

**The State of Accountable Care:
Evidence to Date and Next Steps**
October 20, 2014 | The Brookings Institution

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Agenda

- | | |
|-------------------|---|
| 9:00 a.m. | Welcome and ACO Overview |
| 9:15 a.m. | The MSSP Proposed Rule: Looking Ahead |
| 9:45 a.m. | What We Know About ACOs So Far |
| 10:30 a.m. | Break |
| 10:45 a.m. | Big Issues for ACOs Going Forward |
| 11:30 a.m. | ACO Policy Issues and Solutions on the Horizon |
| 12:15 p.m. | Closing |
| 12:20 p.m. | Adjournment |

ACO Overview

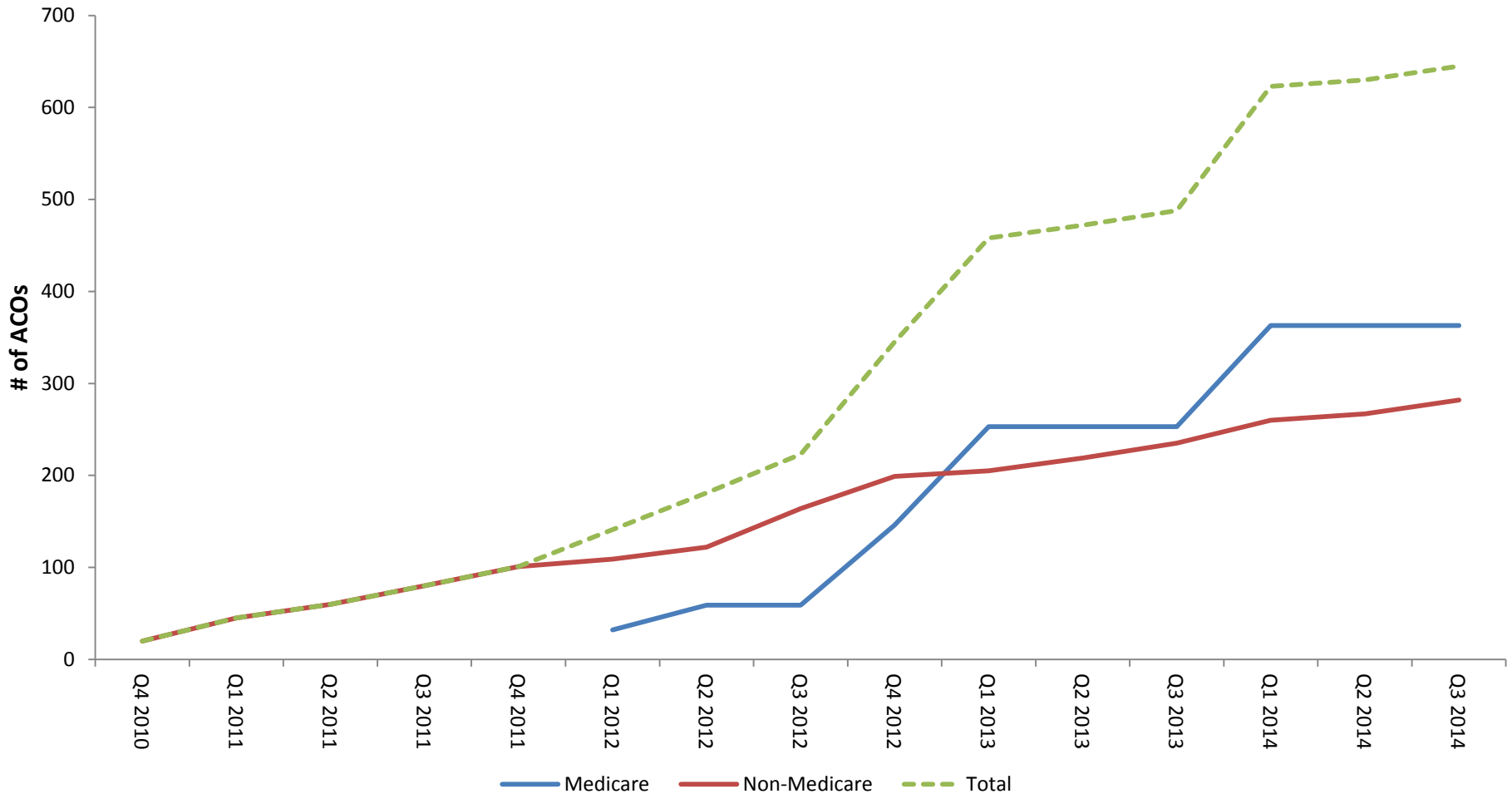
Mark McClellan, MD, PhD

Director, Health Care Innovation and Value Initiative

Senior Fellow, Economic Studies

The Brookings Institution

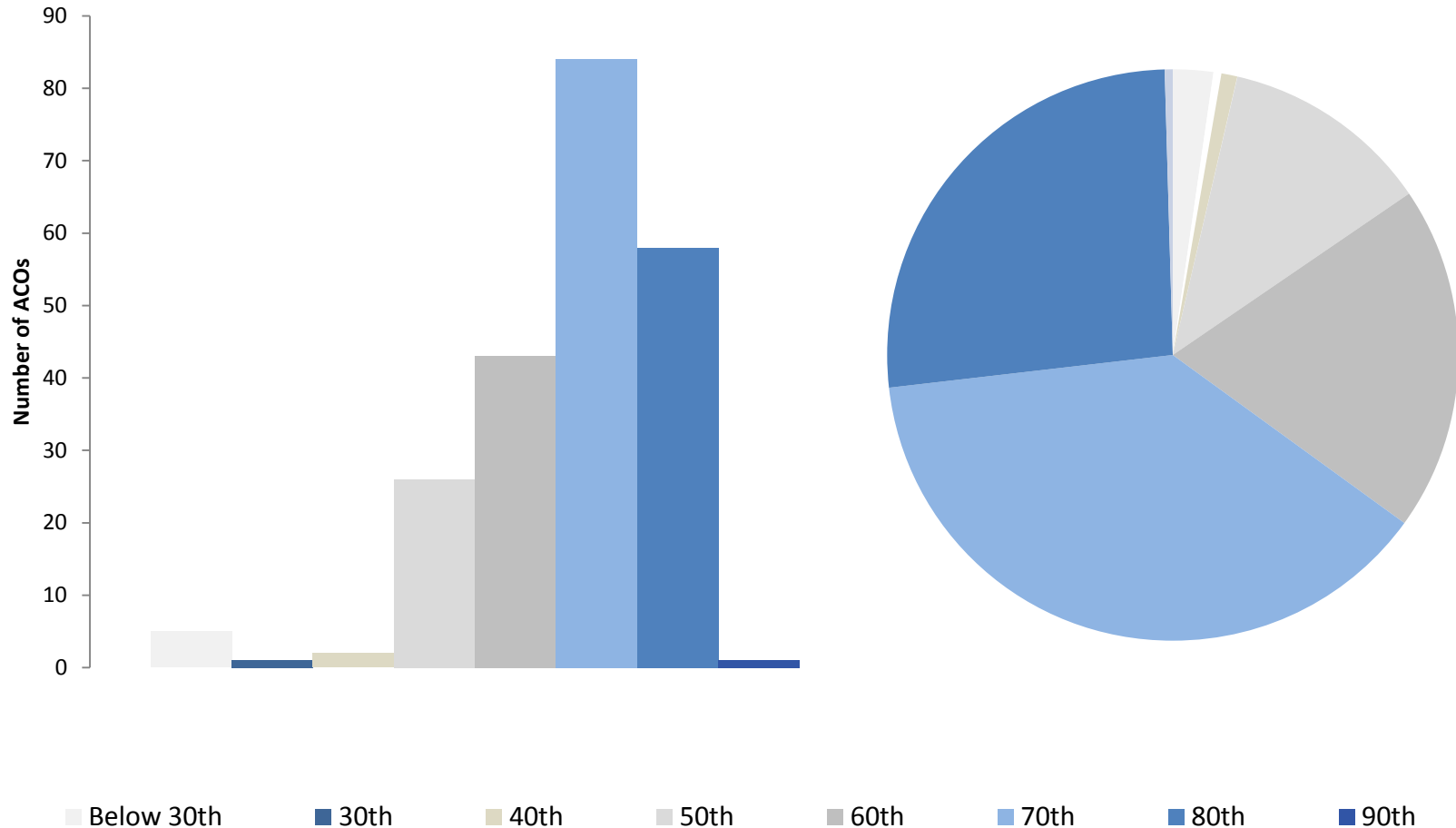
Growth of ACOs Over Time: Medicare vs. Non-Medicare



