# DELIVERING THE NEXT ECONOMY Unleashing the Potential of the Charleston Region



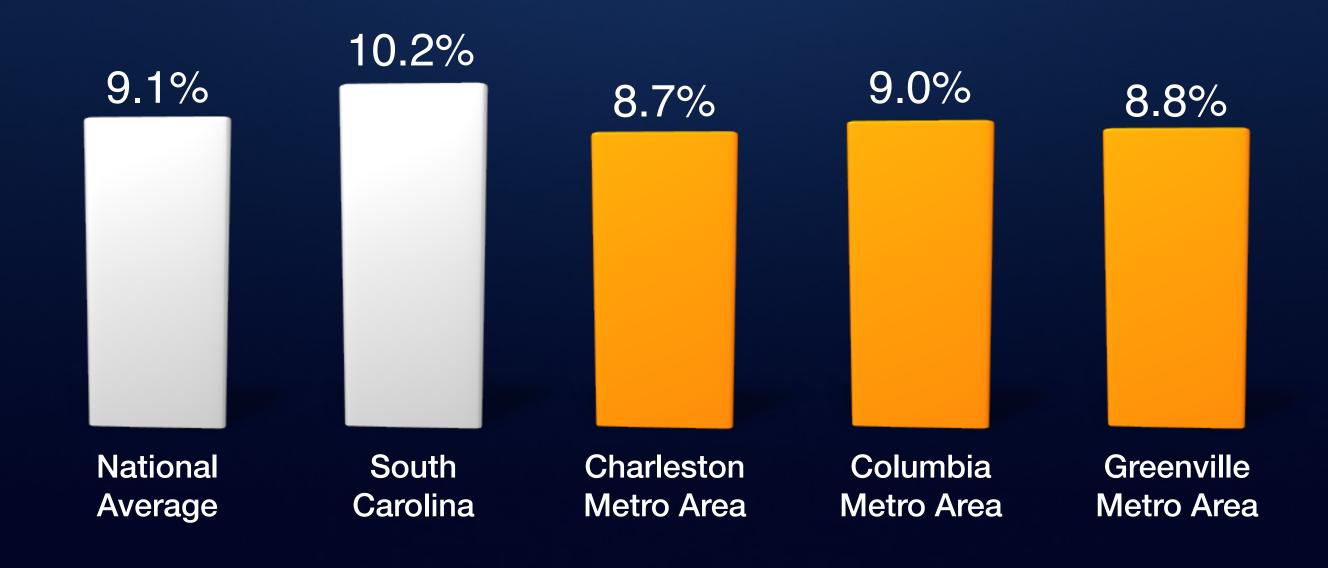
## MORE BETTER ACCESSIBLE JOBS

# 8.8 million jobs lost in the recession

\$3,856 decline in median household income (2000-2009) 30%

metro residents that can access jobs via public transit

## Unemployment in South Carolina Remains High

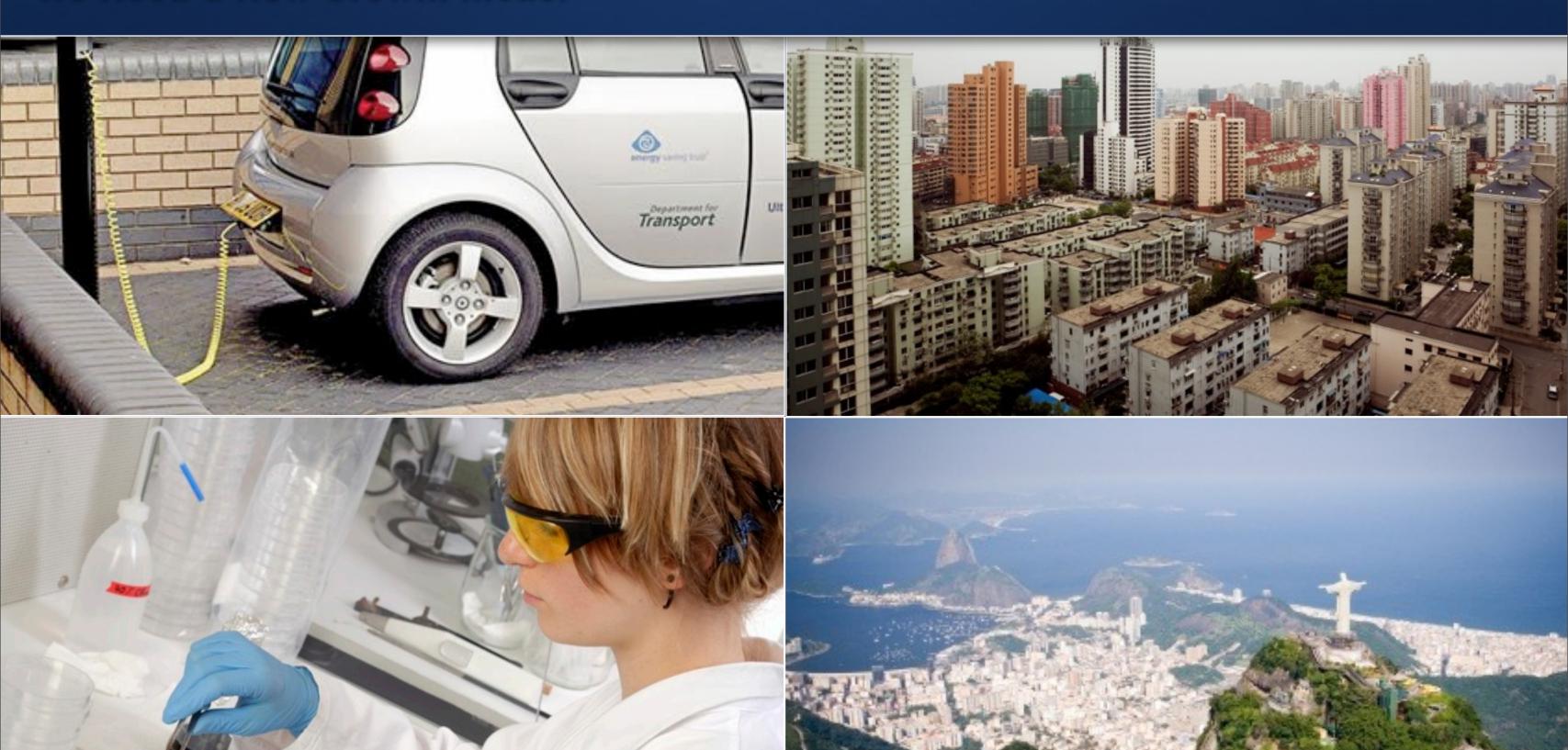


Source: BLS (May 2011)

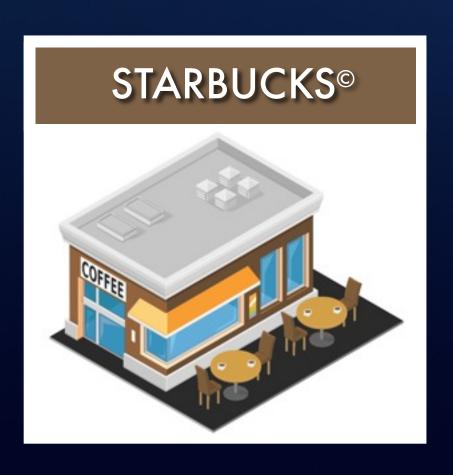
## Domestic Consumption Will Not Lead Economic Recovery



