

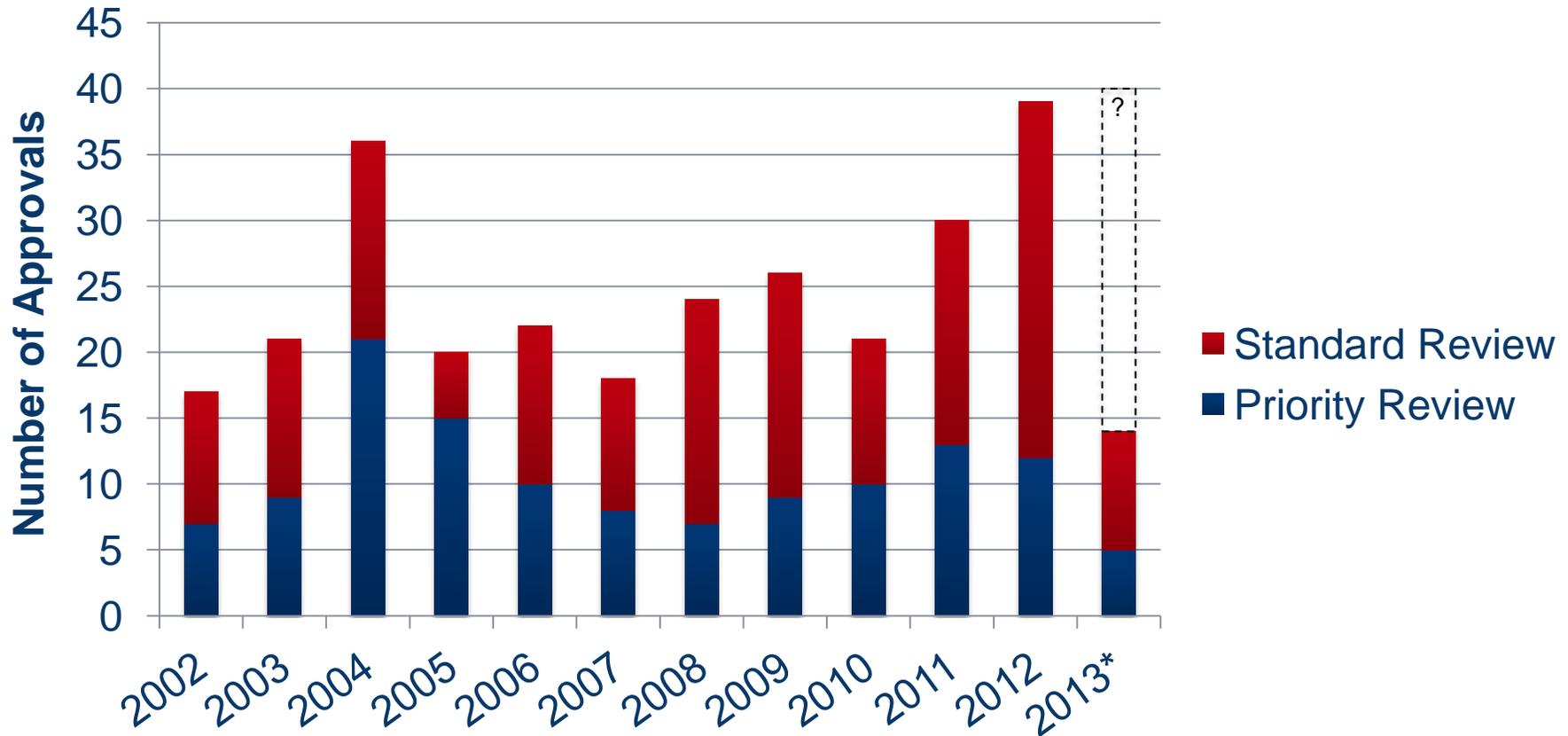
State of Biomedical Innovation Conference

The Brookings Institution
July 16, 2013

The Biomedical Innovation Project at Brookings

- Aims and Objectives
 - To highlight recent trends in the development of innovative treatments and interventions
 - To explore novel policy solutions to the challenges facing medical product development
 - To expand the policy discussion around innovation, moving beyond traditional measures of success to include patient outcomes and economic value

Recent trends in drug approval



*2013 approvals through Q2.