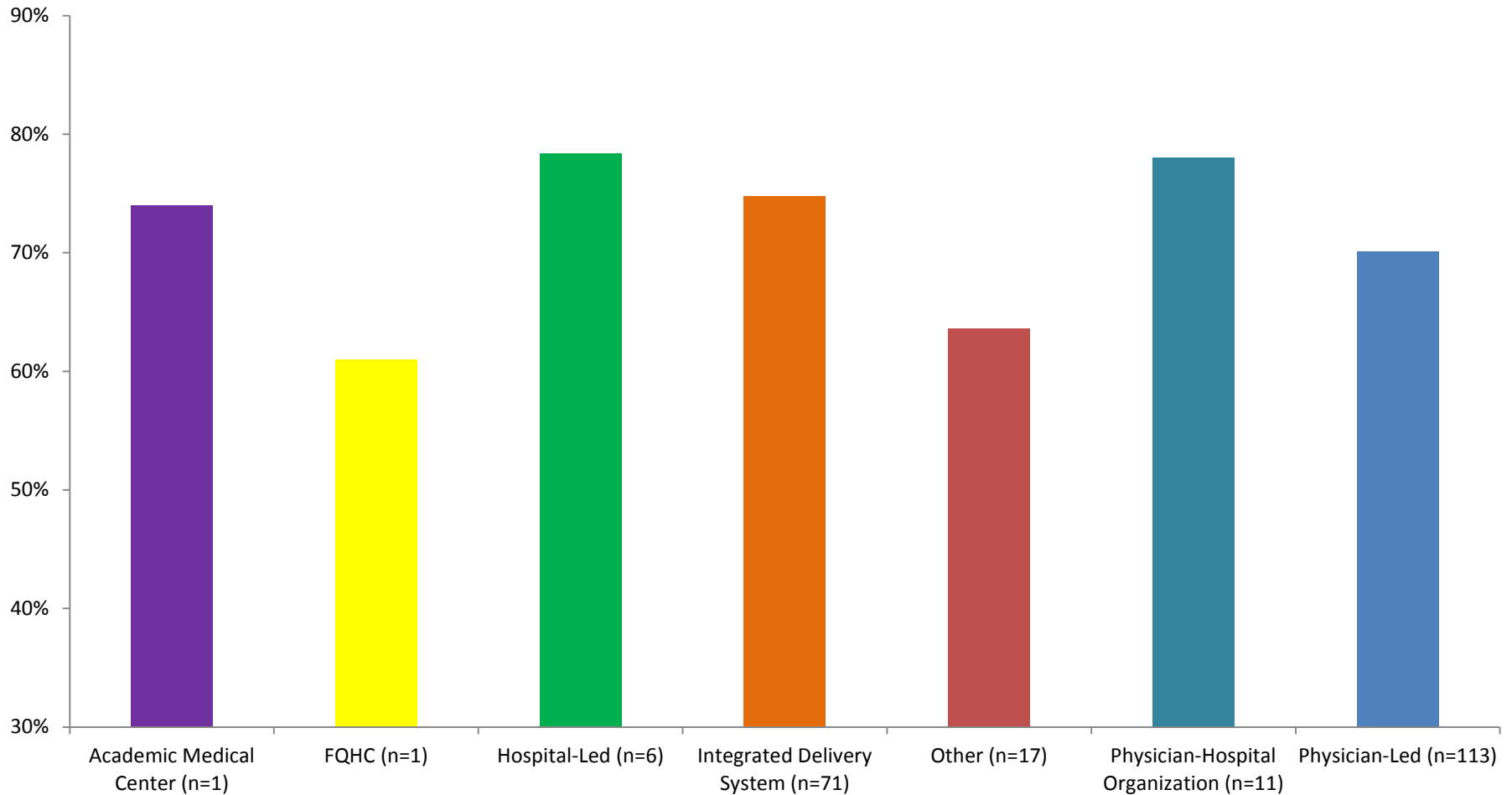
Growing (Preliminary) Evidence on ACOs

<p>Medicare ACOs</p>	<p>5.6 million beneficiaries</p>	<p>First year results: Higher measured quality Approx. one-quarter beat cost benchmark 1-2% overall savings vs benchmarks Second year results: 11/23 Pioneers earned shared savings ~1% overall savings vs benchmarks Substantial improvement on quality measures</p>