## We Need a New Growth Model



## We Need New Growth Strategies







We need a vision for the next American economy



## 1 2 3

2 The next economy will be driven by metro areas



## 123

Regional leaders must build the next economy with state, federal and private sector partners



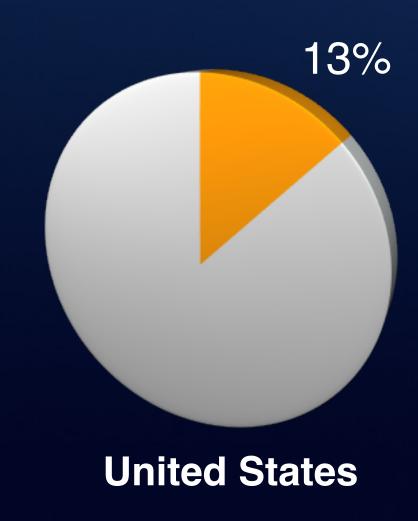
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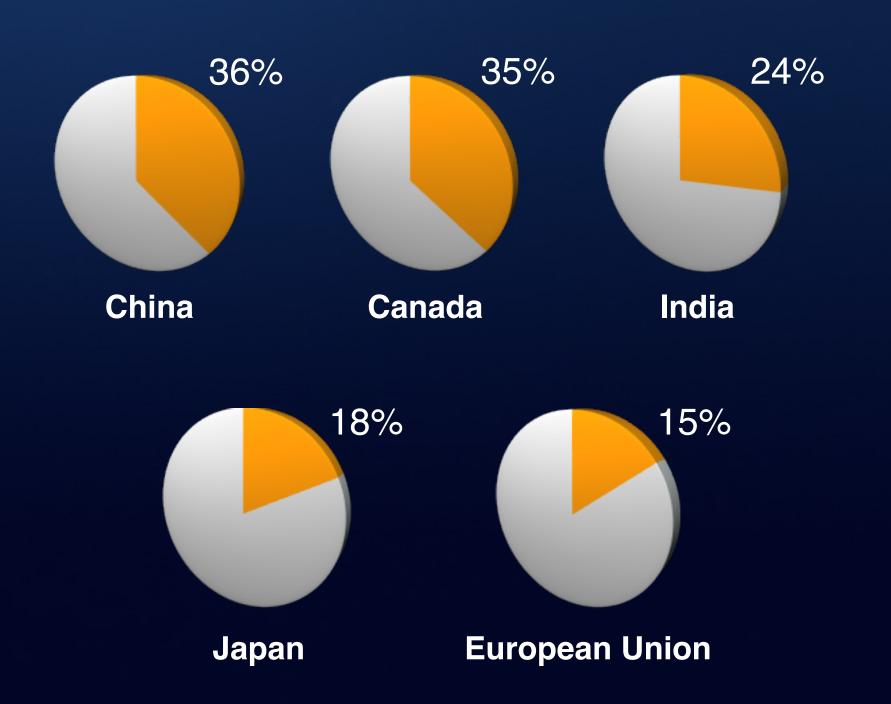