Includes both new molecular entities filed under New Drug Applications and therapeutic biologics filed under Original Biologic License Applications.

Sources: For 2001-2010 approvals: <http://www.fda.gov/Drugs/DevelopmentApprovalProcess/HowDrugsareDevelopedandApproved/DrugandBiologicApprovalReports/PriorityNDAandBLAApprovals/default.htm>

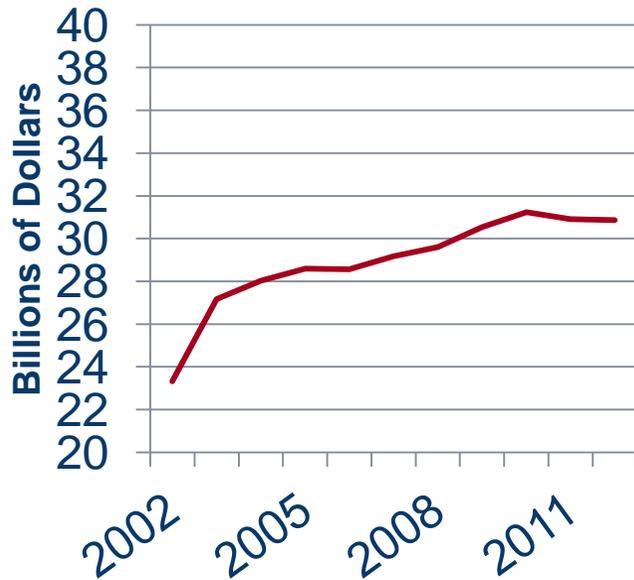
For 2011 approvals: FDA Approval Review, Washington Analysis, January 2012; FY 2011 Innovative Drug Approvals, FDA, November 2011

For 2012 approvals: FDA Approval Review, Washington Analysis, January 2013

For 2013 approvals: FDA approval Review, Washington Analysis, April 2013

Recent trends in stakeholder spending

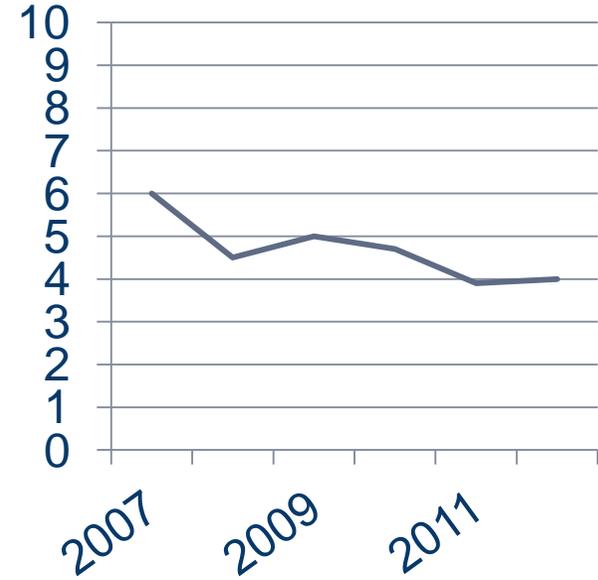
NIH Appropriations[†]



PhRMA R&D Expenditures[‡]