<p>Commercial ACOs</p>	<p>10-16 million beneficiaries (over 280 plans)</p>	<p>Typically larger payment and benefit reforms than Medicare ACOs Early results (not consistently analyzed): Improvement in measured quality Variable reported savings, 2-12%</p>
<p>Medicaid ACOs</p>	<p>Over 40 ACO contracts in 19 states</p>	<p>Limited results so far, but promising impacts on quality of care</p>

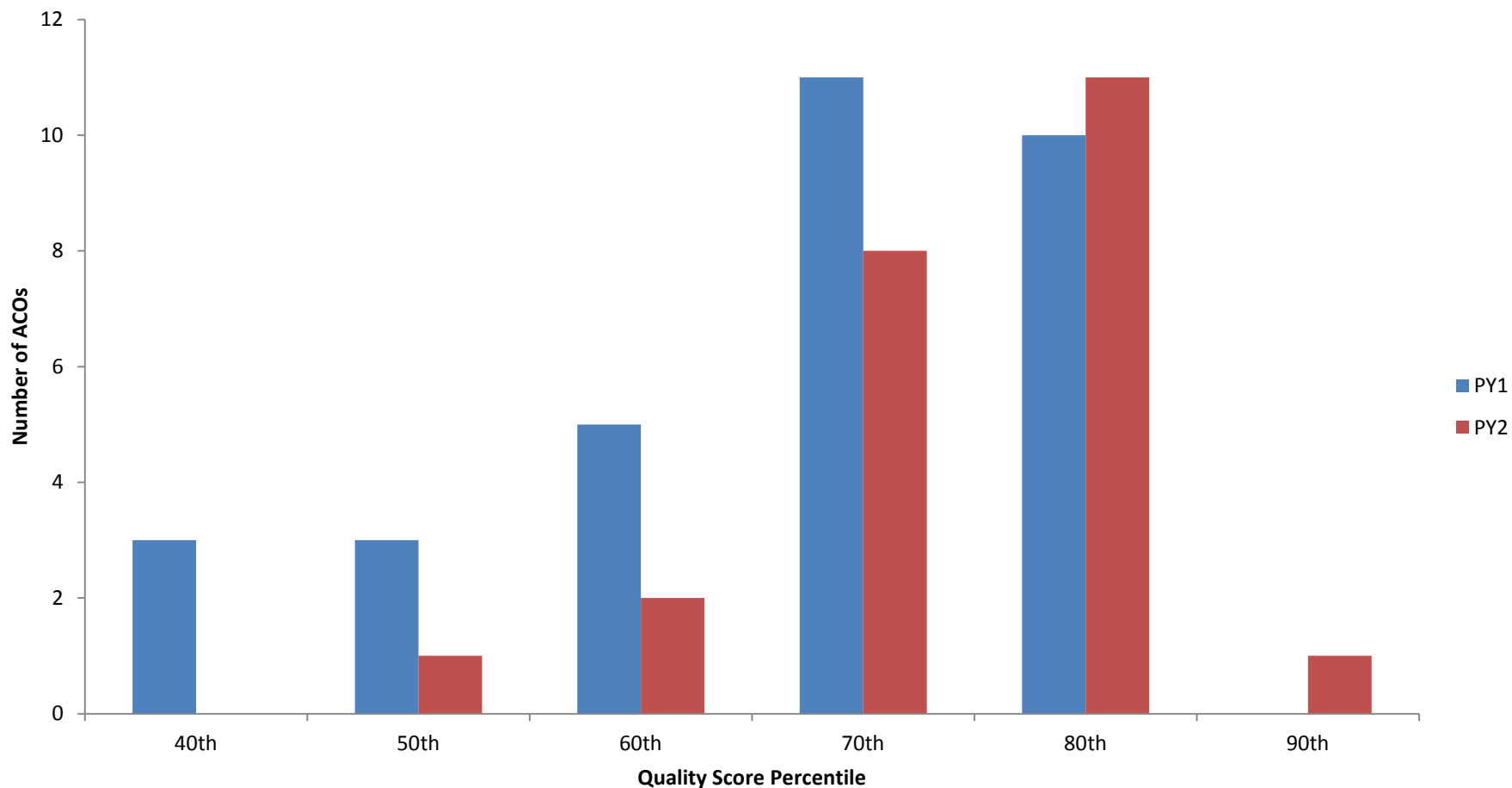
Number of MSSP ACOs in Each Overall Quality Performance Percentile