#### U.S. Exports Lag Our Competition

#### Share of GDP in Exports

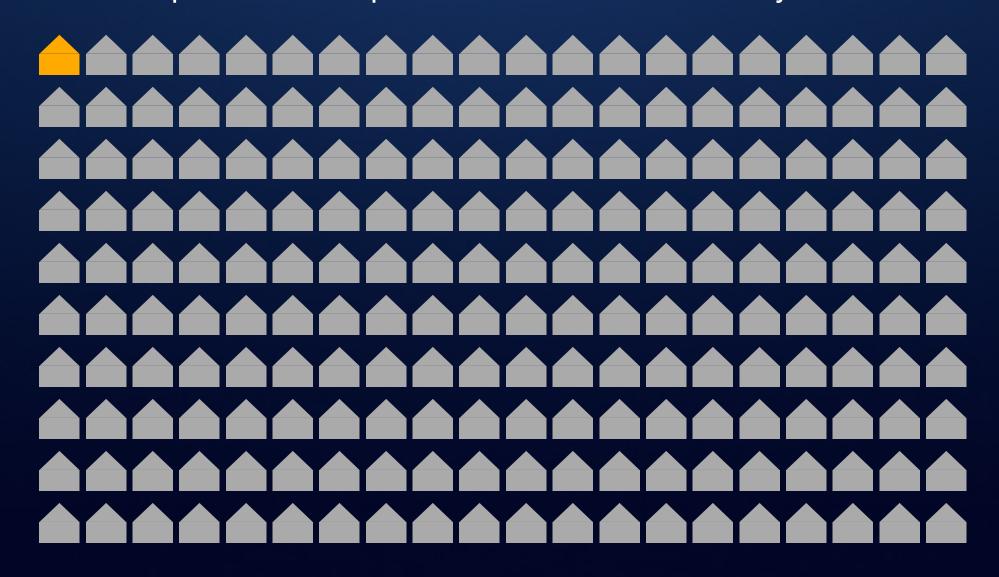


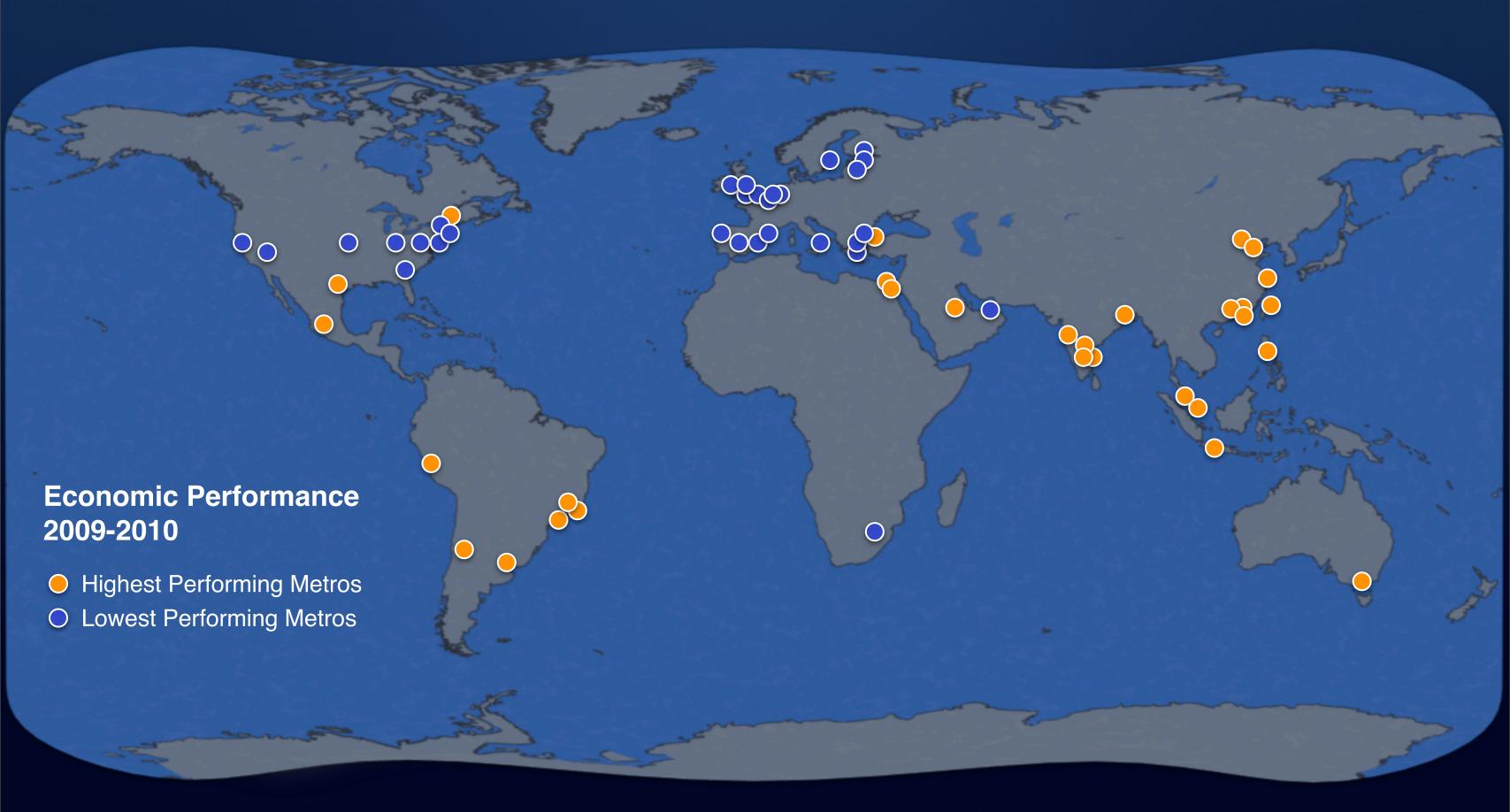


Source: Economist Intelligence Unit, 2010 (2008 data)