VC Funding*



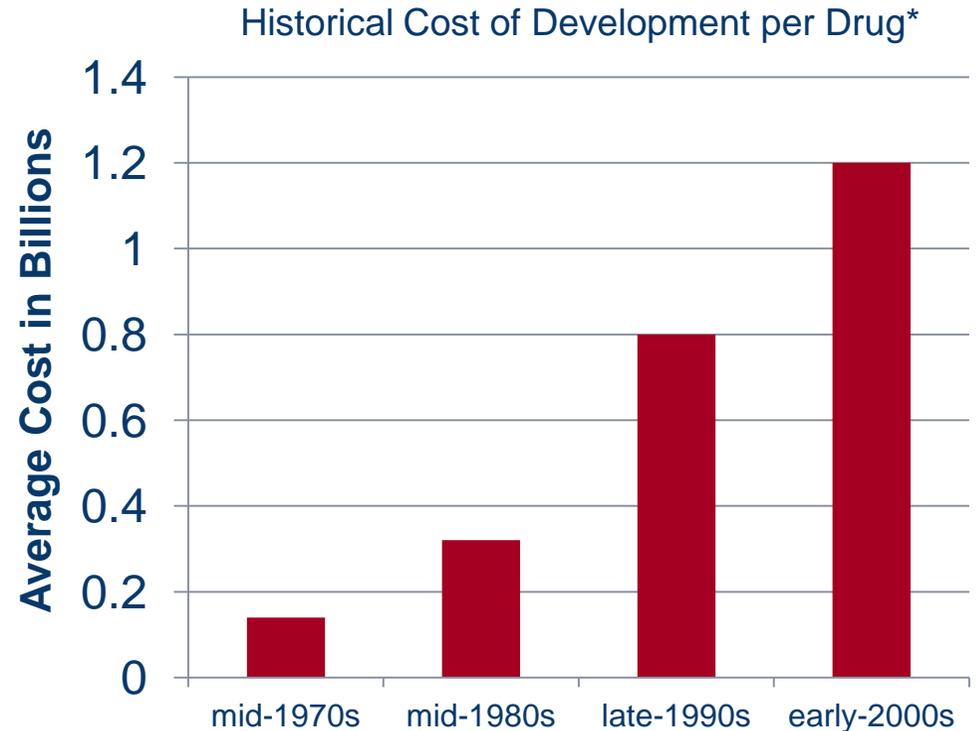
[†]'History of Congressional Appropriations, Fiscal Years 2000-2012.' National Institutes of Health Office of Budget. Accessed on July 8, 2013: [http://officeofbudget.od.nih.gov/pdfs/FY12/Approp.%20History%20by%20IC\)2012.pdf](http://officeofbudget.od.nih.gov/pdfs/FY12/Approp.%20History%20by%20IC)2012.pdf)

[‡]'Biopharmaceutical Research Industry Profile 2013.' Pharmaceutical Research and Manufacturers of America. 2013.

* 'Biotech and Pharma 2012 Year in Review.' EvaluatePharma. 2013.

Trends in development costs for new drugs

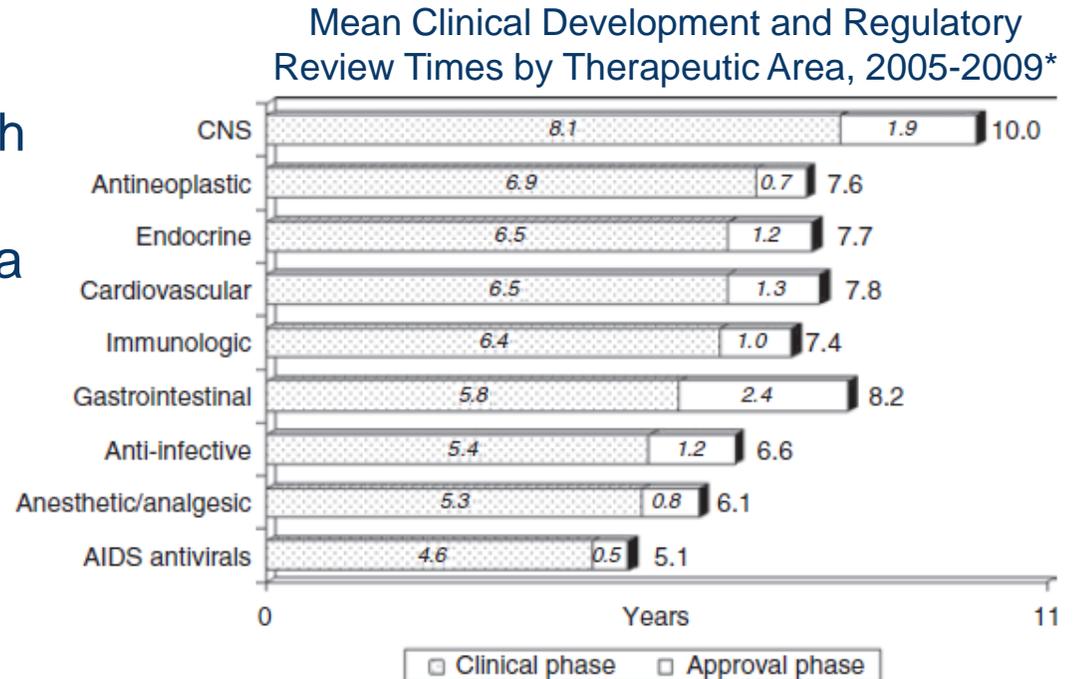
- December 2012 Office of Health Economics Report (UK) finds the average cost of developing a new drug is **\$1.5 bn** (2011 dollars)
- Previous estimates (2011 dollars):
 - DiMasi et al. 2003: **\$1.0 bn**
 - Paul et al. 2010: **\$1.9 bn**
- The graph at right depicts PhRMA's averaging of multiple analyses in 2000 dollars