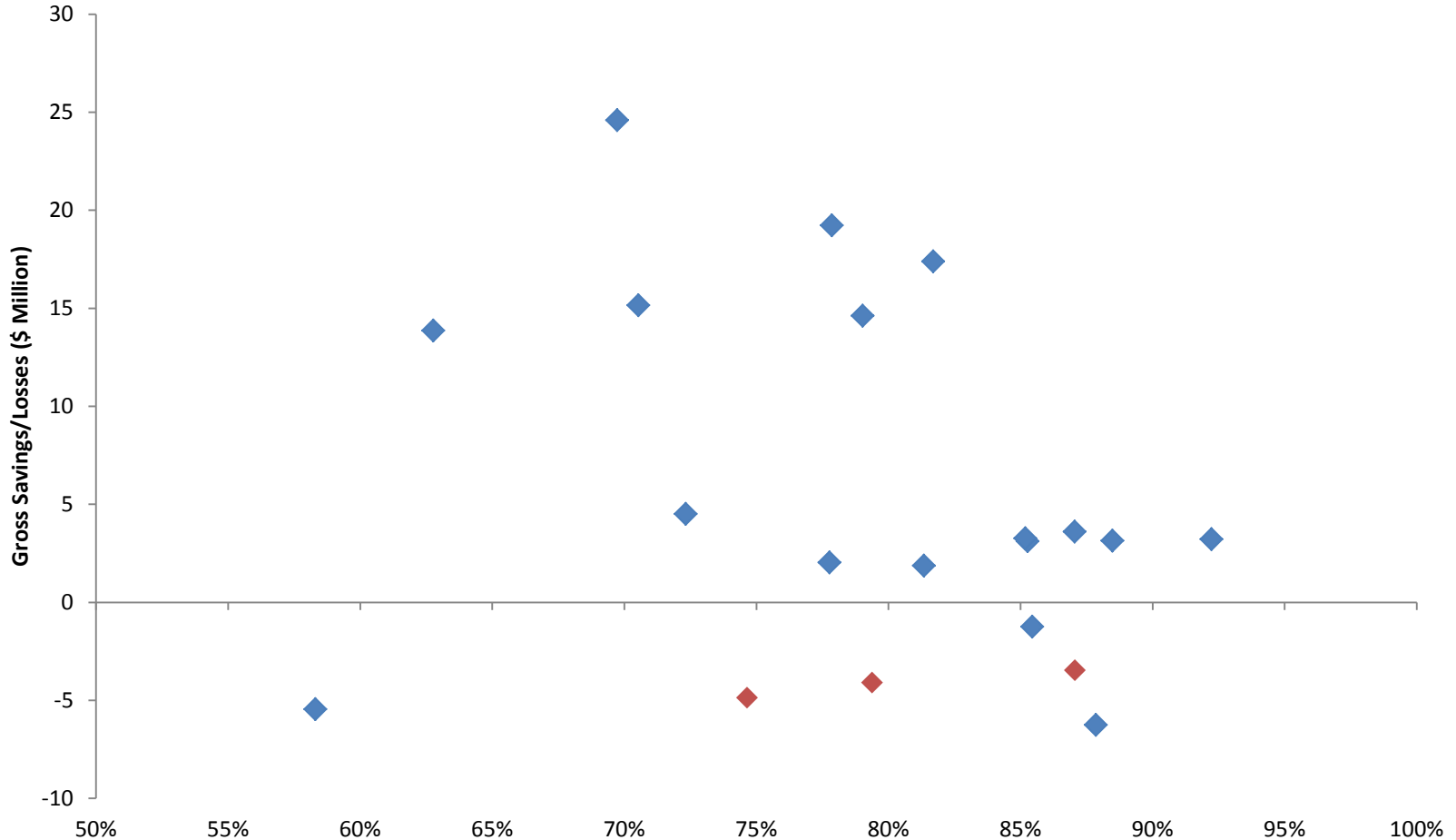
PY1 Quality Performance Score (% Total Points) By Organization Type