## **Exporting Is an Unnatural Act**

U.S. Companies that export to more than one country





## The U.S. Remains the Number One Exporter in the World



#### U.S. Service Trade











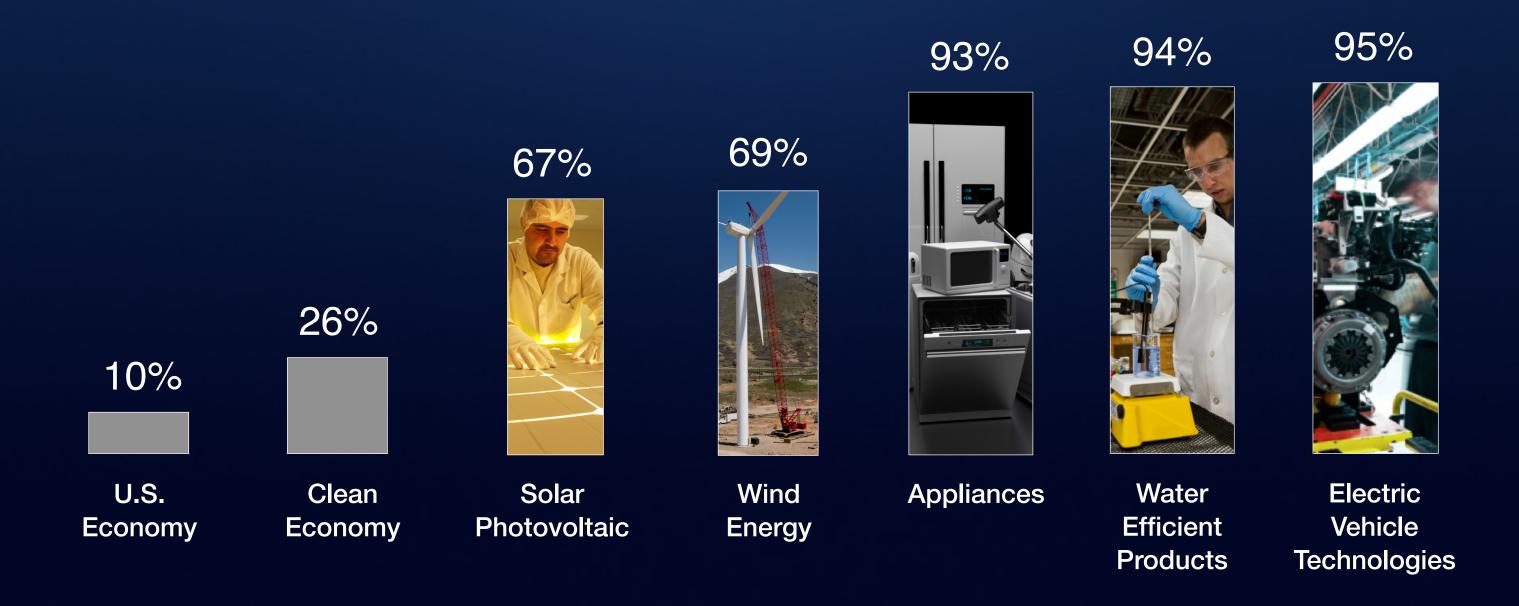






#### Manufacturing Intensity

Share of Jobs in Manufacturing



## \$53.9 billion clean economy exports

## Export Intensity Yearly Export Earnings per Job





## We Are at the Cusp of an Historic Era of Technological Progress



Self-Driving Vehicles

**Smart Homes** 

Remote Health Care

### The U.S. Ranks Low in Science and Engineering Degrees



United Kingdom Lebanon Mexico

Canada

Bolivia

Spain

**Switzerland** 

Uganda

Algeria

**Estonia** 

Slovenia

**South Africa** 

Mozambique

Morocco

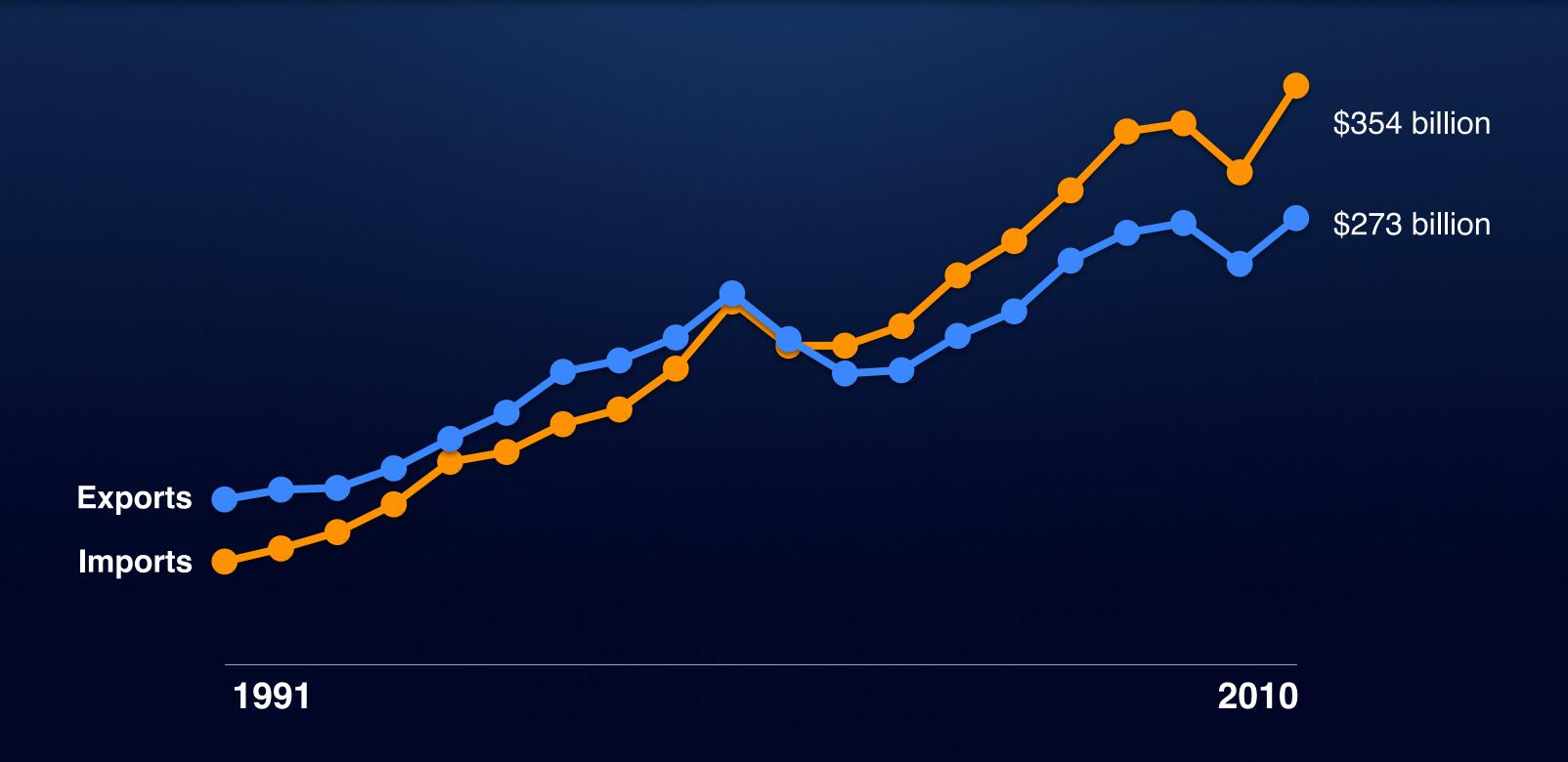
**United States** 

**Honduras Lithuania** 

**45th** 

Share of BAs in Science and Engineering

## The U.S. is Now Running a Trade Deficit in Advance Technology Products



Source: US Census Bureau, Foreign Trade Statistics



## Major Exporting Industries Pay Higher Wages

\$77,879 \$63,165 \$57,313 \$57,476 \$45,563 **National** Machinery Chemicals Business, Transportation Professional & Equipment Average

Technical

Services

\$84,488



Computer & Electronic Products

### A Low Carbon Economy Can Create Jobs at All Skill Levels

Financiers

Scientists and Engineers

Entrepreneurs

Laborers



Jobs held by people with a high school degree or less

clean economy

45% 37% national economy





Jobs that offer medium and long-term skill training

41% 23% clean economy

national economy

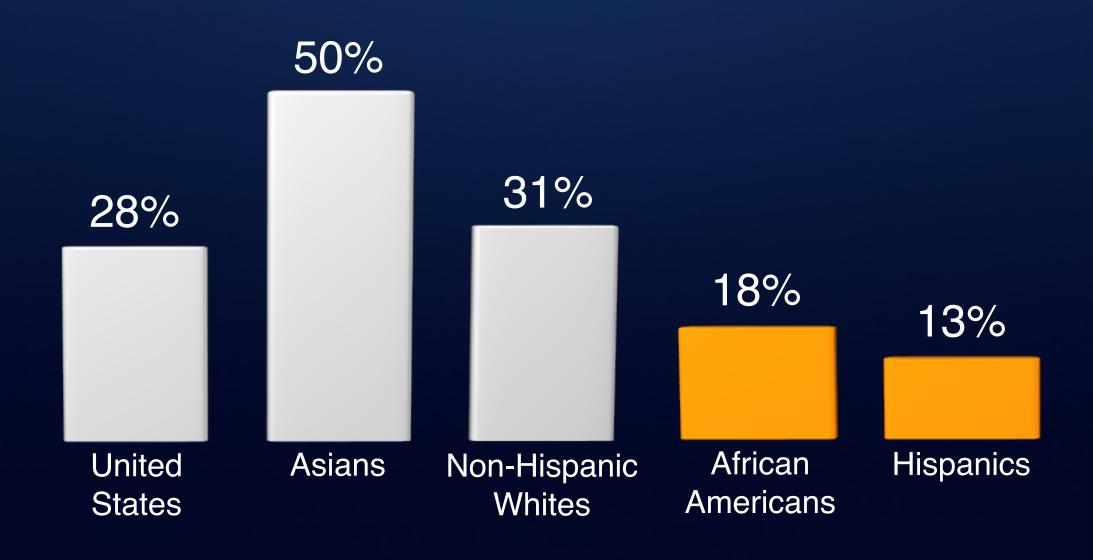
**Median wages** for the average occupation

**\$43,773 \$38,616** clean economy national economy



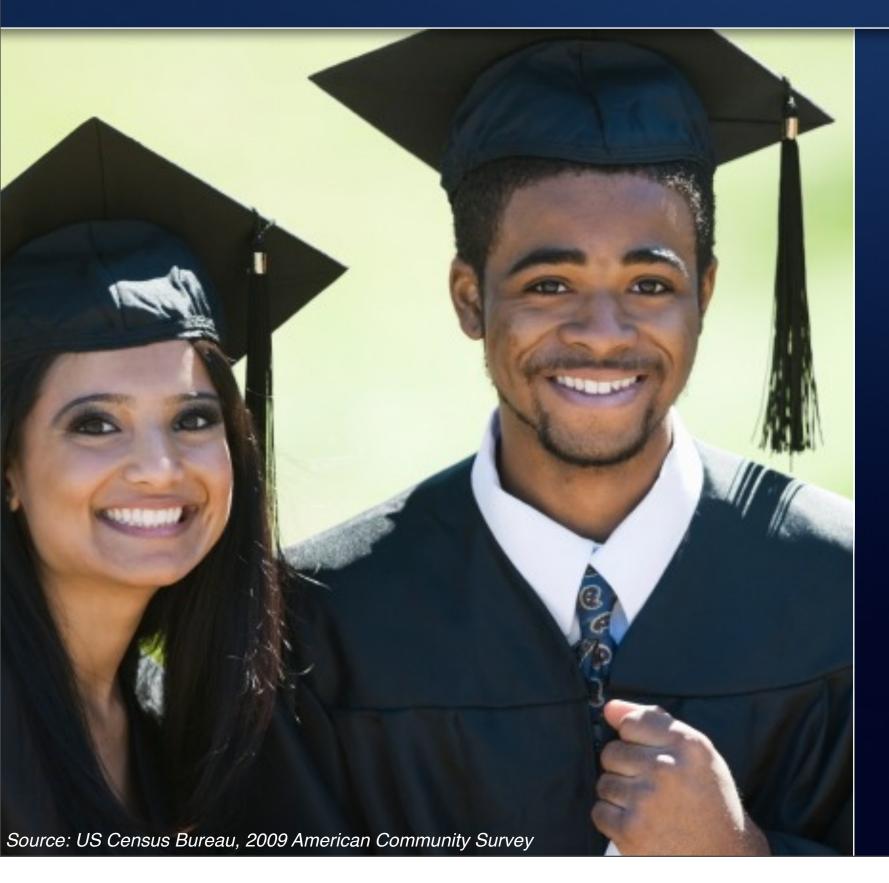
## The Rate of Educational Attainment Is Lowest Among the Fastest Growing Populations