* Adapted from 'Biopharmaceutical Research Industry 2013 Profile.' Pharmaceutical Research and Manufacturers of America. 2013.

Trends in development time

- December 2012 Office of Health Economics Report finds the average time taken to develop a new drug is **11.5 years**
- Work by Kaitin and DiMasi at right analyzed the length of development for products by therapeutic area



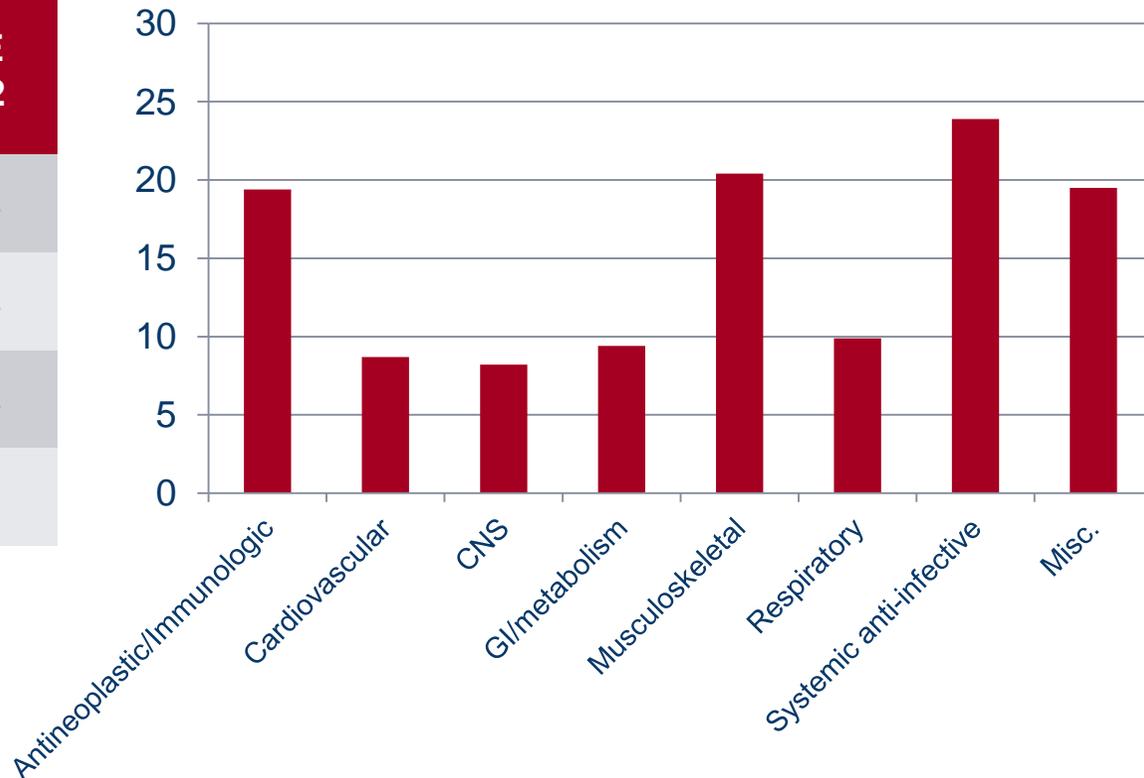
* 'Pharmaceutical Innovation in the 21st Century: New Drug Approvals in the First Decade, 2000-2009.' KI Kaitin and JA DiMasi. Clinical Pharmacology and Therapeutics 89(2), 183-88 (February 2011).