Pioneer ACOs in Each Quality Percentile Performance Year 1 and Performance Year 2



Pioneer ACO PY2 Quality Scores vs. Gross Savings/Losses



ACO Learning Network

A member-driven network of providers, payers, associations, consulting firms, pharmaceutical and device manufacturers, and other related industries

- provides participating organizations with the **tools and knowledge necessary to successfully implement accountable care**
- delivers **national guidance on practical policy steps** for advancing health care reform through accountable
- fosters the **critical exchange of implementation strategies and thought leadership** to move member organizations forward in their accountable care efforts
- helps ACOs **overcome the implementation and policy challenges** highlighted today

Keynote Address

Sean Cavanaugh

Deputy Administrator & Director of the Center for
Medicare, CMS

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What We Know About ACOs So Far

Panelists

- Michael Randall, Vice President of Clinical Innovation, Advocate Physician Partners
- Marcus Zachary, Senior Medical Director, Brown and Toland Medical Group
- J. Michael McWilliams, Associate Professor of Health Care Policy, Department of Health Care Policy, Harvard Medical School
- David Muhlestein, Director of Research, Leavitt Partners

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Big Issues for ACOs Going Forward

Panelists

- Kelly Taylor, Director of Care Management and Quality, Mercy Clinics
- Jennifer Sweeney, Vice President, National Partnership for Women & Families
- Morey Menacker, President and Chief Executive Officer, Hackensack Alliance Accountable Care Organization

Big Issues for Accountable Care Organizations

- Engaging Beneficiaries
- Payment Formulas: Benchmarks for Quality and Cost
- Bearing Financial Risk: Shared Savings, Partial Risk, and Insurance Risk
- Managing Startup Costs
- Improving Data and Performance Measures
- Combining ACO Reforms with Other Payment Reforms
- Identifying Best Practices for Clinical Transformation

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ACO Policy Issues and Solutions on the Horizon

Panelists

- Mark Wagar, President, Heritage Medical Systems
- Joe Damore, Vice President, Population Health Management, Premier Healthcare Alliance
- Mark Miller, Executive Director, MedPAC
- Paul B. Ginsburg, Norman Topping Chair in Medicine and Public Policy, USC Schaeffer Center for Health Policy and Economics

Potential Policy and Regulatory Changes for Medicare ACO Program

- Technical Adjustments to Benchmarks and Payments
- Transition to More Person-Based Payments: More Significant Financial Risk
- Increased Beneficiary Engagement
- Enhanced and Better-Aligned Performance Measures
- Better, More Consistent Supporting Data
- Link ACO Implementation to Reinforcing Payment Reforms
- Bonus Payment and Other Incentives to Overcome Startup Costs
- Best Practices for Clinical Transformation

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Closing and Next Steps

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Interested in Joining the ACO Learning Network?