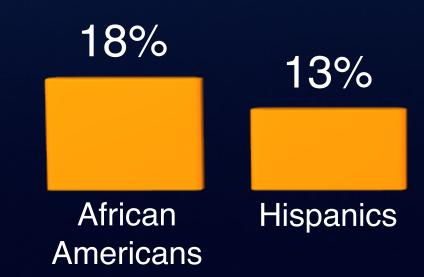


Source: US Census Bureau, 2009 American Community Survey

## The Rate of Educational Attainment Is Lowest Among the Fastest Growing Populations



Bachelor's Degree Attainment

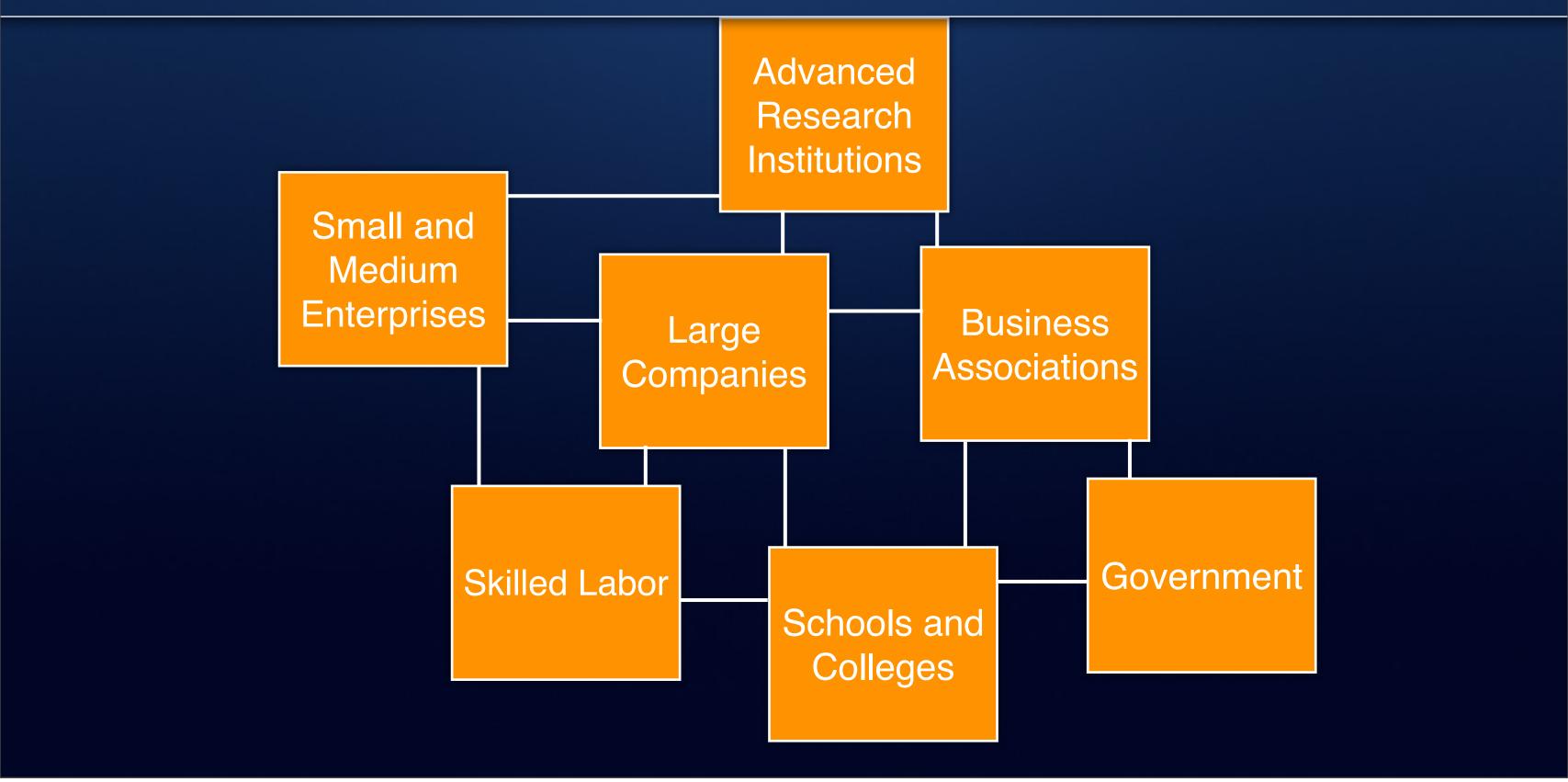


# 1 2 3

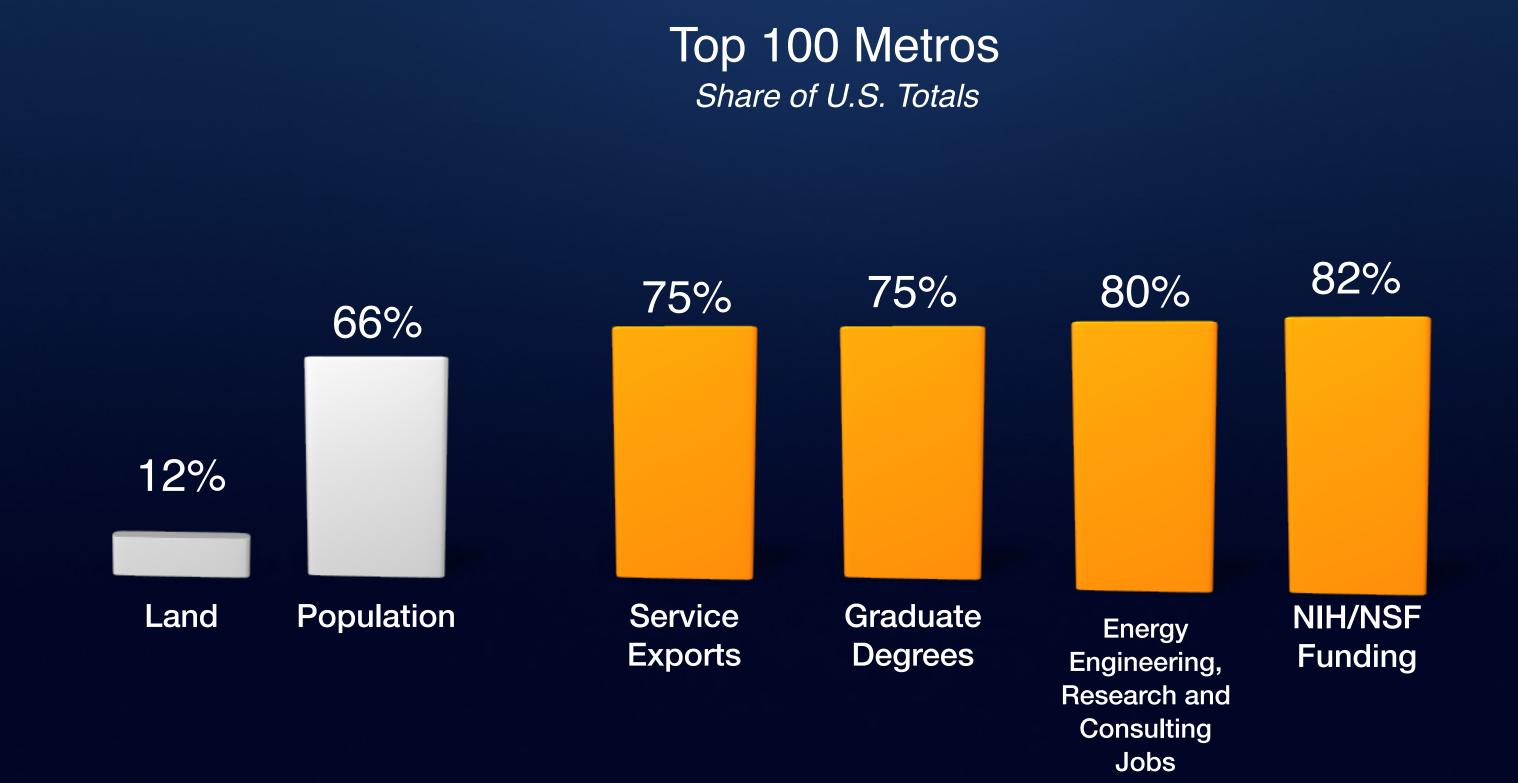
2 The next economy will be driven by metro areas