Probability of successful development

Probabilities of success by development phase

| | DiMasi et al. 2003 | Paul et al. 2010 | OHE 2012 |
|-----------|--------------------|------------------|----------|
| Phase I | 71% | 54% | 44% |
| Phase II | 44% | 34% | 31% |
| Phase III | 68.5% | 70% | 63% |
| Overall | 21.5% | 12.9% | 7% |

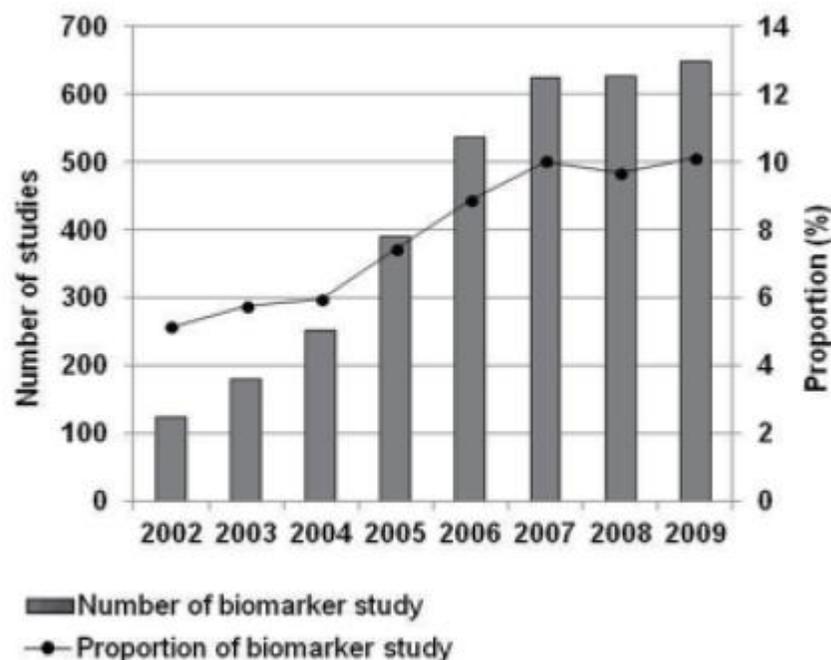
Clinical approval success rate by therapeutic area
DiMasi 2010



Rise of pre-competitive collaborations

- A 2010 AltshulerGray analysis presented to IOM surveyed the inter-organizational research landscape
 - 10 industry-only collaborations
 - E.g., AstraZeneca-Merck cancer partnership, Pfizer-GSK HIV partnership
 - 11 industry-academic collaborations
 - E.g., Biomarkers Consortium, CAMD, CDISC, Sage Bionetworks
- The number of pre-competitive collaborations built for improving drug development continues to grow
 - TransCelerate BioPharma, established in 2012, is an important example of industry coming together to jointly address development challenges

Use of biomarkers in clinical studies



- Hayashi et al. explored the use of biomarkers in registered clinical studies
 - From 2002 to 2009, the number of studies using biomarkers increased almost 6x
 - In the same period, studies using biomarkers rose as a percentage of the whole by 5%

Application of novel trial designs and methodologies

- An increasing number of adaptive trial designs are making clinical studies more efficient
 - BATTLE (2006)
 - I-SPY 2 (2010)
- Clinical trials networks and master protocols are expanding, lowering costs for conducting trials
 - Friends of Cancer Research lung cancer master protocol (2013)
- These advancements are in turn promoting the implementation of dedicated research and training programs such as:
 - Duke's Clinical Trials Transformation Initiative
 - MIT's New Drug Development ParadIGmS (NEWDIGS)