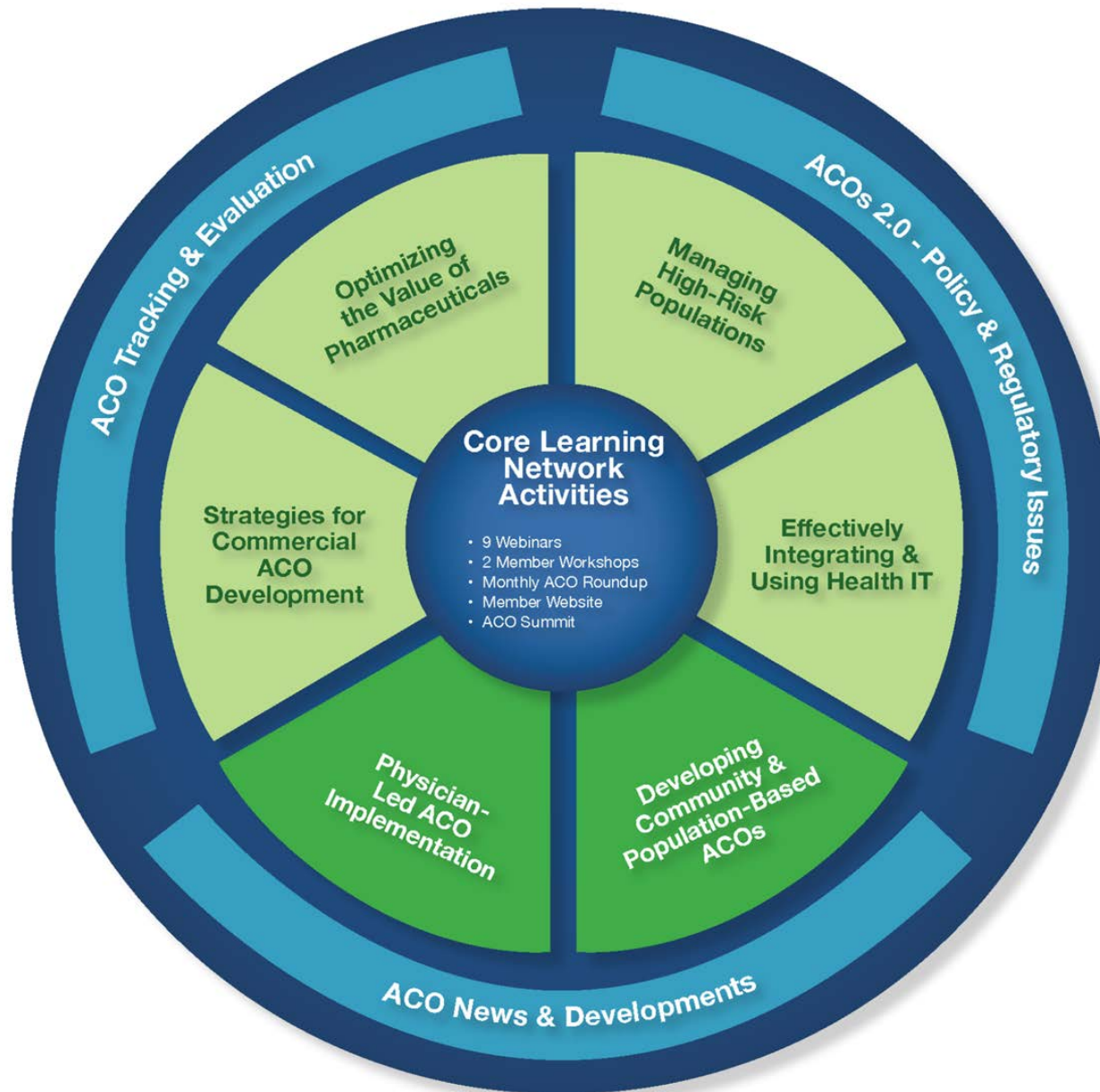
Contact Us Today!

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Thank You!

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