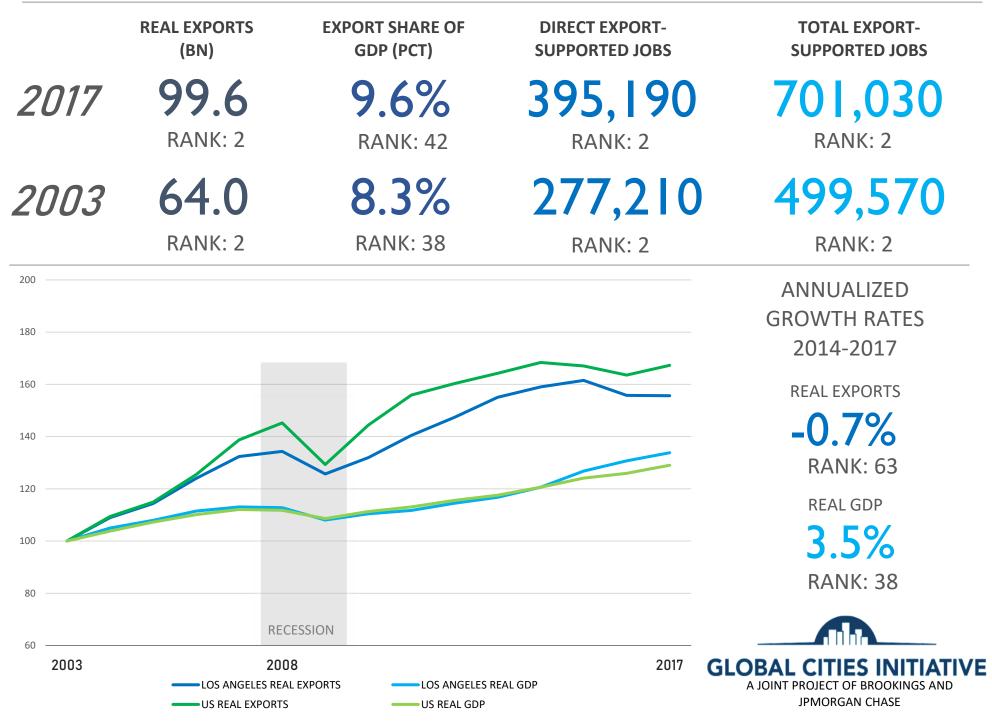
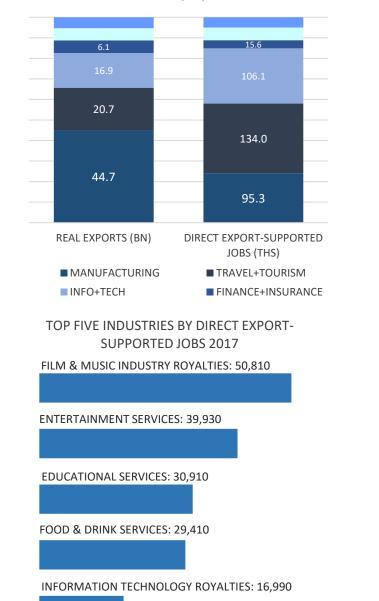
Los Angeles, CA

EXPORT SCAN



TOP INDUSTRY SECTORS BY REAL EXPORTS (BN) 2017



TOP FIVE INDUSTRIES BY REAL EXPORTS (MIL) 2017

ENTERTAINMENT SERVICES: 8,460 (8.5%)

FILM & MUSIC INDUSTRY ROYALTIES: 6,620 (6.6%)

AIRCRAFT PRODUCTS & PARTS: 6,190 (6.2%)

PRECISION INSTRUMENTS: 5,400 (5.4%)

MANAGEMENT & CONSULTING: 3,580 (3.6%)

TOP FIVE INDUSTRIES BY TOTAL EXPORT-SUPPORTED JOBS 2017 ENTERTAINMENT SERVICES: 71,250

FILM & MUSIC INDUSTRY ROYALTIES: 63,340

EDUCATIONAL SERVICES: 44,440

FOOD & DRINK SERVICES: 36,220

AIRCRAFT PRODUCTS & PARTS: 29,750

TOP FIVE SPECIALIZED INDUSTRIES BY REAL EXPORTS (MIL) 2017

ENTERTAINMENT SERVICES: 8,460 (4.5 LQ)

FILM & MUSIC INDUSTRY ROYALTIES: 6,620 (6.1 LQ)

PRECISION INSTRUMENTS: 5,400 (2.9 LQ)

CLEANING PRODUCTS: 1,700 (2.1 LQ)

CUT & SEWN APPAREL PRODUCTS: 810 (7.6 LQ)

TOP FIVE INDUSTRIES BY SHARE OF 2003-2017 EXPORT GROWTH FILM & MUSIC INDUSTRY ROYALTIES: 8.5% MANAGEMENT & CONSULTING: 6.6% ENTERTAINMENT SERVICES: 6.2%

FINANCIAL MANAGEMENT: 5.4%

EDUCATIONAL SERVICES: 3.6%

• Exports in this database are domestic U.S. exports without waste, scrap, re-exports, used merchandise, goods returned to Canada, military transfers, government services, and expenditures of foreign embassies and international organizations in the U.S. Exports include goods and services and are estimated by production location; therefore, they do not match the U.S. Census Bureau's estimates of state and metropolitan exports, which reflect origin-of-movement. Real Exports are inflation-adjusted by industry, in millions of 2016 dollars. LQ is short for location quotient, which represents the local export specialization in an industry relative to the national

• Direct export jobs are jobs supported by exports in that particular industry. Total export-supported jobs include direct export jobs as well as jobs supported by exports in the exporting industries supply chain. The value is based on the national multiplier for that industry and does not reflect an exact count of workers involved in the physical production of exports, but rather the number of jobs that a given amount of export sales can support.