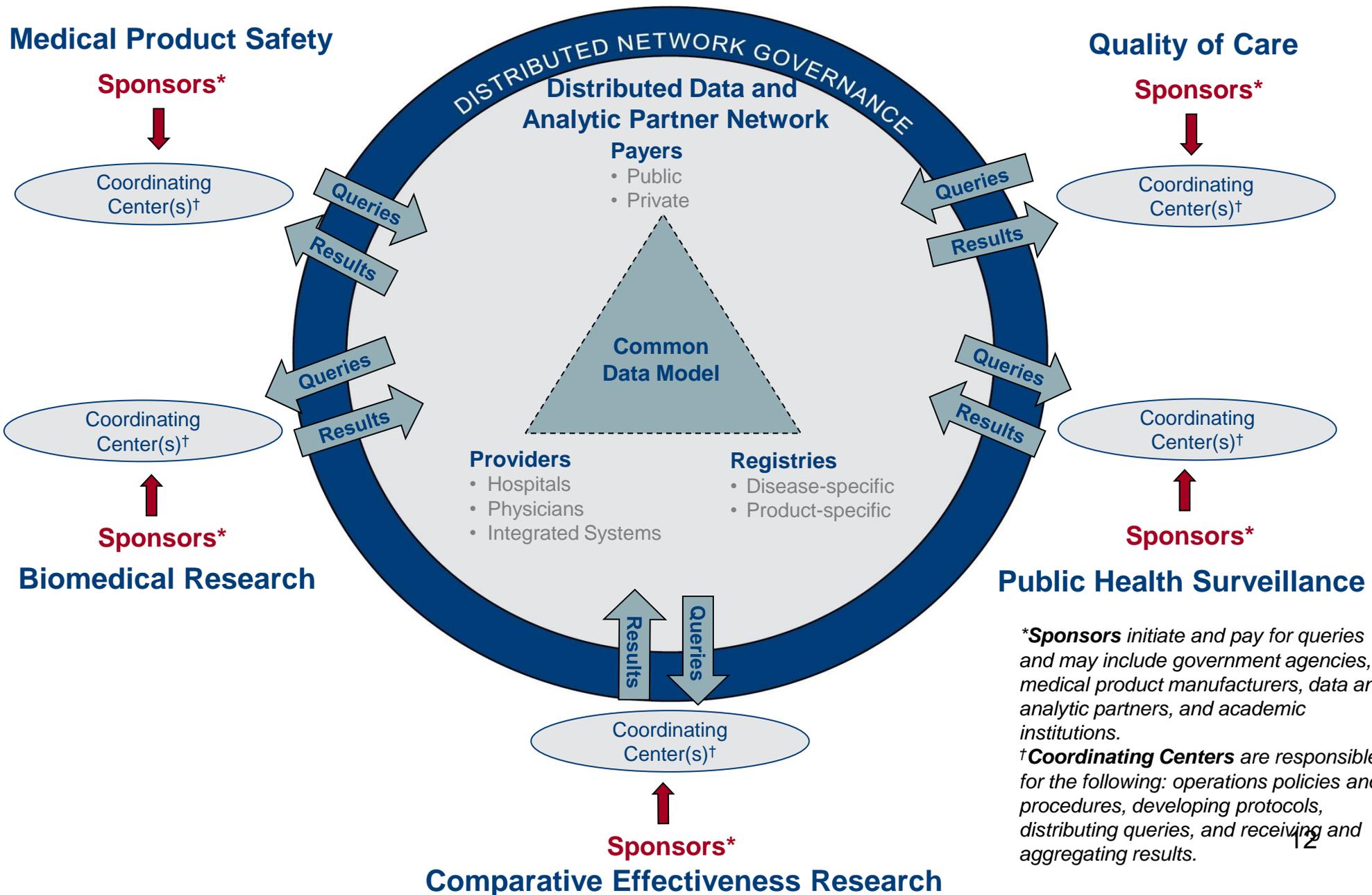
Today's panel discussions

- Session I will explore stakeholder efforts and policy initiatives to establish a robust data infrastructure capable of supporting efficient, patient-centric medical product development
- Session II will highlight the novel applications of big data in improving product development and care delivery
- Session III will dig into current metrics and trend data to outline next steps in improving measurement and R&D productivity

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The Sentinel System



**Sponsors initiate and pay for queries and may include government agencies, medical product manufacturers, data and analytic partners, and academic institutions.*

†Coordinating Centers are responsible for the following: operations policies and procedures, developing protocols, distributing queries, and receiving and aggregating results.