## A Metro Area Is Defined by Its Economic Function



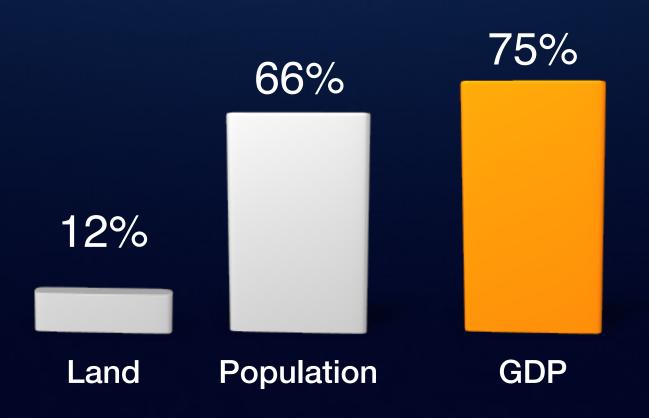
### Metro Areas Hold the Bulk of the Country's Assets that Will Drive the Next Economy



Source: Brookings, ExportNation, 2010 (2008 data)

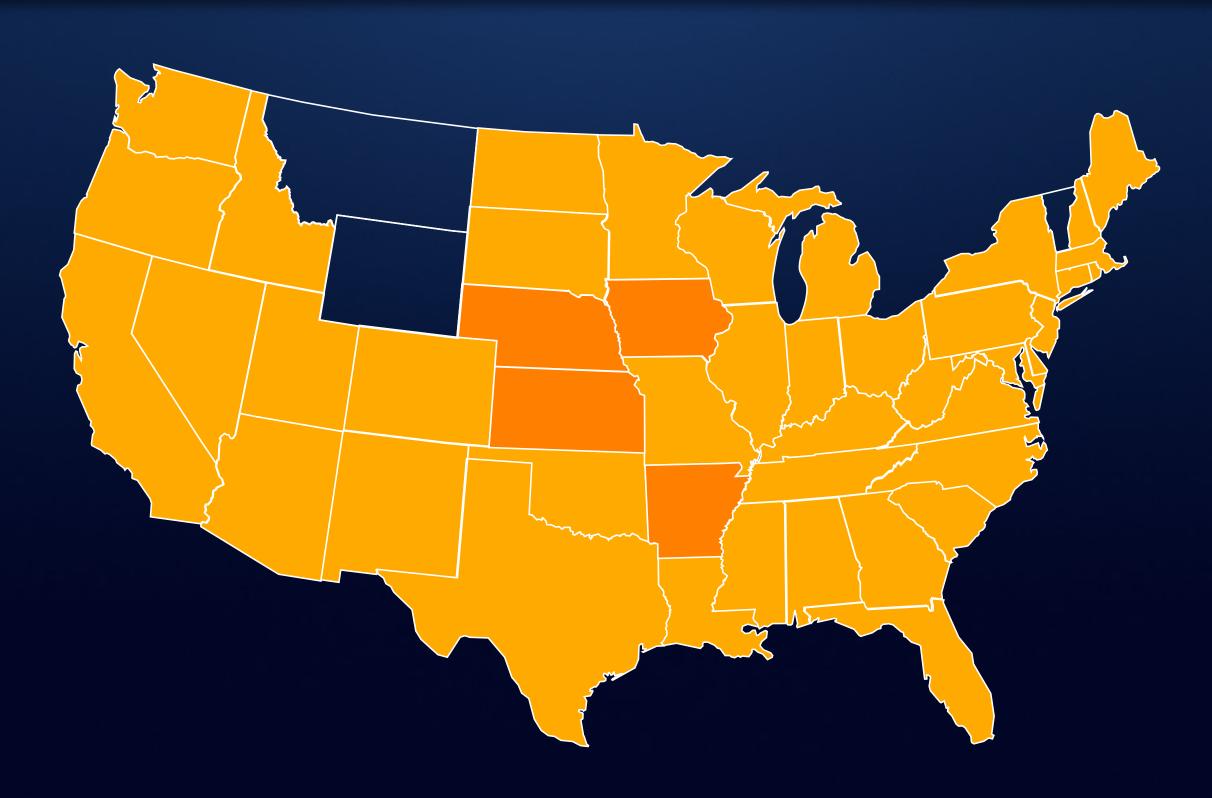
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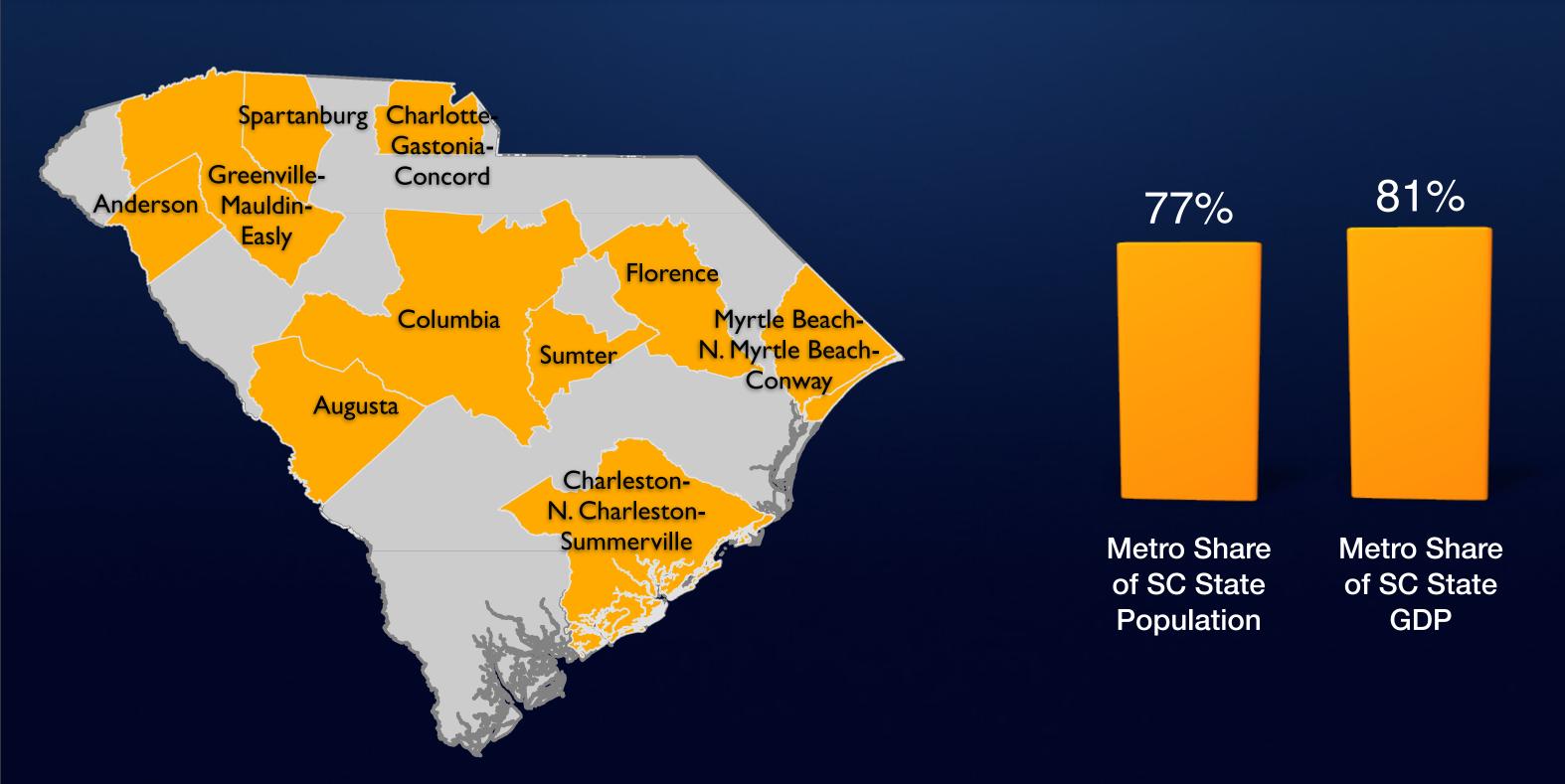


