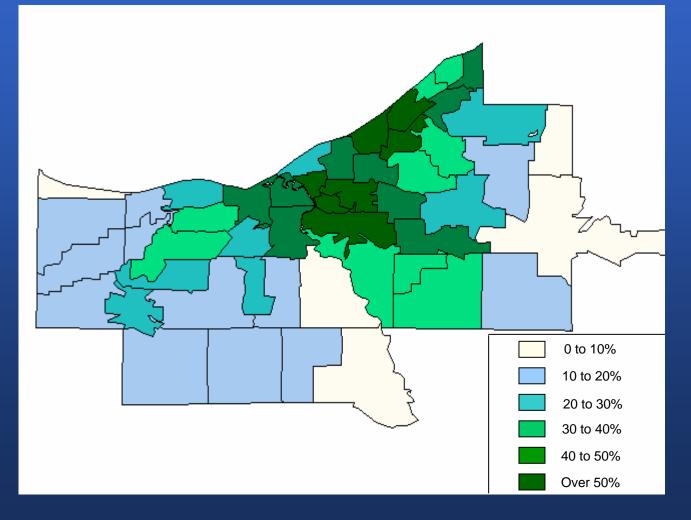




Outreach and tax assistance fill the gap

In several parts of Cleveland and its older suburbs, one to twothirds of all EITC recipients purchase a refund loan

Percentage of EITC recipients claiming refund through RAL, TY2002





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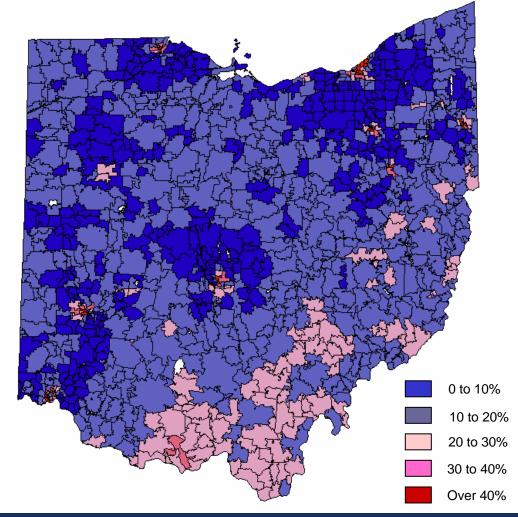


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Smaller communities downstate also have high shares of EITC earners—likely allies on state-level issues around the credit

Share of tax filers claiming EITC by ZIP code, Ohio, TY2002

- 1. State funding for free tax preparation
- 2. Better disclosure around RALs
- 3. State version of federal credit



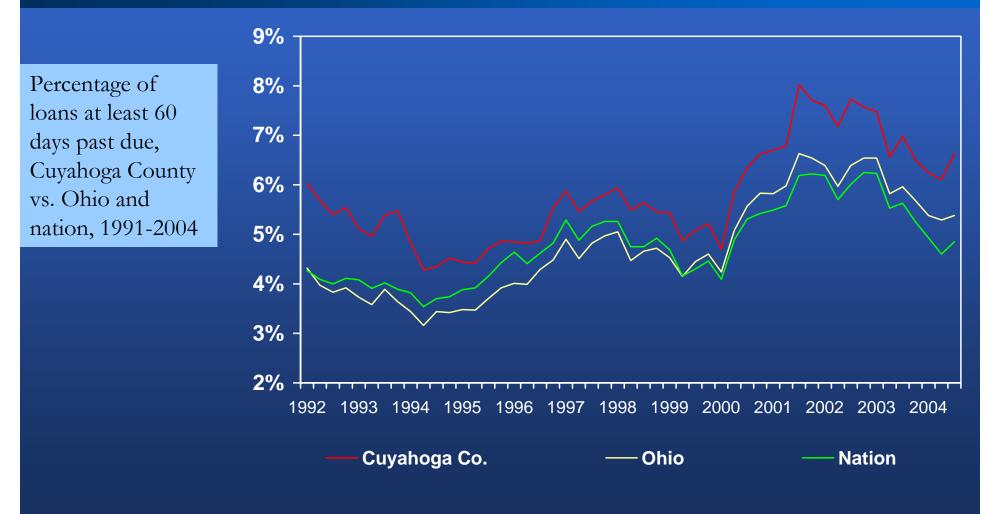


Tax campaigns can increase participation in nutrition programs, too—economic development dollars for families, neighborhoods

| | Food Stamp P | Food Stamp Program, 1999 | | |
|-----------------------|-----------------|--------------------------|--|--|
| Metropolitan Area | Participation % | \$1000s Foregone | | |
| 19 Sacramento, CA | 65.4% | 112,227 | | |
| 20 Virginia Beach, VA | 65.2% | 63,685 | | |
| 21 Boston, MA | 64.4% | 134,515 | | |
| 22 Buffalo, NY | 64.3% | 67,659 | | |
| 23 CLEVELAND, OH | 63.8% | 112,308 | | |
| 24 Toledo, OH | 63.5% | 32,171 | | |
| 25 Youngstown, OH | 62.0% | 31,536 | | |
| 26 Rochester, NY | 61.7% | 59,666 | | |
| 27 Little Rock, AR | 61.2% | 33,964 | | |



Debt is a massive problem for many working families—Cuyahoga consumers have higher delinquency rates than Ohioans generally



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