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Improving R&D *and* measurement

Scientific and Development Measures

- No. of validated biomarkers
- Failure rates between clinical phases
- No. and amount of government grant mechanisms

Traditional Productivity Measures

- Total product approvals
- Average development time
- Average development cost

Measures of Innovation

- No. of Breakthrough/Expedited Review designations
- No. of outcomes-based reimbursement models
- Percent of patient population impacted by product
- Measureable impacts on quality and outcomes
- Measureable impacts on value and health care costs

Trends in FDA expedited reviews and approvals

- Products utilizing FDA expedited review processes are generally viewed as addressing unmet need or represent significant improvement over standard of care

| Year | Fast Track Status | Priority Review | Accelerated Approval |
|------|-------------------|-----------------|----------------------|
| 2012 | 14/39 (36%) | 16/39 (41%) | 4/39 (10%) |
| 2011 | 14/30 (47%) | 15/30 (50%) | 3/30 (10%) |

- An additional potential proxy measure can be developed from the number of Breakthrough Therapy designations granted by FDA
 - This designation, established by legislation last summer, is given to those investigational compounds that show significant clinical effect early in development
 - To date, 20 Breakthrough designations have been granted, 17 of which have been publically announced;
 - Metrics could reflect both approvals and milestones in the development process

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BioMedical Innovation Metrics