Source: Brookings, ExportNation, 2010 (2008 data)

# Metro Areas Generate the Majority of GDP in 47 of the 50 States

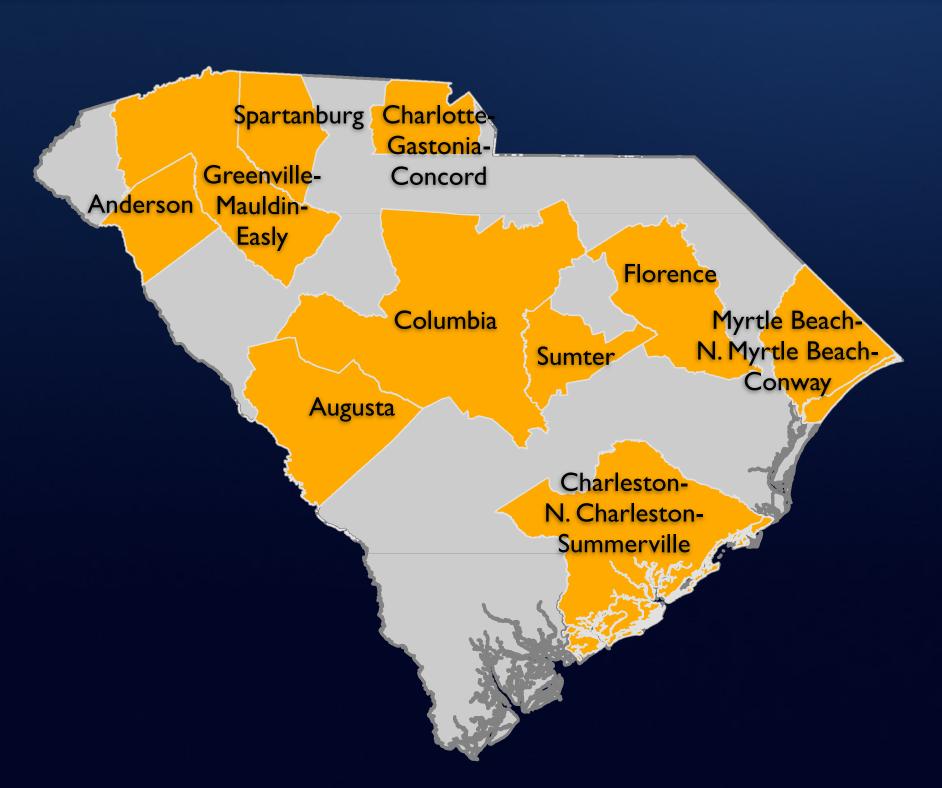


## In South Carolina, Ten Metro Areas Drive the State's Economy



Source: Census population estimates and Moody's Analytics (2009 data)

## The Charleston Metro Ranks Low on Exports



(Top 100 Metros, 2008)

79th
\$2.8 billion

Exports Growth (Top 100 metros, 2003-2008)

17th 14 percent

Source: Brookings analysis of Census population estimates, ACS, Moody's Analytics, BEA, and BLS (2009 data)

# 123

Regional leaders must build the next economy with state, federal and private sector partners



## The Next Economy Will Require Comprehensive Partnerships



Metros must lead



States must cut and invest



Federal policy must unleash markets



Private and philanthropic sectors must leverage metro strengths

#### In Order to Grow Jobs and Revenues, States Must...



Prioritize and Invest in New Ways



Cut to Invest



Align and Empower Regional Visions

"We need a coordinated commitment among business, labor and government to expand our manufacturing base and increase exports."