Jonathan S. Leff

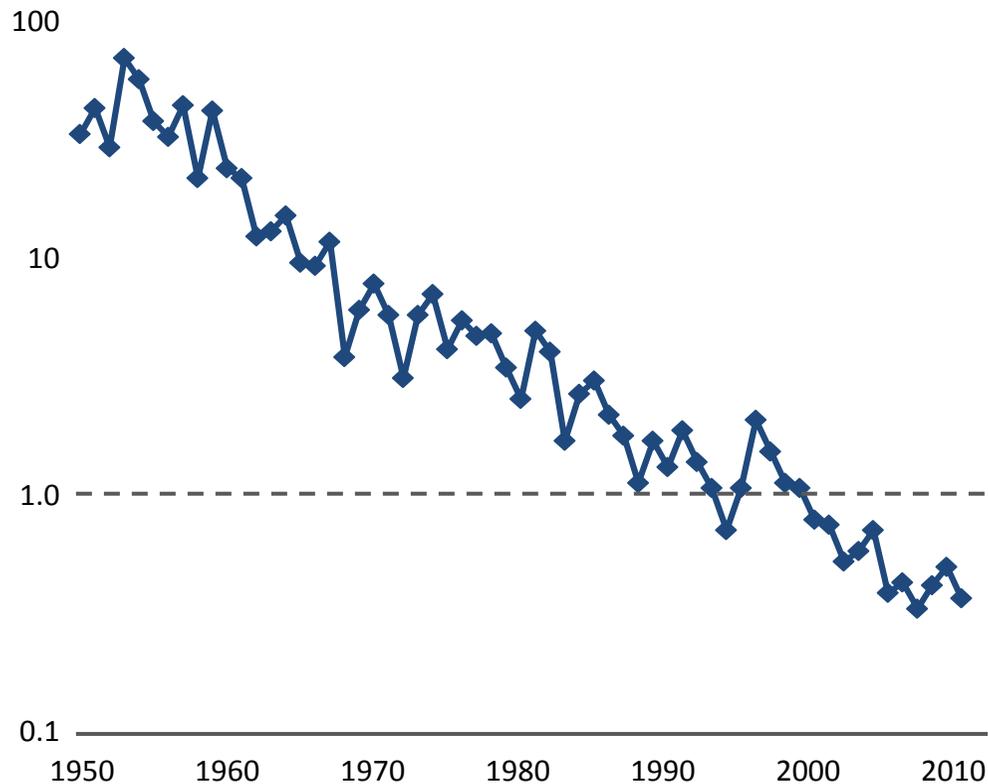
Partner, Deerfield Management

Chairman, Deerfield Institute

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Biopharma R&D Productivity

No. of New Drugs Approved per \$BN of R&D Spending

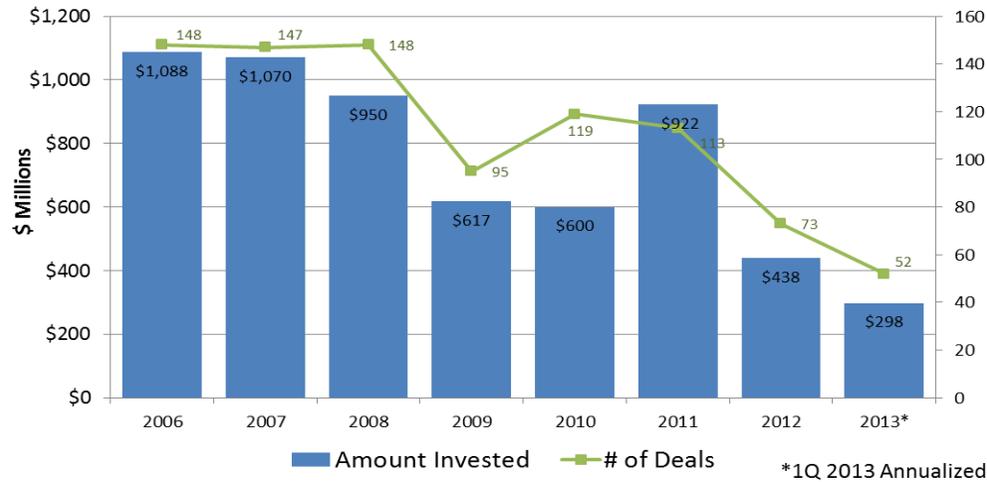


“Eroom’s Law”: R&D productivity has roughly halved every 9 years for the last 6 decades!

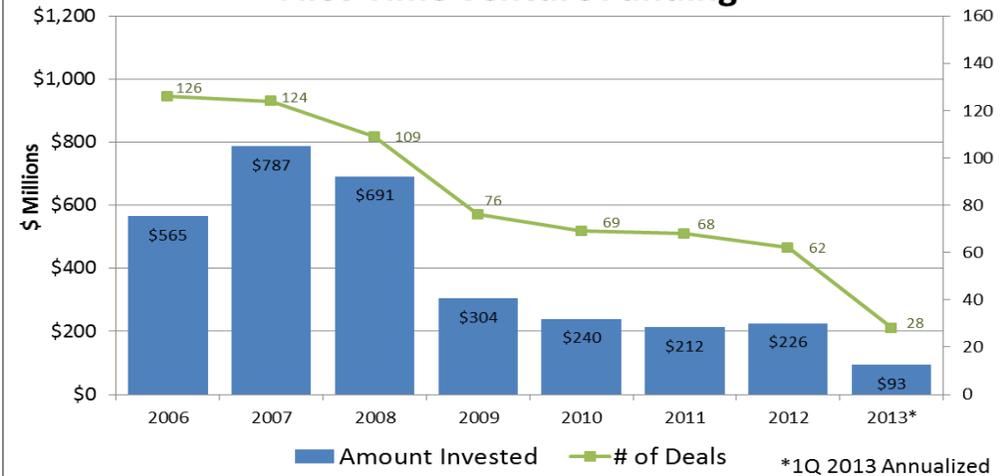
- 80x decrease in productivity
- Primarily driven by escalating time and cost of drug development

Venture Capital Investment in Biomedical Start-Ups

Biotech Companies First-Time Venture Funding



Medical Device Companies First-Time Venture Funding



Source: NVCA/PWC MoneyTree

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