Jeffrey R. Immelt Chairman and Chief Executive, General Electric Washington Post - Jan 21, 2011



### Accelerate Manufacturing Innovation and Skills

#### invest smart

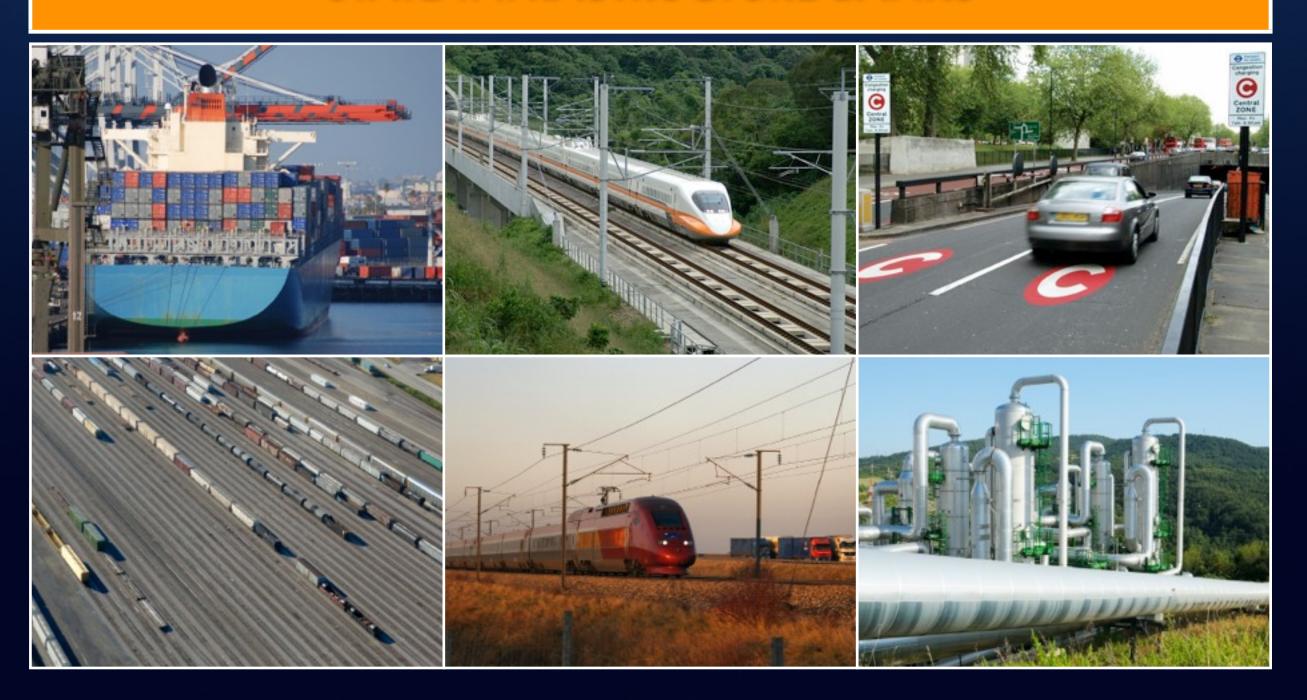
#### LABORATORIES FOR ADVANCED MANUFACTURING



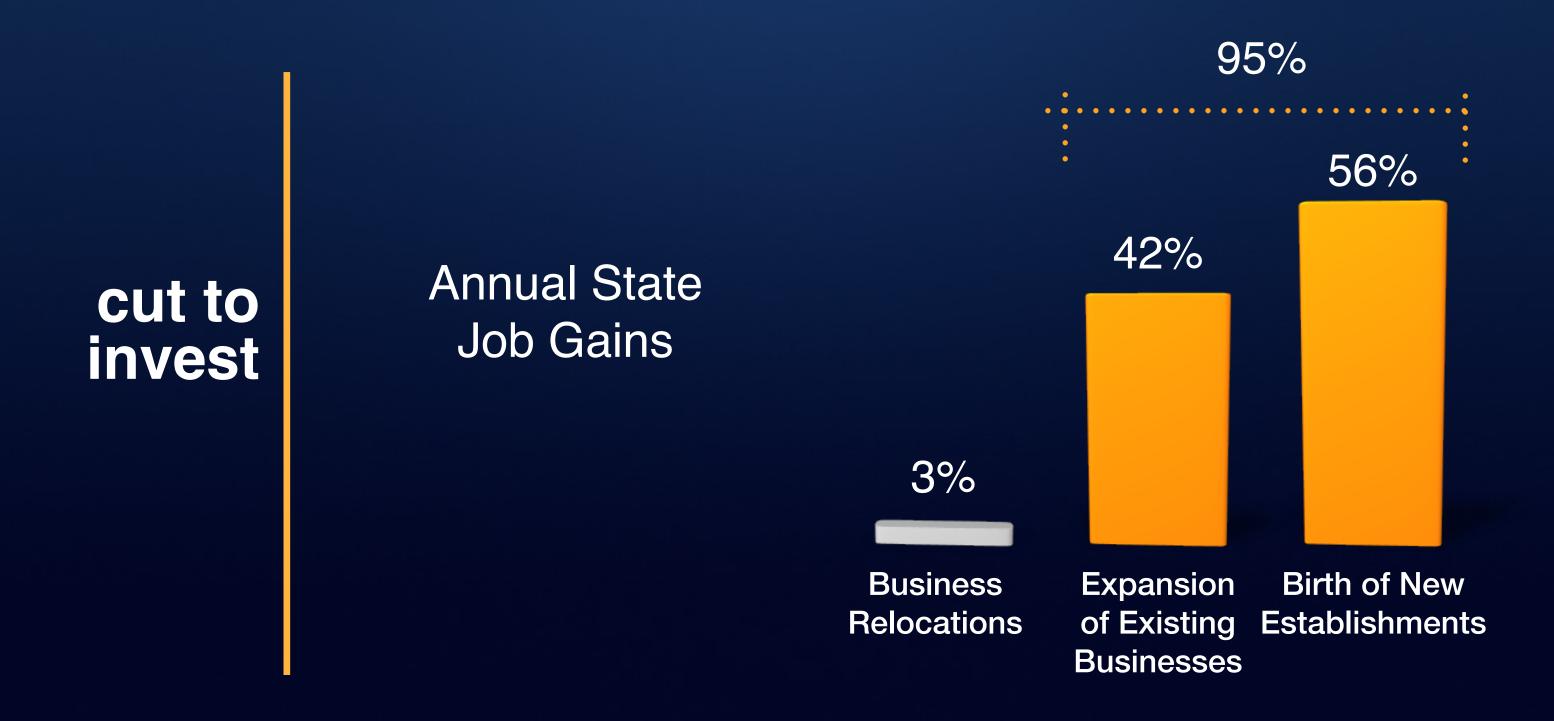
### Unleash Private Sector Investments through a State Infrastructure Bank

#### invest smart

#### STATE INFRASTRUCTURE BANKS



### Reevaluate Wasteful Economic Development Subsidies



Source: Jed Kolko, "Business Relocation and Homegrown Jobs," (Sacramento: Public Policy Institute of California, September 2010)

# Empower Regional Industry Clusters and Metro Economic Strategies





align





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